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1 UNITED STATES DISTRICT COURT  
2 EASTERN DISTRICT OF NEW YORK

3 - - - - - X  
4 UNITED STATES OF AMERICA, : 15-CR-637(KAM)  
5 Plaintiff, :  
6 -against- : United States Courthouse  
7 EVAN GREEBEL, : Brooklyn, New York  
8 Defendant. : November 16, 2017  
9 : 9:00 o'clock a.m.  
10 - - - - - X

11 TRANSCRIPT OF TRIAL  
12 BEFORE THE HONORABLE KIYO A. MATSUMOTO  
13 UNITED STATES DISTRICT JUDGE, and a jury.

14 APPEARANCES:

15 For the Government: BRIDGET M. ROHDE  
16 Acting United States Attorney  
17 BY: ALIXANDRA E. SMITH  
18 DAVID PITLUCK  
19 DAVID K. KESSLER  
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23 For the Defendant: GIBSON DUNN & CRUTCHER  
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BY: REED M. BRODSKY, ESQ.  
RANDY MASTRO, ESQ.  
WINSTON Y. CHAN, ESQ.  
MYLAN LEE DENERSTEIN, ESQ.  
JOSHUA E. DUBIN, ESQ.  
GRACE TSOU, ESQ.

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Proceedings recorded by mechanical stenography, transcript  
produced by computer-aided transcription.

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5401

1 (In open court; outside the presence of the jury.)

2 THE COURT: Is everything fine? No issues?

3 MR. KESSLER: Yes.

4 THE COURT: We will check to see if all the jurors  
5 are here. I have not had a chance to talk to the Juror  
6 Number Two's employer yet. I guess I have to make an inquiry  
7 of Juror Number One's employer.

8 MR. DUBIN: That's what I was going to ask. If she  
9 says she wasn't getting paid beyond four weeks --

10 THE COURT: Yes.

11 MR. DUBIN: -- if you can give her the option  
12 speaking with the employer, we're fine with that.

13 THE COURT: Yes. Some are fine with that and some  
14 are not so we'll see.

15 MR. DUBIN: Understood.

16 THE COURT: All the jurors are here.

17 I will give you a brief update on Juror Number Two.  
18 Her employer is a small business. It's a dentist. He said  
19 his practice has not been busy, his rent has been raised, he  
20 must find a new lease. It is a terrible hardship on his  
21 practice. He cannot afford to keep paying her and if there's  
22 a way to excuse her, he'd like that to happen. That's from  
23 her employer.

24 Now, he also needs to speak with Ms. Cruz because I  
25 think he has been reaching out to her asking her how much

1 longer and she has not been able to give him an answer. So  
2 now that we have been able to give our jurors an answer, I  
3 think that, you know, they may or may not have conversations  
4 with their employers, but this is his perspective from a small  
5 dental practice, that it has been a tremendous burden on his  
6 practice to have her out this far. And when I said  
7 December 15th, he was very concerned and said he really can't  
8 afford to keep her on the payroll with no work. I also  
9 explained to him there are three days during the last week of  
10 November where she could come in, but he said the overall  
11 hardship thus far has been very significant. I don't know  
12 whether Juror Number One needs to call her employer, but she  
13 has a similar issue, as you know.

14 So, that is a decision that we have to reach and I  
15 think in fairness to the jurors who are not being paid, think  
16 about hardships on them. With that, I should say think about  
17 it, confer, maybe during a break, the morning break or lunch  
18 break, we can decide a way forward.

19 MR. DUBIN: Okay.

20 THE COURT: Thank you.

21 So, we will bring the jurors in at this time.

22 (Jury enters.)

23 THE COURT: All our jurors are present. Good  
24 morning. Please have a seat.

25 Mr. Jain, you are still under oath.

Jain - direct - Kessler

5403

1 Mr. Kessler, you may continue.

2 MS. SMITH: Thank you, Your Honor.

3 SUNIL JAIN ,

4 the witness, having been previously duly sworn,

5 resumed as follows:

6 DIRECT EXAMINATION (Continued)

7 BY. MR. KESSLER:

8 Q Mr. Jain, before we go back to where we are yesterday, I  
9 had two brief areas I wanted to follow up on from earlier in  
10 your testimony.

11 First, you recall we discussed the kind of  
12 information that are in a Form 10-K?

13 A Yes.

14 Q Are you familiar with incentive compensation in the form  
15 of stock?

16 A Yes.

17 Q So if a company arranges for stock to be given to someone  
18 as incentive compensation, do you expect that to be in the  
19 financial statements?

20 A Yes.

21 Q We also talked yesterday about a phone call that you  
22 participated in in August about the restatement of the 2012  
23 10-K. Do you recall that?

24 A Yes.

25 Q And I believe yesterday you couldn't recall exactly when

Jain - direct - Kessler

5404

1 that call had taken place?

2 A Yesterday when you asked me the question that, do I know  
3 what Mr. Evan Greebel said on the call --

4 Q Let me just ask you, first of all, do you recall the  
5 exact date of that call?

6 A Exact date was sometime in August of 2013.

7 Q Okay. Let me just show you a document that's been marked  
8 for identification as Government Exhibit 114-33.

9 Mr. Jain, if you could just take a look at  
10 Government Exhibit 114-33 and let me know if that refreshes  
11 your recollection as to when the phone call that involved  
12 Mr. Greebel took place?

13 A August 8, 2013.

14 Q Who participated in that call?

15 A Greg Giugliano who is our quality control person, David  
16 Buzkin who is the relationship partner on this engagement, Ed  
17 Hackert, Evan Greebel, Marc Panoff and myself, and I did  
18 recollect that Martin Shkreli was on the call there as well.

19 Q Was the restatement of the 2012 financials discussed on  
20 the call?

21 A Yes.

22 Q And what was the -- what did Mr. Greebel say about that  
23 issue?

24 A So the call was to discuss about restatement of the  
25 financial statement for nondisclosure of settlement agreements

Jain - direct - Kessler

5405

1 into the master 2013 quarterly statement as well as the  
2 12/31/2012 annual financial statement and there was a pushback  
3 on our recommendations of restatement of this financial  
4 statement from Mr. Greebel.

5 Q Pushback against restating?

6 A Exactly.

7 Q Meaning he did not want there to be --

8 MR. CHAN: Objection. Leading.

9 THE COURT: Yes. Sustained.

10 Q Was Mr. Greebel in favor or opposed to restating?

11 A He was opposed to restate.

12 Q All right. Now, if we can go back to the document we  
13 were looking at yesterday, Government Exhibit 114-29-A in  
14 evidence. It's behind tab 11 in your binder. If you can go  
15 to the second page.

16 A Yes.

17 Q All right. So, Mr. Jain, yesterday we talked about the  
18 first paragraph. Do you remember that?

19 A Yes.

20 Q The next two paragraphs discuss the various parties to  
21 the settlement agreement. Is that right?

22 A Yes.

23 Q All right. Then I want to go to the fourth paragraph.  
24 This is the paragraph that begins, "The company does not  
25 have." Do you see where I'm reading?

Jain - direct - Kessler

5406

1 A Yes.

2 Q Look at the second sentence in that paragraph. Does it  
3 read: Following the company's determination that the payments  
4 and obligations should not have been assumed by the company,  
5 the company determined that any future agreement that includes  
6 the company and MSMB or one of its related funds will require  
7 the signature of the chief financial officer of the company?  
8 Do you see that?

9 A Yes.

10 Q And in that sentence, there's a reference to payments and  
11 obligations. Do you see that?

12 A Yes.

13 Q Is that a reference to the settlement payments?

14 A Yes.

15 Q Okay. Then the next sentence reads: In order to reflect  
16 the repayment obligation, MSMB and its related funds delivered  
17 promissory notes to the company and entered into  
18 indemnification agreements with the company, pursuant to which  
19 MSMB and its related funds have agreed to indemnify and hold  
20 harmless the company for any costs, charges or damages  
21 incurred by the company in connection with the settlement and  
22 release agreements.

23 Do you see that?

24 A Yes.

25 Q Were you, in fact, provided with indemnification and

Jain - direct - Kessler

5407

1 promissory notes related to these settlement payments?

2 A We were being provided with this indemnification and the  
3 promissory note, yes.

4 Q What's the difference between a promissory note and an  
5 indemnification agreement?

6 A Promissory note is to promise to pay and I am not  
7 100 percent sure on the indemnification that, what exactly  
8 that indemnification means to me.

9 Q All right. If you turn to tab 13 in your binder, I'd  
10 like you to look at what had been marked for identification as  
11 the following, Government Exhibit 114-30-A.

12 A Yes.

13 Q 114-30-B through 114-30-H.

14 Do you see that?

15 A Yes.

16 Q Are these the indemnification and promissory notes that  
17 you were provided with in August 2013?

18 A Indemnification and promissory notes were not provided to  
19 Marcum in August 2013.

20 Q When were they provided to Marcum? I'm sorry.

21 A My recollection is that they were provided at a much  
22 later date than we were provided the settlement agreements.

23 MR. KESSLER: All right. I offer Government  
24 Exhibits 114-30-A through H.

25 MR. CHAN: No objection.



Jain - direct - Kessler

5408

1 THE COURT: We will receive Government's 114-30-A  
2 through 114-30-H.

3 Were you offering the whole range?

4 MR. KESSLER: Yes, A, B, C, D, E and so forth.

5 THE COURT: All right. (So marked ).

6 Q Just take a look at 114-30-A. Mr. Jain, you see on your  
7 screen, is this one of the indemnification agreements you  
8 received?

9 A Yes.

10 Q Do you see the agreement is dated as of April 25, 2013?

11 A Yes.

12 Q You didn't receive it in April 2013?

13 A No.

14 Q The agreement is addressed to Retrophin, Inc.

15 A Yes.

16 Q And then in the first paragraph, you see that the  
17 agreement says: This letter shall serve as confirmation of  
18 our mutual understanding that MSMB Capital Management LP, a  
19 Delaware limited partnership, MSMB Capital Management LLC, and  
20 then a series of other entities, shall jointly and severally  
21 indemnify, defend and hold harmless Retrophin, and its  
22 officer, directors, employees, from and against all direct  
23 liabilities and so forth, suffered, sustained or incurred by  
24 any indemnified party in connection with, arising from or  
25 relating to the settlement and release agreement, dated as of

Jain - direct - Kessler

5409

1 April 25, 2013, by and between Sarah Hassan, Martin Shkreli,  
2 the MSMB entities and Retrophin due to the management of the  
3 MSMB entities and its or their investments in record.

4 Do you see that?

5 A Yes.

6 Q And are the other agreements similarly formatted but with  
7 different names?

8 A Yes.

9 Q And I'm just going to look at the signature page. You  
10 see there are 1, 2, 3, 4, 5 signatures?

11 A Yes.

12 Q Who is signing in each case?

13 A Mr. Martin Shkreli.

14 Q And is Martin Shkreli the individual who signed all these  
15 signatures in all of these indemnification agreements?

16 A I can see on this indemnification he signed it and I can  
17 check again on who all signed it.

18 Q Sure. I won't ask you to do that. They're in evidence.

19 All right. Now, after Marcum received these  
20 indemnification and promissory note agreements, did Marcum  
21 determine whether or not the entities in the agreements were  
22 likely to pay the agreements?

23 A My understanding is that MSMB and those related entities  
24 were in the process of dissolution or they were, like, not in  
25 a capacity to pay back to Retrophin. As such, these

Jain - direct - Kessler

5410

1 promissory notes were, like, not recorded on to the Retrophin  
2 books of accounts as receivable from MSMB and they were, you  
3 know, they were written it off.

4 Q We talked yesterday about a receivable. A receivable is  
5 when the company expects to receive money from the party?

6 A That is correct.

7 Q And so just to be clear, did Marcum have a view about  
8 whether or not these agreements were receivables, should have  
9 been listed as receivables?

10 A Our view was that these receivables are not collectible.

11 Q Okay. So, after there was a discussion about restating  
12 the financial statements, did Marcum prepare what's sometimes  
13 known as an SAS 61 letter for the board of directors?

14 A Yes, we did.

15 Q And was that letter in connection with the restatement of  
16 the 2012 10-K?

17 A Yes.

18 Q If you could look at tab 14 in your binder, we'll show  
19 you what is already in evidence, I'm sorry, as Government  
20 Exhibit 247.

21 And Mr. Jain, this is an e-mail you received. Do  
22 you see that under the cc field?

23 A Yes.

24 Q Okay. I'd like you to turn to page 66 of the document.  
25 For the record, it's Bates number ending 397.

Jain - direct - Kessler

5411

1 A Yes.

2 Q Is this the SAS 61 letter we were just talking about?

3 A That is correct.

4 Q So what's the purpose of this letter?

5 A Before we conclude our reviews or audits, we are required  
6 to communicate with the company's audit committee on the  
7 results and findings of any engagements we entered into and  
8 the company was expecting to restate and file with SEC on or  
9 about September 13th these restatements and about a couple of  
10 days or maybe three four days before, we need to communicate  
11 our findings.

12 Q So this is a communication to the board of directors?

13 A A committee which is formed by the board of directors  
14 which is called audit committee.

15 Q Some of the directors?

16 A Yes.

17 Q All right. Now, in preparing this letter, is it typical  
18 for Marcum to have had discussions with company management and  
19 company counsel before presenting this letter to the board of  
20 directors?

21 A We are not required to present this to the management and  
22 the attorney to review this letter before we present it to the  
23 audit committee, but our policy was we were sending it to  
24 management and the management was forwarding it to the audit  
25 committee members.

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Jain - direct - Kessler

5412

1 Q Is the purpose of this letter to provide business advice  
2 to the directors?

3 A This is not to provide business advice to the directors.  
4 This is to provide them what we found in our engagements and  
5 what exactly it the results of our findings.

6 Q Is the purpose to provide legal advice to the directors?

7 A No.

8 Q If we turn to the next page, the third page of the  
9 letter, the Bates number ending 399 --

10 A Yes.

11 Q -- there's a field for significant unusual transactions.  
12 Do you see that?

13 A Yes.

14 Q And then there are several significant unusual  
15 transactions listed?

16 A Yes.

17 Q If we look at item number two, there's a discussion of  
18 settlement agreements for \$2,286,511?

19 A Yes.

20 Q Does this discussion relate to the settlement agreements  
21 that we talked about?

22 A Yes.

23 Q Okay. Who drafted the text that's in this item number  
24 two?

25 A This particular text you're talking about?

Jain - direct - Kessler

5413

1 Q Yes.

2 A I don't recollect that who drafted it. Maybe my staff,  
3 maybe myself, so someone between our engagement team has  
4 drafted it.

5 Q And then does it get reviewed by someone before  
6 it's submitted?

7 A So, anyone drafts it. I review it and my engagement  
8 partner reviews it.

9 Q If we turn to the next page, you see the disclosure  
10 continues. If you look at the last paragraph of this  
11 disclosure, it's a paragraph that begins, MSMB?

12 A Yes.

13 Q That first sentence says, MSMB is currently in the  
14 process of dissolving its operations. Do you see that?

15 A Yes.

16 Q Is that what you were referring to before when we were  
17 talking about the indemnification promissory agreements?

18 A Yes.

19 Q And the next sentence says: In accordance with the new  
20 adopted accounting standard update 2013-04, the company has  
21 recorded the full amount of the settlements as a charge to its  
22 operations due to uncertainty as to whether the affiliate will  
23 have sufficient liquidity to repay the company.

24 Do you see that?

25 A Yes.

Jain - direct - Kessler

5414

1 Q What is that accounting standard that's being referenced?

2 A This accounting standard refers to joint and several  
3 liabilities when two or more entities entered into settle the  
4 liabilities.

5 Q Was there a change in the way that, those sorts of  
6 agreements should be accounted?

7 A Prior to this accounting standard update 2013-04, there  
8 was no same guidance into the U.S. GAAP accounting that how  
9 the joint and several liabilities are required to be recorded.  
10 It seems this is a new accounting update came and the company  
11 decided to adopt it.

12 Q Did this accounting standard have to do with how to  
13 determine whether or not the settlement payments were  
14 related-party transactions?

15 MR. CHAN: Objection. Leading.

16 THE COURT: Try to rephrase the question,  
17 Mr. Kessler.

18 Q Did this updated accounting standard address the concept  
19 of related-party transactions?

20 A No.

21 Q If you move forward in the letter several pages to the  
22 page ending Bates stamp 403, there's an item number 13.

23 Do you see that?

24 A Yes.

25 Q This, the section is called, Fraud and Illegal Acts?

Jain - direct - Kessler

5415

1 A Yes.

2 Q And what's written is: No fraud or illegal acts were  
3 noted.

4 A Yes.

5 Q Was that a determination based on the information you had  
6 available to you at the time?

7 A We made inquiries with the management that are there any  
8 fraud or illegal acts, whether they have identified or they  
9 aware of it and if they said no, then we just document it.

10 Q You're documenting the response you get from them?

11 A Yes.

12 Q Was this actually presented at a board meeting or an  
13 audit committee meeting of the board of directors?

14 A We provide a draft of this letter first to the audit  
15 committee, to the management and then when the formal  
16 telephone communication takes place, we go over this letter  
17 with the audit committee.

18 Q Now, do you recall whether you participated in that  
19 telephone conversation about this audit letter?

20 A As a manager on the engagement, I participated on to all  
21 the calls, yes.

22 Q Do you remember specifically what was discussed on this  
23 September 2013 call?

24 A Generally, what we communicate into the draft of the  
25 letter, we discuss with the audit committee. If there are



Jain - direct - Kessler

5416

1 some other things which comes up on the call, you know, like  
2 while we are discussing, we communicate that, but I don't  
3 recall what exactly was discussed other than this letter.

4 Q All right. Now, did Retrophin issue an amended Form 10-K  
5 for the 2012 financials?

6 A Yes.

7 Q If you look what's behind tab 15 in your binder, I'll  
8 show you what's been marked for identification, I believe, as  
9 Government Exhibit 968.

10 Is this the amended 10-K for Retrophin?

11 A Yes.

12 MR. KESSLER: I offer Government Exhibit 968.

13 MR. CHAN: No objection.

14 THE COURT: We receive Government Exhibit 968.

15 (So marked.)

16 Q If we can first go to page 14 of the document.

17 Do you see this document was signed on September 13,  
18 2013?

19 A Yes.

20 Q It's also dated September 13, 2013?

21 A Yes.

22 Q Okay. If you look at page 38 of the document, there are  
23 little page numbers on the bottom, right?

24 A Yes.

25 Q Do you see there's a heading for subsequent events?

Jain - direct - Kessler

5417

1 A Yes.

2 Q And if we follow that to the next page where it  
3 continues -- I'm sorry, to the -- yes, to the next page where  
4 it continues, if you blow up those top three paragraphs?

5 A Yes.

6 Q Is this a discussion of the settlement agreements that  
7 we've been talking about here?

8 A Yes.

9 Q And if we can go to -- that's it. We can take that  
10 document out.

11 (Continued on next page.)

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Jain - direct - Kessler

5418

1 BY MR. KESSLER:

2 Q Now, in September 2013 did Marcum also receive an  
3 additional update about pending or threatened litigation?

4 A Yes.

5 Q Take a look at what's behind tab 16 in your binder. It's  
6 been marked for identification as Government's Exhibit  
7 124-4-A.

8 Do you see that document?

9 A Yes.

10 Q Is this an e-mail chain from Marc Panoff to you on  
11 September 13, 2013?

12 A Yes.

13 Q Does it contain information provided by Evan Greebel  
14 about litigation updates?

15 A Yes.

16 MR. KESSLER: I offer Government's Exhibit 125-4-A.

17 MR. CHAN: No objection.

18 THE COURT: We receive Government's Exhibit 124-4-A.  
19 (So marked.)

20 Q Mr. Jain, if you can focus on e-mail near the bottom or  
21 the e-mail from Evan Greebel to Marc Panoff, September 13,  
22 2013 at 10:52.

23 Do you have that.

24 A Yes.

25 Q It's copied to Ed Hackert. Do you see that also?

Jain - direct - Kessler

5419

1 A Yes.

2 Q What did Mr. Greebel write to Mr. Panoff?

3 A He's saying that there are no material updates on legal  
4 matters or additional litigation services from what he has  
5 provided this in the past to us.

6 Q I think you said legal matters. Does the e-mail say  
7 litigation matters?

8 A Yes.

9 Q Mr. Panoff sent this to you?

10 A Yes.

11 Q Take that down?

12 You mentioned yesterday that Marcum was also  
13 involved in auditing certain information related to  
14 Retrophin's third father 10-Q.

15 A Yes. I just want to clarify. Third quarter 2013?

16 Q Yes.

17 A Yes.

18 Q Not an amended filing. The third quarter 2013 10-Q?

19 A Yes.

20 Q And in connection with that audit did Marcum prepare  
21 another SAS 61 letter?

22 A Yes.

23 Q I would like to show you what's in evidence as  
24 Government's Exhibit's 251. If we turn to page three of the  
25 document. Is this the draft SAS 61 letter that Marcum

Jain - direct - Kessler

5420

1 prepared in connection with its review for the 2013 third  
2 quarter?

3 A Yes.

4 Q Is this letter similarly formatted to the previous SAS 61  
5 letter we looked at?

6 A Yes.

7 Q If you go to the third page of the letter ending in Bates  
8 number 717?

9 A Yes.

10 Q About two-thirds down the page there's an entry for  
11 accounting for full exposure of settlement agreement. Do you  
12 see that?

13 A Yes.

14 Q And then there's a large paragraph followed by a small  
15 paragraph?

16 A Yes.

17 Q This paragraph discuss the 2.28 million dollars in  
18 settlement we previously discussed?

19 A Yes.

20 Q Could you read the small paragraph?

21 A In August 2013, the company entered an additional  
22 settlement agreement for \$300,000 and made payment on August  
23 29, 2013 to settle such agreement.

24 Q Were you provided with that settlement agreement by  
25 management?

Jain - direct - Kessler

5421

1 A We were provided, yes.

2 Q Now, the previous settlements were classified as related  
3 party transactions between the company's chief executive  
4 officer and MSMB Capital and Retrophin; do you remember that?

5 A Yes.

6 Q Was this settlement agreement classified as a related  
7 party transaction?

8 A Yes.

9 Q Well, the disclosure says the company entered an  
10 additional settlement agreement. Do you see that?

11 A Yes.

12 Q Is that different than the company and its chief  
13 executive and MSMB Capital entering?

14 A My recollection is that this was not different, but I'm  
15 not 100 percent sure.

16 Q Do you recall the name of the individual who was a party  
17 to this settlement agreement along with the company?

18 A I don't recall at this moment.

19 Q We can take that down?

20 Now, was a 10-Q for the third quarter of 2013 issued  
21 by Retrophin.

22 A Yes.

23 Q If you could look at what's behind tab 18 in your binder.  
24 There's what's been marked for identification as Government's  
25 Exhibit 972.

Jain - direct - Kessler

5422

1 A Yes.

2 Q Is that the 10-Q that was issued for the third quarter of  
3 2013?

4 A Yes.

5 MR. KESSLER: I offer Government's Exhibit 972.

6 MR. CHAN: No objection.

7 THE COURT: We receive Government's Exhibit 972.

8 (So marked.)

9 Q If we can go first to the very last page of the document,  
10 page 49. Mr. Jain, when was this document signed?

11 A November 12, 2013.

12 Q If we can turn next to page 38.

13 A Page 38 of this Q?

14 Q Yes, the bottom right page numbering. There's some tiny  
15 letters and tiny numbers.

16 A Yes.

17 Q Do you see there's a section called liquidity capital  
18 resources?

19 A Yes.

20 Q And then the section continues to the next page and then  
21 to the page after that. Then, do you see in the middle of the  
22 page still under the liquidity and capital resources  
23 disclosures there are several paragraphs that begin in the  
24 second quarter of 2013?

25 A Yes.

Jain - direct - Kessler

5423

1 Q Is this another disclosure related to the settlement  
2 payments similar to the ones we've seen before?

3 A Yes.

4 Q And does it also refer to that new payment of \$300,000?

5 A Yes.

6 Q Finally, if we can go to page 46 of this document.  
7 There's an item number one legal proceeding. Do you see that?

8 A Yes.

9 Q Could you read what's written under item number one,  
10 legal proceeding?

11 A We have no material proceedings pending, nor are we aware  
12 of any pending investigation or threatened litigation by any  
13 third party.

14 Q Is this a statement that Marcum audits?

15 A This is not in the financial statement, so we don't audit  
16 nonfinancial information included into the 10-Q.

17 Q Typically who prepares this litigation proceedings  
18 section?

19 A 10-Q is being provided to us by the management. In  
20 general practice management prepares --

21 MR. CHAN: Your Honor, I object to this testimony.

22 A I'm not like sure who prepares the second part of the  
23 10-Q, whether management or somebody else.

24 Q But it's not the auditor?

25 A No.



Jain - direct - Kessler

5424

1 Q All right. We can take that down?

2 So we've been talking about the 2012 finances and  
3 the quarterly reports for 2013. Was Marcum also engaged to  
4 audit the company's financial statements in connection with  
5 the 2013 form 10-k.

6 A Yes.

7 Q And did that auditing process -- strike that.

8 Was that auditing process similar to the process we  
9 discussed for the 10-k which would be the 2012 10-k?

10 A Yes.

11 Q As part of that process did you receive another  
12 litigation update from the Katten firm?

13 A Yes.

14 Q Turn to what's been mark as Government's Exhibit 124-5,  
15 behind tab 19 in your binder.

16 A Yes.

17 Q Is this the litigation update you received from Katten?

18 A Yes. This litigation confirmations we received from  
19 Katten Muchin.

20 MR. KESSLER: I offer Government's Exhibit 124-5.

21 MR. CHAN: No objection.

22 THE COURT: We receive Government's Exhibit 124-5.

23 (So marked.)

24 Q Mr. Jain, again, are there some red boxes with on this  
25 letter?

Jain - direct - Kessler

5425

1 A Yes.

2 Q Those are boxes Marcum created?

3 A Yes.

4 Q The letter is dated peculiar 12, 2014?

5 A Yes.

6 Q If we go down to the bottom several paragraphs of this  
7 first page, there's that paragraph we've seen before that  
8 discusses pending and threatened litigation?

9 A Yes.

10 Q Now, there are some indented paragraphs below that  
11 paragraph. Do you see that?

12 A Yes.

13 Q Can you read what's written in the first indented  
14 paragraph?

15 A We currently represent in three active litigations, two  
16 in New York Supreme Court and the third in an arbitration  
17 before the American Arbitration Association. These actions  
18 and relevant allegations are:

19 Q And the first litigation listed is Retrophin v. Pierotti.  
20 Do you see that?

21 A Yes.

22 Q And the description on this page is that the company is  
23 suing a former employee in connection with the employee  
24 agreeing to work for the company in exchange for acquiring 400  
25 K shares of RPRX stock at a deeply discounted price. Do you

Jain - direct - Kessler

5426

1 see that?

2 A Yes.

3 Q Did you understand 400 K to be 400,000?

4 A Yes.

5 Q And the second litigation is Huang versus a number of  
6 entities and Martin Shkreli and Marek Biestek?

7 A Yes.

8 Q And the third litigation is Su versus a large list of  
9 entities and Marek Biestek and Martin Shkreli?

10 A Yes.

11 Q Is there any other pending or threatened litigations  
12 listed here?

13 A No.

14 Q Go to the third page of the document and we'll look at  
15 the paragraph about outstanding bills. What was the amount of  
16 the outstanding bills for services rendered as of the date of  
17 this audit?

18 A \$843,334.02.

19 Q Again, was this letter signed on behalf of the law firm?

20 A Yes.

21 Q Take that down?

22 Finally, Mr. Jain, in connection with the audit  
23 related to the 2013 10-k did Marcum again prepare a SAS 61  
24 letter for the Retrophin audit committee.

25 A Yes.

Jain - direct - Kessler

5427

1 Q I would like to show you what's behind tab 21 in your  
2 binder, what's been marked for identification as Government's  
3 Exhibit 1114-31.

4 A Yes.

5 Q Do you see that? Is that the SAS 61 letter?

6 A Yes.

7 MR. KESSLER: I offer Government's Exhibit 114-31.

8 MR. CHAN: No objection.

9 THE COURT: We receive Government's Exhibit 114-31  
10 in evidence.

11 (So marked.)

12 Q Mr. Jain, if we go to the fifth page of the document and  
13 look at item number two.

14 A Yes.

15 Q Is this again a similar disclosure about the 2.28 million  
16 dollars in settlement payments?

17 A Yes.

18 Q And if we go to page eleven of the document, do you see  
19 there's item number 15, fraud and illegal acts?

20 A Yes.

21 Q This item states no fraud or illegal acts were noted?

22 A Yes.

23 Q And was that included in similarly ---did you reach that  
24 conclusion based on information provided to you by management?

25 A Yes.

Jain - cross - Chan

5428

1 THE COURT: I will I'm sorry. Your voice dropped  
2 off.

3 Q Did you reach that conclusion based on information you  
4 received from management?

5 A Yes.

6 Q One more question.

7 Was the 2013 10-Q approved by the board.

8 A Yes.

9 MR. KESSLER: I have no further questions, your  
10 Honor.

11 THE COURT: All right. Thank you.

12 MR. CHAN: Your Honor, may I proceed?

13 THE COURT: Yes.

14 CROSS-EXAMINATION

15 BY MR. CHAN:

16 Q Good morning, Mr. Jain. Thank you for being here today.

17 A Good morning.

18 Q I want to start by going back to some testimony you gave  
19 yesterday about your interactions with my client, Mr. Evan  
20 Greebel. You've never met him before, right?

21 A No.

22 Q You have no idea who he is sitting in this courtroom here  
23 today?

24 A Now, I know him.

25 Q Well, as a result of this trial you know him. But prior

Jain - cross - Chan

5429

1 to today, you never knew who he was?

2 A No, I never met him before.

3 Q And you testified I believe yesterday that you had all  
4 but just a handful of interactions with him during your time  
5 doing work for Retrophin, correct?

6 A That's correct.

7 Q And indeed sitting here now five years later you don't  
8 remember the substance of those interactions with him, right?

9 A I know the substance of one interactions which we had on  
10 a conference call, but I don't know the word to word of  
11 interactions I had with him or on the call.

12 Q Other than that conversation call you testified to just  
13 now, that's it, correct?

14 A I used to have communications with Mr. Greebel on the  
15 phone or on the e-mail and those were all relating to getting  
16 the documents for the company from him.

17 Q What I am saying is you don't remember the details of  
18 those conversations today, correct?

19 A No.

20 Q As to the one call that you testified about, I'll get to  
21 that a little bit later. But yesterday do you remember  
22 testifying when asked about that call that you didn't remember  
23 what Mr. Greebel said?

24 A Today Mr. David asked me the questions that do I remember  
25 that what Mr. Greebel said over the phone and I meant that he

Jain - cross - Chan

5430

1 wants to know that word by word what Mr. Greebel said on the  
2 phone and I said I don't recall what exactly he said on the  
3 phone.

4 Q Okay. So even now today you can't say what he said word  
5 for word in that call?

6 A I cannot say word to word what he said on the call.

7 Q I'll get to that in a little bit?

8 But Mr. Greebel wasn't your main point of the  
9 contact with respect to Retrophin, correct.

10 A Mr. Greebel was not my main person of the contact at  
11 Retrophin.

12 Q It was actually the finance people at the company, those  
13 were your main points of contact?

14 A That's right.

15 Q Over the years there were different people in that  
16 finance group, right?

17 A Yes.

18 Q Can you tell us who was your first finance point of  
19 contact at Retrophin?

20 A Before Mike Harrison there was an accountant called  
21 Jackson Su. If I recollect correctly his name was Jackson Su  
22 and there was a third-party consultant also involved into that  
23 first year audit.

24 Q Do you remember the name of that third-party consultant?

25 A I'm sorry. I knew about the name but now I forgot at

Jain - cross - Chan

5431

1 this moment in time.

2 Q Is that third-party consultant was somebody who was not a  
3 direct employee of Retrophin but was an outside consultant on  
4 financial matters?

5 A Exactly.

6 Q Which audit did that third-party consultant help with, as  
7 far as you remember?

8 A 2011 year-end audit and I believe March -- sorry,  
9 September 30, 2012 quarterly review.

10 Q And then following him who was the next person that was  
11 your main point of contact?

12 A Mike Harrison was a controller and later on Marc Panoff  
13 joined the company and then he was my contact person.

14 Q Do you remember someone by the name of Ron Tilles?

15 A Ron.

16 Q Ron Tilles, T I L L E S?

17 A No, I don't remember that name.

18 Q Do you remember the name Corey Massella?

19 A Yes, he was third-party consultant.

20 Q And Citrin Cooperman?

21 A That was the firm he belongs to.

22 Q Now, one of the other things that you said about  
23 Mr. Greebel was that you said that you understood that he was  
24 SEC company counsel for Retrophin.

25 Do you remember that.



Jain - cross - Chan

5432

1 A My understanding is that Mr. Greebel was SEC counsel for  
2 Retrophin.

3 Q Okay. What do you mean when you say SEC counsel?

4 A The counsel who provides guidance to the company on SEC  
5 matters, whether it is filing of the 10-Q, 10-k, additional  
6 registration statements or any of the SEC requirements that  
7 the SEC counsel provides guidance to the company.

8 Q What is your understanding based on? Did you ever  
9 actually talk to Mr. Greebel about what his role was?

10 A No, I never spoke to Mr. Greebel what his role is.

11 Q No one ever told you and used the words Mr. Greebel was  
12 the company's SEC company counsel, right?

13 A I don't recollect whether anybody told me or not. I'm  
14 saying my understanding was this.

15 Q That understanding could also be based on an assumption,  
16 right?

17 A Not necessary. Maybe my engagement partner told me or  
18 maybe the management of the company told me.

19 Q Turning to the settlement agreements in this case, you  
20 testified yesterday that the first time that you came to know  
21 about these settlement agreements happened sometime after the  
22 2012 year audit was filed, right?

23 A Yes.

24 Q And that audit was filed with the SEC on June 13, 2013,  
25 correct?

Jain - cross - Chan

5433

1 A Yes, sometime in June 2013.

2 Q And the manner in which you came to learn about the  
3 settlement agreements, the way you described it, was that Mike  
4 Harrison told you about them, right?

5 A No. I said yesterday that when I was reviewing variance  
6 analysis provided by Mike Harrison to my team member and they  
7 brought to my attention that there's significant variances  
8 there between one period to another period. Then I made  
9 inquiries with Mike Harrison. He was not aware of the  
10 variances there and he told me to discuss with Marc Panoff.

11 Q The first step was that there was this financial analysis  
12 that was done, right?

13 A Yes.

14 Q And that financial analysis is something that is routine  
15 in audits, right?

16 A That is a requirement for audits and reviews, yes.

17 Q And in this case it was Marcum asking the company to do  
18 that financial analysis, right?

19 A The company does the analysis and they provide it to us.

20 Q So the company is the one that goes out, gets the numbers  
21 that you want and produces a report to you, the auditor,  
22 right?

23 A Yes.

24 Q And but you give them the parameters of what it is that  
25 you want to see, right?

Jain - cross - Chan

5434

1 A Yes.

2 Q What that is designed to do is to give you guys a sense  
3 as the auditors of the fluctuations in spending, correct?

4 A Not only in spending, but in any account balances.

5 Q So Retrophin did this analysis gave it to you, right?

6 A Yes.

7 Q Do you remember who at Retrophin did the analysis?

8 A I don't know.

9 Q Do you remember who at Retrophin was asked to do the  
10 analysis?

11 A We sent our document request list to Marc Panoff and Mike  
12 Harrison that we need these all informations to commence our  
13 either audit or review procedures.

14 Q You got that back from them?

15 A Yes.

16 Q And when you asked them to do it, did Mr. Panoff or  
17 Mr. Harrison say, no, we don't want to do that?

18 A No.

19 Q They did it?

20 A They did it.

21 Q And they gave them to you?

22 A Yes.

23 Q When your team got it the amounts of money that you came  
24 to later learn were settlement payments these were in the  
25 financial analysis?

Jain - cross - Chan

5435

1 A Yes.

2 Q Right there for you guys to see?

3 A Yes.

4 Q Is that what causes you to ask the question, right?

5 A Yes.

6 Q And those numbers were large number, they were  
7 significant enough that they were hard to miss?

8 A Yes.

9 Q In fact, you testified it showed a big swing between the  
10 prior year and the current year that you were looking at,  
11 right?

12 A Yes.

13 Q So you got the numbers and you followed up, right?

14 A Yes.

15 Q And is it fair to say in the work that you do as an  
16 auditor you often get information that requires you to follow  
17 up on?

18 A That is one of the requirements to making inquiries.

19 Q When you followed up I think you testified that the chain  
20 was you first went to Mike Harrison, right?

21 A Yes.

22 Q He directed you to Mr. Panoff, right?

23 A Yes.

24 Q And Mr. Panoff told you that they were related to  
25 settlement payments, right?

Jain - cross - Chan

5436

1 A Mr. Panoff said that they are -- this swing or this  
2 change in the numbers is because of certain settlement  
3 agreements and I asked him about the details of those  
4 settlement agreements and he said that he's not fully aware of  
5 it but then he can provide me the copy of those agreements and  
6 that we requested that.

7 Q Dn he did, right?

8 A He arranged that, yes.

9 Q He didn't say I'm not going tell you, right?

10 A No, he didn't say that.

11 Q He didn't say I can't tell you about those settlement  
12 agreements because I don't want to?

13 A My understanding was that like Mr. Panoff was not fully  
14 aware of these settlement agreements.

15 Q He may not have been fully aware. He was not reluctant  
16 to tell you as much as he could?

17 A He told me everything he could.

18 Q He was not reluctant to go find out more to tell you,  
19 right?

20 A Yes.

21 Q And he was not reluctant to give you the actual  
22 settlement agreements, correct?

23 A Yes.

24 Q He didn't ask you not to mention the settlement  
25 agreements to anyone else, correct?

Jain - cross - Chan

5437

1 A Yes.

2 Q He didn't ask you to keep a secret, right?

3 A Yes, he did not.

4 Q He didn't say don't tell the board no matter what you do,  
5 right?

6 A No.

7 Q He went and got them and gave them to you?

8 A Yes.

9 Q You looked at them?

10 A Yes.

11 Q You read them?

12 A Yes.

13 Q You shared them with your team?

14 A I shared with my engagement partner.

15 Q And he read them, as far as you know?

16 A Yes.

17 Q You didn't feel there was any reason for you not to talk  
18 about the settlement agreements freely with whoever you felt  
19 like you should talk about them with?

20 A Since Retrophin was a public company I'm not supposed to  
21 be discussing any documents of the public companies with  
22 anyone. So I'm supposed to be talking to my partner and the  
23 team members who are part of the engagement team.

24 Q You are supposed to be talking about it internally,  
25 correct?

Jain - cross - Chan

5438

1 A Within my engagement team internally.

2 Q Now you get them and you put them in your work papers,  
3 right, the settlement agreements?

4 A I don't recall that I put them into my work papers  
5 immediately because we were in the process of reviewing it.  
6 But, yes, at some point those agreements went into my work  
7 papers.

8 Q At this point you have not discussed the settlement  
9 agreements with Mr. Greebel yet?

10 A I never discussed with Mr. Greebel those settlement  
11 agreements.

12 Q Did you ever discuss the settlement agreements with  
13 Mr. Shkreli?

14 A Yes. I discussed with Shkreli these settlement  
15 agreements.

16 Q Around this early time or later on?

17 A When I received the settlement agreements.

18 Q What did you discuss with Mr. Shkreli?

19 A I mean what is the nature of the settlement agreements  
20 and he was not one hundred percent sure of the settlement  
21 agreements. So that's all my conversation. I don't know much  
22 about it but I can get back to you on those.

23 THE COURT: Who said that?

24 THE WITNESS: CFO of the company, Marc Panoff.

25 Q Panoff, Mr. Panoff? I thought you were talking about

Jain - cross - Chan

5439

1 Mr. Shkreli?

2 A No. No. No. I never had my discussion with either  
3 Mr. Shkreli or Mr. Greebel.

4 Q Okay. Now that you have the settlement agreements, it  
5 sounds like one of the first people that you -- strike that.

6 Do you recall like when you discussed the settlement  
7 agreements with Mr. Panoff he told you that he just missed the  
8 issue?

9 A Yes, he did.

10 Q At that time, you understood by the way that Retrophin  
11 was a brand new public company, right?

12 A Yes.

13 Q And, in fact, Mr. Panoff just started working as the CFO  
14 for Retrophin just a few months before this, right?

15 A Around that time.

16 Q It was a start-up company, right?

17 A Yes.

18 Q Mr. Panoff was, in fact, the company's first CFO, right?

19 A Yes.

20 Q In your experience when Mr. Panoff told you that he just  
21 missed the issue, you understood that maybe a mistake had  
22 happened at most, correct?

23 MR. KESSLER: Objection to the form, speculation  
24 about Mr. Panoff.

25 THE COURT: He's asking for his understanding, is he



Jain - cross - Chan

5440

1 not?

2 MR. CHAN: Yes, your Honor.

3 THE COURT: You can answer the question.

4 A Can you repeat the question, please?

5 MR. CHAN: Can you read it back, please.

6 (Record read.)

7 A My understanding not only these settlement agreements but  
8 in general the company was like not giving us the documents on  
9 a timely basis and they were missing many times. It was not  
10 the first time.

11 Q But in your understanding it was a product of  
12 inadvertence as opposed to a conscious effort to conceal  
13 things from you, correct?

14 A I don't think so that they were hiding anything from me.

15 Q And, in fact, if you thought that they were hiding from  
16 you actively, that would have been a flag for you?

17 A Definitely.

18 Q A flag that would have triggered certain obligations on  
19 your part, correct?

20 A Yes.

21 Q You didn't report them from having concealed things from  
22 you, correct?

23 A I'm sorry.

24 Q You didn't report to the board that you thought that the  
25 company management was actively trying to conceal things from

Jain - cross - Chan

5441

1 you, correct?

2 A No.

3 Q In your experience doing public accounting work for other  
4 companies, sometimes companies forget to get you things,  
5 right?

6 A I mean, you know, yes and no. Some companies are very  
7 organized companies and some companies are, you know, not  
8 organized and miss to provide the information.

9 Q This was a disorganized company, right, Mr. Jain?

10 A Yes.

11 Q And, you know, people make mistakes, right?

12 A Yes.

13 Q And in your experience working with companies doing  
14 accounting work for them those companies sometimes make  
15 mistakes, right?

16 A Yes.

17 Q All right. So as not to leave any kind of misconception  
18 with this jury, sitting here now, you have no basis to testify  
19 --

20 MR. KESSLER: Objection to the initial part of that  
21 question.

22 THE COURT: Please don't. Just ask your question,  
23 please.

24 MR. CHAN: Yes, your Honor.

25 Q Sitting here now, Mr. Jain, you have no basis to testify

Jain - cross - Chan

5442

1 that you believe anybody at the company sought to actively  
2 conceal these settlement agreements from you, correct?

3 A Yes.

4 Q And you have no basis to testify here today that you  
5 believed the settlements agreements were improper agreements  
6 in and of themselves?

7 A I don't believe so, that they were improper.

8 Q All right. When you did find out about these settlement  
9 agreements? It sounds like your purpose as the auditor was to  
10 focus on how to characterize these settlement agreements on  
11 the financial statements under the accounting rules, correct?

12 A Yes.

13 Q And to do that you had to gather information and one of  
14 the things you testified about is you obtained the settlement  
15 agreements themselves and you read them, right?

16 A Yes.

17 Q I want to put up, please, Government Exhibit 114-25 that  
18 was admitted yesterday and that was presented to you,  
19 Mr. Jain.

20 A Can you guide me under what tab it is, so I can read it.

21 Q It is also on the screen that you can refer.

22 A It's very tiny for me to read this.

23 Q I don't know the government's tab. It was 114-25.

24 MR. KESSLER: Nine.

25 Q Tab nine, please, sir.

Jain - cross - Chan

5443

1 MR. CHAN: Thank you.

2 A Yes.

3 Q Do you recognize this document?

4 A Yes.

5 Q So after obtaining the settlement agreements this spread  
6 sheet was created to sort of summarize the ones that you were  
7 aware of, correct?

8 A This was summarized by the management.

9 Q This actual spreadsheet, was this created by Marcum or  
10 was it created by Retrophin?

11 A By Retrophin.

12 Q I take it with the comments on it, Marcum took the  
13 document and added Marcum's own comments on it and put this  
14 record into its work papers?

15 A Yes.

16 Q Was this the only versions of the spreadsheet that Marcum  
17 received?

18 A I don't recollect that, but it was the only version of  
19 the multiple versions.

20 Q I'm showing you what's been marked for identification as  
21 Defendant's Exhibit 118-46. Do you recognize this document?  
22 Do you recognize this document as an additional version of the  
23 same spreadsheet that is contained in Marcum's work papers?

24 A Yes.

25 MR. CHAN: I offer DX 118-46.

Jain - cross - Chan

5444

1 MR. KESSLER: No objection.

2 THE COURT: We receive Defendant's Exhibit 118-46.

3 Q Can you compare the two please, Mr. Carter.

4 (Continued on next page.)

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Jain - cross - Chan

5445

1 CROSS EXAMINATION

2 BY MR. CHAN: (Continuing)

3 Q Comparing the two, Mr. Jain, you agree with me that DX  
4 118-46 has an additional settlement agreement listed on it;  
5 correct?

6 A Yes.

7 Q That one is the one labeled Marshall Schuyler; correct?

8 A Yes.

9 Q And in addition, I want to -- now, going back to the  
10 Government Exhibit, 114-25, do you recall that the Government  
11 asked you if you were aware of a settlement agreement  
12 involving someone by the name of Lindsay Rosenwald?

13 A I don't recollect that settlement agreement.

14 Q You don't know that name one way or the other?

15 A No.

16 Q But focusing on the language in red at the bottom, and of  
17 the first paragraph --

18 THE COURT: Can you identify the exhibit please?

19 MR. CHAN: That is GX 114-25.

20 Q In the first paragraph, focusing on the sentence at the  
21 end starting "in addition," and it says, does it not:

22 "In addition, the chief executive officer also  
23 agreed to provide one of the counter parties with 47,128  
24 shares of his common stock in the company as a separate  
25 component of one of the settlement agreements. Accordingly,

Jain - cross - Chan

5446

1 the Company does not believe it is required to record a  
2 liability for the share-based component of this specific  
3 agreement during the second quarter ended June 30, 2013.  
4 There is uncertainty as to whether the related party will have  
5 sufficient liquidity to repay the Company or fund."

6 Do you remember this language?

7 A Yes.

8 Q Explain what this language meant to you.

9 A So, one of the settlement agreements in which the CEO of  
10 the company agreed to pay to the counter party from his own  
11 holding shares about 47,000 shares to that counter party. So  
12 this was not the company's liability and the company was not  
13 required to record that liability.

14 Q And, so, in that case, if the Lindsay Rosenwald  
15 settlement agreement was a settlement agreement that involved  
16 Mr. Shkreli personally paying that settlement --

17 A Yes.

18 Q -- that wouldn't be like the other ones on this chart;  
19 correct?

20 MR. KESSLER: Just objection to the speculation.

21 THE COURT: If there is a way to rephrase.

22 MR. CHAN: Sure, I will rephrase.

23 THE COURT: Okay.

24 Q For purposes of what you were doing, because you agreed  
25 with this language in red here, which said when the settlement

Jain - cross - Chan

5447

1 -- strike that.

2 You agree, as the auditor, that if a settlement  
3 agreement had become an obligation that was the personal  
4 payment obligation of Mr. Shkreli as opposed to the company,  
5 that wasn't a settlement agreement whose obligation had to be  
6 reported as an obligation of the company; correct?

7 MR. KESSLER: Still object to the speculation.

8 THE COURT: I am going to overrule that.

9 You can answer it if you can, sir.

10 A It seems this 47,000 shares were in direct responsibility  
11 of the company's CEO. The company is not required to take the  
12 liability onto their books, this was our understanding.

13 Q I want to show you what has been admitted into evidence  
14 already as Government Exhibit 51. It is on the screen.

15 Do you see this is titled Settlement and Release  
16 Agreement?

17 A Yes.

18 Q You see that involves somebody named Lindsay Rosenwald?

19 A Yes.

20 MR. KESSLER: Your Honor, before there are further  
21 questions about this document, may I ask one voir dire  
22 question?

23 MR. CHAN: No, it's already in evidence. How can  
24 you voir dire something that's not being offered into  
25 evidence?



Jain - cross - Chan

5448

1 MR. KESSLER: Then I object to showing the witness  
2 the document without establishing he has seen it.

3 THE COURT: Why don't you just lay a foundation.

4 Q Mr. Jain, didn't the Government ask you yesterday if you  
5 were aware of a settlement involving Mr. Rosenwald?

6 A I was not aware of this settlement agreement -- I mean, I  
7 didn't know about the name of the Lindsay Rosenwald because it  
8 was not sounding to me yesterday.

9 MR. CHAN: So now I would like to ask him questions  
10 about this agreement that the Government asked him about.

11 THE COURT: All right. You may do so, Mr. Chan.

12 MR. CHAN: Thank you, Your Honor.

13 Q But focusing on paragraph one of the agreement, where it  
14 says settlement payment, Mr. Shkreli agrees to deliver or  
15 cause to be delivered to Rosenwald the total amount of 80,000  
16 shares of common stock of Retrophin. Sir, doesn't this  
17 agreement relate to a financial obligation of Mr. Shkreli as  
18 opposed to the company?

19 MR. KESSLER: Objection to the speculation about the  
20 agreement.

21 THE COURT: Well, are you asking him to interpret  
22 the language in this agreement that he's not familiar with?

23 MR. CHAN: I am asking to see if he understands what  
24 this language says.

25 A The language is saying --

Jain - cross - Chan

5449

1 THE COURT: Wait, wait, wait.

2 MR. KESSLER: I object to asking the witness to  
3 interpret a document he has never seen.

4 THE COURT: Have you seen this document before, sir?  
5 Can you show him the whole document?

6 THE WITNESS: I don't recall, Your Honor.

7 THE COURT: I think then it may not be appropriate.

8 MR. CHAN: All right, Your Honor. I will move on.

9 Q Mr. Jain, you would agree that where there is a  
10 settlement agreement where Retrophin has no obligation to pay  
11 anything, as pursuant to that settlement agreement, that, in  
12 your mind, was not the same kind of settlement agreement as  
13 the ones on this chart that required disclosure in the  
14 financial statements; correct?

15 A If Retrophin is not the party to the settlement  
16 agreements, we as an auditor has no obligation to record -- to  
17 provide the guidance to the company to put that liability on  
18 to their books.

19 THE COURT: So when you said "this chart," just for  
20 the record, was it DX-118-46 or Government Exhibit 114-25?

21 MR. CHAN: Both, Your Honor. They're the same  
22 version of the same chart -- or different versions of the same  
23 chart, I should say.

24 Q Now, putting that chart back on the screen --

25 THE COURT: Which one?

Jain - cross - Chan

5450

1 MR. CHAN: Sorry, Your Honor.

2 Q Putting DX-118-46 on the screen, do you recall, sir, that  
3 the Marshall Schuyler settlement agreement was the settlement  
4 agreement that you learned about sort of in the second wave of  
5 settlement agreements?

6 A Yes.

7 Q And that's the one that gets disclosed in the third  
8 quarter filings; correct?

9 A Yes.

10 Q And you would agree that you learned about that Schuyler  
11 settlement agreement in a timely way; correct?

12 A Yes.

13 Q You learned about it in time to put it into the financial  
14 statement; right?

15 A In the subsequent events, yes.

16 Q And, again, that additional settlement agreement wasn't  
17 hidden from you; correct?

18 A No.

19 Q It was given to you when it happened; right?

20 A Yes.

21 Q You got the actual hard copy of it; right?

22 A Yes.

23 Q And you reviewed it; right?

24 A Yes.

25 Q When you got it, nobody said don't tell anybody about

Jain - cross - Chan

5451

1 these; right?

2 A Yes.

3 Q Nobody said don't tell the board about these; right?

4 A Yes.

5 Q So in terms of the additional information that you got  
6 from Retrophin, you also got a pretty detailed memorandum that  
7 the Government showed you, both yesterday and today, setting  
8 forth some of the facts in relation to the settlement  
9 agreements; right?

10 A Yes.

11 MR. CHAN: Let's put up Government Exhibit 114-29-A.  
12 And then go to the memorandum itself, please. And let's blow  
13 up the second paragraph, please.

14 Q So this memorandum, which is being provided to you by the  
15 company; right?

16 A Yes.

17 Q The company is telling you that, with respect to the  
18 settlement agreements in April and May of 2013, certain  
19 investors in funds affiliated with MSMB advised MSMB that they  
20 objected to the number and/or value of the shares of common  
21 stock in the company that they received as a distribution from  
22 such funds, it says that; right?

23 A Yes.

24 Q So it's telling you that the people involved in the  
25 settlement agreements were investors in certain MSMB funds;

Jain - cross - Chan

5452

1 right?

2 A Yes.

3 Q And it's telling you that they had objections with  
4 respect to a distribution that they got from those funds;  
5 right?

6 A That's what the memorandum says, yes.

7 Q And going on to the next sentence, that sentence said  
8 that the company was advised of such investors' objections and  
9 the company, MSMB and its related funds, and such investors  
10 entered into settlement and release agreements, right? These  
11 are the agreements that you now have; correct?

12 A Yes.

13 Q And in the settlement agreements, it says, the memo says:  
14 "The Company and MSMB and it's related funds agree to make  
15 certain payments to such investors in consideration for a full  
16 release from such investors to MSMB, its related funds and the  
17 Company, any claims that such investor has had or may have  
18 against the company MSMB or its related funds."

19 It says that; right?

20 A Yes.

21 Q It says that the settlement agreements contain releases  
22 that when -- that released the company, MSMB, and the related  
23 funds; right?

24 A Yes.

25 Q For claims that those investors might have against,

Jain - cross - Chan

5453

1 including the company; right?

2 A Yes.

3 MR. CHAN: Let's highlight the next paragraph,  
4 please.

5 Q The first sentence says: "The objections raised by the  
6 investors related solely to actions undertaken by MSMB and its  
7 related funds."

8 That says that; right?

9 A Yes.

10 Q What was your understanding, based on this memo, as to  
11 the -- strike that.

12 What is your understanding of this sentence?

13 A This memo was provided to us by management and, my focus,  
14 when I was understanding this memo, was that these settlement  
15 agreements were properly accounted for or not in accordance  
16 with the GAAP. My focus was not that that's what exactly the  
17 reason behind all those settlement agreements, so my focus was  
18 more on the accounting of this, the proper accounting and  
19 disclosure into the financial statements.

20 Q Right. So, in other words, your concern as an auditor  
21 was not whether or not the investor actually had some kind of  
22 claim against the company; correct?

23 A Yes.

24 Q And you also weren't concerned as to whether or not the  
25 company should or should not have settled that claim; correct?

Jain - cross - Chan

5454

1 A Yes.

2 Q Those are legal decisions that aren't in your purview;  
3 correct?

4 A Yes.

5 Q Those are business judgment decisions of the company, not  
6 you; correct?

7 A Yes.

8 Q Your focus, as the auditor, was simply on these things  
9 happened, how do I categorize them; correct?

10 A Yeah, these settlement agreements were entered into,  
11 whether they were properly accounted into the financial  
12 statement or not and whether they're in accordance with the  
13 GAAP or not.

14 MR. CHAN: You can take out the highlight, please.

15 Q Can you flip to the next page?

16 A Nothing on the next page.

17 Q Then we are done with that one.

18 So you had the settlement agreements themselves, you  
19 had this memorandum laying out some of the facts, and it  
20 sounds like what you're saying is at that point you went about  
21 trying to analyze how to characterize these; right?

22 A How to characterize the settlement agreements and whether  
23 the company is required to have a restatement of previously  
24 filed 10-K and 10-Qs, or not, because they were not disclosed  
25 into the SEC filings.

Jain - cross - Chan

5455

1 Q And one of the issues that you've talked about having to  
2 deal with was whether or not the transaction should be -- the  
3 settlement agreements should be characterized as related party  
4 transactions; right?

5 A Yes.

6 Q Who was it, in this instance, in which you believe  
7 constituted the related party?

8 A The entities which are under common control and, in this  
9 case, Martin Shkreli was controlling Retrophin, as well as he  
10 was the controlling member of MSMB. This is what is my  
11 understanding.

12 Q So because Martin Shkreli was one of the parties to the  
13 settlement agreement, you considered these to be related party  
14 transactions?

15 A Yes.

16 Q What that meant was they had to go in the financial  
17 statements under the category of related party transactions;  
18 right?

19 A Yes.

20 Q You weren't making a judgment call as to sort of the  
21 merits of the settlement agreements; correct?

22 A I'm sorry.

23 Q You weren't making a judgment call as to the merits of  
24 the settlement agreements; right?

25 A I don't understand your question.



Jain - cross - Chan

5456

1 Q Well, in other words, there is no -- there is no problem  
2 inherently with the company entering into a related party  
3 transaction; correct?

4 A No, there's no problem.

5 Q It's just a matter that, if you do it, you have to put it  
6 in one bucket; right?

7 A Yes.

8 THE COURT: Mr. Chan, is now a good time to give the  
9 jurors a midmorning break?

10 MR. CHAN: Certainly.

11 THE COURT: Ladies and gentleman, I will give you a  
12 midmorning break. Please don't talk about the case, have some  
13 coffee, and we will come get you in about ten minutes. Thank  
14 you.

15 You can step down too.

16 (Jury exits the courtroom.)

17 THE COURT: Let's take ten minutes and would the  
18 parties mind conferring about Juror No. 2?

19 MR. BRODSKY: We will do that now.

20 MR. PITLUCK: Depending how much Mr. Chan has left,  
21 there is one small issue to raise before our next witness, Amy  
22 Merrill. There's documents and we can do that in ten minutes,  
23 if you would like, or five minutes.

24 THE COURT: Right now?

25 MR. PITLUCK: If we are going to go seamlessly into

Jain - cross - Chan

5457

1 this --

2 THE COURT: Yes, I'd like to. Seamless is good.

3 MR. PITLUCK: So, Your Honor, we conferred over Ms.  
4 Merrill, who you will recall is the Standard Registrar  
5 witness, and as you probably remember from the previous trial,  
6 she introduces a lot of exhibits that Standard Registrar had  
7 as business records. In an attempt to streamline this, we  
8 conferred, I gave Mr. Chan a list of documents that we intend  
9 to introduce through Ms. Merrill's business records. We  
10 reached agreement on most. There are two documents we haven't  
11 agreed on, which are payments made by Standard Registrar -- or  
12 shares issues by Standard Registrar in response to receiving  
13 settlement paperwork for Spencer Spielberg and Michael  
14 Lavelle, both of whom have been discussed at this trial, and  
15 we intend to introduce them to show that, in fact, Retrophin  
16 issued shares based on them. That's all Ms. Merrill will be  
17 presenting is the document showing the shares that were issued  
18 and that she was provided with the agreements.

19 We understand, as the Court is aware, this issue  
20 came up in the last trial and what happened was they were  
21 admitted subject to connection, and then, at the end of trial,  
22 they were ultimately admitted without the testimony of Mr.  
23 Spielberg or Mr. Lavelle. We think the same treatment here is  
24 appropriate, that they should be admitted directly, not  
25 subject to connection because, one, they're relevant, they are

Jain - cross - Chan

5458

1 settlement agreements, they don't require the witness to  
2 testify. Separating a little bit from the consulting  
3 agreements. But, most importantly, there has been evidence  
4 placed in front of the jury already, as recently as this  
5 morning, about those agreements and we think that it is  
6 appropriate to put in the fact that those were paid.

7 And it's not a dispute, but the only other thing we  
8 intend to do, with the defense's agreement, is documents  
9 related to shares issued to Allan Geller, who received a  
10 consulting agreement from the company, we will admit subject  
11 to connection to Mr. Geller's testimony looking like next  
12 week.

13 THE COURT: All right, Mr. Chan.

14 MR. CHAN: Sure, Judge, with respect to Mr. Geller,  
15 we agree. To the extent that there are trading -- or transfer  
16 records that are going to come in through Ms. Merrill that  
17 reference Mr. Geller's consulting agreement, because that is  
18 attached to some of the records, we consent to it being  
19 admitted subject to connection to Mr. Geller actually  
20 testifying, which, as I understand from the Government, is  
21 inevitable. But just in case it doesn't happen for whatever  
22 reason, we will consent to it coming in subject to  
23 connection to that. For the reason that we agree to that, is  
24 the same reason we want to seek a similar arrangement with  
25 respect to settlement documents of Ms. Merrill that contain

Jain - cross - Chan

5459

1 copies of the settlement agreements for Mr. Spielberg and Mr.  
2 Lavelle, since, in our view, there has not been any connection  
3 made in this case of those people to settlement agreements  
4 that were part of a fraud. True, the evidence in this case  
5 has shown that settlement payments were made, but until there  
6 is a showing that those settlement agreements have some  
7 connection to the broad, we would say that those agreements,  
8 if admitted at all -- I don't think they should be, but if  
9 admitted at all, should be admitted subject to connection of  
10 the Government's development of that connection. I mean, then  
11 we can argue at the end of the case whether or not we think  
12 the connection has been made and, if not, the Court can make  
13 its ruling. If so, the Court can make its ruling.

14 THE COURT: All right. Well, you are not disputing  
15 that those agreements would be admissible under the rules of  
16 evidence? Because they are records that were kept by the --

17 MR. CHAN: I agree, Your Honor.

18 THE COURT: What about they are admissible through  
19 this witness?

20 MR. CHAN: My objection is not to the hearsay  
21 nature, it is really just the relevance at this point in time,  
22 because if they are not going to be able to show that those  
23 settlements are part of this case, they shouldn't come in.

24 MR. PITLUCK: Your Honor, the agreements are clearly  
25 relevant to this case. There has been testimony related to

Jain - cross - Chan

5460

1 those agreements and the fact that they were paid by  
2 Retrophin. If there's -- so they are relevant and admissible.  
3 If they come in and there is no other evidence related to  
4 fraud, then obviously the Government can't argue that they  
5 were fraudulent transactions, but we need to have the records  
6 come in to show that the records were paid. If we can and if  
7 we do chose to advance evidence or testimony that those were  
8 fraudulent, then we can argue that. If not, there is no  
9 prejudice, the agreements have been shown to be here. What I  
10 just heard was they're relevant, they are admissible, they are  
11 business records, or we'll lay the foundation for business  
12 records, therefore, they should be admitted.

13 MR. CHAN: Well, I never said that they were  
14 relevant because I think the Government hasn't said that they  
15 were actually -- they've put in, at most, evidence that these  
16 were settlement agreements that were paid. The company had  
17 settlements with, for example, Paul Weiss in this case, it  
18 doesn't mean just because there was a settlement, it's  
19 relevant.

20 And second of all, there is prejudice and the  
21 prejudice is as follows: As the Court knows from our case,  
22 our defense is that these were actual litigation threats and  
23 the people who got the settlement agreements made actual  
24 litigation threats. The Government cannot just argue to the  
25 jury these are improper settlement agreements without calling

Jain - cross - Chan

5461

1 the underlying investors because we have no opportunity to  
2 cross-examine them and say you made these litigation threats.  
3 It's the same principle with the consultants, Your Honor,  
4 where the principle is this: The Government can't just argue  
5 a consulting agreement is a sham without having to call the  
6 consultant to say I did no work. We think, A, it's not  
7 relevant, which I think, frankly, Your Honor, is the easier  
8 issue at this point to deal with. But secondly, apart from  
9 that, there is a confrontation issue for them to be able to  
10 just argue to the jury a settlement agreement is a fraud  
11 without having the underlying person come in and answer the  
12 question as to whether or not, in fact, they made a litigation  
13 threat or not.

14 MR. PITLUCK: Judge.

15 THE COURT: I don't know, how do you prove or what  
16 is your proof that the Spielberg and Lavelle settlement  
17 agreements are fraudulent?

18 MR. PITLUCK: Well, Judge, we may seek to introduce  
19 documentary evidence that shows that. This is the exact issue  
20 that came up in the prior trial and the Court admitted them.  
21 There was testimony from Jackson Su that the -- or through a  
22 document that the Spielberg settlement agreement was part of  
23 the fraud, the document that Jackson Su sent to Evan Greebel.  
24 So, Judge, whether or not --

25 THE COURT: What did Jackson Su say specifically

Jain - cross - Chan

5462

1 about the Spielberg and Lavelle agreements being fraudulent?

2 MR. PITLUCK: It was listed in his e-mail.

3 THE COURT: Are you talking about the Su -- but  
4 that's your proof, Mr. Su's opinion these were fraudulent?

5 MR. PITLUCK: Judge, there may be more. The point  
6 is, if they're admitted and -- they are relevant, they are  
7 admissible.

8 THE COURT: They are admissible.

9 MR. PITLUCK: Yes, and they are relevant. They are  
10 settlement agreements that were paid by Retrophin to these  
11 investors. Now, if we can't or don't advance evidence that  
12 says these are fraudulent, then we can't argue that they are  
13 fraudulent, but that doesn't mean they can't be admitted  
14 through Ms. Merrill as business records.

15 THE COURT: They can be admitted in terms of the  
16 business records exception. They are taking issue with the  
17 relevance of these documents without -- I guess you are  
18 arguing insufficient proof of their fraudulent nature.

19 MR. CHAN: Yes, as of this moment in time, there is  
20 not sufficient proof. There is no proof. Just because Mr. Su  
21 said they were fraudulent that's not enough.

22 MR. PITLUCK: That's not true.

23 MR. CHAN: I will also add that the -- Mr. Pitluck  
24 made me lose my train of thought.

25 MR. PITLUCK: I am sorry.

Jain - cross - Chan

5463

1 MR. CHAN: Okay, I will think of it.

2 MR. PITLUCK: I was just going to say Ms. Merrill is  
3 not going to testify these agreements are fraudulent. She is  
4 going to testify that she had received the agreements and, in  
5 her role at Standard Registrar, advanced payments to --

6 THE COURT: She issued Retrophin shares?

7 MR. PITLUCK: Yes, that's it.

8 THE COURT: So are you going to introduce the  
9 documents that I think we saw before regarding litigation  
10 threats?

11 MR. PITLUCK: We are going -- if we introduce  
12 documents, it will be documentary evidence, much of which was  
13 admitted at the last trial, to show the e-mail correspondence  
14 between relevant parties related to those transactions. It is  
15 admissible -- it is relevant. We don't believe, as the Court  
16 held last time, that we have to call the investors.

17 THE COURT: No, not necessarily. If you can admit  
18 the litigation threats, and I do remember Mr. Lavelle's quite  
19 clearly, I am not able to recollect with any specificity Mr.  
20 Spielberg's threats, but there were e-mails threatening  
21 litigation. So Spielberg -- I think Lavelle, his settlement  
22 agreement is certainly admissible. I'll go back to try to  
23 recollect Spielberg. Maybe, Ms. Smith, you can remind me what  
24 it was.

25 MS. SMITH: Your Honor, first of all, obviously



Jain - cross - Chan

5464

1 there is a wealth of evidence that is already in about the  
2 Spielberg and Lavelle settlements. And again, as Mr. Brodsky  
3 has said, the bar for 401 is incredibly low. There is no  
4 question they're relevant.

5 The question of whether or not we can show fraud is,  
6 of course, the ultimate question for the jury.

7 THE COURT: Right.

8 MS. SMITH: As you remember last time, the  
9 settlement agreements are relevant and admissible for a number  
10 of evidentiary bases, and we can go over again. Already in  
11 evidence as evidence are bank records of the investments that  
12 were made into the funds and then the payments out from  
13 Retrophin.

14 There have been e-mail communications, some of which  
15 have been put in by the defense, particularly about the  
16 Spencer Spielberg settlement. There's a whole document that  
17 was put in with Mr. Massella that had an entry from QuickBooks  
18 related to Spencer Spielberg's payment, and there was argument  
19 that that settlement was disclosed, so clearly the defense has  
20 been inserting Mr. Spielberg's settlement agreement already  
21 into the case.

22 I have a list of additional documents that either  
23 the defense or the Government has put in, including the Marcum  
24 documents, that lists -- that that is the basis for the \$2.294  
25 million number that is part of this document disclosure.

Jain - cross - Chan

5465

1 And the question of whether or not the investors  
2 sought to threaten litigation against Retrophin is obviously a  
3 defense argument. The real question is whether there was a  
4 fraud on Retrophin and they claim that because there was  
5 threatened litigation there wasn't in part. We say that is  
6 not a relevant consideration for whether or not there was, in  
7 fact, a fraud on the board and it was disclosed. So that's  
8 something we can argue about.

9 But in terms of admissibility, I think we are so far  
10 past that point. Obviously, there are going to be additional  
11 communications with Mr. Shkreli and Mr. Greebel and Mr.  
12 Spielberg, and then with Mr. Lavelle, that we will be putting  
13 in through the case agent that discussed the settlement  
14 agreements. To the extent that the defense wants to argue  
15 that there was threatened litigation, I believe those  
16 communications would allow them to do so, so we're not at a  
17 relevance threshold at this point at all.

18 MR. BRODSKY: Your Honor, Mr. Chan is getting ready  
19 for his Mr. Jain's continuation. But Your Honor may recall  
20 from Mr. Shkreli's trial that the Lavelle and the Spielberg  
21 settlements came in because they were related to Counts One  
22 through Six. Mr. Shkreli's counsel understood that and did  
23 not argue because they knew that, one, Mr. Shkreli is on all  
24 those e-mail communications with Mr. Lavelle and Mr.  
25 Spielberg. Mr. Greebel is not on them.

Jain - cross - Chan

5466

1 MS. SMITH: That's not true, he is on them.

2 MR. BRODSKY: With respect to the ones that came  
3 into evidence.

4 Two, the principal argument that Mr. Shkreli had  
5 that Your Honor found persuasive with respect to Mr. Shkreli's  
6 trial and the consulting agreements, was because Mr. Shkreli  
7 was saying these were not sham agreements and consultants did  
8 work. Your Honor ruled they had to call those witnesses or  
9 they could not put in, for example, Mr. Geller's agreement as  
10 a sham consulting agreement unless they put Mr. Geller on the  
11 stand and Mr. Shkreli's counsel had the right to confront him  
12 about his work. In this case, the Government is not calling  
13 Mr. Yaffe, and so the Government will not be able to argue  
14 that Mr. Yaffe's agreement is a sham. The similarly -- we are  
15 now talking two counts where we have a very similar  
16 confrontation problem. We need to be able to confront Mr.  
17 Spielberg, we need to be able to confront Mr. Lavelle, and we  
18 need to be able to cross-examine them to show, one, what their  
19 communications were with Evan Greebel. The Government is  
20 going to put in a snippet of communications of e-mails, but no  
21 telephone communications, no communications between Mr.  
22 Greebel and Mr. Lavelle, no communications between Mr. Greebel  
23 and Mr. Spielberg. And we need to be able to cross-examine  
24 them about what they told Mr. Greebel, if anything, and what  
25 their telephone communications were and what the message was,

Jain - cross - Chan

5467

1 because what Mr. Greebel's mens rea was is at issue here, not  
2 Mr. Shkreli's.

3 So we have a confrontation problem that we are  
4 arguing Mr. Lavelle's settlement was not a fraud in part  
5 because there was a litigation threat. And the Government can  
6 put in some set of e-mails, but we believe they have a  
7 confrontation problem if they don't call Mr. Lavelle.

8 In the last trial, Counts One through Six enabled  
9 them to put in the settlement agreements. We believe, for the  
10 same problem they have on the consulting agreement, they can't  
11 put in the settlement agreements.

12 I would respectfully note with Mr. Su, the  
13 Government says Mr. Su said his opinion was it was a fraud.

14 And if Your Honor remembers the e-mail, and I  
15 believe it's Government Exhibit 682-B, it was a March -- about  
16 a March 5, 2013 e-mail in which Mr. Shkreli didn't say they  
17 were fraud. What Mr. Shkreli said was, he was going to alert  
18 people who were MSMB investors and he included their names.

19 (Continued on next page.)  
20  
21  
22  
23  
24  
25

1 MR. BRODSKY: (Continued) We established that he  
2 had no idea about these people until after he went into the  
3 Global Relay system and accessed documents. So, Mr. Su's  
4 opinion of whether or not there was fraud related to Lavelle,  
5 and he did not say it was fraud, is completely irrelevant.

6 The government has established zero evidence that  
7 Mr. Greebel had any knowledge of any particular fraud of any  
8 kind related to Mr. Lavelle or to Mr. Spielberg and it is  
9 incredibly prejudicial. I would say even if they overcame the  
10 401 hurdle, they can't overcome Rule 403 without calling  
11 Lavelle and without calling Spielberg because it is  
12 extraordinarily prejudicial to us that we are unable to  
13 cross-examine them. They're on their witness list. They can  
14 call them. They have the power to call them and they should  
15 do so.

16 THE COURT: All right. This is not a ten-minute  
17 conversation and we have to get the jury back. Maybe we'll  
18 deal with this over lunch.

19 MS. SMITH: That's fine. And then I can respond to  
20 some of the arguments.

21 THE COURT: Yes.

22 MS. SMITH: I will just say Mr. Brodsky is  
23 characterized what happened at the Shkreli trial, but remember  
24 defense counsel wanted to keep out all the evidence relating  
25 to Lavelle and Spielberg and the arguments were not confined

1 to Count Six.

2 THE COURT: Yes, I know the were also subject both  
3 to Count Seven.

4 And, you know, I do think the jury has certainly  
5 heard plenty about the Spielberg and Spielberg settlement and  
6 Lavelle as well. I think that, ultimately, the issue is  
7 whether Mr. Greebel agreed with Mr. Shkreli and others to  
8 misappropriate Retrophin funds in Count Seven and so that is  
9 really the issue. The government has proof or doesn't have  
10 proof of that.

11 It does seem that these are, these names are in the  
12 record before this jury and they have heard plenty, both on  
13 cross and direct, about these settlements and the way both the  
14 auditors and the accountants were probing and asking questions  
15 about the settlements and we have evidence that the agreements  
16 were given to the auditors and they were the subjects of  
17 e-mails.

18 So, you know, I think at this point -- when is she  
19 coming in, this afternoon?

20 MR. PITLUCK: Whenever Mr. Chan is done with his  
21 cross of Mr. Jain and any redirect that there is.

22 THE COURT: Okay. Let's get the jury back. Do you  
23 expect that you are going to continue with this witness  
24 through lunch, the lunch hour, Mr. Chan?

25 MR. CHAN: I think I have an hour.

Jain - cross - Chan

5470

1 THE COURT: An hour?

2 MR. CHAN: At most.

3 MR. BRODSKY: May Mr. Greebel use the restroom? He  
4 was here for the oral argument.

5 THE COURT: Mr. Greebel? Sure. The rest of you, if  
6 you are going to take a break now for yourselves, do it now,  
7 please.

8 (Recess taken.)

9 (In open court; outside the presence of the jury.)

10 THE COURT: Okay. We are ready to bring the jury  
11 back.

12 (Jury enters.)

13 THE COURT: All jurors are present. Please have a  
14 seat.

15 Mr. Chan, you may resume.

16 MR. CHAN: Thank you, Your Honor.

17 Mr. Carter, can you put up Government Exhibit 124-2,  
18 please.

19 BY MR. CHAN: (Continuing)

20 Q Mr. Jain, do you remember that the government asked you a  
21 series of questions about letters and e-mails, letters from  
22 the Katten firm and e-mails from Mr. Greebel connected to the  
23 question of reporting threatened or pending litigation?

24 A Yes.

25 Q There's a series of letters and e-mails. Do you remember

Jain - cross - Chan

5471

1 that?

2 A Yes.

3 Q And this is one of the letters that's from the Katten law  
4 firm. Do you remember talking about this letter during the  
5 government's examination?

6 A Yes.

7 Q And the government, you know, zeroed you in on the  
8 language going down in the fifth paragraph starting with the  
9 subject in the box. Do you remember that?

10 A Yes.

11 Q They asked you was there reported in this paragraph any  
12 pending or threatened litigation. Do you remember that?

13 A That's correct.

14 Q And your answer was no, right?

15 A Yes.

16 Q You agree with me this is a very long way of saying there  
17 is no threatened and pending litigation, right?

18 A I'm sorry?

19 Q You agree with me that this is a very long way of saying  
20 there is no threatened or pending litigation?

21 A When you say "long way," I don't understand that.

22 Q This is a very long sentence, right?

23 A Oh, yes.

24 Q It doesn't just say no threatened or pending litigation,  
25 right?



Jain - cross - Chan

5472

1 A Yes.

2 Q In fact, it says, "Subject to the foregoing and to the  
3 qualifications set forth in this letter," right?

4 A Yes.

5 Q So there are certain qualifications to this paragraph,  
6 right?

7 A Yes.

8 Q "This is to advise you that we have not been engaged to  
9 give substantive attention to," right?

10 So there's another qualification there, right?

11 A Yes.

12 Q "Or to represent the company in connection with," right?

13 A Yes.

14 Q "Material loss contingencies," right?

15 A Yes.

16 Q "Coming within the scope of clause A of paragraph five of  
17 the American Bar Association statement," et cetera et cetera,  
18 right?

19 A Yes.

20 Q Do you know what that clause A says?

21 A No.

22 Q All right. And in parentheses for the clause A, it says  
23 relating to overtly threatened or pending litigation, right?

24 A Yes.

25 Q Okay. By the way, this letter is written by the Katten

Jain - cross - Chan

5473

1 law firm, not any particular person, right?

2 A Yes.

3 Q And it says, on paragraph three of this letter: In  
4 preparing this response, we have made inquiry of those lawyers  
5 presently in our firm who, according to our records, rendered  
6 legal services on behalf of the company during the year on the  
7 audit date or at any time from the audit date to the date of  
8 this letter.

9 It says that, right?

10 A Yes.

11 Q So it is saying that it asks every lawyer at Katten  
12 working on anything for the company in answering this letter,  
13 right?

14 A Yes.

15 Q It doesn't say we just talked to one person, does it?

16 A No.

17 Q I also want -- now, what's the date of this letter?

18 A May 31, 2013.

19 Q Okay. I want to also put up and compare it to another  
20 exhibit that the government talked about, Government  
21 Exhibit 114-25, and let's zoom in on the dates, please, and  
22 the names. And let's also put up a box that zooms in on the  
23 date of the letter.

24 So, the Government Exhibit 114-25, if you will  
25 remember, is the chart summarizing the settlement agreements

Jain - cross - Chan

5474

1 that you had, right?

2 A Yes.

3 Q And it lists the date, Mr. Spielberg, April 30th, right?

4 A Yes.

5 Q Ms. Hassan, April 25th, right?

6 A Uh-huh.

7 Q Richard Kocher, May 13th, right?

8 A Yes.

9 Q David Geller, May 30th, right?

10 A Yes.

11 Q Those are all before May 31st, right?

12 A Yes.

13 Q So as of May 31st, these were settled, right?

14 A Yes.

15 Q They weren't pending litigation at that point, correct?

16 A No.

17 Q Certainly not threatened anymore?

18 A No.

19 Q And definitely not litigation of any kind?

20 A No.

21 Q All right. So the only one that's after May 31st is this  
22 Michael Lavelle dated 6/10?

23 A Yes.

24 Q Ten days after May 31st, right?

25 A Yes.

CMH

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Jain - cross - Chan

5475

1 Q And the date refers to the date of the execution of the  
2 settlement agreement, correct?

3 A Yes.

4 Q So you don't know sitting here now whether or not there  
5 was an agreement in principle before 6/10, right?

6 A I don't know that.

7 Q And you don't know whether or not the threat was no  
8 longer a threat as of, as of 5/31, correct?

9 A Yes.

10 Q And in any event, after June 10th, you would agree that  
11 none of these five settlement agreements would ever be  
12 threatened or pending anymore, correct?

13 A Not threatened and pending.

14 Q So, in these subsequent letters and e-mails of  
15 Mr. Greebel or the firm's letters talking about threatened or  
16 pending litigation, these settlement agreements wouldn't count  
17 under that, correct?

18 A Not as part of threatened and pending litigations.

19 Q All right. Now, going back to the settlement agreement  
20 sort of accounting issue you were talking about, you testified  
21 this morning when you first got on the stand about your  
22 recollection of this phone call that happened with a large  
23 group of people. Do you remember that?

24 A Yes.

25 Q And it was your testimony, was it not, that during the

Jain - cross - Chan

5476

1 call, Mr. Greebel was, as you put it, opposed to restatement,  
2 right?

3 A Yes.

4 Q Now, restatement was the issue about whether or not you  
5 had to go back in time and redo the prior filings, right?

6 A Yes.

7 Q And to redo them to put in the settlement agreement  
8 language describing the settlement agreements, right?

9 A If we are issuing a new opinion on the audited financial  
10 statement, we need to make sure that they are not having any  
11 deficiency into the disclosures or financial statement.

12 Q Okay. But so this is about correcting something in the  
13 past, correcting a filing that has been already filed,  
14 correct?

15 A Yes.

16 Q That's separate and apart from the issue of going forward  
17 for our new and future filings, what do we say, right?

18 A Yes.

19 Q And so you're not saying that Mr. Greebel was opposed to  
20 discussing the settlement agreements going forward; you're  
21 saying that he was opposed to the fact of redoing the past  
22 ones?

23 A Yes.

24 Q And as you know, restating financial statements is an  
25 important decision for the company, right?

Jain - cross - Chan

5477

1 A I don't know that, whether it is important or not.

2 Q Well, it's, even at Marcum, at your accounting firm,  
3 that's a decision that requires a lot of thought, correct?

4 A Requires what?

5 Q A lot of thought by you, the auditor, to suggest it,  
6 right?

7 A Yes.

8 Q And consideration by the company to do it, right?

9 A I would say that this is based on, again, the materiality  
10 whether the financial statements are previously filed or  
11 previously restated or not.

12 Q And in your experience, the fact of a restatement is  
13 something, of course, that the investing public will see,  
14 right?

15 A The investors are going to see, the potential investors  
16 are going to see and also the SEC and the management.

17 Q And during this call, as far as you can recall,  
18 Mr. Greebel's, the way you put his, quote, "opposition," it  
19 wasn't about we need to hide these settlement agreements from  
20 people, right?

21 A I cannot say that what was the reason behind it.

22 Q Okay. But it was him on the call as a lawyer taking a  
23 position, correct?

24 A Yes.

25 Q He was advocating on behalf of a position for a client,

Jain - cross - Chan

5478

1 correct?

2 A Yes.

3 Q And he disagreed with your analysis of the applicable  
4 accounting principles, correct?

5 A Yes.

6 Q You disagreed with him, right, or Marcum disagreed with  
7 him?

8 A As far as accounting is concerned, it's not the legal  
9 team where lawyers are going to decide that what is right and  
10 what is wrong. As an accountant, if we were looking into the  
11 financial statement, it's accountants or these people that's  
12 going to advise what is right or what is wrong. So, if we  
13 were advising to the company that what is the right way of  
14 doing the accounting auditing statement, I know that  
15 Mr. Greebel was this is not material, and this is material, so  
16 he is not going to decide from Marcum point of view what is  
17 material and what is not material.

18 Q Apart from deciding your thinking for you, it would be  
19 fair, would it not, for someone to ask you what your reasoning  
20 is, right?

21 A Definitely we going to explain the reasoning for it that  
22 why we explaining that it just need to be restated.

23 Q And it would be fair to test your assumptions, correct?

24 A I'm sorry?

25 Q It would be fair to test your assumptions that you used

Jain - cross - Chan

5479

1 to reach your conclusions, correct?

2 A Yes.

3 Q And it would be fair to ask you to explain the accounting  
4 principles and how you're applying them, correct?

5 A Yes.

6 Q And I take it that happens from time to time in the  
7 course of your other clients, your clients ask why do you want  
8 to do a particular thing, right?

9 A Yes.

10 Q They probe your logic, right?

11 A Yes.

12 Q And in this case, Mr. Greebel wasn't, as you say, the  
13 decisionmaker, right?

14 A He was advisor.

15 Q And, ultimately, what was decided was to do the  
16 restatement, correct?

17 A Yes.

18 Q He didn't try to stop you from doing the restatement  
19 after that was decided, right?

20 A Yes.

21 Q And then it went to the board, correct?

22 A Yes.

23 Q Now, do you remember the positions of any other  
24 participants of this call, for example, Mr. Panoff?

25 A My recollection is that management, including the Martin



Jain - cross - Chan

5480

1 Shkreli and Mr. Marc Panoff were not into the pushing back on  
2 like they were opposed to it. My recollection is that it was  
3 more coming from Evan Greebel that he was opposing the  
4 restatement.

5 Q Okay. Now, in terms of the issue, issue of what  
6 Mr. Greebel was focused on, as we talked about, it was the  
7 distinction between what to do about the past filings versus  
8 what to do about future filings, correct?

9 A We -- my recollection, again, is that on that call, it  
10 was not a discussion on the future filing. It was more on to  
11 the restatement and the past filings.

12 Q Okay. Now, in terms of the way that you remember  
13 Mr. Greebel discussing the issue, he didn't say that we  
14 shouldn't restate because we hid these from investors and we  
15 should keep hiding them, correct?

16 A The reason was not that we hidden this one or we don't  
17 need to disclose that.

18 Q He agreed with the disclosure aspects of it, correct?

19 A Yes.

20 Q As opposed to the restatement aspect of it which is  
21 different?

22 A Yes.

23 Q Now, so that call happened and it was ultimately --  
24 everyone adopted the Marcum view, right?

25 A When you say everyone, who everyone you're talking about?

Jain - cross - Chan

5481

1 Q The company adopted the Marcum's recommendation, correct?

2 A Yes.

3 Q And that led to the presentation of your recommendation  
4 to the board, right?

5 A Yes.

6 Q And that was in the form initially of a letter, correct?

7 A Which letter are you talking about?

8 Q The SAS 61 letter?

9 A Yes. Yes.

10 Q Let's put up Government Exhibit 116-21. And you were  
11 saying earlier during your direct testimony that Marcum  
12 drafted this letter, right?

13 A Yes, we draft these letters.

14 Q And you don't remember if you specifically wrote the  
15 words or a staff member wrote the words, correct?

16 A Yes. Someone from our team draft this letter. It could  
17 be me or it could be my staff people.

18 Q And the very purpose of this letter is to apprise the  
19 board of the issue of the settlement agreements, correct?

20 A Just not only the settlement agreements, but in terms of  
21 overall engagement we were engaged for.

22 Q Okay. You would have written this letter no matter what?

23 A I'm sorry?

24 Q You would have written this letter no matter what,  
25 correct?

CMH

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FCRR

Jain - cross - Chan

5482

1 A Yes.

2 Q Because it summarizes the audit work you have done?

3 A Yes.

4 Q But because of the settlement issues that had happened,  
5 you included what had happened in this letter?

6 A Yes, one of the unusual transaction or you could say we  
7 also include like that disclosure into this letter.

8 Q Okay. The government also showed you Government  
9 Exhibit 247 which is the e-mail that transmitted your draft  
10 version of this letter to the board, correct?

11 A Yes.

12 Q Before, what I showed you was the finalized version,  
13 correct?

14 A Yes.

15 Q But in Government Exhibit 247, the e-mail is dated  
16 September 9th, correct?

17 A Yes.

18 Q And your draft of the letter is dated September 9th,  
19 correct?

20 A Let me check.

21 (Pause.)

22 A Yes.

23 Q So the same day you wrote it, the same day, the board  
24 gets it, right?

25 A So we draft the letter maybe, you know, on this

Jain - cross - Chan

5483

1 September 9th morning, we reviewed it and then we provided to  
2 the management and this was sent to the board on the same day  
3 as the management.

4 Q And as you were saying, the company transmits it on your  
5 behalf, correct?

6 A Yes.

7 Q But the company doesn't rewrite it?

8 A No.

9 Q The company doesn't edit it?

10 A No.

11 Q This went to the board as you wrote it or Marcum wrote  
12 it?

13 A Yes.

14 Q Nobody at the company said don't send this, correct?

15 A Don't send it to whom?

16 Q To the board.

17 A We did not send it to the board. We asked management to  
18 send it to the board.

19 Q I see. No one at the company refused to send it to the  
20 board?

21 A Yes, nobody refused.

22 Q Mr. Greebel didn't say, Don't send that to the board?

23 A No.

24 Q Mr. Greebel didn't say, Please take out the whole section  
25 on settlement agreements?

Jain - cross - Chan

5484

1 A No.

2 Q And so going to some of the provisions of this letter,  
3 let's just use this while it's up, or page five, or it's  
4 paragraph four that I want to get to, Significant Unusual  
5 Transactions.

6 A You mean page three?

7 Q Yes. My pages might be different from yours. But let's  
8 go to paragraph four, Significant Unusual Transactions.

9 A Yes.

10 Q And actually number 2 under that?

11 A Uh-huh.

12 Q And this is the language that summarizes the settlement  
13 agreement issue, right?

14 A Yes.

15 Q And, again, it's drafted by Marcum, right?

16 A Yes.

17 Q It says: During the quarter ended June 30, 2013, the  
18 company, its chief executive officer and MSMB became parties  
19 to a series of agreements settling up to approximately  
20 \$2 million of liabilities which company management believes  
21 are the primary obligation of MSMB.

22 You see that, right?

23 A Yes.

24 Q And you, you understood that that was management's view  
25 that the settlement agreements were the primary obligation of

CMH

OCR

RMR

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FCRR

Jain - cross - Chan

5485

1 MSMB, correct?

2 A Yes.

3 Q You agree with me that primary does not mean exclusive,  
4 correct?

5 A No. Primary and secondary, yes.

6 Q And then it talks about the amounts. At the bottom it  
7 talks about, "There's uncertainty as to whether MSMB will have  
8 sufficient liquidity to repay the company or funding the  
9 indemnification agreements should it become necessary."

10 And you remember that Mr. Kessler asked you about a  
11 series of indemnification agreements and promissory notes  
12 connected to the settlement agreements, right?

13 A Yes.

14 Q And you testified that you didn't recall when you  
15 physically received copies of those agreements,  
16 indemnification agreements, do you remember that?

17 A I don't recall exact date but I know that they were not  
18 provided to us at the time the settlement agreements were  
19 provided to us. They were provided much later to us.

20 Q Okay. But you would agree you would have had to had them  
21 before drafting this SAS letter, correct?

22 A Yes.

23 Q And then the paragraph below that, starting with  
24 "Concurrent," and it talks about the expectation, the  
25 reasonable expectation of the company to get paid back on

Jain - cross - Chan

5486

1 these settlement agreements, correct?

2 A Yes.

3 Q And it was Marcum's view that there was not such a  
4 reasonable expectation of being paid back?

5 A Yes.

6 Q Based, in part, on the financial condition of the  
7 company, correct?

8 A Yes.

9 Q And obviously, Marcum, as the accounting firm, auditing  
10 firm, had a lot of access to the financial condition of  
11 Retrophin at the time, right?

12 MR. KESSLER: Sorry. Objection to the form.

13 THE COURT: Sustained.

14 MR. KESSLER: Which company are we talking about  
15 with the notes?

16 THE COURT: Sustained.

17 MR. CHAN: Sorry. I'll withdraw that.

18 Q How did Marcum go about determining that these  
19 indemnification agreements were not likely to be paid back by  
20 MSMB?

21 A My understanding is based on my discussions with my  
22 partner Ed Hackert, that the company -- sorry -- MSMB is in  
23 the process of dissolution, they don't have any more funds to  
24 pay back to Retrophin, and that is why my, my understanding  
25 was based on that, that MSMB is not in the position to pay

Jain - cross - Chan

5487

1 back then these indemnification or promissory notes are not  
2 good.

3 Q And that, as you testified before, that's one of the core  
4 accounting issues that you were trying to grapple with,  
5 correct?

6 A Yes.

7 Q How to classify the amounts that may or may not be due  
8 back to Retrophin?

9 A Yes.

10 Q Now, continuing on with the letter, let's turn to number  
11 nine.

12 A Number nine paragraph?

13 Q Paragraph nine, "Disagreements With Management."

14 Mr. Jain, what's the purpose of this part of this  
15 kind of letter?

16 A So, if we have any disagreements with the management on  
17 any accounting matters, then we will communicate that with the  
18 auditing committee members.

19 Q Why does -- why do auditors need to report whether or not  
20 there are any disagreements with management to the board?

21 A If the management does not agree on to recording certain  
22 transactions in accordance with the GAAP and we disagree with  
23 the management on that, our management disagree with that and,  
24 ultimately, it does not go into those financial statement,  
25 then we need to report to the audit committee.



Jain - cross - Chan

5488

1 Q And by the way, you don't work for the company, right?

2 A No.

3 Q You guys are independent auditors, right?

4 A Yes.

5 Q And what did you write in response to number nine? It's  
6 also on the screen.

7 A There were no such disagreements.

8 Q In fact, there were none, right?

9 A No.

10 Q Management agreed with your assessment about how to  
11 account for these settlement agreements, correct?

12 A And restating the financial statement.

13 Q And to restate them?

14 A Yes.

15 Q Number ten -- sorry. Number 11, the accountant's  
16 evaluation of going concern. It was Marcum's view that  
17 Retrophin was a going concern at the time, correct?

18 A It is management's view and we concurred with the  
19 management.

20 Q Okay. What's a going concern?

21 A When the company does not have enough liquidity on or, I  
22 would say, cash position into the company that they can  
23 sustain their operations for 12 months from the date of the  
24 filing of these documents, then we say that the company may  
25 have a substantial doubt of continuing as a going concern.

CMH

OCR

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Jain - cross - Chan

5489

1 Q All right. Then number 12, Difficulties Encountered in  
2 Performing the Review. What's the purpose of informing the  
3 board about this?

4 A If we have any experience or difficulties in performing  
5 our procedures, then we inform the audit committee that we had  
6 all these difficulties.

7 Q Right. And what did you write in response to that in  
8 this draft letter?

9 A We have not experienced any significant difficulties in  
10 performing the review or matters that are contentious for  
11 which the accountant consulted outside the engagement team.

12 Q And that's true, right?

13 A Yes.

14 Q Now, let's flip to the finalized version of this letter  
15 which is Government Exhibit 114-21.

16 Anyway, going to the same paragraph in the final  
17 version --

18 MR. CHAN: Mr. Kessler, I'm not sure, is this in  
19 evidence already?

20 MR. KESSLER: I don't think so but no objection.

21 MR. CHAN: Sorry. I thought it was.

22 Your Honor, I move to admit government  
23 Exhibit 114-21.

24 THE COURT: All right. We will do that. Government  
25 Exhibit 114-21 is in evidence.

Jain - cross - Chan

5490

1 (So marked.)

2 Q Mr. Jain, what's your practice in terms of finalizing  
3 the SAS 61 letter?

4 A So we provide the draft, like, maybe about, I would say  
5 on or about the date of the filing of the document, and then  
6 after the filing of the document, we issue the final version  
7 of the SAS 61 letter.

8 Q Okay. And this is the final version of your letter to  
9 Retrophin?

10 A Which tab? Maybe I can't see that.

11 Q I don't have any extra copies of it.

12 A That's okay. You can enlarge on here.

13 Q Enlarge the very first page of it, please.

14 A Okay. Now I can see that.

15 Q And do you want to see the signature page too?

16 A Yes, if I can see that.

17 Yes.

18 Q Okay. So, now going to paragraph 12 of the final letter,  
19 would you agree that you expanded a little bit on the answer  
20 to this one, right?

21 A Yes.

22 Q From the draft?

23 A Uh-huh.

24 Q And let me read it for you and tell me if I read it  
25 right: We did not encounter any client-imposed difficulty

Jain - cross - Chan

5491

1 during our review, however the company itself experienced  
2 significant difficulty analyzing the settlement agreements  
3 discussed in item three establishing the proper accounting for  
4 such agreements in determining how best to address the related  
5 disclosure omitted from previously issued financial  
6 statements.

7 Do you see that?

8 A Yes.

9 Q The company, A, did not originally identify a requirement  
10 to disclose these agreements at the time of its previous  
11 filings, B, required assistance in applying the recent  
12 accounting standard for joint and several liability  
13 arrangements during the quarterly period ended June 30, 2013,  
14 and, C, did not properly account for the registration payment  
15 arrangement during the quarterly period ended March 31, 2013.

16 Do you see that?

17 A Yes.

18 Q These matters extended the duration of the review well  
19 beyond the originally planned time frame. Right?

20 A Yes.

21 Q And: With the significance of these issues to the  
22 company and the extent of the consultations required resulted  
23 in the form 10-Q for the six-month period ending June 30, 2013  
24 not being filed on a timely basis. Correct?

25 A Yes.

Jain - cross - Chan

5492

1 Q By the way, it makes a reference to, under B, required  
2 assistance, that one: Required assistance in applying the  
3 recent accounting standard for joint and several liability.

4 How recent was that new accounting standard?

5 A This was issued sometime in early 2013. This is an  
6 accounting pronouncement. And the company was not --  
7 management was not into the position to analyze that, the  
8 accounting pronouncement, how to adopt and how to account  
9 these settlement agreements into that.

10 Q Brand new rule, right?

11 A Even if it is a brand new rule, but if the company has a  
12 competent CFO who knows the U.S. GAAP, he should be able to  
13 analyze these.

14 Q But the CFO started just two months before, correct?

15 A Even if he started two months before doesn't mean that he  
16 was not a qualified person.

17 Q Okay. But you would agree that this answer doesn't say  
18 you experienced difficulties because the company tried to hide  
19 the settlement agreements from you, correct?

20 A No, we are not saying they were trying to hide the  
21 settlement agreements from us.

22 Q They had a problem analyzing it, right?

23 A They had problem analyzing it and giving it to us on a  
24 timely manner.

25 Q Now, paragraph 13, Fraud and Illegal Acts, right?

Jain - cross - Chan

5493

1 A Yes.

2 Q And the question here is or the requirement here is  
3 stated: The audit committee should be adequately informed of  
4 fraud and illegal acts coming to the accountant's attention  
5 during the course of the review. Do you see that?

6 A Yes.

7 Q And the written answer was: No fraud or illegal acts  
8 were noted.

9 A Yes.

10 Q And when Mr. Kessler asked you about this, it sounded  
11 like you are saying that this answer was solely based on the  
12 fact that management told you there are no fraud or illegal  
13 acts for us to tell you about?

14 A So, we make inquiries of the management about are there  
15 any litigations or threatening litigations you are aware of.

16 Q Right.

17 A We also get updates from the legal counsels also, that  
18 are there any illegal -- sorry -- are there any illegal  
19 matters or anything outstanding, but within the company, if  
20 there any fraud or illegal acts are there, the company's  
21 management has to tell us. It's not our responsibility to  
22 detect it.

23 Q Well, you're not the police, correct?

24 A Yes.

25 Q But if you are aware or suspect --

Jain - cross - Chan

5494

1 A Yes.

2 Q -- fraud to have occurred, you would have to report that  
3 here, right?

4 A Yes.

5 Q So it's, this is not a question about, you're not simply  
6 saying management told us they didn't do a crime, correct?

7 A Yes.

8 Q If you were aware or suspected a crime had occurred or  
9 fraud had occurred, you would have to write whatever you  
10 suspected at the time?

11 A Yes.

12 Q And that's an auditing principle, correct?

13 A Yes.

14 Q You are required in that situation to report that  
15 suspicion to the board or to the audit committee first,  
16 correct?

17 A It depends on the severity of the fraud or illegal acts  
18 like if it is very immaterial, you are going to inform to the  
19 management. If it is material, then you inform to the board  
20 about it.

21 Q And indeed, if the board doesn't act on what you report  
22 to them, you're required to go directly to the SEC?

23 A Yes.

24 Q Here you wrote: No fraud or illegal acts were noted.  
25 Right?

CMH

OCR

RMR

CRR

FCRR

Jain - cross - Chan

5495

1 A Yes.

2 Q Because you had no suspicion of fraud or illegal acts at  
3 that time, correct?

4 A Yes.

5 Q And you still don't, right?

6 MR. KESSLER: Objection.

7 A I cannot say that.

8 MR. KESSLER: Objection.

9 THE COURT: Sustained. Sustained.

10 MR. CHAN: I withdraw it.

11 Q Final page. Let's use this exhibit. Segregation of  
12 Duties, which is after paragraph 16. Segregation of Duties.  
13 You guys wrote: The company, as a startup operation, has  
14 limited capital resources, which limits the extent to which it  
15 can segregate incompatible duties. Right?

16 A Yes.

17 Q And then you move on, the next paragraph: Through  
18 June 30, 2013, the company had no internal accounting staff  
19 and a significantly limited financial reporting structure.  
20 Correct?

21 A Yes.

22 Q And towards the bottom: The absence of a system and  
23 sufficiently trained finance staff prior to this period of  
24 time was detrimental to the company's ability to prepare  
25 accurate and timely financial reports. Correct?

CMH

OCR

RMR

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FCRR



Jain - cross - Chan

5496

1 A Yes.

2 Q And you go on to repeat some of the observations you  
3 noted about the difficulties in analyzing the accounting  
4 standards, correct?

5 A Yes.

6 Q All right. So, this letter was drafted, submitted to the  
7 board and then there was a board meeting that took place  
8 shortly thereafter, right?

9 A The board meetings -- I don't necessarily remember that  
10 when the board meeting took place after this final letter or  
11 in between of the final letter and the draft letter.

12 Q Okay, but you participated in the board meeting?

13 A Yes.

14 Q And during, I think you testified that during the board  
15 meeting, this letter was presented orally, correct?

16 A The draft letter.

17 Q The draft letter?

18 A Yes.

19 (Continued on next page.)

20

21

22

23

24

25

Jain - cross - Chan

5497

1 BY MR. CHAN:

2 Q Did you do that? Did you do the discussion? Did you  
3 lead that discussion?

4 A No. I just sit in to those presentations, all the calls  
5 and Ed Hackert my partner discussed all this.

6 THE COURT: This is a telephone board meeting?

7 THE WITNESS: Yes.

8 Q After presenting what you guys had determined and learned  
9 about the settlement agreements do you recall if any of the  
10 directors had any questions or comments?

11 A I don't recall.

12 Q Do you know a director named Steven Richardson?

13 MR. KESSLER: Objection, your Honor, eliciting  
14 hearsay.

15 MR. CHAN: I'm asking if he knows a director named  
16 Steven Richardson.

17 THE COURT: You can answer the question.

18 A Can you repeat the question?

19 Q Do you know someone named Steven Richardson?

20 A Steven Richardson, no.

21 Q Steven Aselage?

22 A I believe they were the board members.

23 Q But you don't recall whether or not they said anything  
24 one way or the other?

25 A I don't recall.

Jain - cross - Chan

5498

1 Q Do you recall whether anybody during that call expressed  
2 surprise about the settlement agreements?

3 A I don't recall that.

4 Q Do you recall if anybody said, wait a minute, nobody  
5 authorized these?

6 A I don't recall the exact how those discussions took  
7 place.

8 Q Would it be fair to say that if a director had said I  
9 didn't authorize these agreements during that call you would  
10 have remembered that?

11 A I don't think so, this kind of discussion was taking  
12 place.

13 Q You don't think that discussion took place?

14 A No, I don't think so.

15 THE COURT: Did you discuss the agreements at the  
16 board meeting?

17 THE WITNESS: We explained these settlement  
18 agreements in our communications and we discussed those.

19 Q Now, in connection with the board meetings in general,  
20 the government asked you about as part of your audit work  
21 whether or not you reviewed minutes of meetings, correct?

22 A Yes.

23 Q And you said that you reviewed both unsigned and signed  
24 minute meetings?

25 A Yes.

Jain - cross - Chan

5499

1 Q You did that in this case, correct?

2 A Yes.

3 Q You obtained -- you received the minutes, whether  
4 unsigned or signed, of Retrophin board meetings, correct?

5 A Yes.

6 Q You had no problem getting them when you needed them,  
7 right?

8 A It was not, you know -- when we are asking and it's not  
9 coming right after we're asking, it takes time.

10 Q But you the got them?

11 A Yes, we got them.

12 Q You as part of your auditing work relying on those  
13 meeting minutes, right?

14 A Yes.

15 Q You incorporate them into your work papers, correct?

16 A Yes.

17 Q Do you remember who provided them to you, to Marcum?

18 A I believe it was coming from Evan Greebel's office or  
19 from the management.

20 Q Anyone in particular from management?

21 A Either Mike Harrison or Marc Panoff.

22 Q You as the auditing firm could not do your work in the  
23 absence of the meeting minutes, correct?

24 A Minutes of the meetings are telling us what are the key  
25 transactions are either discussed in those meetings or when

Jain - cross - Chan

5500

1 they were taking place. It does not mean that's telling me  
2 whether I can do my accounting or not.

3 Q You got them in this case, right?

4 A Which case?

5 Q Sorry. In the case of your work for Retrophin?

6 A Yes.

7 Q I want to show you what has been marked for  
8 identification as DX 118-4?

9 Q Sir, do you recognize this document?

10 A Excuse me.

11 Q Do you recognize this document?

12 A Yes.

13 Q What is it?

14 A This is the abstracts of the meetings of December 31,  
15 2012.

16 Q Prepared by Marcum, right?

17 A Yes.

18 Q Contained your work papers, right?

19 A Yes.

20 Q What's the purpose of this document?

21 A The purpose of this abstract is that the partners or the  
22 quality control people don't need to read all those details of  
23 the minutes, rather than they can just understand the gist of  
24 those meetings.

25 Q Turn to page three of the document, please. Does that

Jain - cross - Chan

5501

1 refresh your recollection as to the date of the board meeting  
2 in which the settlement agreements were discussed?

3 A Yes.

4 Q What date was that?

5 A August 9, 2013.

6 Q Are you sure?

7 A You are showing me the minutes of the meetings, right?

8 Q I'm asking if this document refreshes your memory as to  
9 when the board meeting happened at which the settlement  
10 agreements were discussed.

11 A I can only say from reading this document.

12 Q Okay. What date was that?

13 A This is August 9 --

14 MR. KESSLER: Objection, your Honor, if he's reading  
15 the document. It's not refreshing his recollection and I  
16 object to that.

17 THE COURT: Why don't you just ask him.

18 MR. CHAN: First of you will all, I offer the  
19 exhibit, your Honor.

20 MR. KESSLER: Can we have a sidebar?

21 THE COURT: Yes.

22 (Sidebar.)

23 MR. KESSLER: So, I don't object to the document  
24 coming in not for the truth to show the work that Marcum  
25 prepared. That's not my objection, if that's the purpose. I

Jain - cross - Chan

5502

1 want to make sure we had this discussion at sidebar not in  
2 front of the jury.

3 MR. CHAN: It is Marcum's business record so it can  
4 come in for the truth.

5 MR. KESSLER: This is a summary by someone.

6 THE COURT: At Marcum.

7 MR. KESSLER: Of various documents that they  
8 received that were drafted by the defendant. The defense is  
9 now attempting to offer Marcum's summary of a document the  
10 defendant drafted for the truth of what the defendant said in  
11 his underlying drafts. That is not permissible under the  
12 hearsay rule.

13 This could be admitted to show that this is what  
14 Mr. Jain or his team, we don't know who did it, took from the  
15 documents they received. So, for example, what the defense is  
16 now going to try to argue is, you know, just picking an  
17 example --

18 THE COURT: Focus on August 9.

19 MR. KESSLER: I think he's focusing on September 9.

20 MR. CHAN: Should have been, yes. He looked they  
21 wrong date.

22 MR. KESSLER: The point is, for example, the first  
23 bullet here, Mr. Panoff advises the company restate the 2012  
24 10-k financials. This document cannot be used to prove that  
25 on September 9, 2013, Mr. Panoff in fact advised the company.

Jain - cross - Chan

5503

1 What this document shows is that Marcum has another document,  
2 the board minutes, that say this happened. But what actually  
3 happened at the meeting is obviously in dispute and the board  
4 minutes, unless there are other minutes I am not aware of,  
5 were drafted by the defendant. So essentially the defense is  
6 trying to get -- use Marcum's summary of a piece of paper  
7 they received from the defendant or Mr. Panoff to validate  
8 that what the defendant wrote is in fact true.

9 THE COURT: I got you.

10 MR. KESSLER: That is improper. I don't object to  
11 testimony that Mr. Jain received pieces of paper that were  
12 called board minutes and he read them and reviewed them and  
13 typed up some things from what were on those pieces of paper.  
14 That's not my objection.

15 MS. SMITH: Is this based on board minutes that were  
16 signed or unsigned? We have a combination.

17 MR. CHAN: Everything that they just said is  
18 irrelevant. It is about admissibility, not whether or not the  
19 weight of the evidence goes one way or the other. These are  
20 classic business records. The government has already admitted  
21 through this witness other pieces of Marcum's work papers  
22 which have multiple layers of hearsay which recount what  
23 Mr. Greebel told them, which recount what Mr. Shkreli  
24 reported. The fact that these documents have hearsay in them  
25 is irrelevant once we determine that they are business



Jain - cross - Chan

5504

1 records. That's the whole point.

2 The next witness the government is going to put on  
3 is going to put on the business records of the transfer agent  
4 with e-mails attached from Mr. Greebel, with underlying  
5 consulting agreements from the company. Those are all  
6 hearsay, but they are being admitted as business records and  
7 being admitted for the truth. This is no different than the  
8 dozens of exhibits the government has put in.

9 THE COURT: I don't know if the attachments are  
10 being admitted for the truth. I'm sorry. The transfer agent  
11 documents.

12 MR. KESSLER: It depends on which document. But the  
13 point here is --

14 MR. CHAN: Let's be clear. The government is  
15 offering them all for their truth. I have not been told  
16 otherwise.

17 MR. KESSLER: Business records. The issue here is  
18 the business record exception gets this document in which  
19 would otherwise be nonadmissible at all as hearsay. The  
20 business record exception does not cure the underlying hearsay  
21 problem that this document relies on another document.

22 Frankly, the defense wants to offer the minutes not  
23 for their truth that Mr. Greebel e-mailed them, that would be  
24 -- that might be fine. The problem here is using Marcum's  
25 summary of a document to prove the truth of the underlying

Jain - cross - Chan

5505

1 document. The fact that Marcum summarizes minutes doesn't  
2 mean that the minutes are true. It just means that Marcum's  
3 summary is a accurated summary of the document they received.

4 MR. CHAN: That's incorrect. All the other business  
5 records that have been admitted thus far have hearsay upon  
6 hearsay. We have had exhibits come in from Marcum's work  
7 papers where Marcum is summarizing documents they found, where  
8 they are summarizing their views of financial statements they  
9 found, where they are summarizing conversations with other  
10 members of the Marcum's staff.

11 MR. KESSLER: I'm aware of no case that says  
12 someone's summary of a document can be admitted for the fact  
13 that the words in the underlying document are themselves true.

14 MR. CHAN: Under this scenario we should go back.

15 MR. KESSLER: There was no objection to the other  
16 Marcum documents that came in.

17 MR. CHAN: We didn't object because there's no  
18 principle basis for objecting, not because we are waiving  
19 objection.

20 THE COURT: If you don't object, it's either because  
21 the document is admissible or it would be objectionable but  
22 you are waiving your objection.

23 MR. CHAN: I didn't waive that objection.

24 THE COURT: Okay.

25 MR. CHAN: Because there is no basis to object. It

Jain - cross - Chan

5506

1 is business record and a business record comes in. We would  
2 have to parse every single business record that comes in, if  
3 it says and reports information that is not contained in the  
4 four corners of the document.

5 THE COURT: What are you proposing, before we get  
6 too far down the road?

7 MR. KESSLER: I don't know the relevance.

8 THE COURT: What are you asking?

9 MR. KESSLER: I don't know the relevance of the  
10 document other than as an effort to prove the truth of the  
11 underlying minutes. If there is another purpose for the  
12 document, for example, to show that Marcum makes summaries of  
13 documents they have and that's what they do or to refresh his  
14 recollection about a date. That might all be a proper basis  
15 for admitting this document not for the truth.

16 THE COURT: My initial reaction to this document it  
17 was being offered to show that, in fact, Mr. Greebel did give  
18 minutes to the Retrophin board and that those minutes were  
19 available within the company for the board to review. There  
20 was a big fight about whether or not he ever did that. I  
21 didn't understand this is being offered for the truth of the  
22 underlying board minutes. Is that what you are saying to say?  
23 Where are the board minutes? Why not just have the board  
24 minutes come in?

25 MR. CHAN: I think we want to do both. We want to

Jain - cross - Chan

5507

1 offer the board minutes and the summary of the board minutes.

2 MR. KESSLER: I don't know what the independent  
3 relevance is to the summary of the board minutes. My only  
4 point is my objection is solely to this coming in to prove  
5 that things in this summary, which are summarizing board  
6 minutes, actually happened, for the underlying truth of that,  
7 because that's not the purpose of this document. The purpose  
8 of this document is to say we have other documents and here is  
9 what they say.

10 MR. CHAN: Mr. Jain attended these meetings.

11 THE COURT: Not all of them. He attended one.

12 MR. CHAN: More than one.

13 THE COURT: You can talk to him about those meetings  
14 where he was in attendance and certainly ask him based on his  
15 own summary and review of the board minutes whether the  
16 minutes accurately reflect, as he best recalls, what happened  
17 at the meetings where he was present.

18 MR. CHAN: Right.

19 THE COURT: So what meetings with throws be, August  
20 9 and September 9.

21 MR. KESSLER: The August 9 is September. September  
22 9 and November 9.

23 MS. SMITH: He's just mistaken about August 9.

24 MR. CHAN: There may be some other ones. Right now  
25 I'm focused on those.

Jain - cross - Chan

5508

1 THE COURT: Focus on September 9 where he testified  
2 he was present and ask him whether these bullet points to the  
3 best of his recollection occurred. I think that's all right  
4 to do.

5 MR. CHAN: So we'll admit them not for the truth and  
6 I'll ask him about them.

7 THE COURT: We could just have the minutes  
8 identified if you would rather do it that way if there's an  
9 issue about his summary -- I'm not getting a sense,  
10 Mr. Kessler, what exact instruction you want.

11 MR. KESSLER: The relevance of this document has not  
12 been established and the real questions are what he remembers  
13 and he can state what he remembers.

14 THE COURT: Just use the minutes.

15 Counsel, did you want to go back on the record?

16 MR. KESSLER: No. We were just waiting for them.

17 THE COURT: The issue is -- his argument is hearsay  
18 within hearsay, right? So if the actual summary itself is not  
19 hearsay, his contention is the underlying statements in the  
20 documents upon which he relied are hearsay. His objection is  
21 to the underlying statements. I think, Mr. Chan, if you use  
22 the minutes to refresh and to probe his memory about what  
23 happened, I think that would be all right.

24 MR. BRODSKY: Understood.

25 MR. KESSLER: I don't object to using this document

Jain - cross - Chan

5509

1 to refresh his recollection. He can use whatever he wants,  
2 whatever is more convenient.

3 (In open court.)

4 BY MR. CHAN:

5 Q Mr. Jain, directing your attention in this document to  
6 the third page.

7 A Yes.

8 Q September 9, 2013. I ask you to read the summary there  
9 to yourself and see if it refreshes your recollection as to  
10 the date of the board meeting where Marcum discussed the  
11 settlement agreements with the board.

12 A I see September 9, 2013 and the first bullet says --

13 Q Don't read it out loud.

14 Does it remind you of what the date was for the  
15 meeting?

16 A I don't remember the date of the meeting was September 9  
17 or not. If it is noted into this document September 9, my  
18 understanding is that the meeting took place on September 9.

19 Q Okay. You testified that you reviewed the minutes of the  
20 board meetings at Retrophin in connection with your audit  
21 work, correct?

22 A Yes.

23 Q I'm showing you what has been marked for identification  
24 as Defendant's Exhibit 118-26. This is an e-mail from  
25 Mr. Greebel to you and Ed Hackert attaching board meeting

Jain - cross - Chan

5510

1 minutes of Retrophin, correct?

2 A Yes.

3 MR. CHAN: Your Honor, I offer it.

4 MR. KESSLER: I have no objection, subject to the  
5 limitations we discussed at sidebar.

6 THE COURT: All right. I guess we can talk about  
7 what to do with that limitation. We could admit it subject to  
8 limitations.

9 MR. CHAN: Your Honor, I'm admitting it under the  
10 same principle as we discussed.

11 THE COURT: All right. I will admit it as we  
12 discussed at sidebar.

13 (So marked.)

14 THE COURT: This will help clarify some of the  
15 issues.

16 MR. CHAN: What I meant to say not under the same  
17 limitations the government sought. This took care of an issue  
18 that the government had.

19 THE COURT: I don't think it does. I think we  
20 talked about how you could utilize this document.

21 MR. CHAN: Okay.

22 BY MR. CHAN:

23 Q You would take these minutes from these board meeting and  
24 you would store them in your work papers, correct?

25 A We gave the minutes of the board meetings and we add into

Jain - cross - Chan

5511

1 our work papers and we create abstracts of those minutes.

2 Q If you look through this document you'll notice that, at  
3 least in the way that this document appears, some of the board  
4 meeting minutes have redactions in them, correct?

5 A I'm sorry. What they have?

6 THE COURT: Redactions.

7 A Yes, it does.

8 Q When you received them, they didn't have redactions,  
9 correct?

10 A I don't recollect that.

11 Q You would have remembered that the board meeting minutes  
12 didn't contain all of the information that you needed, right?

13 A As of now I don't recollect whether everything was there  
14 in that or there was anything was missing.

15 Q You would agree that whatever is saved in Marcum's work  
16 papers, those would be the board meeting minutes that you got?

17 A Yes.

18 MR. CHAN: May I approach, your Honor?

19 THE COURT: Yes.

20 Q I'm showing you what has been marked as Defendant's  
21 Exhibit 118-55, 118-56, 118-57, 118-58, 118-59, 118-60 and  
22 118-61?

23 Mr. Jain, do those exhibits correspond to the  
24 attachments to the e-mail that I previously showed you.

25 A I'm sorry. Would you repeat your question again?



Jain - cross - Chan

5512

1 MR. KESSLER: Can we have copies of these exhibits?

2 MR. CHAN: Sorry. The government produced these  
3 originally though.

4 MR. KESSLER: Your Honor, we need a sidebar about  
5 this.

6 THE COURT: All right.

7 How about the lunch period for the jurors?

8 Please, don't discuss the case. Keep an open mind.  
9 Have a nice lunch. Please, come back 1:35. Thank you.

10 (Jury excused.)

11 THE COURT: Sir, you can step down and have a lunch  
12 break yourself.

13 (Witness excused.)

14 MR. KESSLER: Mr. Jain advised me that he has to  
15 leave here by 2:00 o'clock to catch a flight back to the West  
16 Coast.

17 THE COURT: Maybe you'll work that out with  
18 Mr. Jain's lawyer.

19 MR. KESSLER: We'll see what we can do.

20 So the concern, your Honor, is the minutes attached  
21 to the e-mail that Mr. Chan admitted they have redactions in  
22 them and they were produced in discovery. We didn't object to  
23 that except for the hearsay concern. These minutes I don't  
24 know exactly where they came from. I assume they came from a  
25 Marcum laptop that everyone had access to.

Jain - cross - Chan

5513

1 My understanding from Mr. Chan is that these  
2 documents do not have the redactions in them that were in the  
3 exhibit that's now in evidence and so the reason we asked for  
4 the sidebar was we don't actually know if there's a privilege  
5 waiver over all the redactions that were in here. My  
6 understanding is at least some of the subjects in the minutes  
7 have absolutely nothing to do with this case at all.

8 We just wanted to make sure that before the defense  
9 puts documents in evidence that have none of the redactions  
10 Retrophin has waived the privilege on all the redactions.

11 MS. SMITH: In addition, we have a general concern.  
12 To the extent that there are redactions in the case and we are  
13 going to be submitting an instruction, because there's a  
14 privilege waiver asserted or the party agrees that something  
15 should be redacted. I'm concerned about this line of  
16 cross-examination calling into question whether there may or  
17 may not have been redactions. If Retrophin has waived all of  
18 the minutes, we ask for the documents with no redactions. We  
19 don't want the jury to question whether he received a copy  
20 that had redactions or didn't have redactions and we should be  
21 pretending the redactions don't exist.

22 MR. CHAN: Your Honor, this is ridiculous. This is  
23 the government trying to keep out admissible evidence. These  
24 minutes were given to Marcum. It is black letter law. There  
25 can be no privilege on an item that is given to an independent

Jain - cross - Chan

5514

1 auditor. That is black letter law. They cannot stand here  
2 and say that there's any attorney-client privilege to this  
3 document.

4           Number two, they have called board directors here to  
5 testify as to what happened in the meeting. These are minutes  
6 of what happened in the meetings that the two witnesses have  
7 testified about and as to which the company has not claimed a  
8 privilege. There can be no argument that this document has  
9 any privilege in any way. Whether or not Retrophin redacted  
10 it I don't know. We didn't get a privilege log. We don't  
11 know why they did it. We are not trying to admit something  
12 that's coming from Retrophin. We are here to admit a series  
13 of documents that come from Marcum, Marcum's work papers and  
14 they were unredacted when they got them.

15           THE COURT: Let's look at the first one, Defendant's  
16 Exhibit 118-55. There is a redaction on Defense Exhibit  
17 118-26 at page number R 57684. I'm assuming -- tell me if  
18 I'm wrong -- the R designation on Defendant's Exhibit 118-26  
19 came from Retrophin.

20           MR. CHAN: Correct.

21           THE COURT: All right. Now if you look at Defense  
22 Exhibit 118-55, which appears to be the same board meeting on  
23 July 3, 2013, the last two paragraphs of page one are redacted  
24 and I don't know who made those redactions. If the Defense  
25 Exhibit 118-55 through 61 series came from Marcum, Marcum

Jain - cross - Chan

5515

1 obviously did not make these redactions but Retrophin did. So  
2 I think that's something that should be sorted out because  
3 Retrophin for whatever reason did redact. It could be this  
4 was some other business or some other matter that for whatever  
5 reason they redacted from their own production. I'm not sure  
6 what happened.

7 MR. KESSLER: Your Honor, to be clear, we're not  
8 trying to keep the content under the redactions out. We just  
9 wanted to raise the issue.

10 MR. BRODSKY: I can inform you, your Honor, with  
11 respect to this one on July 3, 2013, our team had a  
12 communication with Retrophin's counsel with respect to the  
13 last paragraph that was redacted in Defense Exhibit 118-26, R0  
14 57684, that's unredacted in DX 118-55 and that is the  
15 paragraph that talks about the insider trading policy and the  
16 code of ethics.

17 We had asked Retrophin to produce that as part of  
18 the complete package of the board materials that went to  
19 Retrophin board members prior to July 3. They did that. So  
20 they included that, with the understanding that we were not  
21 waiving privilege. We were not going to argue a broad subject  
22 matter waiver.

23 So I know with respect to this last paragraph that  
24 has been waived. We do not know why Retrophin produced to the  
25 government certain documents that were redacted and, again, as

Jain - cross - Chan

5516

1 Mr. Chan said, we never got a privilege log from the  
2 government that Retrophin provided to the government with  
3 respect to their redactions. So that's what we know about  
4 this last paragraph.

5 THE COURT: All right. Why don't you use this one  
6 hour to get in touch with Retrophin counsel and sort this out.

7 (Continued on next page.)  
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1 MR. KESSLER: The other thing, Your Honor, is just  
2 because we have time constraints involving the witness, if  
3 there is nothing that Mr. Chan was going to ask this witness  
4 about that had been redacted, then we can work the rest of it  
5 out even after the witness is done. The only potential  
6 concern could be if we are going to show to the jury in the  
7 next hour or hour and a half something that was redacted and  
8 now there's a question about the redaction. I assume Mr. Jain  
9 was not at this July 23, 2013 board meeting.

10 MR. CHAN: Let me answer that question. Yes, I do  
11 plan to ask him, because the September 9th board minutes are  
12 redacted and that have to do obviously with this meeting about  
13 the settlement agreements. Curiously Retrophin redacted parts  
14 that summarize the discussion about the settlement agreements.  
15 So I would be asking this witness about them.

16 MR. KESSLER: In that case, I think the best thing  
17 is defense counsel has not been shy about asking Retrophin to  
18 waive privilege about things at any point in this trial. So  
19 it's not clear, why if they had a specific discussion about  
20 other documents, the privilege over other documents that are  
21 addressed in these board minutes, so that wasn't addressed  
22 earlier and instead it was brought up in front of the jury to  
23 suggest something had been concealed. But it seems like the  
24 fastest thing to do is to just ask Retrophin. And assuming  
25 Retrophin is going to waive the privilege, there is no

1 problem.

2 MS. SMITH: And I think the concern is there is a  
3 suggestion that there was something wrong with the version  
4 that was produced by Retrophin, which is completely  
5 inappropriate. If this is something that thought should have  
6 been waived -- we take no position on Retrophin's waiver. We  
7 don't care to the extent that we have had questions that we  
8 have asked. So if the document is going to in and there is no  
9 remaining privilege waiver, then put in the document without  
10 the redactions and don't question the redactions in front of  
11 the jury because I don't know what the purpose of that was,  
12 and I think that's what is really concerning to us. On top of  
13 the fact that they have asked again, as Mr. Kessler said,  
14 sometimes during a witness' testimony, for Retrophin to  
15 unredact documents. So if they wanted the version that was  
16 sent to Mr. Panoff in December -- or I don't know actually  
17 when the e-mail was sent -- to have the unredacted version  
18 attached to it, they could have asked Retrophin. We are not  
19 objecting. We're more than happy to have the unredacted  
20 version go into evidence. But to put the redacted version and  
21 they question why Marcum might have gotten the redacted or  
22 unredacted is completely inappropriate.

23 THE COURT: Especially because this witness does not  
24 seem to have personal knowledge about the redactions at all.

25 MR. CHAN: I wasn't going to ask the witness to

1 compare redactions versus unredactions.

2 THE COURT: But I think you did focus the witness on  
3 the redactions and ask him whether he received the documents.

4 MR. CHAN: Your Honor, it was my effort to try to  
5 connect these documents together. The e-mail that we got with  
6 the minutes attached sent to him has only been produced to us  
7 with redactions. So I had to put in the e-mail to show him  
8 you got this e-mail, right, with the minutes, which he got  
9 without redactions at the top.

10 THE COURT: They are also unsigned.

11 MR. CHAN: Well, they're all signed. First of all,  
12 they're all signed.

13 THE COURT: Okay, but I'm saying the cover e-mail  
14 lists the board minutes as being unsigned and Mr. Jain asks  
15 Mr. Greebel in an e-mail dated December 12th for executed  
16 minutes, I guess, and then on December 12th, he gets the  
17 executed minutes, but --

18 MR. KESSLER: I think the attachments to Defense  
19 Exhibit 118-26 are signed.

20 THE COURT: Are signed and they're redacted. I  
21 think Mr. Jain said he didn't recall the redactions when he  
22 got them.

23 MS. SMITH: That's right, because when Retrophin  
24 produced this to the Government, they put redactions in.  
25 Again, if the defense wants the redactions out, then they



1 should have just asked Retrophin and made these arguments, and  
2 if they objected to whatever the redactions were, they should  
3 have brought it to the Court. My only point is we shouldn't  
4 be litigating this in front everybody the jury.

5 THE COURT: Somebody could get clearance from  
6 Retrophin. I'm not going to admit anything if there is a  
7 privilege at stake and Retrophin should be heard.

8 MR. CHAN: I think this is the way we can proceed.  
9 I have just been informed that Retrophin produced to us an  
10 unredacted version, and the Government, an unredacted version  
11 of the September 9th, in the past, so they have waived  
12 privilege over the redactions on September 9th.

13 MR. KESSLER: Let's use that one.

14 MR. CHAN: We can proceed with that one.

15 The November 1 has no redactions, which is the other  
16 meeting that references settlement agreements. So I will  
17 focus the examination today on the unredacted meeting minutes.  
18 We will still seek to try to resolve the issue of the ones  
19 that are redacted to get Retrophin to waive privilege over the  
20 unredacted ones. I assume after this witness testified and is  
21 gone, I assume the Government doesn't object to the remainder  
22 of the ones unredacted.

23 MS. SMITH: We would like to place Defense Exhibit  
24 1062 with whatever the version is that is completely  
25 consistent with Retrophin's current privilege waiver and what

1 the defense wants. This e-mail with the attachments should go  
2 in with as much unredacted as possible. Again, I'm concerned  
3 about the suggestion of what the redactions are, if they are  
4 appropriate.

5 We are fine with Mr. Chan focusing on the actual  
6 minutes, you know, the other version and just replacing this  
7 with a version that has fewer redactions or no redactions  
8 depending on what the outcome is.

9 THE COURT: Somebody needs to confirm from Retrophin  
10 what they have agreed to and waived.

11 I think you also need to talk about Mr. Jain's  
12 schedule. He needs to leave here by 2:00 to get his flight.  
13 What are we doing about that?

14 MR. KESSLER: I don't know how much longer the cross  
15 is. The redirect is about two minutes.

16 MR. CHAN: How long did you give the jury?

17 THE COURT: I gave them an hour, 1:30, 1:35.

18 MR. KESSLER: Let me confer with Mr. Jain's  
19 schedule.

20 THE COURT: I didn't know about Mr. Jain's schedule.

21 MS. SMITH: We went on the assumption at 11:10 that  
22 Mr. Chan said he had an hour left so we didn't actually think  
23 there was going to be an issue, but we will check.

24 MR. CHAN: Our preference would be to continue. 30  
25 minutes is short. I don't think, though, I will be an hour.

1 If he can stay an additional 30 minutes, to 2:30.

2 MR. KESSLER: We will check and report back quickly.

3 THE COURT: Whatever his flight arrangement is, I  
4 don't have control over that.

5 In the meantime, during the lunch hour, you will  
6 contact Retrophin and Mr. Chan get back to me as to what is  
7 admissible. Thank you.

8 I also would like an answer on Juror No. 2. Juror  
9 No. 2 would like to stay on. I told you what her employer  
10 said.

11 MR. DUBIN: The Government and the defense agreed,  
12 Your Honor, that it is up to her. If she wants to stay,  
13 that's fine. I think one of the suggestions that we were  
14 going to make was to at least let her -- either Your Honor or  
15 have the juror let her employer know there is going to be a  
16 few days where she will be able to work.

17 THE COURT: I have already told her employer that.

18 MR. DUBIN: Okay, Your Honor, I didn't know that.

19 THE COURT: I said that this morning that I advised  
20 her employer she would be able to return the Wednesday and  
21 Friday the week after Thanksgiving.

22 MR. DUBIN: I'm sorry. I missed that, Your Honor.

23 THE COURT: So he expressed his concerns about the  
24 cost, his rising rent, that he has to find a new lease,  
25 business is slow, it is a terrible financial hardship. He

1 wants to do the right thing, but it is financially very  
2 difficult for him.

3 MR. DUBIN: I understand, Your Honor.

4 THE COURT: I guess the choice is that she can stay  
5 if she doesn't mind not getting paid and we will see what  
6 happens. I think she doesn't want to be in a tough position  
7 with her employer. He does understand that he would not let  
8 her go.

9 MR. DUBIN: Right.

10 THE COURT: But he does have to hire someone to fill  
11 in. It is a small office. There is the reception, the  
12 dentist and Juror No. 2. That's it for his office. It is a  
13 three-person office.

14 MR. DUBIN: Another suggestion might be at the end  
15 of the day, if we could have her stay and have Your Honor talk  
16 to her briefly and just make sure that she doesn't feel like  
17 she is in a tough spot.

18 THE COURT: We can talk to her at any time. What I  
19 did tell her is that her boss wants her to call him.  
20 Hopefully she will do that during the lunch period and  
21 hopefully we will have an idea of what, if anything, they  
22 worked out.

23 MR. DUBIN: Thank you.

24 MR. KESSLER: I talked to Mr. Jain's attorney. It  
25 seems likely we will be able to squeeze out more time after

1 2:00. I'm optimistic we can make this work.

2 THE COURT: Is he on Government travel?

3 MR. KESSLER: I don't believe so. He is flying with  
4 his wife and California. I think they are going to be able to  
5 work this out. I'm just not absolutely certain yet.

6 THE COURT: Thank you.

7 MR. DUBIN: Thank you.

8 (Lunch recess.)

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1           A F T E R N O O N     S E S S I O N

2           (In open court - jury not present.)

3           THE COURT: Mr. Brodsky wanted to advise me of  
4 something.

5           MR. BRODSKY: During the break, I looked at the  
6 transcript of Mr. Shkreli's trial related to Lavelle and  
7 Spielberg. Your Honor did rule. It came in under Count Seven  
8 and not Counts One through Six. I was wrong this morning  
9 about that. I wanted to make sure Your Honor knew on the  
10 transcript at pages -- had ruled that --

11          THE COURT: It's all right, Mr. Brodsky. You are  
12 totally forgiven. These things happen. Thank you for your  
13 candor.

14          MR. BRODSKY: I wanted to make sure you knew I was  
15 mistaken on that. I am going to look at the arguments made  
16 and see if we have an argument that Mr. Brafman did not make.  
17 And if we have an argument that Mr. Brafman did not make, we  
18 will raise it to Your Honor.

19          THE COURT: I think we did consider some of your  
20 confrontational clause argument.

21          MR. BRODSKY: That argument was considered. Mr.  
22 Brafman made that same argument.

23          THE COURT: Thank you.

24          Was there anything else you --

25          MR. KESSLER: Mr. Chan and I were working out the

1 logistics of which pieces of paper will be shown to this  
2 witness during this examination. I think we worked it out.  
3 It may be after this witness is done, we are going to have to  
4 reconcile which is the final unredacted version that goes in  
5 the record.

6 MR. CHAN: Because Ian Shapiro is on trial now.

7 THE COURT: Counsel for Retrophin.

8 MR. CHAN: But I will only refer to things that are  
9 unredacted.

10 THE COURT: Thank you, Mr. Chan.

11 MR. PITLUCK: Just to make sure, because I am hoping  
12 we can go seamlessly into Ms. Merrill, we can just enter into  
13 those into evidence, the Spielberg and the Lavelle agreements.

14 THE COURT: Yes, one, they are admissible and, two,  
15 I do believe they are relevant.

16 MR. PITLUCK: Thank you. Just making sure, Judge.

17 THE COURT: We will see if all of the jurors are  
18 back and we will bring them in.

19 (Jury enters the courtroom.)

20 THE COURT: All the jurors are present. Please have  
21 a seated.

22 Sir, you are still under oath.

23 You may resume your cross, Mr. Chan.

24 MR. CHAN: Thank you, Your Honor.

25 CROSS EXAMINATION

Jain - cross - Chan

5527

1 BY MR. CHAN: (Continuing)

2 Q Good afternoon, Mr. Jain.

3 A Good afternoon.

4 Q We left off with Defense Exhibit 118-26, which is in  
5 evidence.

6 THE COURT: Could you put the microphone closer,  
7 please.

8 Q We left off with Defense Exhibit 118-26 in evidence. I  
9 had asked you to look at this. This was an e-mail where Mr.  
10 Greebel transmits to you certain board minutes on December 12,  
11 2013; correct?

12 A Yes.

13 MR. CHAN: And, Your Honor, from the group of  
14 exhibits that I was dealing with before the lunch break, of  
15 those, at this time the defense only seeks to move into  
16 evidence defense 118-58.

17 THE COURT: Without objection from the Government.

18 MR. KESSLER: Without objection.

19 THE COURT: We will receive Defense 118-58.

20 (Government's Exhibit 118-58 was received in  
21 evidence.)

22 MR. CHAN: Would you put up 118-58.

23 Q Sir, these are the minutes that you received in that  
24 e-mail relating to the Retrophin board meeting on September 9,  
25 2013; correct?



Jain - cross - Chan

5528

1 A Yes.

2 Q And going through the meeting minutes, as it states, the  
3 following members of the board were present in person or by  
4 telephone, Martin Shkreli, Steven Aselage, and Steven  
5 Richardson. Sitting here now, do you recall whether or not  
6 those three people were in attendance at this board meeting?

7 A As noted in this minutes of the meetings, I understand  
8 that they were sitting on the board call.

9 Q What about Mr. Panoff?

10 A Yes.

11 Q And you were there?

12 MR. KESSLER: Your Honor, I'm sorry, I would ask  
13 that Mr. Jain's statement be stricken because he is reading  
14 from the board minutes, not testifying about his own  
15 recollection.

16 THE COURT: Well, listen to the question. He is  
17 asking about your recollection I think with reference to this  
18 whether this helps refresh his recollection as to who was at  
19 the meeting.

20 A My recollection is that all these members who are  
21 explaining into this meeting they were present in the meeting.

22 Q Including you and your colleague, Mr. Hackert?

23 A Yes.

24 Q The minutes go on to describe that Mr. Shkreli asked Mr.  
25 Panoff to advise the board on the financial condition of the

Jain - cross - Chan

5529

1 company and reaching accounting determination. Mr. Panoff  
2 advised the board that management of the company determined  
3 that it is appropriate to restate the audited financials for  
4 the year ended December 31, 2012 and the three months ended  
5 March 21, 2013, et cetera.

6 Does that comport with your recollection of what  
7 happened during that meeting?

8 A Yes.

9 Q And it goes on to state that Mr. Panoff explained that it  
10 would be necessary to restate the subsequent events and  
11 liquidity footnotes in the audited financials for 2012 and the  
12 financial statements for the three months ended March 30,  
13 2012, as well as amend management's discussion and analysis of  
14 financial condition and results of operation in the 2012 10-K  
15 and the first quarter 2013 10-Q, a draft of which was  
16 previously provided to the board.

17 Is that what you remember too?

18 A Yes.

19 Q And Mr. Panoff, it says, also explained that such  
20 restatements and amendments were due to non-cash changes  
21 required by the accounting rules as a result of various  
22 settlement agreements entered into by the company. Do you  
23 recall that?

24 A Yes.

25 Q Then it says Mr. Shkreli asked Mr. Hackert to advise the

Jain - cross - Chan

5530

1 board on recent changes to GAAP. Do you recall that?

2 A Yes.

3 Q And Mr. Panoff advised the board that management believes  
4 that the company should be an early adopter of Accounting  
5 Standards Update ASU 2013-04, et cetera. During that  
6 discussion?

7 A Yes.

8 Q So you were there in person or there on the phone?

9 A We were there on the phone.

10 Q You and Mr. Hackert?

11 A Yes.

12 Q You were physically together with Mr. Hackert?

13 A Yes.

14 Q Where were you calling in from?

15 A Mr. Hackert's office.

16 Q And who did the talking on behalf of Marcum during that?

17 A Mr. Hackert.

18 Q Do you recall yourself talking at any point?

19 A No.

20 (Continued on next page.)

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Jain - cross - Chan

5531

1 BY MR. CHAN:

2 Q After the discussion about the settlement agreements --  
3 sorry, continuing on.

4 It says next: The board reviewed and discussed the  
5 draft of the amendments of the 2012 10-K, the audited  
6 financial statements of the year ended December 31, 2012, the  
7 first quarter 2013 10-Q, and the financial statements for the  
8 three months ended March 31, 2013. The board also discussed  
9 the following issues with management and Marcum: Critical  
10 accounting and auditing principles and practices, the adequacy  
11 of internal controls, reports to be submitted to the board  
12 under Section 10(a) of the Securities Exchange Act, 1934 as  
13 amended, and any disagreement or difficulties with management  
14 but none reported.

15 Mr. Jain, do you remember that discussion?

16 A Yes.

17 Q And the bullet points here, do they correlate to your  
18 categories in your SAS 61 letter?

19 A Yes.

20 Q During the meeting, do you remember what Mr. Shkreli  
21 said, if anything, about the settlement agreements?

22 A I don't recollect what Mr. Shkreli said.

23 Q And I think you've testified you don't remember anything  
24 from any of the board members?

25 A No, I don't remember.

CMH

OCR

RMR

CRR

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Jain - cross - Chan

5532

1 Q One way or the other?

2 A No, I don't remember.

3 Q Do you remember that at the conclusion of the board  
4 meeting, the board adopted Marcum's recommendations?

5 A When you say at the conclusion of the meeting whether the  
6 board adopted Marcum's conclusion, I don't know whether they  
7 adopted our conclusion or not, but we communicated our  
8 communication.

9 Q But if you look at the, further, the resolutions in the  
10 minutes starting at the bottom on page two: Now, therefore,  
11 it is hereby resolved that the restatement of the audited  
12 financials for the year ended December 31, 2012 and the  
13 financial statements for the quarter ended March 31, 2013 be  
14 and hereby is approved in all material respects.

15 It continued: Further resolved, that the amendments  
16 to the 2012 10-K and the first quarter 2013 10-Q be and they  
17 hereby are approved for filing with the SEC, subject to final  
18 review by members of the board and other editorial comments  
19 and other minor changes deemed necessary or desirable by the  
20 chief executive officer of the company and the chief financial  
21 officer of the company, each an authorized officer, filing  
22 such report and the mailing of same to the company  
23 stockholders. And it continues with a few more resolutions  
24 related to the filings.

25 Do you remember this occurring during the meeting?

CMH

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RMR

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Jain - cross - Chan

5533

1 A Yes. I'm sorry. When you asked me the question before,  
2 did approve the amended 10-K and 10-Q restatements.

3 Q Okay. In addition, if you go back to page two, in the  
4 paragraph that starts, "Mr. Shkreli asked Mr. Panoff," the  
5 final sentence of that paragraph in the minutes states:  
6 Mr. Panoff also reviewed the terms of the consulting  
7 agreements offered to Al Geller and Ken Banta.

8 Do you recall a discussion of Mr. Al Geller's  
9 consulting agreements during that board meeting?

10 A I don't recall that.

11 Q One way or the other?

12 A No, I don't recall that.

13 Q And at the end of this, of these minutes, on page  
14 three -- sorry -- in the middle of page three where it says:  
15 Further resolved, that the consulting agreements for Al Geller  
16 and Ken Banta in, or substantially in the, the form and  
17 containing substantially the terms and provisions of the  
18 consulting agreements attached hereto, be and they hereby are  
19 ratified, et cetera.

20 Do you remember that happening in the board meeting  
21 that you amended?

22 A I just want to clarify one thing about the board meeting  
23 which you are discussing about September 9th.

24 Once we communicated or SAS 100 communication, it's  
25 not necessary that we remain there onto the board call. After

Jain - cross - Chan

5534

1 the recommendations, we may get off the call and the board  
2 meeting may continue.

3 Q But in this particular meeting, do you remember if you  
4 got off or did not get off?

5 A I don't remember that.

6 Q Either way?

7 A Either way.

8 Q And, sir, looking at the last page of these minutes, you  
9 see that they're signed? There's a signature on the top of  
10 Evan Greebel, correct?

11 A Yes.

12 Q Earlier, you testified, I think yesterday you testified  
13 that you, you make a certain assumption with respect to signed  
14 meeting minutes. You testified about that, right?

15 A Yes.

16 Q You said that your assumption is that if meeting minutes  
17 are signed, they have been approved?

18 A Yes.

19 Q But if you look at these meeting minutes, does it say  
20 anything about the prior meetings or any other prior meeting  
21 minutes having been presented to you and approved by the board  
22 in this meeting?

23 A You mean in these minutes?

24 Q Correct.

25 A I have to read this whole minutes then again.

Jain - cross - Chan

5535

1 Q Sure. Usually, in your experience, that would be one of  
2 the first items of business, correct?

3 A So, when these meetings take place, the management ask  
4 the audit committee to approve any past meetings which they  
5 had into the minutes.

6 Q Okay. So, looking at the, sort of the start of this, of  
7 these meeting minutes, do you see any such language about  
8 board approval of prior meeting minutes?

9 (Pause.)

10 A In the first few paragraphs, I don't see that.

11 Q Okay. So when you say that you assume that signed  
12 meeting minutes were approved by the board, that's an  
13 assumption that you're making on your own internally, correct?

14 A But I'm talking about -- you, you're discussing about  
15 that in this meeting, whether any past minutes were approved  
16 or not.

17 Q Right.

18 A So I'm not saying that about this minute because this is  
19 a signed minutes I'm seeing over here.

20 Q Right.

21 A And our hypothesis that if this is signed by the  
22 secretary or the management or the people who's writing these  
23 minutes, that means they had approved them.

24 Q But you didn't go to Mr. Greebel and say these were  
25 approved by the board?



Jain - cross - Chan

5536

1 A We did not.

2 Q You assumed that, correct?

3 A Yes.

4 Q In fact, if you look at, going back to Defense  
5 Exhibit 118-26.

6 A Okay.

7 Q And go to the meeting minutes for the meeting that  
8 happened after September 9th, so September 12th meeting  
9 minutes which is at page R057704?

10 A Yes.

11 Q Do you see any indication in there that the board was  
12 presented with and approved the prior meeting minutes on  
13 September 9th?

14 THE COURT: Did you say 744?

15 MR. BRODSKY: 57704.

16 THE COURT: 57704. Thank you.

17 A I don't see in the first few paragraph.

18 Q To be clear, this e-mail is giving you a whole bunch of  
19 meeting minutes at the same time, correct?

20 A Yes.

21 Q So you could, if you wanted to, look through all of the  
22 meeting minutes to see if one meeting minute cross-references  
23 notes being approved for a prior meeting, correct?

24 A Yes.

25 Q And you got this all the same time when you got this by

Jain - cross - Chan

5537

1 e-mail?

2 A Yes.

3 Q Now, another exhibit that I put before you and still for  
4 identification purposes is Defense Exhibit 118-4.

5 A Okay.

6 Q You had said that this were summaries that Marcum  
7 maintains in its working papers about the meeting, correct?

8 A These are abstracts of the meetings, yes.

9 Q And "abstracts" is another word for "summaries"?

10 A Yes.

11 Q By the way, when you use meeting minutes to do your audit  
12 work, you said unsigned and signed versions, correct?

13 A Yes.

14 Q So that means you use draft versions?

15 A Yes.

16 Q What is the purpose of having this abstract of the  
17 meeting minutes for purposes of the auditing work?

18 A So, these are like just only the summary way. We don't  
19 necessarily need to go all these hundreds of pages of the  
20 meeting. Rather, that we have a summary in front of us and we  
21 can see that what are the key transactions discussed or taking  
22 place during those meetings.

23 Q Okay. So, in order to prepare the abstract, you've got  
24 to read the meeting minutes and abstract out what you find  
25 most relevant and put it into a document, right?

Jain - cross - Chan

5538

1 A Yes.

2 MR. CHAN: Your Honor, I offer DX 118-4 pursuant to  
3 the conversation that we had at side bar.

4 MR. KESSLER: No objection.

5 THE COURT: We will receive 118-4 under the  
6 conditions discussed at side bar.

7 (So marked.)

8 Q So, as you see, there are different sections that relate  
9 to particular meeting dates, right?

10 A Yes.

11 Q If we scroll down, we'll see it for the September 9th or  
12 September 9th meeting we talked about, 2013.

13 A Yes.

14 Q Right. September 9th. So this is your, Marcum's sort of  
15 abstract of the meeting minutes from that date, right?

16 A Yes.

17 Q And I take it that when you reviewed the meeting minutes  
18 and created this abstract, reviewed the abstract, having been  
19 at the meeting --

20 A Yes.

21 Q -- you did not note any inconsistencies with your memory  
22 of what happened on that date, correct?

23 MR. KESSLER: Objection to the form and to  
24 foundation about "created the abstract.

25 THE COURT: Try to rephrase your question, please.

Jain - cross - Chan

5539

1 MS. SMITH: Sure.

2 Q Well, you know, you were at the September 9th, 2013  
3 meeting, right?

4 A I attended the meeting, yes.

5 Q And then you get the minutes of the meeting, right?

6 A Yes.

7 Q And so you got the minutes of the meeting in December of  
8 2013, right, or at least the signed version?

9 A December 12th.

10 Q December 12, 2013.

11 So, in reading the minutes at that time, if it  
12 didn't match what you remembered, you would have noticed,  
13 right?

14 A Not necessary that I would have noticed it because this  
15 communication, this abstract was done by my, maybe a staff  
16 person or somebody.

17 Q Right.

18 A And I was there at the meeting. It's not necessary that  
19 I'm there at the whole meeting which took place, that maybe we  
20 auditors might have jumped up from the meeting after a  
21 communication.

22 Q But certainly as to the parts that you were there for,  
23 you would have remembered what happened and what didn't  
24 happen, right?

25 A Yes and no, not necessary that I would remember every

Jain - cross - Chan

5540

1 single thing.

2 Q Even just three months later?

3 A Not necessary that I would remember every single thing.

4 Q But if you remembered and it wasn't consistent with your  
5 recollection, you would have said something, correct?

6 A Yes.

7 Q You wouldn't have just let the record stand with an  
8 inaccuracy, correct?

9 A It happens sometimes.

10 Q But that you would let the record stand with an  
11 inaccuracy?

12 A No. I'm saying the idea, what you just said, like, in  
13 the past, that, okay, we are human, we make mistakes, it could  
14 be a mistake that we missed something.

15 Q But if you knew, you would have said something?

16 A Yes.

17 MR. CHAN: Now, just keeping this up on the screen,  
18 can you go down a little bit further on September 9th? It's  
19 right there, you had it, the part that refers to the  
20 consulting agreements.

21 Q And it says -- can't see it on that but maybe in front of  
22 you -- it says: Mr. Panoff also reviewed the terms of the  
23 consulting agreements offered to Al Geller and Ken Banta.

24 Apart from the discussion at the board meeting which  
25 you don't recall, do you recall being aware of the Al Geller

Jain - cross - Chan

5541

1 consulting agreement?

2 A I'm trying -- okay. Mr. Panoff also reviewed the terms  
3 of consulting agreements offered to Al Geller and Ken Banta.

4 Q So, apart from what was discussed about the Al Geller  
5 consulting agreement and the board meeting which you don't  
6 recall --

7 MR. KESSLER: Objection to the form of that question  
8 which assumes facts not in evidence.

9 Q Well, apart from any discussion about an Al Geller  
10 consulting agreement at the board meeting, which you don't  
11 recall if it happened either way, do you remember otherwise  
12 having knowledge about the Al Geller consulting agreement at  
13 that time?

14 THE COURT: At the time of this abstract or the  
15 meeting?

16 MR. CHAN: At the time of fall 2013.

17 A I have -- I don't recollect every single of those  
18 consulting agreements because the company used to enter into  
19 various consulting agreements into the general course of the  
20 business.

21 Q But do you remember doing an analysis about the, an  
22 accounting analysis of the Al Geller consulting agreement?

23 A If it is there in my work papers, then yes, there must be  
24 some analysis performed by me and my team.

25 MR. CHAN: One moment.

Jain - cross - Chan

5542

1 (Pause.)

2 MR. CHAN: May I approach, Your Honor?

3 THE COURT: Yes.

4 Q I'm showing you what's been marked as Defense  
5 Exhibit 118-41 and please take a look.

6 (Pause.)

7 Q Mr. Jain, I'm not going to get into the details of this  
8 agreement with you, but is it fair to say this is an analysis  
9 that you conducted of the Al Geller consulting agreement?

10 A Yes, I think accounting analysis of this consulting  
11 agreement.

12 Q And you transmitted it to Michael Harrison and Marc  
13 Panoff at Retrophin?

14 A Yes.

15 Q You copied some of your Marcum colleagues, correct?

16 A Yes.

17 MR. CHAN: Your Honor, I offer defense  
18 Exhibit 118-41.

19 MR. KESSLER: No objection.

20 THE COURT: We receive in evidence Defense Exhibit  
21 118-41.

22 (So marked.)

23 Q Mr. Jain, is it fair to say in order to do an analysis  
24 of the consulting agreement terms, you had to have received  
25 it?

Jain - cross - Chan

5543

1 A Yes.

2 Q And you obviously had to be aware of it?

3 A Yes.

4 Q And sitting here now, do you recall the point of your  
5 analysis?

6 A Point of my analysis?

7 Q Yes. Why were you doing this accounting analysis?

8 A Just to ensure that the accounting of these consulting  
9 agreements are in accordance with the GAAP.

10 Q And was that focused on how to account for the  
11 compensation elements of it?

12 A Exactly.

13 Q And looking at the cover e-mail, was any of this  
14 motivated by you, in part, to educate the finance team at  
15 Retrophin about how to go about doing this?

16 A So, this is, like, accounting items we generally provide  
17 to our clients that in case if they are not aware of it, that  
18 this accounting guidance, any transactions need to be  
19 accounted for.

20 Q Okay. All right. We'll put that aside.

21 All right. So what, the board had -- you had the  
22 board meeting and then the board agreed to file the restated  
23 2012 audit filing, the first quarter 2013 filing to amend that  
24 one, and also approve the second quarter 2013 filing which was  
25 the ones up for filing at that time, right?

CMH

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RMR

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Jain - cross - Chan

5544

1 A Yes.

2 Q And that resulted in -- well, so all three of those  
3 filings were made at the same time?

4 A Yes.

5 MR. CHAN: And rather than go through all three, why  
6 don't we put up the filing for the second quarter of 2013  
7 which I think that -- did the government put that into  
8 evidence in its direct? No? Okay. So then defense  
9 Exhibit 116-A-1.

10 Q Mr. Jain, do you recognize this as the Retrophin filing  
11 for June 30, for the quarter ended June 30, 2013?

12 A Yes.

13 MR. CHAN: Your Honor, I offer it.

14 MR. KESSLER: No objection.

15 THE COURT: We receive Defense Exhibit 116-81.

16 (So marked.)

17 Q And if you turn to -- you agree there are a number of  
18 places in this filing that reference the settlement  
19 agreements, correct?

20 A Yes.

21 Q And note nine -- scroll down -- at page 16 of 38, note  
22 number nine, third paragraph: In the second quarter of 2013,  
23 the company, its chief executive officer, and a related party  
24 became party to a series of agreements to settle up to  
25 \$2,286,511 of liabilities, and it goes on.

Jain - cross - Chan

5545

1           Mr. Jain, you agree that this is the language or it  
2 would appear discussing the settlement agreements closely  
3 tracks the language discussing settlement agreements in your  
4 SAS 61 letter, right?

5     A     It's not necessary that it's going to be exactly the same  
6 word to word language, but the substance of my language in  
7 SAS 61 is to communicate the accounting and what is exactly  
8 the consulting agreements are.

9     Q     And before this filing or any of the three filings we're  
10 talking about were actually filed, you were given the  
11 opportunity to review them in advance, right?

12    A     What we need, given the opportunity to?

13    Q     To review the filings bore they were actually filed?

14    A     Yes.

15    Q     And that's part of the process, right?

16    A     Yes.

17    Q     What's the point of that process?

18    A     That we review whether the footnotes are properly  
19 disclosed or not and whether the accounting of all the indexes  
20 are properly calculated or not.

21    Q     And before Marcum can sign off on this filing, you had to  
22 review this footnote and be satisfied that it was accurate,  
23 correct?

24    A     Yes.

25    Q     And you did that?

Jain - cross - Chan

5546

1 A Yes.

2 Q In fact, do you remember providing some line edits to the  
3 language here?

4 A We do provide our comments to the management back.

5 Q And do you remember for this particular, for this  
6 particular --

7 A I don't remember for this particular.

8 Q Okay. I'm going to show you what's been marked as  
9 Defense Exhibit 118-47. I think we accidentally stapled two  
10 documents together.

11 THE COURT: Two different exhibits, you mean?

12 MR. CHAN: Yes. This one should stop at R051206.

13 Q All right. Mr. Jain, looking at that, does this refresh  
14 your recollection that you sent comments of the draft over to,  
15 the draft of the June 30, 2013 filing back to Retrophin?

16 A Yes.

17 MR. CHAN: Your Honor, I offer it.

18 MR. KESSLER: No objection.

19 THE COURT: All right. We will admit Defense  
20 Exhibit 118-47.

21 MR. CHAN: Correct.

22 (So marked.)

23 Q Now, turning to note nine which is on Bates R051189, and  
24 you'll see throughout that section on note nine some  
25 black-lining, correct?

Jain - cross - Chan

5547

1 A Yes.

2 Q Those edits were proposed by you to Retrophin, correct?

3 A From our Marcum teams, yes.

4 Q So, ultimately, when this, by the time this filing and  
5 the other two filings were filed, you know, all together,  
6 Marcum had a chance to review the footnote language about the  
7 settlement agreements and it was satisfied as to the  
8 completeness and accuracy of that language, right?

9 A Yes.

10 Q You obviously wouldn't have given your consent to file  
11 them if you had some problems with the language, right?

12 A Yes.

13 Q Now, do you recall that there was, after this time --  
14 well, so before that, before I get to that, that dealt with  
15 the restatement for 2012, the restatement for Q-1 2013 and for  
16 Q-2 2013, right?

17 A No restatement of Q-2 2013.

18 Q Correct, but up until now, we've been talking about the  
19 filings for those three time periods, correct?

20 A Yes.

21 Q You then went on to do Q-3 2013, right?

22 A Yes.

23 Q And that process involved sort of the same sets you  
24 talked about; you did a SAS 61 letter that was sent to the  
25 board, right?

Jain - cross - Chan

5548

1 A Yes.

2 Q And it summarized many of the same settlement,  
3 discussions about the settlement agreements we've talked  
4 about?

5 A Yes.

6 Q Then there was a board meeting, correct?

7 A Yes.

8 Q You attended the board meeting, right?

9 A Yes.

10 Q And the SAS letter and the settlement agreements were  
11 discussed at that meeting?

12 A Yes.

13 Q And then the board authorized the filing and you received  
14 drafts of the filing and then they were filed?

15 A Yes.

16 Q And you agree that the disclosure language in that filing  
17 is very similar to the disclosure language in the settlement  
18 agreements in the prior filings, right?

19 A Similar to the one that was filed in the prior filings.

20 Q Just putting up the SAS letter that you put in in  
21 connection with that, that is --

22 A Do I need to still hold onto this document which you just  
23 gave me?

24 Q Put that aside. Thank you.

25 It was put into evidence as Government

Jain - cross - Chan

5549

1 Exhibit 114-22.

2 MR. CHAN: In case it hasn't been put into the  
3 evidence as Government, we'll offer it as DX 118-39.

4 MR. KESSLER: No objection.

5 THE COURT: We will receive DX 118-39.

6 (So marked.)

7 Q It's the same document so you can hold on to that.

8 I just wanted to point out one thing about this is  
9 one additional thing that was added to your SAS 61 letter  
10 discussion about the settlement agreements on page three, at  
11 the bottom, is you added that in August 2013, the company  
12 entered an additional settlement agreement for \$300,000 and  
13 made payment on August 29, 2013 to settle such agreement.

14 Do you recall that?

15 A Yes.

16 Q And that -- you were able to sort of provide that  
17 additional information because when the settlement agreement  
18 happened, you were apprised and then given a copy of it,  
19 correct?

20 A Yes.

21 Q It was your understanding it was similar to the prior  
22 ones that had happened involving the MSMB investors, right?

23 A Yes.

24 MR. CHAN: One moment, Your Honor.

25 (Pause.)

CMH

OCR

RMR

CRR

FCRR

Jain - redirect - Kessler

5550

1 MR. CHAN: No further questions, Your Honor.

2 THE COURT: Okay. Do you want to redirect?

3 MR. KESSLER: Yes.

4 THE COURT: Mr. Chan, can you provide copies of  
5 Defense Exhibit 118-39 to my clerk?

6 MR. CHAN: Of course.

7 THE COURT: Thank you.

8 MR. KESSLER: May I proceed?

9 THE COURT: Yes.

10 REDIRECT EXAMINATION

11 BY MR. KESSLER:

12 Q Mr. Jain, you were just asked some questions about the  
13 September 9, 2013 board minutes?

14 A Do I need to open any document?

15 Q Do you remember those questions though?

16 A Yes.

17 Q Do you remember that the minutes were signed by  
18 Mr. Greebel?

19 A Yes.

20 Q You don't recall the details of everything that was  
21 discussed during the portions of the meeting when you were  
22 present, right?

23 A I don't recall every single word by word of the  
24 discussion.

25 Q And you don't know whether these were minutes that were

Jain - redirect - Kessler

5551

1 reviewed by the board?

2 A I don't remember that.

3 Q And you don't know whether they were approved by the  
4 board?

5 A I don't know whether they were approved by the board.

6 Q And you don't know whether Evan Greebel put things in the  
7 minutes that didn't happen, right?

8 MR. CHAN: Objection, Your Honor.

9 THE COURT: Try to rephrase it, Mr. Kessler.

10 Q Do you know whether everything in the minutes actually  
11 occurred at the board meeting?

12 A I don't know.

13 MR. KESSLER: All right. If we can switch to the  
14 prosecution laptop.

15 Q Mr. Jain, you were asked some questions about Government  
16 Exhibit 114-29-A and we'll put it up for you. This is the --  
17 if we go to the second page, this is a memo you got about the  
18 change in controls as a result of the settlement agreement.

19 Do you remember that?

20 A Yes.

21 Q If we look at that third paragraph, the first sentence  
22 says: The objections raised by the investors related solely  
23 to actions undertaken by MSMB and its related funds.

24 Do you see that?

25 A Yes.



Jain - redirect - Kessler

5552

1 Q The memo doesn't say that the investors objected to  
2 anything Retrophin had done, is that right?

3 A It doesn't say that.

4 Q If we go up one paragraph, the first sentence in the  
5 second paragraph reads: In April and May of 2013, certain  
6 investors funds affiliated with MSMB advised MSMB that they  
7 objected to the number and/or value of the shares of common  
8 stock in the company that they received as a distribution from  
9 such funds.

10 Do you see that?

11 A Yes.

12 Q And that was management's communication to you about  
13 what, what had occurred to give rise to the settlement  
14 agreements?

15 A I'm sorry?

16 Q This is management's explanation to you of why there had  
17 been settlement agreements?

18 A Yes.

19 Q Did management tell you that Mr. Shkreli had lied to any  
20 of these investors?

21 A No, I don't remember that.

22 Q That's not in the memo?

23 A No.

24 Q You were asked some questions about Government  
25 Exhibit 114-25. Do you remember, this is the chart of some of

Jain - redirect - Kessler

5553

1 the settlement agreements?

2 A Yes.

3 Q And defense counsel directed your attention to the bigger  
4 box that has all the text lower down on the page and there  
5 were sentences at the end about, The chief executive officer  
6 agreed to provide a counterparty with 47,128 shares of his  
7 common stock in the company as a separate component in one of  
8 settlement agreements. Accordingly, the company does not  
9 believe it is required to record a liability for the  
10 share-based component. Is that right?

11 A Yes.

12 Q So the company told you -- let me ask you this. Did this  
13 text come from you or from the company?

14 A This text was analyzed by us in the agreement and our  
15 communication was with the management to corroborate that as  
16 well.

17 Q But originally it came from them?

18 A Yes.

19 Q And the text says that the chief executive officer agreed  
20 to provide one of the counterparties with a number of shares  
21 of his common stock, right?

22 A Yes.

23 Q So they're talking about Mr. Shkreli's stock?

24 A He's personally liable for that.

25 (Continued on next page.)

Jain - redirect - Kessler

5554

1 BY MR. KESSLER:

2 Q And then in the next sentence there's a sentence --  
3 strike that?

4 Then there's a statement that the company is not  
5 required to record a liability. Do you see that.

6 A Yes.

7 Q So recording a liability means putting a liability on the  
8 financial statement, right?

9 A Yes.

10 Q That is different than whether a company has to disclose  
11 the transaction, right?

12 A Disclosing a transaction it's just disclosing. It is not  
13 necessarily adding on balance sheet or financial statement.

14 Q You can be required to disclose something even if it  
15 doesn't affect the balance sheet?

16 A Yes.

17 Q And, in fact, if we pull up Government's Exhibit 968 and  
18 go to page 39.

19 A Under which tab, please?

20 Q We'll put it up on the screen. This is the amended 10-k,  
21 page 39. Zoom in on the top paragraph. At the end there's a  
22 -- after August 2013, about two-thirds down the paragraph,  
23 there's a sentence that begins the counterparties to these  
24 agreements?

25 A Yes.

Jain - redirect - Kessler

5555

1 Q The next line, the chief executive officer also agreed to  
2 deliver or cause to be delivered 47,127 shares of common  
3 stock. Do you see that?

4 A Yes.

5 Q So that was disclosed?

6 A Yes.

7 Q It's just not recorded to liabilities?

8 A Yes.

9 Q And was any transaction related to Lindsay Rosenwald  
10 disclosed?

11 A Not in this document.

12 Q And, finally, if you go back to Government's Exhibit  
13 114-25 and we can now focus on the top. Do you remember  
14 Mr. Chan asked you some questions about the dates of the  
15 settlement agreements?

16 A Yes.

17 Q And you agreed that five of the six had occurred before  
18 May 31, 2013?

19 A Four of these five, yes.

20 Q Four of the five?

21 A Yes.

22 Q You'll agree with me that those same four occurred  
23 between December 31, 2012 and May 31, 2013?

24 A Based on the settlement agreements, yes, they were before  
25 May 31.

Jain - redirect - Kessler

5556

1 Q Now, if we can go to Government's Exhibit 124-2. This is  
2 the litigation representation letter from Katten. Do you  
3 recall that?

4 A Yes.

5 Q And you were asked some questions about the text in the  
6 red box that begins subject to the foregoing?

7 A Yes.

8 Q If we just look at the very last part of that paragraph  
9 following, everything you see the disclosure applies to  
10 material loss contingencies that exist at the audit date or  
11 any time from the audit date to the date of the letter. Do  
12 you see that?

13 A Yes.

14 Q The date of the letter is May 31, right?

15 A Yes.

16 Q If you scroll up to the first paragraph?

17 What's the audit date?

18 A The audit inquiry letter date is April 2, 2013, whereas  
19 my audit date is December 31, 2012.

20 Q If we go back down to the other paragraph with the box  
21 around it, to that statement or any time from the audit date  
22 to the date of this letter. That means from December 31, 2012  
23 to May 31, 2013, right?

24 A That is correct.

25 Q And all those settlement agreements occurred between May

Merrill - direct - Pitluck

5557

1 31 and December 31, 2013?

2 A Out of five, four of them, yes.

3 MR. KESSLER: No further questions.

4 THE COURT: Anything else, Mr. Chan?

5 MR. CHAN: No. Thank you, your Honor.

6 THE COURT: All right. So you are excused. Have a  
7 safe flight back. Thank you.

8 THE WITNESS: Thank you.

9 (Witness excused.)

10 THE CLERK: Raise your right hand and be sworn.

11 A M Y M E R R I L L,

12 having been duly sworn was examined and

13 testified as follows:

14 THE CLERK: State your name your name for the  
15 record.

16 THE WITNESS: Amy Merrill. A M Y, M E R R I L L.

17 THE COURT: Please, proceed, Mr. Pitluck. I note we  
18 can do without a formality. You are calling your next witness  
19 and whom, please.

20 MR. PITLUCK: The government caution Amy Merrill.

21 THE COURT: Ms. Merrill has been sworn and she  
22 stated her name for the record, you may proceed.

23 MR. PITLUCK: Thank you, your Honor

24 DIRECT EXAMINATION

25 BY MR. PITLUCK:

Merrill - direct - Pitluck

5558

1 Q Ms. Merrill, where do you live?

2 A In Salt Lake City, Utah.

3 Q Where do you currently work?

4 A Standard Registrar and Transfer Company.

5 Q What's your position at Standard Registrar and Transfer  
6 Company?

7 A I'm the president.

8 Q What is Standard Registrar?

9 A We're a stock transfer company.

10 Q Do you have a supervisory role at Standard Registrar?

11 A Yes.

12 Q How many people do you supervise?

13 A Three.

14 Q What is a stock transfer company?

15 A We issue and transfer stock for companies.

16 Q What kinds of companies do you work for, does Standard  
17 Registrar work for?

18 A Typically smaller companies, some public and some  
19 private.

20 Q Now, you just testified that a stock transfer company  
21 issues transfer of shares, is that correct?

22 A Yes, that's correct.

23 Q Can you explain the process for issuing new shares?

24 A The issuing new share company or the company's counsel  
25 presents documents, board resolutions to issue shares to

Merrill - direct - Pitluck

5559

1 specific individuals.

2 Q And you said company or company counsel. Who at the  
3 company is authorized to issue shares of a stock?

4 A Officers of the company.

5 Q And you said that you have to received some sort of  
6 instruction and I think you mentioned board resolutions?

7 A Yes.

8 Q Can instruction take any other form?

9 A Yes. We can get it by e-mail.

10 Q Or a letter?

11 A Or a letter, yes.

12 Q And is it required to specify whether the shares are  
13 restricted or not?

14 A Yes, it should.

15 Q What does it mean to have restricted shares?

16 A Restricted shares can't be sold on the open market.

17 Q Does the transfer of stock operate under similar  
18 procedures?

19 A Yes.

20 Q What happens in that situation when somebody wants to  
21 transfer stock?

22 A If you're transferring you would present your stock  
23 certificate with a letter of instruction for the transfer of  
24 shares.

25 Q Now, these documents you've been talking about a little



Merrill - direct - Pitluck

5560

1 bit, letters of instruction, board resolutions, things like  
2 that, the does Standard Registrar maintain those documents?

3 A Yes, we do.

4 Q Is that in the company's files?

5 A Yes.

6 Q How are those files organized within Standard Registrar?

7 A Each transaction has a transmittal number or an item  
8 number that we track those by and we give those -- their  
9 numbers as we receive the documents and prepare the  
10 transactions.

11 Q And how soon after a request for a stock transfer are  
12 Standard Registrar's files created?

13 A As soon as we have a complete file, typically within 24  
14 hours.

15 Q And how quickly does Standard Registrar process the  
16 issuance or transfer of stock?

17 A If it's in good order, 72 hours.

18 Q What are the different ways in which stock certificates  
19 can be issued?

20 A Electronically and book entry or in certificate form.

21 Q You said electronically and book entry are throws  
22 different things or the same?

23 A It's the same.

24 Q Typically the certificate is in certificate form?

25 A Yes.

Merrill - direct - Pitluck

5561

1 Q Do you issue them in both formats?

2 A Yes, we do.

3 Q Does your company, Standard Registrar, do stock transfers  
4 after two entities merge?

5 A Yes.

6 Q In your experience does it sometimes take time to change  
7 the company's name after a merger?

8 A Yes.

9 Q And in your experience does Standard Registrar conduct  
10 stock transfers before that name change is final?

11 A Yes.

12 Q During your time at Standard Registrar did you work on an  
13 account for a company called Retrophin?

14 A Yes.

15 Q Who are the main individuals that you communicated with  
16 at Retrophin or connected to Retrophin?

17 A Martin Shkreli and Evan Greebel.

18 Q Who is Martin Shkreli, if you remember?

19 A He was an officer of the company.

20 Q Did you communicate Martin Shkreli in person or e-mail or  
21 over the phone?

22 A Phone and e-mail.

23 Q What about Evan Greebel, who is he?

24 A He was the company counsel.

25 Q And did you communicate Evan Greebel in person?

Merrill - direct - Pitluck

5562

1 A No.

2 Q Did you communicate with him over the phone?

3 A Yes.

4 Q Or over e-mail?

5 A Yes.

6 Q How frequently?

7 A Rather frequently.

8 Q Did you over the course of your time working with  
9 Retrophin and Standard Registrar, did you communicate with  
10 other people there as well?

11 A Yes.

12 THE COURT: There where?

13 MR. PITLUCK: I'm sorry. Retrophin.

14 Q Other people at Retrophin?

15 A Yes.

16 Q And were both Mr. Shkreli and Mr. Greebel authorized to  
17 approve share issuances or transfers of stock as you testified  
18 to before?

19 A Yes.

20 Q Are you familiar with the name Desert Gateway?

21 A Yes.

22 Q How are you familiar with Desert Gateway?

23 A That was a company that we transferred for that Retrophin  
24 merged with.

25 Q Desert Gateway and Retrophin merge together?

Merrill - direct - Pitluck

5563

1 A Yes.

2 Q Was Desert Gateway a client of Standard Registrar before  
3 the merger?

4 A Yes.

5 Q Did you do stock transfers for Retrophin after the  
6 merger?

7 A Yes.

8 Q Before you testified today, did you collect documents  
9 from Standard Registrar's files for this case?

10 A Yes.

11 Q There's a large binder of materials in front of you.  
12 Have you had a chance to look at that binder?

13 A Yes.

14 MR. PITLUCK: Your Honor, this binder contains  
15 Exhibits marked for identification containing Government's  
16 Exhibit 115-1 through 115-14, 115-16, through 115-28, 115-30  
17 through 115-31, 115-34 to 115-36, 115-38, 115-40, 115-43 to  
18 115-46 and 115-48 to 115-51.

19 Q Now, Ms. Merrill, are these stock transfers related to  
20 Desert Gateway and Retrophin?

21 A Yes.

22 Q Generally what do these files contain?

23 A Transfer and issue documents.

24 Q Along the lines of what you testified to before?

25 A Yes.

Merrill - direct - Pitluck

5564

1 Q Backup documents for each stock issuance and transfer  
2 that Standard Registrar processed for these companies?

3 A Yes.

4 Q And were these records made at or near the time of the  
5 relevant stock transfer activity?

6 A Yes.

7 Q Were these records kept in the ordinary course of  
8 Standard Registrar's business?

9 A Yes.

10 MR. PITLUCK: Your Honor, we would move the list of  
11 exhibits I read a moment ago into evidence.

12 MR. CHAN: Your Honor, the only ones I object to are  
13 as follows: GX 115-1, -three, -five, -seven, -26, -51.  
14 Sorry. 48 through 51.

15 THE COURT: Do you want to give me one word to state  
16 the basis or should we have a sidebar?

17 MR. PITLUCK: Judge, I think we need to have a  
18 sidebar.

19 THE COURT: Okay. Let's do that.

20 (Sidebar.)

21 THE COURT: So.

22 MR. CHAN: My objection is the ones that I have  
23 listed aren't produced by Standard Registrar. They were  
24 produced by either Retrophin or Katten or others. So I'm not  
25 sure how she can say that she collected them and these are

Merrill - direct - Pitluck

5565

1 part of her work files.

2 MR. PITLUCK: Judge, I have been relying on an  
3 e-mail from Mr. Chan saying he didn't object to these before.  
4 I'm not totally prepared for it. 115-1 is something that was  
5 produced by Standard Registrar and given to Retrophin. This  
6 is a stock transfer.

7 MR. CHAN: Lay the foundation. I was not aware of  
8 that at this time.

9 MR. PITLUCK: I did.

10 MR. CHAN: What I told you in the e-mail I would not  
11 object to laying a foundations for her exhibits. All the ones  
12 I don't object to have Standard Registrar Bates stamps on  
13 them.

14 THE COURT: One is not objected to?

15 MR. CHAN: I object to that. How does she know that  
16 those are --

17 MR. PITLUCK: I will lay the foundation. What's the  
18 next one?

19 THE COURT: The next one is three.

20 MR. PITLUCK: This is an e-mail that she received  
21 which is also attached to an exhibit. We just had it broken  
22 out. I will lay the foundation for three.

23 THE COURT: Okay. Right now do you want to move  
24 everything except these exhibits?

25 MS. SMITH: Let's go through the rest of them.

Merrill - direct - Pitluck

5566

1 THE COURT: Five is the next one.

2 MR. CHAN: My objection is the same for all of them.  
3 I am not saying -- I will object to the whole in mass on a  
4 business records basis. The only ones that are fair that come  
5 from her own files.

6 MS. SMITH: Are you objecting to the other ones on  
7 another basis?

8 MR. CHAN: All the bases.

9 MS. SMITH: One is a business record --

10 MR. CHAN: I think we need to test them one by one,  
11 based on her foundation first. If I think the foundation is  
12 sufficient, I won't object. If not, I will object.

13 THE COURT: Right now you are objecting to 115-1,  
14 3, 5, 7, 26 and 48 through 51, is that correct?

15 MS. SMITH: So we have a list of the ones you don't  
16 object to.

17 THE COURT: I think everything else.

18 MS. SMITH: Just for the record.

19 THE COURT: I'll try to do it and you'll correct me  
20 if I'm wrong.

21 Do you want me to just admit what you don't object  
22 to right now?

23 MR. CHAN: Fine. The ones I don't object to,  
24 subject to the discussions we had out of the presence of the  
25 jury.

Merrill - direct - Pitluck

5567

1 MR. PITLUCK: 30 and 41.

2 THE COURT: You did move 30.

3 MR. PITLUCK: I moved 30 and 41.

4 MS. SMITH: 30 and 41 are Spielberg and LaValle.

5 The judge ruled those were coming in. Mr. Chan just wanted to  
6 preserve his objection to throws two.

7 THE COURT: Okay.

8 MS. SMITH: Then the Al Geller transfers that are  
9 coming in subject to connection were not on the list that  
10 Mr. Pitluck read. So he'll do those separately as well.

11 THE COURT: I want to note that 41 is not on this  
12 list that Mr. Pitluck read. He said 115-40.

13 MR. PITLUCK: I'm sorry. 30 and 34 were the  
14 Spielberg and LaValle. 41 is not on the list.

15 THE COURT: I'm going to try to dance around these  
16 objected to exhibits.

17 (In open court.)

18 THE COURT: All right. The court is prepared to  
19 admit Government Exhibits' 115-2, -4, -6, -8 through 14,  
20 Government's Exhibit 115-16 through 25 and 115-27 and 28,  
21 115-30 through 31, 115-34 through 36, 115-38, 115-40, 115-43  
22 through 46. And that's it for now.

23 MR. PITLUCK: Thank you, your Honor.

24 (So marked.)

25 Q Ms. Merrill, can you turn to tab one of your binder,



Merrill - direct - Pitluck

5568

1 which is Government's Exhibit 115-1 for identification only.

2 Do you see that document?

3 A Yes.

4 Q What is that document?

5 A That's a transfer activity report.

6 Q What is included in the transfer activity report?

7 A It's all transfer and issue activity through a specific  
8 time frame.

9 Q What's the specific time frame on this?

10 A December 1, 2012 through November 12, 2014.

11 Q And is this something that was prepared by Standard  
12 Registrar?

13 A Yes.

14 Q And is this a collection of all of the stock issuances  
15 from Retrophin that date?

16 A Yes.

17 Q Is this a document that's prepared in the ordinary course  
18 of the business?

19 A Yes.

20 Q Are the entries in these documents prepared at or near  
21 the time they were recorded?

22 A Yes.

23 MR. PITLUCK: We would move 115-1 into evidence.

24 MR. CHAN: No objection.

25 THE COURT: Received Government Exhibit 115-1 in

Merrill - direct - Pitluck

5569

1 evidence.

2 Q Ms. Merrill, looking at the top page of this document, do  
3 you see where it says at the top prepared by Standard  
4 Registrar and Transfer Company. Is this the Retrophin stock  
5 transfer report?

6 A Yes.

7 Q Going to the first entry here, can you focus in on the  
8 bottom table, please. Can you just explain to the jury what's  
9 here?

10 A This is a transaction for Desert Gateway.

11 Q Do you see the number in the top left, 79738?

12 A Yes.

13 Q What is that?

14 A That's a transmittal of stock.

15 Q Does every stock issuance have a unique transmittal  
16 number?

17 A Yes, it does.

18 Q What's the date for this transaction?

19 A 12-13-2012.

20 Q Which company was this for?

21 A This was for Desert Gateway.

22 Q Do you see where it says certificates issued and  
23 transferred?

24 A Yes.

25 Q What are those?

Merrill - direct - Pitluck

5570

1 A Those are the certificates that we issued to specific  
2 individuals.

3 Q So all of those and some continuing on the next page are  
4 certificates that were issued on December 12 -- December 13,  
5 2012?

6 A Yes.

7 Q Can we go back to the first page. Do you see the top  
8 entry there?

9 A Yes.

10 Q Mr. Shkreli's book entry?

11 A Yes.

12 Q Do you see the number to the right where it says R 1555?

13 A Yes.

14 Q What does that mean?

15 A That is a certificate number and the R represents  
16 restricted shares.

17 Q And the number to the right of it?

18 A That's the share amount.

19 Q So each of those are individual shares that are issued in  
20 connection with that transaction?

21 A Yes.

22 Q Do you see where it says book entry?

23 A Yes.

24 Q Can you explain what that means?

25 A That means the shares were issued electronically rather

Merrill - direct - Pitluck

5571

1 than by certificate.

2 Q So let's look at the specific transfer report for this  
3 document. Can you flip to tab two, which is Government's  
4 Exhibit 115-2 in your binder. Do you see at the top there the  
5 item number, is that the same item number we just looked at?

6 A Yes.

7 Q And the date, December 13, 2012?

8 A Yes.

9 Q And so this is the same transaction we looked at but this  
10 is the detailed breakdown, correct?

11 A That's correct.

12 Q Can we go as to the third page of this exhibit, please?

13 What is this document?

14 A It's an e-mail.

15 Q Who is it from?

16 A Evan Greebel.

17 Q And is it sent to you?

18 A Yes, it is.

19 Q Who is copied?

20 A Jackson Su and George Huang.

21 Q Are those two people that you dealt with at Retrophin  
22 while you were at Standard Registrar?

23 A They are names that I recognize.

24 Q What's the subject of this e-mail?

25 A Shares of DGTE stock to be issued.

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5572

1 Q The body of the e-mail says, Amy, as you may be aware  
2 Desert Gateway (DGTE) and Retrophin executed the attached  
3 merger agreement and filed the attached certificate of merger  
4 yesterday. In connection with that merger restricted stock  
5 should be issued to the people set forth in the attached  
6 spreadsheets in the amounts set forth thereon. Do you prefer  
7 to issue the stock in book entry or certificate form? Please  
8 confirm that stock DGTE will be issued and advise the timing  
9 for issue. This was sent -- do you see where it says do you  
10 prefer to issue the stock in book entry or certificate form?

11 A Yes.

12 Q What does that mean?

13 A It's asking us if we want to put them in electronic form  
14 or certificate form.

15 Q What did you take this e-mail -- how did you interpret  
16 this e-mail?

17 A It's a letter of instruction to issue shares.

18 Q And going to the next page of the document, Standard 425,  
19 what do we see here?

20 A This is the list of shareholders to be issued shares to  
21 and the amounts to issue.

22 Q Was that attached to Mr. Greebel's e-mail?

23 A Yes.

24 Q Did Standard Registrar issue shares on this basis?

25 A Yes.

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5573

1 Q Can we go to the next page, Standard 426. Do you see the  
2 e-mail at the bottom?

3 A Yes.

4 Q Is that the same e-mail we just saw from Mr. Greebel  
5 about the merger of the Desert Gateway?

6 A Yes.

7 Q Between Desert Gateway way and Retrophin?

8 A Yes.

9 Q Can you read your response as to Mr. Greebel that day?

10 A Okay. It says, I'll review the documents and the let you  
11 know if we need additional information. We must issue the  
12 stock as directed. So please specify if you would like the  
13 stock certificate or held in book entry form. We can't hold  
14 certificates here longer than 72 hours. Please advise.

15 Q What was Mr. Greebel's response?

16 A Please do book entry.

17 Q Going to page 428, the Standard Registrar 428, two pages  
18 ahead. What is this document?

19 A It's a merger agreement.

20 Q Why was it important to Standard Registrar or was it  
21 important to Standard Registrar to receive this document?

22 A Yes.

23 Q Why?

24 A It gives us the detail of the merger and it's part of the  
25 document we like to have for the issuance.

Merrill - direct - Pitluck

5574

1 Q Is it kept in Standard Registrar's file?

2 A Yes.

3 Q Was this document attached to Mr. Greebel's e-mail?

4 A Yes.

5 Q So if you could go forward to page standard 460.

6 A Okay.

7 Q Again, the e-mail at the bottom, is that the same e-mail  
8 we saw from Mr. Greebel about the merger between Desert  
9 Gateway and Retrophin?

10 A Yes.

11 Q And can you just read your response to this version of  
12 the e-mail on December 13, 2012?

13 A In reviewing the documents I noticed that fractional  
14 shares are being requested and we do not do fractional shares.  
15 Please, revise the instructions and round up or down. Then  
16 provide us with a revised request. Thank you very much.

17 Q Can you go up to the next e-mail, please, where it says,  
18 please, see attached. The table that we just looked at, did  
19 that have fractional shares?

20 A No, it didn't.

21 Q So you received a version from Mr. Greebel about  
22 fractional shares and added it as to the file?

23 A Yes.

24 Q Can you read the next sentence, please?

25 A You will be getting a 41 opinion from Greg Jackson

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5575

1 shortly relating to the delegending of the stock under line  
2 three, Fearnow's note. It is imperative that the certs for  
3 the delegended shares be sent to me for delivery tomorrow.  
4 Will you be able to accommodate that?

5 Q Do you see the reference to a 41 opinion?

6 A Yes.

7 Q Do you know what a 41 opinion is?

8 A A legal opinion.

9 Q What is the legal opinion related to?

10 A It's for restriction removal.

11 Q What does that mean, restriction removal?

12 A It's taking the restriction from the share certificates  
13 so they will be freely tradeable.

14 Q Okay?

15 I would like to direct your attention to  
16 Government's Exhibit 115-4 in evidence. Is this another stock  
17 transfer report.

18 A Yes.

19 Q What's the item number here?

20 A 79761.

21 Q And the date?

22 A December 14, 2012.

23 (Continued on next page.)

24

25



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5576

1 DIRECT EXAMINATION

2 BY MR. PITLUCK: (Continuing)

3 Q And this is also for Desert Gateway?

4 A Yes, it is.

5 Q Now, calling your attention to the middle of the table  
6 there, are these additional certificates that were issued for  
7 Desert Gateway?

8 A Yes.

9 Q What was the total number of shares delivered?

10 A 2,400,000 shares.

11 Q Are these restricted shares of Retrophin?

12 A No, they are not.

13 Q They are free-trading shares?

14 A Yes, they are.

15 Q And who are the recipients of these free-trading shares?

16 A Kevin Mulleady, Thomas E. Fernandez, Marek Biestek,  
17 Timothy Pierotti, Claridge Capital, Andrew Vaino, Andrew  
18 Sullivan, and Troy Fearnow.

19 Q Now, if you could go to Government Exhibit 115-5 for  
20 identification.

21 A What tab are we on?

22 Q Tab 5. I'm sorry, Ms. Merrill.

23 Is this an e-mail sent from somebody named Jennifer  
24 Zammit to you on December 14, 2012?

25 A Yes.

Merrill - direct - Pitluck

5577

1 Q And is there an attachment to this letter from Anslow and  
2 Jaclin -- I'm sorry, attached to this e-mail?

3 A Yes.

4 Q Is the attachment to this e-mail included in Standard  
5 Registrar's files that we saw in Government Exhibit 115-4?

6 A Yes.

7 MR. PITLUCK: Your Honor, we would offer Government  
8 Exhibit 115-5.

9 MR. CHAN: No objection.

10 THE COURT: We receive Government Exhibit 115-5.

11 (Government's Exhibit 115-5 was received in  
12 evidence.)

13 Q So, Ms. Merrill, this is an e-mail from Jennifer Zammet  
14 to you, jzammet@anslowlaw. Who was copied on this e-mail?

15 A Mike Gopublic, Troy Fearnow, Gregg Jaclin, Evan Greebel,  
16 and Martin.

17 Q And that's Martin at msmbcapital.com?

18 A Yes.

19 Q Does the text of the e-mail read: "Amy, please see  
20 attached letter of instruction for transfer of Desert Gateway  
21 shares"?

22 A Yes.

23 Q Now, going to the next page, do you recognize this  
24 document?

25 A Yes.

Merrill - direct - Pitluck

5578

1 Q What is this document?

2 A This is a legal opinion.

3 Q Is this the 4(1) Legal Opinion you referenced before?

4 A Yes.

5 Q And in your job at Standard Registrar, how frequently do  
6 you get these letters?

7 A All the time.

8 Q What is the date on this letter?

9 A December 14, 2012.

10 Q Do you see the first paragraph, it says we represent Troy  
11 Fearnow?

12 A Yes.

13 Q And then there's series of language, it says: "Related  
14 to an Oklahoma case No. CJ-12-94, styled Troy Fearnow versus  
15 Desert Gateway, (Judgment), awarded and directed the issuance  
16 of the 2,400,000 shares, (Subject Shares) of the company to  
17 Fearnow pursuant to the conversion of promissory note dated  
18 the 1st day of November."

19 And then, if did you skip down a little bit, it  
20 says: "This legal opinion is being rendered with respect to  
21 the subject shares which are being issued to Fearnow. A copy  
22 of the judgment is enclosed herewith."

23 Can you just generally explain to the jury what you  
24 interpreted this letter to mean?

25 A This is telling us to issue shares to Troy Fearnow.

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5579

1 Q 2.4 million shares?

2 A Yes.

3 Q Can we go to the next page, which is Bates stamped  
4 R049711.

5 Do you see the paragraph where it says: "In the  
6 present case"?

7 A Yes.

8 Q Can you just read that paragraph. Please?

9 A "In the present case, the company is the issuer of the  
10 shares. The above named shareholders represent that they are  
11 not an officer, not a director, and not a holder of 10 percent  
12 or more of the outstanding equity securities of the issuer and  
13 does not alone or together with any other person exercise  
14 control over the issuer. Based on my review and  
15 investigation, the shareholders have no affiliation with the  
16 issuer other than as an investor. The shareholders are in no  
17 position to issue or propose to issue any security relating to  
18 the company."

19 Q So let's go to two pages ahead to R049713.

20 Do you see there is a conclusion section there?

21 A Yes.

22 Q It says: "Based on the above and subject to the  
23 assumptions and qualifications set forth below, we have the  
24 opinion and hereby direct you to issue the subject shares to  
25 the following book entry without a restrictive legend."

Merrill - direct - Pitluck

5580

1 Does it say that?

2 A Yes.

3 Q What does without a restrictive legend mean?

4 A It means it is free trading.

5 Q Does it direct you to issue the shares to Kevin P.

6 Mulleady, 350,000; Thomas E. Fernandez, 300,000; Marek Lucjan

7 Biestek, 300,000; Timothy J. Pierotti, 350,000; Claridge

8 Capital LLC, 350,000; Andrew R. Vaino, 250,000; Edmund J.

9 Sullivan, 100,000, and then the first sentence says the

10 additional 400,00 shares should be issued in 'book entry' in

11 the name of Troy Fearnow"?

12 A Yes.

13 Q Are those the instructions that you relied on?

14 A Yes.

15 Q Can we go back to Government Exhibit 114-4. I'm sorry,

16 115-4. I'm sorry.

17 And the first page, does the share issuance match

18 what we just saw on the opinion letter?

19 A Yes, it does.

20 Q Can you just go to the next page, please, which is

21 Standard 466? Can you just read -- and is this the new

22 issuance instructions form?

23 A Yes.

24 Q What does this tell you, this document?

25 A It's telling us to issue shares in Desert Gateway.

Merrill - direct - Pitluck

5581

1 Q And the bottom part, are those the recipients?

2 A Yes.

3 Q Are those the address to where the recipients live?

4 A That's what they should be, yes.

5 Q Was stock sent to those address for these recipients?

6 A Well, I would have to read the instructions.

7 Q Let me direct you to page 488 of the same exhibit.

8 Is this a Fed Ex mailing label?

9 A Yes.

10 Q Why is there a Fed Ex mailing label in this share  
11 transfer report?

12 A We keep the Fed Ex labels of where we have sent the stock  
13 certificates.

14 Q Where was this stock certificate sent?

15 A To Marek Biestek.

16 Q What's the address?

17 A 59 Denton Avenue, East Rockaway New York 11518.

18 Q And can you go to the next page.

19 Is this a Fed Ex label for Edmund Sullivan?

20 A Yes.

21 Q What address was this one sent to?

22 A 45 Pineapple Street, Apartment 8-B, Brooklyn, New York  
23 11201.

24 Q Can you flip ahead to page Standard 494.

25 Is this also a document that was kept in Standard

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5582

1 Registrar's file?

2 A Yes.

3 Q Can you see the bottom e-mail there?

4 A Yes.

5 Q Who is it from and who is it to?

6 A From Evan Greebel to me.

7 Q And the date?

8 A December 14, 2012.

9 Q Can you just read that e-mail?

10 A Yes.

11 "Hi Amy. You will be receiving the opinion for the  
12 stock underlying the Fearnow note now. Please send the  
13 certificates to me. I am company counsel. The certificates  
14 should be sent to Evan Greebel at Katten Muchin Rosenman LLP,  
15 16th floor.

16 Q Can you go up to the next e-mail. Is that your response  
17 to Mr. Greebel?

18 A Yes.

19 Q Can you just read what you wrote to Mr. Greebel -- that  
20 was on the same day?

21 A Yes.

22 Q Can you read what you wrote to Mr. Greebel?

23 A "Evan, each of the shareholders are requesting that the  
24 shares be delivered to them directly by Fed Ex, Saturday  
25 delivery. Can you please verify that you approve. Also, the

Merrill - direct - Pitluck

5583

1 legal opinion states that the shares should be put in book  
2 entry. Please have Anslow and Jaclin send us a statement that  
3 the shares can be certificated. Thank you, Amy."

4 Q You wrote that the legal opinion states that the shares  
5 should be in book entry. What did you mean by that?

6 A It requested that we put the shares in electronic format  
7 rather than certificates.

8 Q Why did you ask Mr. Greebel to have Anslow and Jaclin  
9 send you a statement that the shares can be certificated?

10 A Because they were the ones that directed us to put them  
11 in book entry.

12 Q What was Mr. Greebel's response?

13 A I don't see it there.

14 Q I'm sorry, it is, just go further.

15 A "I am fine with it going to the shareholders for  
16 Saturday."

17 THE COURT: May I ask a question?

18 MR. PITLUCK: Please, Your Honor.

19 THE COURT: If the shares are in book entry, would  
20 you still Fed Ex the certificates?

21 THE WITNESS: No.

22 THE COURT: Because your e-mail -- well, there is a  
23 discussion here about the shares going via Fed Ex for Saturday  
24 delivery, the certificates, and then there is also something  
25 about a book entry, so it would be one or the other but not



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5584

1 both?

2 THE WITNESS: That's right.

3 MR. PITLUCK: Judge, I am going to get to that on  
4 the next page. I'm sorry, you got ahead of me.

5 Q Can you go to Standard 501, please, which is a few pages  
6 ahead.

7 Starting with the full e-mail that's on the page  
8 from Evan Greebel to Jennifer Zammet are you copied on this?

9 A Yes.

10 Q And it is December 14, 2012?

11 A Yes.

12 Q Can you just read what Mr. Greebel wrote to the  
13 recipients?

14 A "The stockholders would like the stock certificated.  
15 Please send an e-mail to Standard Registrar asking them to  
16 certificate the shares.

17 Q Did someone from Anslow and Jaclin send you an e-mail to  
18 certificate the shares?

19 A I don't see the rest of the e-mail.

20 Q We will go up to the response.

21 MR. PITLUCK: Thank you.

22 Q Can you just read that?

23 A "Amy, please send the shares in certificate form and send  
24 all to Evan at the address below via Fed Ex, except for Troy  
25 Fearnow's which should be sent to my office. Thanks."

Merrill - direct - Pitluck

5585

1 Q Was this a direction you received that allowed you to put  
2 the stock into certificated form?

3 A Yes.

4 Q And mail them to the recipients?

5 A Yes.

6 Q I would like to go back a couple pages to Standard 495.  
7 And did you receive requests as to where to send the shares  
8 for the recipients in this stock transfer?

9 A Did I -- I'm sorry?

10 Q Did the recipients for the stock transfer, did they send  
11 you addresses where they wanted the stock sent?

12 A Yes.

13 Q Do you see your e-mail here on December 14, 2012 to Evan  
14 Greebel, it says: "Evan, do you want the shares for Claridge  
15 Capital sent to you?"

16 A Yes.

17 Q What did Mr. Greebel respond?

18 A "If they did not provide contrary instructions, please  
19 send to me for Monday delivery."

20 Q So that e-mail is December 14, 2012?

21 A Yes.

22 Q So I'd like to direct your attention to tab 51, all the  
23 way in the back. Government Exhibit 115-51.

24 MR. PITLUCK: This is for identification. We will  
25 go to the ELM0.

Merrill - direct - Pitluck

5586

1 Q Can you read that?

2 A From Standard Registrar to Evan Greebel.

3 Q Is this an e-mail that you sent to Mr. Greebel on  
4 December 28, 2012?

5 A Yes.

6 Q Subject line: Totals?

7 A Yes.

8 Q And this is two weeks after the share certificate e-mails  
9 we just saw a moment ago in the previous exhibit?

10 A Yes.

11 Q Is there an attachment to this e-mail?

12 A Yes.

13 Q And is this something -- the document that is attached,  
14 is the e-mail something that is compiled in the regular course  
15 of Standard Registrar's business?

16 A Yes.

17 Q And did you create it at or near the time that is  
18 indicated on this document?

19 A Yes.

20 MR. PITLUCK: Your Honor, the Government offers  
21 Exhibit 115-51 in evidence.

22 MR. CHAN: No objection.

23 THE COURT: We receive Government Exhibit 115-51.

24 (Government's Exhibit 115-51 was received in  
25 evidence.)

Merrill - direct - Pitluck

5587

1 Q So this is the cover e-mail, Ms. Merrill, it is December  
2 28, 2012?

3 A Yes.

4 Q What's the subject line?

5 A Totals.

6 Q Going to the attachment, let's see if I can zoom in a  
7 little.

8 Can you just explain for the jury what this is,  
9 please?

10 A This is the totals page from the shareholder list, the  
11 company's totals, the total number of shareholders, the total  
12 shares issued and outstanding, the total restricted shares,  
13 and the number of authorized shares to be issued.

14 Q And when was this shareholder listing as of? Do you see  
15 it up there at the top?

16 A Yes, 12/27/2012.

17 Q Do you see where it says total shareholders?

18 A Yes.

19 Q What does that number mean?

20 A It means there is 230 shareholders of record.

21 Q What does the next line down, "total common certs," mean?

22 A That's the number of certificates that have been created.

23 Q What does it mean there is a difference for the number of  
24 certificates and number of shareholders?

25 A Somebody might have more than one certificate, so they

Merrill - direct - Pitluck

5588

1 could have multiple.

2 Q Do you see total common shares?

3 A Yes.

4 Q What does that mean?

5 A That's the total number of shares issued.

6 Q Does that include both restricted and unrestricted?

7 A Yes, it does.

8 Q Do you see total control shares?

9 A Yes.

10 Q What is that here?

11 A Zero.

12 Q What does total control shares mean?

13 A That should be the number of shares held by officers of  
14 the company.

15 Q And where do you get the information to report something  
16 that is a control share?

17 A The company or their counsel.

18 Q What are -- do you see where it says total restricted  
19 shares?

20 A Yes.

21 Q Is that just the number of restricted shares that the  
22 company has?

23 A Yes.

24 Q What is the total authorized shares?

25 A That's the number of shares they can issue up to.

Merrill - direct - Pitluck

5589

1 Q Do you see some handwriting down there at the bottom?

2 A Yes.

3 Q Is that your handwriting?

4 A Yes.

5 Q You wrote "float" and then a number?

6 A Yes.

7 Q What is the float?

8 A That's the number of free-trading shares.

9 Q Did you calculate the float?

10 A Yes.

11 Q How did you do that?

12 A That's the difference of the restricted shares and the  
13 common shares.

14 Q So those are the number of shares that are freely trading  
15 in the market?

16 A Yes.

17 Q Thank you.

18 MR. PITLUCK: If we can switch back to the laptop,  
19 that would be great.

20 Q I would just like to show you briefly Government Exhibit  
21 115-10, which is in evidence.

22 A What tab is this?

23 Q Tab 10. Is this another share transfer report?

24 A Yes.

25 Q What item number is this?

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5590

1 A 79926.

2 Q What is the date of this one?

3 A January 3, 2013.

4 Q Can you just explain to the jury what is being documented  
5 in this share transfer report?

6 A Yes. We received certificate No. 1603 for transfer in  
7 the name of Timothy Pierotti for 350,000 shares and  
8 transferred it to Cede & Co.

9 Q What is Cede & Co.?

10 A It's the street name for Depository Trust.

11 Q What does it mean when certificates are deposited with  
12 Depository Trust?

13 A They are a depository that holds free-trading shares for  
14 the open market.

15 Q What does that mean when free-trading shares are held at  
16 the Depository Trust or Cede & Co.?

17 A It means that they are freely tradeable in the market.

18 Q Prior to receiving this, had the shares been deposited at  
19 Cede & Co.?

20 A Prior to receiving...

21 Q Prior to Standard Registrar receiving this.

22 A No.

23 Q I would like to direct your attention to Tab 2, which is  
24 Government Exhibit 115-2. I'm sorry, let's go to Tab 7,  
25 115-7.

Merrill - direct - Pitluck

5591

1                   Is this an e-mail that you received at Standard  
2 Registrar?

3     A     Yes.

4     Q     And is it from Martin Shkreli?

5     A     Yes.

6     Q     And is it on December 20, 2012?

7     A     Yes.

8     Q     And does it include instructions for share transfers?

9     A     Yes.

10    Q     Was this ultimately included in a share transfer report  
11 for -- was this something that was collected in the ordinary  
12 course of Standard Registrar's business?

13    A     Yes.

14    Q     Was this something that would have been processed in  
15 Standard Registrar's records at or near the time it was  
16 compiled?

17    A     Yes.

18           MR. PITLUCK: Your Honor, we offer 115-7.

19           MR. CHAN: No objection.

20           THE COURT: We will receive 115-7 in evidence.

21           (Government's Exhibit 115-7 was received in  
22 evidence.)

23    Q     Do you see Mr. Shkreli wrote: "To whom it may concern,  
24 my name is Martin Shkreli. I am the new CEO of Desert  
25 Gateway, Inc. I am requesting the mailing by Federal Express



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5592

1 of the stock certificates owned by myself, individually, as  
2 well as by two entities I control, MSMB Capital Healthcare LP  
3 and MSMB Capital Management LP. Your records should indicate  
4 that I own 2,531,920 shares individually and 375,000 shares of  
5 DGTE through MSMB Capital Management LP, 433,274 shares  
6 through MSMB Healthcare LP and 413 shares through MSMB  
7 Healthcare Investors LP." And then he provides an address.

8 Did you see this e-mail?

9 A Yes.

10 Q Do you know if these shares were actually transferred in  
11 stock form, in certificate form?

12 A They should have been.

13 Q Let's go to tab 14, which is Government Exhibit 115-14,  
14 which is in evidence.

15 Is this another transmittal report?

16 A Yes.

17 Q What is the item number?

18 A 80187.

19 Q And the date?

20 A January 28, 2013.

21 Q And do you see in the top that you acknowledge receipt of  
22 certificates book entry MSMB Capital Management LP 375,000  
23 shares?

24 A Yes.

25 Q Does that mean that the shares were still held in book

Merrill - direct - Pitluck

5593

1 entry at that point?

2 A Yes.

3 Q What does that tell you about whether the actual  
4 certificates were sent?

5 A It wouldn't have been the certificate.

6 Q Can we go to the next page, please? Is this the  
7 instructions that Standard Registrar received?

8 A Yes.

9 Q How did you receive them?

10 A By e-mail.

11 Q From whom?

12 A Martin Shkreli.

13 Q What did Mr. Shkreli -- and this is dated January 28,  
14 2013?

15 A Yes.

16 Q What did Mr. Shkreli request in this e-mail?

17 A He requested a breakdown of his shares into different  
18 increments.

19 Q The 375,000 shares for which entity?

20 A For MSMB Capital Management.

21 Q And do you see that there is five numbers broken down  
22 there: 160,318, 24,046, 58,306, 37,309, and 94,521?

23 A Yes.

24 Q Did he ask you to Fed Ex the certificates to MSMB Capital  
25 Management?

Merrill - direct - Pitluck

5594

1 A Yes.

2 Q To his attention?

3 A Yes.

4 Q And as we saw in the previous page, were those  
5 certificates sent to MSMB Capital Management?

6 A Yes.

7 Q Can we go to tab 18, which is Government Exhibit 115-18  
8 in evidence.

9 What item number is this?

10 A 80439.

11 Q And the date?

12 A February 19, 2013.

13 Q So a few weeks after the previous exhibit we looked at?

14 A Yes.

15 Q What's happening in this exhibit -- I'm sorry, in this  
16 transmittal report. I apologize.

17 A A transfer of shares of MSMB Capital Management to new  
18 individuals.

19 Q Okay. Do the shares, those top shares from MSMB Capital  
20 Management, were they actually sent to Standard Registrar?

21 A Yes.

22 Q Do those amounts that are there for each individual  
23 certificate match the certificates that you sent -- that  
24 Standard Registrar sent three weeks earlier?

25 A Yes.

Merrill - direct - Pitluck

5595

1 Q And were those certificates then sent to other  
2 individuals in the same denominations?

3 A Yes.

4 Q Okay. Can we go to page 585, the third page of this  
5 exhibit.

6 And what is this?

7 A A letter of instruction.

8 Q Who is it from?

9 A Martin Shkreli.

10 Q What entity is written at the top?

11 A MSMB Capital Management LP.

12 Q Does it read: "We wish to transfer the shares owned by  
13 this fund to the individual limited partners of the fund as  
14 the fund is dissolving. Please send the certificates by Fed  
15 Express to the following addresses"?

16 A Yes.

17 Q Is the first one Darren Blanton at c/o Colt Ventures?

18 A Yes.

19 Q And the next one Lindsay Rosenwald?

20 I'm sorry, did you say yes?

21 A Yes, I'm sorry.

22 Q The next one Sara Hassan, care of Dynagrow Capital LLP?

23 A Yes.

24 Q The next one John Neill?

25 A Yes.

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5596

1 Q The last one Schuyler Marshall, care of Rosewood?

2 A Yes.

3 Q Going forward two pages to 587, is that the schedule of  
4 shares for the number of shares that were to be sent to each  
5 stockholder?

6 A Yes.

7 Q And do those match what we saw on the first page of this  
8 exhibit?

9 A Yes.

10 Q So if we can go ahead one tab to Tab 19, is this the  
11 stock transfer report related to MSMB Healthcare?

12 A Yes.

13 Q What item number is this?

14 A 80626.

15 Q And the date?

16 A March 7th, 2013.

17 Q What's happening in this transmittal report, what is  
18 being documented?

19 A A transfer of shares that are in book entry to physical  
20 certificates.

21 Q For MSMB Healthcare LP and MSMB Investors, LLC?

22 A Yes.

23 Q Can we go to the third page, which is, for the record,  
24 Standard 601.

25 Is this an e-mail from Martin Shkreli to you dated

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5597

1 February 18, 2013?

2 A Yes.

3 Q Does it read: "Please Fed Ex me all MSMB Healthcare LP,  
4 Desert Gateway certificates. These certificates will be  
5 distributed to the fund's underlying limited partner. The  
6 correct address is Martin Shkreli at MSMB Capital, 777 Third  
7 Avenue"?

8 A Yes.

9 Q Were those shares actually sent is to Mr. Shkreli?

10 A Yes.

11 Q On March 8th, 2010, according to the second page,  
12 Standard 600, the Fed Ex label?

13 A On March 8th, yes.

14 Q I'm sorry, March 8th. Thank you.

15 Going to the first page of this exhibit, were these  
16 shares restricted or free trade?

17 A Restricted.

18 Q So let's go ahead one tab to Tab 20, which is Government  
19 Exhibit 115-20 in evidence.

20 Is this another share transmittal report?

21 A Yes.

22 Q What is the item number?

23 A 80689.

24 Q And the date?

25 A March 12, 2013.

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5598

1 Q And what's the stock called?

2 A Retrophin.

3 Q Retrophin?

4 A Retrophin.

5 Q And it reads: "We acknowledge receipt of certificates of  
6 stock in the above company as follows."

7 What's written there?

8 A Certificate 1721 MSMB Capital Healthcare LP 473,274  
9 shares.

10 Q Do that number match the number of shares that were  
11 certificated a couple weeks earlier in Government Exhibit  
12 115-19?

13 A Yes.

14 Q Do you see the -- and these are all restricted shares;  
15 correct?

16 A Yes.

17 Q Let's go to the fourth page of this exhibit, Standard  
18 609.

19 Is this a document from MSMB Capital Healthcare LP?

20 A Yes.

21 Q Who wrote it?

22 A Martin Shkreli.

23 Q Can you just read what it says?

24 A "MSMB Healthcare LP is a private Limited Partnership  
25 which is divesting its stake in MSMB Healthcare LP to its

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5599

1 underlying limited partners. Therefore, as its sole managing  
2 member, I am requesting you to transfer ownership of the  
3 certificate enclosed to the underlying partners with the  
4 attached stock power and assignment attached and medallion  
5 certified. Please call us if you have any questions."

6 Q Then going to the next page, is that a handwritten  
7 schedule of the people who are -- the recipients of the  
8 shares?

9 A Yes.

10 Q Who is the first stockholder?

11 A Alan Geller.

12 Q The third one there?

13 A Richard Kocher.

14 Q Do you see, three lines from the bottom, David Geller?

15 A Yes.

16 Q And below that, Michael Lavelle?

17 A Yes.

18 Q And were those -- were those shares sent out as requested  
19 by Martin Shkreli?

20 A Yes.

21 (Continued on next page.)

22

23

24

25



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5600

1 BY MR. PITLUCK: (Continuing)

2 Q Where were they sent?

3 A To Martin Shkreli, MSMB Healthcare LP, 777 Third Avenue,  
4 22nd floor, New York, New York, 10017.

5 (Continued on next page.)

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CMH

OCR

RMR

CRR

FCRR

5601

1 THE COURT: Are you at a good stopping point for the  
2 mid afternoon break?

3 MR. PITLUCK: Perfect, Judge.

4 THE COURT: So I'd ask the jurors please don't talk  
5 about the case. Be reminded. Retire to the jury room. Have  
6 yourself a cup of tea or coffee and we'll come get you soon.

7 (Jury exits.)

8 THE COURT: You may step down.

9 (Witness steps down.)

10 THE COURT: Is there anything we need to address or  
11 would you like to take a few minutes?

12 Okay. Let's take ten minutes. Thank you.

13 (Recess taken.)

14 (In open court; jury present.)

15 THE COURT: All right. All jurors are present.  
16 Have a seat.

17 And you can resume your direct.

18 MR. PITLUCK: Thank you, Judge.

19 (Continued on next page.)  
20  
21  
22  
23  
24  
25

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5602

1 BY MR. PITLUCK:

2 Q Ms. Merrill, can you turn to tab 23 in your binder of  
3 Government Exhibit 115-23 and can we look at the first page.

4 Is this another stock transmittal report?

5 A Yes.

6 Q And is this number 80957?

7 A Yes.

8 Q What's the date?

9 A April 4, 2013.

10 Q And according to this transmittal report, what's the  
11 stock transfer that's taking place here?

12 A We're transferring Troy Fearnow's shares to Lindsay  
13 Rosenwald and a remainder book entry for Troy Fearnow.

14 Q And how many shares are supposed to be transferred to  
15 Lindsay Rosenwald on this document?

16 A 100,000.

17 Q Okay. Can we go to page Standard-633.

18 This is the transmittal report for this transfer?

19 A I'm sorry?

20 Q This document, this e-mail was contained in the  
21 transmittal report for this stock transfer?

22 A Yes.

23 Q And the top e-mail, is it from Michael Fearnow to  
24 Standard Registrar?

25 A Yes.

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5603

1 Q Who's copied on that e-mail?

2 A Evan Greebel, Martin Shkreli and Gregg Jaclin.

3 Q What's the subject?

4 A Amendments to purchase agreements, Troy Fearnow.

5 Q Are there two attachments on this e-mail?

6 A Yes.

7 Q Purchase Agreement Amendment Sullivan and Purchase  
8 Agreement Amendment Biestek.

9 A Yes.

10 Q And does e-mail read: Attached are instructions to  
11 deliver 100,000 shares in the 400,000 certificate in the name  
12 of Troy Fearnow. Please hold the remaining 300,000 shares in  
13 book entry until further instructions. Troy Fearnow is  
14 sending a medallion stock power by Fed Ex. Gregg Jaclin's  
15 office will send the certificate. Thanks, Mike.

16 A Yes.

17 Q And going to page 629, four pages earlier, it's a letter  
18 from Troy Fearnow dated April 3, 2013?

19 A Yes.

20 Q It says: Attached is a medallion guaranteed stock power  
21 for the 400,000 shares of Desert Gateway which you should  
22 receive from my attorney, Gregg Jaclin. Please issue the  
23 100,000 shares per the attached instruction letter from the  
24 original buyers Edmund Sullivan and Marek Lucjan Biestek.  
25 Hold the remaining 300,000 shares for me in book entry form.

CMH

OCR

RMR

CRR

FCRR

Merrill - direct - Pitluck

5604

1 A Yes.

2 Q And were the -- did the purchase agreement amendments  
3 that were attached to that e-mail, is that something that  
4 Standard Registrar would use to allocate the shares as  
5 requested?

6 A Yes.

7 MR. PITLUCK: Can we go to Standard-623.01.

8 Q Is this document entitled Purchase Agreement Amendment?

9 A Yes.

10 Q It's an amendment to the purchase agreement. The first  
11 paragraph: This amendment to the purchase agreement, the  
12 amendment, dated as of March 11, 2013 by and between Troy  
13 Fearnow and Marek Lucjan Biestek, the purchaser.

14 Do you see that?

15 A Yes.

16 Q And in the second "whereas" paragraph, it says: On  
17 December 11, 2012, the purchaser and seller entered into a  
18 purchase agreement in which the seller agreed to sell 350,000  
19 shares of common stock, a par value of .0001 per share of the  
20 company to the purchase.

21 Do you see that?

22 A Yes.

23 Q Can we go to the second -- sorry -- the third "whereas"  
24 clause on that same page. It says: Whereas, following  
25 execution of the purchase agreement, the purchaser delivered,

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5605

1 to the purchase price set forth in the agreement, the seller  
2 delivered 300,000 shares to the purchaser and, at the request  
3 of the purchaser, the seller continued to hold 50,000 shares,  
4 the remaining shares, which it had agreed to deliver to the  
5 purchaser.

6 Do you see that?

7 A Yes.

8 Q And then can we go to the next page where it says number  
9 two. Can you read that paragraph, number two?

10 A The certificate evidencing the number of the remaining  
11 shares set forth below shall be issued in the name of Lindsay  
12 A. Rosenwald, M.D., and such shares shall be delivered to  
13 Katten Muchin Rosenman LLP.

14 Q Attention Evan L. Greebel, Esquire?

15 A Yes.

16 Q Is there another purchase agreement that starts at page  
17 626, Standard-626?

18 A Yes.

19 MR. PITLUCK: I'm sorry. Can we go back one page,  
20 please, to 625.

21 Q Is that agreement signed?

22 A By Edmund Sullivan.

23 Q Does it match the name on the first page of this which is  
24 Marek Lucjan Biestek?

25 A The signer?

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5606

1 Q Yes.

2 A No.

3 Q So there's a mistake in this document?

4 A Yes.

5 MR. PITLUCK: Can we go to the, back to 626.

6 Q This is another purchase agreement amendment between Troy  
7 Fearnow and Marek Lucjan Biestek.

8 Does it include the similar language about the  
9 purchase agreement and the remaining shares?

10 A Yes.

11 Q And can you go to the second page of this, paragraph two.  
12 The certificates -- it reads: The certificates evidencing the  
13 number of the remaining shares set forth below shall be issued  
14 in the names specified below and delivered as set forth below.

15 A Yes.

16 Q And 30,000 shares being delivered to Lindsay Rosenwald,  
17 M.D.?

18 A Yes.

19 Q And 20,000 shares being delivered to Thomas Koestler?

20 A Yes.

21 Q Both of those shares being delivered to the Katten Muchin  
22 Rosenman LLP, attention Evan Greebel?

23 A Yes.

24 MR. PITLUCK: And can we go to the third page of  
25 this document.

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5607

1 Q Is this one signed by Marek or appear to be signed by  
2 Marek Lucjan Biestek?

3 A Yes.

4 Q So, according to these two documents, there were supposed  
5 to be 80,000 shares sent to Lindsay Rosenwald and 20,000  
6 shares to someone named Thomas Koestler?

7 A Right.

8 Q Does that match?

9 THE COURT: You said 80,000?

10 MR. PITLUCK: Yes.

11 A No.

12 Q So did, did the -- did a subsequent transaction take  
13 place?

14 A There must have been.

15 Q Okay. Can I show you Government Exhibit 115-25 in  
16 evidence -- I'm sorry -- 115-24. I apologize. Tab 24.

17 Is this another transmittal report?

18 A Yes.

19 Q Item 81070?

20 A Yes.

21 Q What's the date?

22 A April 15, 2013.

23 Q What's happening here?

24 A There's a transfer of 100,000 shares from Lindsay  
25 Rosenwald breaking it down to 80,000 in Lindsay Rosenwald and



Merrill - direct - Pitluck

5608

1 Thomas Koestler gets 20,000.

2 Q And the handwriting below says, "Goes with 80957"?

3 A Yes.

4 Q Is that the previous exhibit we just looked at?

5 A Yes.

6 MR. PITLUCK: Can we look at the next page, please?

7 Q Do you see the e-mail at the bottom?

8 A Yes.

9 Q Who is that from and who is it to?

10 A It's from Evan Greebel to Michael Fearnow and Martin  
11 Shkreli.

12 Q And does it break down the shares along the lines of what  
13 we discussed below or what we discussed a moment ago in the  
14 purchase agreements?

15 A Yes.

16 Q 50,000 shares that were owed to Marek Biestek being  
17 delivered to Lindsay Rosenwald and Thomas Koestler?

18 A Yes.

19 Q And 50,000 shares for Edmund Sullivan issued to Lindsay  
20 Rosenwald?

21 A Yes.

22 Q Was that document forwarded to you?

23 A Yes.

24 Q By -- who forwarded it to you?

25 A Michael Fearnow.

Merrill - direct - Pitluck

5609

1 Q On April 10, 2013?

2 A Yes.

3 Q And what did Mr. Fearnow write?

4 A This should conform to the purchase agreements.

5 MR. PITLUCK: Now, can we go back to Government

6 Exhibit 123 or 115-23 and go to page 632, Standard-632.

7 Sorry.

8 Q Do you see the middle e-mail there?

9 A Yes.

10 Q Who sent it -- was it sent to you?

11 A Sent to Standard.

12 Q Standard Registrar?

13 A Yes.

14 Q It's from Michael Fearnow?

15 A Yes.

16 Q And who's copied?

17 A Evan Greebel.

18 Q And what did Michael Fearnow write?

19 A Marcia, the company has agreed to pay the transfer fees

20 for Troy Fearnow, Evan, corporate council will okay.

21 Q And did Mr. Greebel respond to that e-mail?

22 A Yes.

23 Q What did he write?

24 A Yes.

25 MR. PITLUCK: Can we go to tab 28, Government

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5610

1 Exhibit 115-28 in evidence.

2 Q What's the item number here?

3 A 81549.

4 Q The date?

5 A May 23, 2013.

6 Q And what -- what's being documented in this transmittal  
7 report?

8 A They're transferring shares of Troy Fearnow to Richard  
9 Kocher and Martin Shkreli and a remainder of book entry  
10 certificates to Troy Fearnow.

11 Q How many shares were going to Richard Kocher?

12 A 47,128.

13 Q And how many to Martin Shkreli?

14 A 2,872.

15 Q And if we go to Standard page 679 and going to the top  
16 e-mail, who is that from?

17 A Evan Greebel.

18 Q What's the date?

19 A Wednesday, May 22, 2013.

20 Q Who is it to?

21 A To me.

22 Q What's the subject?

23 A Stock issuance.

24 Q Is there an attachment?

25 A Yes.

CMH

OCR

RMR

CRR

FCRR

Merrill - direct - Pitluck

5611

1 Q Is it a purchase agreement TF Andrew Vaino?

2 A Yes.

3 Q Can you just read Mr. Greebel's e-mail?

4 A Amy, pursuant to the attached agreement, please send me a  
5 stock certificate for 47,128 shares in the name of Richard  
6 Kocher and 2,872 shares in the name of Martin Shkreli. The  
7 shares for Richard Kocher should be unrestricted. Please send  
8 them via Fed Ex and confirm that I will receive them by  
9 Friday, May 24th. If you have any questions, please call me.

10 Q And was the purchase agreement attached?

11 A Yes.

12 Q And is it -- is it a similar agreement to the one we saw  
13 before, can you go to page 673, another purchase agreement  
14 amendment?

15 A Yes.

16 Q In this, the purchaser is Andrew Vaino, is that right?

17 A Yes.

18 Q And going to the second page, where were the remaining  
19 shares to be sent?

20 A The 47,128?

21 Q Yes.

22 A To Katten Muchin and Rosenman.

23 Q So, the shares for both Richard Kocher and Martin Shkreli  
24 were sent to Evan Greebel of Katten Muchin?

25 A Yes.

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5612

1 Q I'd like to direct your attention to Government  
2 Exhibit 115-48 for identification. This document consists of  
3 an e-mail exchange between yourself, Evan Greebel and on a  
4 couple of e-mails; Michelle Griswold?

5 A Yes.

6 Q Are these dated between December 10th and December 17th,  
7 2013?

8 A Yes.

9 MR. PITLUCK: Your Honor, the government offers  
10 Exhibit 115-48 in evidence.

11 MR. CHAN: No objection.

12 THE COURT: We admit Government Exhibit 11-48.

13 (So marked.)

14 MR. PITLUCK: Can we go to the last page, the third  
15 page of this exhibit?

16 Q This is an e-mail you sent Evan Greebel December 10, 2013  
17 entitled Escrow Shares?

18 A Yes.

19 Q It says: Evan, the attached shareholder contacted me  
20 today regarding 50,000 shares he has that were held in escrow.  
21 He wants to know when he will be receiving the additional  
22 shares. Please advise.

23 A Yes.

24 Q Do you remember the name of the shareholder that  
25 contacted you in December 2013?

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5613

1 A I don't.

2 Q And going up one e-mail which starts on the previous  
3 page, December 12, 2013, which you sent to Evan Greebel and  
4 copied someone named Michelle Griswold, do you see that?

5 A Yes.

6 Q It says: Can you please advise on my inquiry below.

7 A Yes.

8 Q Do you know -- you added Michelle Griswold to that  
9 e-mail?

10 A Yes.

11 Q Do you know who Michelle Griswold is?

12 A She was a contact for Retrophin.

13 Q Do you know where she works?

14 A No.

15 Q Do you remember why you added her to this e-mail?

16 A Just for backup.

17 Q And did Mr. Greebel respond to your e-mail on  
18 December 12, 2013?

19 A Yes.

20 Q What did he write?

21 A That shareholder is in the middle of a lawsuit with the  
22 company.

23 Q And did you respond to Mr. Greebel's e-mail the same day?

24 A Yes.

25 Q And is Mr. Griswold copied on this e-mail?

Merrill - direct - Pitluck

5614

1 A No.

2 Q What did you write?

3 A Evan, he keeps calling me. What would you like me to  
4 tell him?

5 Q Okay. And did Mr. Greebel respond to that e-mail on  
6 December 12, 2013?

7 A Yes.

8 Q What did he write?

9 A I will discuss with my litigation partners and advise.  
10 In the meantime, please place a stop transfer on the remaining  
11 150K of stock.

12 Q And then it continues on the next page?

13 A Held by Troy Fearnow.

14 Q What is a hold or a stop transfer?

15 A It's -- we put a hold on the certificate so it can't be  
16 transferred.

17 Q Is that -- who can do that? Who is qualified to do that?

18 A The company, the shareholder, the company counsel.

19 Q And did Mr. Greebel follow up on that e-mail on  
20 December 17, 2013?

21 A Yes.

22 Q What did he write?

23 A Amy, please confirm that you have placed the hold  
24 referenced below.

25 Q And did you respond to that e-mail?

CMH

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RMR

CRR

FCRR

Merrill - direct - Pitluck

5615

1 A Yes. I have placed a hold on number 1847 for 200,000  
2 shares in the name of Troy Fearnow.

3 Q Do you recall if that shareholder that contacted you  
4 reached out again after the hold was placed?

5 A I don't recall.

6 Q Was that stop transfer order ever lifted, the hold?

7 A I believe so.

8 Q I show you Government Exhibit 115-49 for identification.

9 Is this an e-mail exchange between yourself and Evan  
10 Greebel in May of 2014?

11 A Yes.

12 MR. PITLUCK: Your Honor, we offer 115-49.

13 MR. CHAN: No objection.

14 THE COURT: We receive 115-49.

15 (So marked.)

16 Q The bottom e-mail, e-mail chain is between yourself and  
17 Evan Greebel copying somebody named John Heskett?

18 A Yes.

19 Q What's the date of that e-mail?

20 A May 27, 2014.

21 Q Is the subject, Fearnow stop transfer?

22 A Yes.

23 Q It reads: Hi, Amy. Please lift the stop transfer that I  
24 previously placed on the 200,000 shares held by Troy Fearnow  
25 concurrently with your receipt of a letter of instruction from



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5616

1 Mr. Heskett. The dispute that was underlying such shares has  
2 been resolved. Please confirm that you will lift the Fearnow  
3 stop transfer once you receive the letter.

4 Do you see that?

5 A Yes.

6 Q What did you respond to Mr. Greebel?

7 A Evan, thank you. I will let you know when I receive the  
8 letter.

9 Q Did you receive a letter from, a letter of instruction  
10 from Mr. Heskett?

11 A I assume so.

12 Q Okay. I'm going to show you Government Exhibit 115-50  
13 for identification.

14 Is this an e-mail between, sent by John Heskett to  
15 you copying Evan Greebel and Debbie Crain --

16 A Yes.

17 Q -- dated May 30, 2014?

18 A Yes.

19 Q Is there an attachment to this document?

20 A Yes.

21 MR. PITLUCK: Your Honor, we would offer 115-50 in  
22 evidence.

23 MR. CHAN: No objection.

24 THE COURT: We receive Government Exhibit 150-50.

25 (So marked.)

Merrill - direct - Pitluck

5617

1 Q And in this e-mail, did John Heskett write: Amy, please  
2 see the attached instructions. I would appreciate your  
3 letting Evan and myself know when the certificates have been  
4 sent?

5 A Yes.

6 MR. PITLUCK: Can we go to the second page of the  
7 document which is R019595.

8 Q What's the date of this letter?

9 A May 30, 2014.

10 Q And it's addressed to you?

11 A Yes.

12 Q Does it read: As we previously discussed with you, Troy  
13 Fearnow has on file with your firm an executed stock power  
14 relating to his disposition of his remaining 200,000 shares of  
15 Retrophin, Fearnow shares, wherein, these shares are common  
16 stock held in book entry form. Previously, there was a stop  
17 transfer request in place by the company, which was removed by  
18 their counsel, Evan Greebel, earlier this week. We are in  
19 agreement with Mr. Greebel that all issues have been resolved  
20 and we are now ready to make the final and complete  
21 disposition of the Fearnow shares. Please issue from the  
22 Fearnow shares in the amounts indicated below and deliver the  
23 new certificates to the following persons.

24 Can you read the recipients of the 200,000 shares?

25 A Yes. Claridge Capital.

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5618

1 Q How many shares did they receive?

2 A 37,500. Marek Biestek, 12,500. Marek Biestek, 25,000.  
3 Tom Fernandez, 75,000.

4 Q And the next page?

5 A And Martin Shkreli, 50,000 shares.

6 Q Were all those shares sent to the care of Retrophin,  
7 Incorporated?

8 A Yes.

9 Q 777 Third Avenue.

10 Can you turn just to Government Exhibit 115-43 which  
11 is tab 43 and that's in evidence.

12 Is this a transmittal report?

13 A Yes.

14 Q Dated May 30, 2014?

15 A Yes.

16 Q Is this documenting the transmittal of shares that we saw  
17 in the previous exhibit in the instruction letter?

18 A Yes.

19 Q And those shares were actually sent out by Fed Ex?

20 A Yes.

21 Q All right. Let's look at a few more, please.

22 MR. PITLUCK: Can we go to Government  
23 Exhibit 115-30.

24 Q This is a stock transfer report item number 81586 dated  
25 May 28, 2013?

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5619

1 A Yes.

2 Q Who requested this stock issuance?

3 A It appears Retrophin did.

4 Q And what is the transaction?

5 A It's an issuance of shares to Spencer Spielberg.

6 Q How many shares?

7 A 6,000.

8 Q Are these restricted or free-trading shares?

9 A Restricted.

10 MR. PITLUCK: Can we go to the fourth page of this,  
11 Standard-687.

12 Q Is this the instruction letter for the issuance of those  
13 shares?

14 A Yes.

15 Q And is it an e-mail from Evan Greebel to yourself dated  
16 May 28, 2013?

17 A Yes.

18 Q Can you just read the first two sentences?

19 A Amy, following up on our prior e-mail and pursuant to the  
20 attached agreement, Spencer Spielberg is to be issued 6,000  
21 restricted shares of Retrophin common stock. Please send the  
22 stock certificate to me by Thursday, May 30, 2013, so I can  
23 deliver it to Spencer.

24 Q And was there an agreement attached to this on the next  
25 page, Standard-688?

Merrill - direct - Pitluck

5620

1 A Yes.

2 Q Is this a settlement and release agreement?

3 A Yes.

4 Q By and between Spencer Spielberg, Martin Shkreli and a  
5 host of MSMB entities as well as Retrophin, Incorporated?

6 A Yes.

7 Q Was that the basis on which Standard Registrar issued  
8 those shares?

9 A Yes.

10 Q And, again, that stock certificate was actually sent out  
11 by Federal Express?

12 A Yes.

13 Q Page 685. And who was it sent to?

14 A Retrophin or Evan Greebel, I'm sorry.

15 Q 575 MADISO Avenue?

16 A Yes.

17 Q So let's go to Government Exhibit 115-34 which is at tab  
18 34 in your binder.

19 Is this another stock transfer report dated  
20 October 22, 2013?

21 A Yes.

22 Q Now, are there a series of certificates issued in  
23 connection with this stock transfer report?

24 A Yes.

25 Q Let's focus on the first one, Michael Lavelle. Do you

Merrill - direct - Pitluck

5621

1 see that?

2 A Yes.

3 Q How many shares were issued to Mr. Lavelle?

4 A 5,000.

5 Q Were those restricted or free-trading?

6 A Restricted.

7 MR. PITLUCK: Can we go to page 194, Standard-194.

8 Q Is this a letter from Retrophin dated -- it doesn't have  
9 a date -- Retrophin signed by Marc Panoff, chief financial  
10 officer?

11 A Yes.

12 Q After "Dear Amy," it says: This letter serves as an  
13 authorization and instruction for Standard Registrar and  
14 Transfer Company, Inc. To make the following changes to  
15 shareholders accounts for Retrophin, Incorporated.

16 Do you see that?

17 A Yes.

18 Q Can you read number two?

19 A Please issue 5,000 shares of restricted common stock to  
20 Michael Lavelle. Michael signed an agreement with Retrophin  
21 in June of 2013 that required payment of 5,000 shares of  
22 common stock. Michael Lavelle's settlement and release  
23 agreement is attached.

24 Q And is the settlement and release agreement attached at  
25 page, starting at page Standard-198?

Merrill - direct - Pitluck

5622

1 A Yes.

2 Q Again, this was an issuance of stock from Retrophin?

3 A Yes.

4 MR. PITLUCK: Can we go to Government Exhibit 115-38  
5 which is tab 38 in your binder.

6 Q Is this another Standard Registrar report?

7 A Yet.

8 Q Dated March 7, 2014?

9 A Yes.

10 Q Who were these shares issued to and how many?

11 A To Colt Ventures, Ltd. for 200,000.

12 Q Are these restricted or free-trading?

13 A Restricted.

14 MR. PITLUCK: Can we go to page Standard-757.

15 Q It's an e-mail from Evan Greebel to yourself?

16 A Yes.

17 Q Copied to Marc Panoff?

18 A Yes.

19 Q Did you interact with Marc Panoff at Retrophin?

20 A On occasion, yes.

21 Q And does it read: Hi, Amy. Please issue 200,000 shares  
22 of RTRx common stock to Colt Ventures, who is a new consultant  
23 to RTRx. The stock is restricted and should have the  
24 appropriate legend placed on it.

25 A Yes.

Merrill - direct - Pitluck

5623

1 Q Do you see that?

2 A Yes.

3 Q Is there a consulting agreement and release attached to  
4 that document, Standard-758?

5 A Yes.

6 Q And that's an agreement between Retrophin and Darren  
7 Blanton?

8 A Yes.

9 Q And in response to that, did Standard Registrar issue the  
10 shares as requested?

11 A Yes.

12 MR. PITLUCK: Can you just quickly go to tab 115-40.

13 Q Is this a March 27, 2014 issuance?

14 A Yes.

15 Q Item 85150?

16 A Yes.

17 Q How many shares were issued here?

18 A 200,000.

19 Q And this is approximately three weeks after the previous  
20 exhibit we saw issuing 200,000 shares to Colt Ventures,  
21 correct?

22 A Yes.

23 Q And do you see the -- let's go to Standard-779, please.

24 Is that the same e-mail we just saw from Mr. Greebel  
25 dated March 7, 2014?



Merrill - direct - Pitluck

5624

1 A Yes.

2 Q What does that tell you, Ms. Merrill?

3 A We duplicated the issuance.

4 Q Issued twice as many shares?

5 A Yes.

6 Q Is that a common occurrence?

7 A Not common. It happens on occasion.

8 Q What happens in an instance when there's a duplicate  
9 issuance?

10 A Typically, the company would let us know that we've  
11 double issued and then we would help to get the shares back  
12 for cancellation.

13 Q And what do you do at Standard Registrar if there's a  
14 duplicate issuance?

15 A We would typically put a hold on the certificate, the  
16 second certificate, so it couldn't be transferred.

17 Q Could you go to Government Exhibit 115-55 which is tab 55  
18 in your document. This is for identification.

19 Is this an e-mail exchange between yourself, Evan  
20 Greebel and somebody named Michael Harrison?

21 A Yes.

22 Q Dated, e-mailed on April 14, 2014?

23 A Yes.

24 MR. PITLUCK: Your Honor, we offer Government  
25 Exhibit 115-55 into evidence.

Merrill - direct - Pitluck

5625

1 MR. CHAN: No objection.

2 THE COURT: We receive Government Exhibit 115-15.

3 (So marked.)

4 Q Look at the bottom e-mail, please. It's from Michael  
5 Harrison to you and Evan Greebel?

6 A Yes.

7 Q Dated April 14, 2014?

8 A Yes.

9 Q What's the subject line?

10 A Duplicate Darren Blanton issuance.

11 Q Does it read: Can you provide correspondence or  
12 documentation that the issuance to Colt Ventures is a  
13 duplicate and there should have only been 200,000 shares  
14 issued?

15 A Yes.

16 Q Is Michael Harrison listed as controller for Retrophin?

17 A Yes.

18 Q What was your response?

19 A Michael, I researched the two transactions this afternoon  
20 and the second transaction should not have been issued. This  
21 was a duplicate transaction that needs to be canceled. I will  
22 reverse all charges for the second issuance of shares. Please  
23 let me know if you have any questions and sorry for the  
24 inconvenience.

25 Q And what was Michael Harrison's response?

Merrill - direct - Pitluck

5626

1 A Please confirm you need the stock returned for  
2 cancellation. Thank you.

3 Q I'd like to show you Government Exhibit 115-56 which is  
4 the next tab, 56.

5 And is this a continuation of a previous exhibit or  
6 part of the previous exhibit that we just saw in evidence?

7 A Yes.

8 Q Is it an e-mail from Evan Greebel to you and Michael  
9 Harrison?

10 A Yes.

11 MR. PITLUCK: Your Honor, we offer 115-56 in  
12 evidence.

13 MR. CHAN: No objection.

14 THE COURT: We admit 115-56.

15 (So marked.)

16 Q So, Ms. Merrill, the bottom two e-mails are the same as  
17 the previous exhibit we saw before, is that right?

18 A Yes.

19 Q What was the top e-mail? What date was that sent?

20 A May 12, 2014.

21 Q And from Evan Greebel to you and Michael Harrison?

22 A Yes.

23 Q What did it read?

24 A Amy, was Darren Blanton's second stock certificate ever  
25 returned to you?

Merrill - direct - Pitluck

5627

1 Q Do you recall if you responded this e-mail?

2 A I don't.

3 Q Finally, I'd like to show you Government Exhibit 115-57  
4 for identification.

5 Is this a continuation of the e-mail chain that we  
6 just looked at in Government Exhibit 115-56?

7 A Yes.

8 (Continued on next page.)

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CMH

OCR

RMR

CRR

FCRR

Merrill - direct - Pitluck

5628

1 MR. PITLUCK: Your Honor, we offer 115-17.

2 MR. CHAN: No objection.

3 THE COURT: We receive Government Exhibit 115-7.

4 Q The bottom e-mail on the page, May 15, 2012, that was the  
5 one we just looked at in the previous exhibit, 115-56?

6 A Yes.

7 Q What's the next e-mail up?

8 A From Michael Harrison to Marc Panoff and myself.

9 Q What's the date?

10 A October 21, 2014.

11 Q And what does Michael Harrison write?

12 A Hi Amy, see below, was Darren Blanton's second stock  
13 certificate returned?

14 Q And what was your response?

15 A Michael, we have not received the certificate back for  
16 cancellation. The shares have a stop placed against them.

17 Q So does that mean as of October 21, 2014 Standard  
18 Registrar had not received the second issuance back?

19 A That's correct.

20 Q Final subject for you this afternoon, Ms. Merrill: Can  
21 you turn to Government's Exhibit 115-22 for identification.  
22 Is this a stock issuance report?

23 A Yes.

24 Q I'm sorry. 115-22 is in evidence. I apologize?

25 Is this a stock transfer issuance report for date

Merrill - direct - Pitluck

5629

1 April 3, 2013.

2 A Yes.

3 Q What is documented on this transaction?

4 A Transferring book entry shares in the name of Allen  
5 Geller to certificate for Allen Geller.

6 Q How many shares?

7 A 108,500 shares.

8 Q Going to the fourth page of this exhibit, it is an e-mail  
9 exchange between yourself and Pamela Jones?

10 A Yes, sir.

11 Q Do you see that? Is Pamela Jones a Retrophin employee  
12 that you dealt with?

13 A It appears to be.

14 Q Do you recall her?

15 A I don't remember, no.

16 Q What's the bottom e-mail say?

17 A Pamela, I have attached two listings for Allen. The  
18 108,500 have not yet been certificated. The other list was  
19 sent out last year.

20 Q Can you go to Government's Exhibit 115-54, which is  
21 behind tab 54, for identification. The bottom e-mail is the  
22 only e-mail on this page, the same e-mail we just saw in the  
23 previous exhibit?

24 A Yes.

25 Q Another attachment there attached to this one?

Merrill - direct - Pitluck

5630

1 A Yes.

2 MR. PITLUCK: Your Honor, we offer Government's  
3 Exhibit 115-54.

4 MR. CHAN: No objection.

5 THE COURT: We receive Government Exhibit 115-54.

6 (So marked.)

7 Q This e-mail is the same one we just saw in the last  
8 exhibit?

9 A Yes.

10 Q Can you go to the second page. What is this that we are  
11 looking at?

12 A It's a book entry statement.

13 Q And what is shown on this statement?

14 A It's showing Allen Geller had, 108,500 shares in book  
15 entry.

16 Q And when were they issued?

17 A Issued on 12-13-2012.

18 Q And they were restricted the same day?

19 A Yes.

20 Q Can you go to the second page. What does this one show?

21 A This shows Allen Geller certificate number 1726 for  
22 156,968 shares.

23 Q When were those issued?

24 A March 12, 2013.

25 Q When were they restricted?

Merrill - direct - Pitluck

5631

1 A 12-13-2012.

2 Q Can you go to tab 33, Government's Exhibit 115-33 for  
3 identification. Is this another stock refer report dated  
4 October 1, 2013?

5 A Yes.

6 Q Item 825954?

7 A Yes.

8 MR. PITLUCK: Your Honor, we offer Government's  
9 Exhibit 115-33 subject to connection, as discussed previously.

10 MR. CHAN: No objection.

11 THE COURT: We receive Government's Exhibit 115-33.

12 (So marked.)

13 Q How many shares were issued in connection with this  
14 transaction?

15 A 181,500.

16 Q And who were they issued to?

17 A Allen Geller.

18 Q Can we go to the fourth page of this document, Standard  
19 340. Is this an e-mail from Evan Greebel?

20 A Yes.

21 Q To yourself, copying Marc Panoff?

22 A Yes.

23 Q What's the subject line?

24 A RCRX issuance.

25 Q And does it read, Hi Amy, pursuant to the attached please



Merrill - direct - Pitluck

5632

1 issue Allen Geller 181,500 shares of the restricted common  
2 stock of Retrophin. The stock should include Retrophin's  
3 legend. Please send the stock certificate to Allen Geller.  
4 And then there's an address. And it says please advise after  
5 it was sent. Please let me know if you have any questions.  
6 Thanks, Evan?

7 A Yes.

8 Q Was this the instruction letter that was used for these  
9 shares?

10 A Yes.

11 Q What was attached to it, if you look at the next page?

12 A A consulting agreement.

13 Q Between Retrophin and Allen Geller?

14 A Yes.

15 Q And in response to that did Standard Registrar issue  
16 181,500 shares to Allen Geller?

17 A Yes.

18 Q Go to tab 52. I'm sorry. Stay on this one?

19 Can you go to Standard page number 349, the last  
20 page of the exhibit.

21 The bottom e-mail is the instruction e-mail we just  
22 saw from Mr. Greebel.

23 A Yes.

24 Q What did you write in response?

25 A Evan, please confirm price per share.

Merrill - direct - Pitluck

5633

1 Q Why did you ask for the price per share?

2 A Because we're required to collect cost basis.

3 Q Can you go over to tab 52, which is Government's Exhibit  
4 115-52. Is this an e-mail exchange between yourself and Evan  
5 Greebel, which is a continuation of the last e-mail we just  
6 saw?

7 A Yes.

8 Q Dated September 30, 2013?

9 A Yes.

10 MR. PITLUCK: Your Honor, we offer Government's  
11 Exhibit 115-52.

12 MR. CHAN: No objection.

13 THE COURT: We receive Government Exhibit 115-52.

14 Q On the second page of the document here, is that the  
15 e-mail in the middle, please confirm price per share, the one  
16 he just sent?

17 A Yes.

18 Q Going to the first page, Mr. Greebel responds to your  
19 e-mail?

20 A Yes.

21 Q On the same day?

22 A I'm sorry. I didn't pay attention.

23 Q I'll go back.

24 A Yes.

25 Q What did Mr. Greebel write?

Merrill - direct - Pitluck

5634

1 A It's not being sold, he is receiving it as payment for  
2 services.

3 Q What was your response to that e-mail?

4 A Yes. But we have to record the cost basis. Isn't there  
5 a value for the services rendered?

6 Q I would like to just show you for identification  
7 Government's Exhibit 115-52 and Government's Exhibit 115 --  
8 I'm sorry -- 115-42 and 115-44. Are these both transmittal  
9 -- share transmittal reports for issuance of shares to Allen  
10 Geller?

11 A Yes.

12 Q Is 115-42 dated April 3, 2014 and 115-44 dated July 7,  
13 2014?

14 A Hmm.

15 MR. PITLUCK: Your Honor, we offer both of these  
16 exhibits into evidence, subject to connection, as discussed  
17 previously.

18 MR. CHAN: No objection.

19 THE COURT: We will receive Government Exhibits  
20 115-42 and -44 subject to connection.

21 (So marked.)

22 Q Finally, Ms. Merrill, can you go to tab one, which is  
23 Government's Exhibit 115-1 in evidence. The first entry in  
24 this dated December 13, 2012?

25 A Yes.

Merrill - direct - Pitluck

5635

1 Q How many shares does Martin Shkreli have in Desert  
2 Gateway at this point?

3 A 2,577,755.

4 Q I'm going to ask you to go to Bates number 012100 towards  
5 the back, to the 80 page. It's up on the screen if that  
6 helps.

7 A Yes.

8 Q You see it's item number 840165?

9 A Yes.

10 Q What's the date of this entry?

11 A 1-15-2014.

12 Q January 15, 2014?

13 A Yes.

14 Q As of that date, how many shares did Martin Shkreli have  
15 in Retrophin?

16 A 2,577,755.

17 Q Is that the same number we saw in December of 2012?

18 A Yes.

19 MR. PITLUCK: Your Honor, I have nothing further.

20 THE COURT: Can I just ask about those other  
21 exhibits? You are not moving them in?

22 MR. PITLUCK: No, your Honor, if I have not moved  
23 them in. Thank you.

24 THE COURT: Okay.

25 Maybe you can square up with Ms. Jackson --

Merrill - cross - Chan

5636

1 MR. PITLUCK: I'm sorry.

2 THE COURT: Can you confer with Ms. Jackson at some  
3 point which additional exhibits went in.

4 MR. PITLUCK: Absolutely.

5 MR. CHAN: May I proceed?

6 THE COURT: Yes.

7 CROSS-EXAMINATION

8 BY MR. CHAN:

9 Q Good afternoon, Ms. Merrill.

10 A Hi.

11 Q Ms. Merrill, you testified today about a lot of shares  
12 moving between one person and another, correct?

13 A Yes.

14 Q I take it that's a common thing to happen that shares  
15 move from one person to another?

16 A Yes.

17 Q In fact, your whole business is designed around that  
18 fact, that shares move between people, correct?

19 A Yes, we transfer shares.

20 Q Your function is to facilitate the transference of shares  
21 between people and entities, correct?

22 A Yes.

23 Q And as to all the share transfers you testified to today,  
24 you didn't testify about a single share transfer involving my  
25 client Evan Greebel, correct?

Merrill - cross - Chan

5637

1 MR. PITLUCK: Objection.

2 Q Personally, correct?

3 A Right.

4 Q The share transfers that you testified to you don't  
5 really know the substance behind or the context behind, you  
6 just know from the standpoint of the entity that facilitated  
7 the movement of the shares, correct?

8 A Right.

9 Q And as to the share transfers you testified about today,  
10 the direction that you got to do that share transfer didn't  
11 always come from Evan Greebel, correct?

12 A I don't believe so, no.

13 Q Sometimes they came from people directly from the company  
14 at Retrophin, correct?

15 A Yes.

16 Q Sometimes they came from other lawyers, correct?

17 A Yes.

18 Q Sometimes three came from the people who were supposed to  
19 get the shares themselves, correct?

20 A Yes.

21 Q And sometimes they came from the people who owned the  
22 shares, correct?

23 A Yes.

24 Q Let's turn your attention to Government's Exhibit in  
25 evidence GX 115-7. Do you remember testifying about this

Merrill - cross - Chan

5638

1 instruction?

2 A Yes.

3 Q This is Mr. Shkreli asking for movement of his shares,  
4 correct, to him, how he can receive his shares, correct?

5 A Yes.

6 Q Evan Greebel is not copied on this, right?

7 A No.

8 Q He's asking to do this on his own, correct?

9 A Yes.

10 Q Government's Exhibit 115-14. The second page. Again,  
11 another request about how to break down shares owned by or  
12 controlled by Martin Shkreli, correct?

13 A Yes.

14 Q Mr. Greebel is not copied on this, right?

15 A No, he's not.

16 Q This direction is coming solely from Martin Shkreli,  
17 correct?

18 A Yes.

19 Q Government's Exhibit 115-18. Page three. These were the  
20 instructions that accompanied this particular share transfer,  
21 correct?

22 A Yes.

23 Q Again, the letter from Mr. Shkreli without any mention of  
24 Evan Greebel, correct?

25 A Right.

Merrill - cross - Chan

5639

1 Q And if you look at the next page, the e-mail follow-up as  
2 to how to Fedex them again, Mr. Shkreli alone, right?

3 A Yes.

4 Q Government's Exhibit 115-19. Third page. Martin Shkreli  
5 giving you an instruction all on his own, correct?

6 A Yes.

7 Q Government's Exhibit 115-20. Page four. Martin Shkreli  
8 alone, correct?

9 A Yes.

10 Q Government's Exhibit 115-4. Page three. Do you remember  
11 this exhibit?

12 A Yes.

13 Q Here the instruction is coming from not Mr. Shkreli, not  
14 Mr. Greebel but a different lawyer altogether, correct?

15 A Yes.

16 Q The lawyer in this case is -- well, the law firm in this  
17 case is Anslow & Jackson, correct?

18 A Yes.

19 Q And this letter I think you described this letter or  
20 referred to this letter as a Rule 61 letter?

21 A It's a legal opinion.

22 Q This legal opinion had to do with transferring the shares  
23 between Mr. Troy Fearnow and whoever he wanted to transfer to,  
24 correct?

25 A I believe it was issuance of shares to Troy Fearnow.



Merrill - cross - Chan

5640

1 Q From Troy Fearnow to the people listed on page two of the  
2 letter, correct?

3 A Okay, yes.

4 Q So the person, the lawyer representing the person who  
5 owned the shares is giving the instructions on how to transfer  
6 the shares away from the owner of the shares?

7 A Yes.

8 Q Although some shares the owner was keeping for himself,  
9 correct?

10 A Yes.

11 Q The instruction did not come from Evan Greebel, correct?

12 A Right.

13 Q Now, continuing in this exhibit, going to the e-mail  
14 marked 495, Standard 495, you'll remember with respect to all  
15 the people receiving the shares they eventually got it by  
16 Fedex to themselves, correct?

17 A Yes.

18 Q And we looked at some e-mails where originally they may  
19 have been sent to Mr. Greebel but in the end they were all  
20 sent to the individual owners themselves, correct?

21 A Yes.

22 Q And, in fact, that was both the individual owner's  
23 request and also the -- the new owner's request and also the  
24 person transferring he also asked for the same thing, that  
25 they be sent directly to the new owners, correct?

Merrill - cross - Chan

5641

1 A I don't recall that part. I know the shareholders wanted  
2 the shares.

3 Q If you go to the next page, that's a record of that  
4 recipient Marek Biestek, his desire to get them physically  
5 himself, is that correct?

6 A Yes.

7 Q On the next page, the same for Mr. Vaino, correct?

8 A Yes.

9 Q And on the next page the same for Mr. Pierotti, correct?

10 A Yes.

11 Q The next page, the same for Mr. Fernandez, correct?

12 A Yes.

13 Q Next page, same for Mr. Mulleady?

14 A Yes.

15 Q Let's turn to Government's Exhibit 115-23. Do you  
16 remember this exhibit that you discussed in your direct  
17 examination?

18 A Yes.

19 Q Now, this one, if you turn to 632, Standard 632. I'm  
20 sorry. 633. The instructions commence at the bottom of 633  
21 with an e-mail from Debbie Crane, correct, dated March 27,  
22 2013?

23 A Yes.

24 Q And again the original instruction for the transfer does  
25 not come from Evan Greebel, correct?

Merrill - cross - Chan

5642

1 A Right.

2 Q He's not even copied?

3 A Right.

4 Q This is coming from the law firm Haskett & Haskett, which  
5 represents the owner of the shares at that time, correct?

6 A Yes.

7 Q And attached is two purchase agreement amendments --  
8 your record attaches two purchase agreement amendments?

9 A Yes.

10 Q One was at page 623.01 and that's the one involving  
11 Mr. Biestek, correct?

12 A The one I'm receiving is for Edmund Sullivan 623.01.

13 Q This is the page, involves Mr. Biestek, correct?

14 A Yes.

15 Q And if we go through the pages, the next page, keep  
16 scrolling, please, is page two of that agreement, right?

17 A Yes.

18 Q Next page. That's the signature page for Mr. Biestek,  
19 correct?

20 A Yes.

21 Q The next page, the share certificate itself?

22 A Yes.

23 Q Now, let's go to the one in this packet that corresponds  
24 to Mr. Sullivan. What's the next page after that? Page two  
25 of the agreement and what's the next page after that? The

Merrill - cross - Chan

5643

1 signature of Mr. Sullivan, correct?

2 A Yes.

3 Q So in this package you have the entire agreement for  
4 Mr. Sullivan and Mr. Biestek?

5 A Yes.

6 Q With their signatures, correct?

7 A Yes.

8 Q GX 115-43. Let's turn to the third page of this  
9 document, please. Again, this is an instruction to transfer  
10 from Haskett & Haskett, the law firm representing Mr. Troy  
11 Fearnow, correct?

12 A Yes.

13 Q And the instructions say to distribute the shares as is  
14 set forth and it says -- there's a reference to Mark Biestek,  
15 12,500 and to Marek Biestek, 25,000, is that a typo?

16 A I don't know if that's a typo.

17 Q If you look at the actual transfer summary on the first  
18 page of this exhibit, don't those shares both go to someone  
19 named Marek Biestek?

20 A Yes.

21 Q Again this instruction did not involve Evan Greebel,  
22 correct?

23 A It doesn't appear to be.

24 Q In asking for the transfer?

25 A Right.

Merrill - cross - Chan

5644

1 Q There is a reference in this same document to a stop  
2 transfer instruction. Do you remember testifying about stop  
3 transfers?

4 A Yes.

5 Q You testified about the stop transfer instruction that  
6 was in place with respect to certain Fearnow shares, correct?

7 A Yes.

8 Q And also with respect to that double granting of the  
9 shares for I think it was Mr. Geller, is that right?

10 A I don't remember which shareholder, but we had a double  
11 issuance where I put a hold on the shares, yes.

12 Q So you can get that mistaken issuance back, correct?

13 A Yes.

14 Q Do you recall once telling Mr. Greebel that the stop hold  
15 order would render those shares worthless because you couldn't  
16 do anything with them?

17 A Not worthless, no.

18 Q What do you recall saying?

19 A I don't recall what I would say. But we don't declare  
20 value on shares. So I don't think I would say that.

21 Q Did you have any discussions about the shares not being  
22 usable because there's a stop order?

23 A They would be nontransferable.

24 Q That was in connection with giving assurance even though  
25 you hadn't gotten it back yet, nothing could really be done

Merrill - cross - Chan

5645

1 with those shares?

2 A They couldn't be transferred to someone else.

3 Q Or sold, correct?

4 A Right.

5 Q Now, this is my last area of questioning. If you look at  
6 -- the government showed you Government's Exhibit 115-8. Can  
7 we put that up, please?

8 I want to ask you some questions about a record like  
9 this where the record reflects that you are receiving shares  
10 in book form relating to Andrew Vaino or an investor, in this  
11 case, Andrew Vaino, and that the shares are being issued to  
12 something called Cede & Co.

13 A They are physical shares, not book.

14 Q Apart from that it reflects shares going from somebody to  
15 Cede & Co.?

16 A Yes.

17 Q Explain again what Cede & Co. is?

18 A They are a depository.

19 Q What is that?

20 A A clearing firm. They hold the shares for brokers and  
21 shareholders.

22 Q So in this instance Andrew Vaino is actually keeping the  
23 shares for himself, right?

24 A I don't know what happened to the shares once they go  
25 into Cede & Co.

Merrill - cross - Chan

5646

1 Q You have to put the shares into a place like Cede & Co.  
2 in order to trade them with a broker?

3 A To be able to sell on the market they have to go into  
4 DCC.

5 Q If you have a physical certificate it's literally just a  
6 piece of paper in your hands, right?

7 A I would say it was more than a piece of paper in your  
8 hands but.

9 Q You can't trade it on an exchange when it's a physical  
10 certificate in your hands, can you?

11 A No. It has to go into the depository.

12 Q So if you're an investor and you have this physical share  
13 that's been issued to you and you want to sell it, in your  
14 Charles Schwab account, for example, you have to deposit the  
15 physical certificate into the custody and control of a company  
16 like Cede & Co., correct?

17 A Yes.

18 Q And they sort of hold it there and the electronic version  
19 of that stock is reflected in your Charles Schwab account,  
20 correct?

21 A Yes.

22 Q And then you can sell it if you want, correct?

23 A Yes.

24 Q You would agree with me then that if you want to sell  
25 your shares and you own them in physical form you have to

Merrill - cross - Chan

5647

1 register them with a depository trust company like Cede & Co.

2 A I agree they had need to be deposit with a brokerage  
3 firm, yes.

4 Q If you look at page 521 of this exhibit, can you tell  
5 from the records here the particular brokerage firm that  
6 Mr. Vaino in this exhibit wanted to deposit his shares at?

7 A It appears that it would be Charles Schwab.

8 Q Again, these are the steps necessary in order to be able  
9 to sell them on the market, correct?

10 A Yes.

11 MR. CHAN: One moment, your Honor.

12 (Pause.)

13 Q Couple of more questions?

14 Can we put up Government's Exhibit 115-51, which is  
15 in evidence.

16 You do not have it. Can we switch to the Elmo,  
17 please.

18 Do you remember there exhibit.

19 A Yes.

20 Q And the attachment to this exhibit was this shareholder  
21 share record. Do you remember that?

22 A Yes.

23 Q And the government asked you some questions, asked you to  
24 describe the different categories listed?

25 A Yes.



Merrill - cross - Chan

5648

1 Q And he asked you about this category that says total  
2 control share. Do you remember that?

3 A Yes.

4 Q What category is that about?

5 A That's for controlling shares for officers of the  
6 company.

7 Q So these categories, these buckets, who picks these  
8 buckets to keep records of?

9 A Who picks the buckets? The company would.

10 Q You mean so Retrophin --

11 A They are authorized.

12 Q In other words, this is a shareholder summary report,  
13 right?

14 A Right.

15 Q Who made the decision to classify the different shares  
16 into these particular categories of shareholders, common  
17 shares, control shares, restricted shares and authorized  
18 shares?

19 A Those are just common totals that companies need.

20 Q But these are records -- these are your records, right?

21 A They are my records, yes.

22 Q This is not a record of you going out into the world  
23 finding out those numbers and then recording them here,  
24 correct?

25 A These are company records that we hold.

Merrill - cross - Chan

5649

1 Q With respect to control shares, how do you know how many  
2 shares to put down as a control share or not?

3 A The company's responsible to let us know who their  
4 controlling parties are.

5 Q Is that pursuant to your agreement with the company?

6 A You know I can't say. I would have to look at the  
7 agreement. But that would typically be recorded by the  
8 company.

9 Q You said your understanding of what qualifies as a  
10 control share is what shares are owned by officers?

11 A Or 10 percent shareholders.

12 Q For purposes of entering into this category?

13 A Yes.

14 Q Through what mechanism does the company report to you  
15 when a particular share that comes in qualifies as a control  
16 share?

17 A They should let us know who is a controlling party.

18 Q In this situation you knew that Martin Shkreli was the  
19 CEO of Retrophin and Desert Gateway?

20 A Yes.

21 Q With that information couldn't you have populated this  
22 category as to how many shares were owned by an officer?

23 A That's not my responsibility to determine that.

24 Q The data that you have as to how many control shares  
25 there are, what happens to that data, what do you do with

Merrill - cross - Chan

5650

1 that?

2 A If it's given it would be reflected in that report. It  
3 would be put in the record.

4 (Continued on next page.)

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Merrill - cross - Chan

5651

1 CROSS EXAMINATION

2 BY MR. CHAN: (Continuing)

3 Q Your own records; right?

4 A Yes.

5 Q You aren't reporting your records to any Government  
6 agency on a regular basis; correct?

7 A No.

8 Q This is solely for purposes of your own records if the  
9 company, your customer seeks to access those records; correct?

10 A We are the company record holder. We hold the records  
11 for the sake of the company.

12 Q Okay. And that's part of the reason why you weren't  
13 interested to follow up with the company to make sure that the  
14 total control shares number was right or wrong; correct?

15 A I'm sorry, say that again.

16 Q In other words, because these records are being  
17 maintained for the company, whether or not the company updated  
18 that information, if it had to, wasn't your concern; correct?

19 A Well, we would prefer that they do that, but it's not our  
20 responsibility to do the follow up on that.

21 Q Okay.

22 Government Exhibit 114-42. This is a record  
23 relating to a share transfer to Allan Geller. Do you remember  
24 that?

25 A Yes.

Merrill - cross - Chan

5652

1 Q And attached to it is a series of e-mails. Let's turn to  
2 the fourth page, which is 798, where you write, in the middle  
3 e-mail, "I need the cost basis. Can you please provide this  
4 information"? Do you see that?

5 A Yes.

6 Q Mark Panoff forwards that to Michael Harrison?

7 A Yes.

8 Q And Michael Harrison is the one who provided you with the  
9 figure; correct?

10 A Yes.

11 Q And then the next page is the consulting agreement  
12 itself; correct?

13 A Yes.

14 Q And on the last page of the consulting agreement, it is  
15 signed by Mark Panoff, am I right?

16 A I don't see that yet.

17 Yes.

18 MR. CHAN: Thank you very much. No further  
19 questions.

20 MR. PITLUCK: No redirect.

21 THE COURT: Can I ask one question? Can you explain  
22 the difference between the terminology some of these  
23 transactions have stocks issued and stocks transferred? What  
24 is the difference?

25 And if it's transferred, it's between one party to

Merrill - cross - Chan

5653

1 another? If it's issued, what is the source?

2 THE WITNESS: An issue is a new issue of shares  
3 typically from the company.

4 THE COURT: Thank you.

5 MR. PITLUCK: Thank you, Judge. No redirect.

6 THE COURT: Thank you, ma'am. You are excused.  
7 Have a nice trip back.

8 THE WITNESS: Thank you.

9 (Witness leaves the stand.)

10 THE COURT: Does the Government have another witness  
11 ready today?

12 MR. PITLUCK: We do, Judge, if you would like us to  
13 start.

14 THE COURT: I'm sorry, jury, can you sit for another  
15 half hour or would you rather be dismissed today? Another  
16 half hour? Perfect. Thank you.

17 THE JURY: Good. Keep going.

18 THE COURT: 5:30. Thank you.

19 Who's your next witness?

20 MR. PITLUCK: The Government calls Deborah Oremland.

21 Your Honor, the parties have agreed to two  
22 stipulations that we are going to read into the record before  
23 we put Ms. Oremland on the stand.

24 THE COURT: Do you want to read them before she  
25 takes the stand or do you not want her here?

1 MR. PITLUCK: I think it is useful for her to hear  
2 it because she is going to be referring to the document.

3 THE COURTROOM DEPUTY: Raise your right hand.  
4 (Witness sworn.)

5 THE COURTROOM DEPUTY: Please state and spell your  
6 full name.

7 THE WITNESS: Deborah Oremland. D-E-B-O-R-A-H  
8 O-R-E-M-L-A-N-D.

9 MR. PITLUCK: Your Honor, before we examine Ms.  
10 Oremland, the parties have agreed to two stipulations that we  
11 are going to read into the record. The first one is marked  
12 Government Exhibit 1001. It reads Stipulation: It is hereby  
13 stipulated and agreed by and between the undersigned parties  
14 that Government Exhibit 950 is a true and accurate copy of  
15 Blue Sheet data for Desert Gateway and Retrophin, Incorporated  
16 maintained by the Securities and Exchange Commission, or SEC,  
17 for the period November 14, 2012 to February 20, 2013.

18 Government Exhibit 951 is a true and accurate copy  
19 of Blue Sheet data for Retrophin, Inc. maintained by the SEC  
20 for the period February 21, 2013 to November 29, 2013.

21 Government Exhibit 953 is a true -- I'm sorry,  
22 Government Exhibit 952 is a true and accurate copy of Blue  
23 Sheet data for Retrophin, Inc. maintained by the SEC for the  
24 period December 2, 2013 to February 28, 2014.

25 Government Exhibit 953 is a true and accurate copy

1 of Blue Sheet data for Retrophin, Inc. maintained by the SEC  
2 for the period March 3, 2014 to May 15, 2014.

3 Government Exhibit 954 is a true and accurate copy  
4 of Blue Sheet data for Retrophin, Inc. maintained by the SEC  
5 for the period May 16, 2014, to September 19, 2014.

6 No one at Katten Muchin Rosenman, LLP, including  
7 Evan Greebel, had any authority to access the Blue Sheet data  
8 as maintained by the SEC as reflected in Government Exhibits  
9 950 through 954.

10 Government Exhibits 950 through 954 are compilations  
11 of market data pursuant to Federal Rule of Evidence 803(17)  
12 are admissible as evidence at trial.

13 Stipulation marked Government Exhibit 1001 is  
14 admissible as evidence at trial and it is signed by both  
15 parties.

16 Finally, Government Exhibit 1002 is another  
17 stipulation. It agrees by and between the undersigned parties  
18 Government Exhibit 955 is a true and accurate copy of data  
19 Bloomberg L.P. detailing its report of the daily closing price  
20 and share volume of shares of Retrophin for the period  
21 December 17, 2012 to September 30, 2014.

22 Government Exhibit 956 is a true and accurate copy  
23 of data from Bloomberg L.P. detailing its report of the daily  
24 opening intraday high, intraday low, and daily closing prices  
25 of shares of Retrophin, Inc. for the period December 17, 2012



Oremland - direct - Pitluck

5656

1 to September 30, 2014.

2 Government Exhibits 955 and 956 are reported  
3 compilations of market data pursuant to Federal Rule of  
4 Evidence 803(17) are admissible in evidence at trial. This  
5 stipulation marked Government Exhibit 1002 is admissible at  
6 trial.

7 So we would move those to admit, 1001 and 1002.

8 THE COURT: Both Government Exhibits 1001 and 1002  
9 are admitted, as well as the --

10 MR. PITLUCK: The underlying documents.

11 THE COURT: -- exhibits contained therein.

12 MR. PITLUCK: Thank you, Your Honor.

13 (Government's Exhibits 1001 and 1002 was received in  
14 evidence.)

15 **DEBORAH OREMLAND,**

16 called by the Government, having been duly

17 sworn, was examined and testified as follows:

18 DIRECT EXAMINATION

19 BY MR. PITLUCK:

20 Q Good afternoon, Ms. Oremland.

21 A Good afternoon.

22 Q Where do you work?

23 A I work at FINRA.

24 Q And what does FINRA stand for?

25 A FINRA is the Financial Industry Regulatory Authority.

Oremland - direct - Pitluck

5657

1 Q What does FINRA do?

2 A FINRA is what's called a self-regulatory organization and  
3 it regulates certain aspects of the securities industry. It's  
4 private. It's a membership organization and our members are  
5 comprised of broker-dealers and their employees.

6 Q When you say it's private, does that mean it is not a  
7 part of the Government?

8 A That's right.

9 Q You just mentioned broker-dealers, what is a  
10 broker-dealer?

11 A A broker-dealer is an entity that is in the business of  
12 buying and selling stock, either for themselves or for  
13 customers.

14 Q And how does FINRA regulate broker-dealers?

15 A FINRA writes rules to regulate its members' behavior. It  
16 conduct exams to make sure that they are following the rules  
17 and it can also discipline its members if they are not  
18 following rules.

19 Q And if -- I'm sorry.

20 A FINRA also oversees trading in a lot of the equities  
21 markets and most of the options markets.

22 Q Does anybody oversee FINRA?

23 A Yes.

24 Q Who oversees FINRA?

25 A The Securities and Exchange Commission or the SEC.

Oremland - direct - Pitluck

5658

1 Q What is the SEC?

2 A The SEC is the Government agency. They are tasked with  
3 enforcing the Federal Securities laws, which provide  
4 transparency to the public and investors into public companies  
5 after the disclosure of information.

6 Q And what is your current position at FINRA?

7 A I am a senior attorney with the criminal prosecution  
8 assistance group or CPAG.

9 Q What is CPAG?

10 A CPAG is a small group within FINRA that solely provides  
11 assistance to the Government in its investigations and  
12 prosecutions involving securities fraud and related offenses.

13 Q What are your responsibilities within that group?

14 A They range, depending on the type of case that I am asked  
15 to help out on, but generally I review a lot of trading data,  
16 either from public sources or from our member firms, analyze  
17 the trading data, and from time to time I put them into a  
18 summary form or a chart, and then occasionally I testify to  
19 those charts at trials.

20 Q So how long have you worked at FINRA?

21 A I've worked at FINRA for 16 years.

22 Q And how long have you been in the group that you are  
23 currently assigned to?

24 A 11 years.

25 Q Where were you before you joined that group?

Oremland - direct - Pitluck

5659

1 A I started in what's called the Market Regulation  
2 Department and the Fraud Surveillance Section of FINRA. Now  
3 it's called the Office of Fraud Detection and Marketing  
4 Intelligence. In that capacity, I review trading of public  
5 companies on either what's called the over-the-counter market  
6 or the NASDAQ for potential violations of the federal  
7 securities laws.

8 Q And how long were you in what you called the, I believe  
9 it's the Fraud Surveillance Section?

10 A Right.

11 Q How long were you in that group?

12 A Three-and-a-half years.

13 Q During the 16 years that you have been at FINRA, have you  
14 conducted training for law enforcement agencies?

15 A Yes.

16 Q Which agencies?

17 A The FBI and the IRS.

18 Q And could you describe your educational background?

19 A I have an undergraduate degree from the University of  
20 Michigan and a law degree from the American University.

21 Q During your 16 years at FINRA, have you become familiar  
22 with the securities industry?

23 A Yes.

24 Q Have you worked on and understood the operations of  
25 public securities exchanges?

Oremland - direct - Pitluck

5660

1 A Yes.

2 Q And are you familiar with and utilized terminology in SEC  
3 filings in the securities industry?

4 A Yes.

5 MR. PITLUCK: Your Honor, at this time the  
6 Government would move to qualify Ms. Oremland as an expert in  
7 securities terminology and SEC disclosure requirements,  
8 regulations and forms.

9 MS. DENERSTEIN: Objection, Your Honor.

10 THE COURT: All right. Is this necessary to have a  
11 sidebar?

12 MS. DENERSTEIN: Yes, it is, Your Honor.

13 THE COURT: All right.

14 (Sidebar held outside the hearing of the jury.)

15 (Continued on the following page.)  
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Sidebar

5661

1 (The following sidebar held outside of the hearing  
2 of the jury.)

3 THE COURT: You wanted to qualify her as an expert  
4 in what?

5 MR. PITLUCK: Securities terminology and SEC  
6 disclosure requirements, regulations and forms.

7 THE COURT: Yes, ma'am.

8 MS. DENERSTEIN: Your Honor, we respectfully object  
9 to Ms. Oremland's testimony as an expert on various matters  
10 that Mr. Pitluck has suggested. To qualify her, she is going  
11 to be discussing the purposes of the regulations and the  
12 meaning of the regulations and various definitions, like  
13 beneficial owner, affiliate, and those are all things that are  
14 within the province of the Court. This will permit jurors to  
15 give greater weight to an expert's testimony on the law than  
16 the Court. The Court should be describing the law to the  
17 jurors.

18 As the Court noted in the Shkreli trial, as long as  
19 the witness does not testify about the purpose of the regs,  
20 paint scenarios about why the regs would be necessary to  
21 present certain problems that affect the market and the  
22 investing public, I think that testimony would be appropriate.  
23 Here, she is going to be qualified as an expert and be able to  
24 paint scenarios and discuss the purpose of the law and  
25 essentially what she has testified to is her experience is in

Sidebar

5662

1 working on investigations and analyzing trades for the last  
2 some-odd-years, not as an expert in securities law or the  
3 regulations. She doesn't work for the SEC. She works for  
4 FINRA. It is a private organization. And as Your Honor is  
5 aware, FINRA's policy is to not permit typically their staff  
6 to testify as experts.

7 MR. PITLUCK: Your Honor, this has been the subject  
8 of extensive briefing, as Your Honor is aware, and the issue  
9 in the Shkreli trial, she hadn't been noticed as an expert --

10 THE COURT: Had not.

11 MR. PITLUCK: Had not. We did, in an abundance of  
12 caution, notice her in this trial. So our view is that we've  
13 raised this in advance. We've briefed this. We don't think  
14 that she's offering opinion testimony but because of Your  
15 Honor's ruling, in abundance of caution, when she explains the  
16 purposes of the regs, the regulations, which she has an  
17 abundance experience doing, more than 16 years at FINRA at  
18 market regulations, trading analysis. This is what she does.  
19 She testifies in trials. CPAG witnesses are occasionally  
20 qualified as expert. There is precedent to do so.

21 It is more that she is offering the testimony that  
22 Your Honor deemed as expert opinion and she has the  
23 qualifications to do so, even though we believe that it's not  
24 in the expert category, we would like for her to offer the  
25 same testimony that was briefed before Your Honor extensively

Sidebar

5663

1 in Shkreli and here. We think it is appropriate and she is  
2 qualified to do so.

3 MS. DENERSTEIN: Mr. Pitluck said what she has done  
4 is extensive analysis on the trading and the data. We are not  
5 objecting to her testifying about looking at the Blue Sheet  
6 data, we are objecting to her testifying on the law. I don't  
7 think she has been an expert. It is not clear to me she has  
8 ever filled out a 13-D Form in her life. She hasn't worked in  
9 the private sector. She's not a corporate attorney. She's  
10 not a practitioner. She's basing her experience solely on  
11 working at FINRA for the criminal prosecutions and  
12 investigations unit. That's not an appropriate basis for her  
13 to be an expert before the jury. We don't want the jury to  
14 give greater weight to her testimony than the Court on an area  
15 that is in great dispute in this trial about whether certain  
16 forms were filled out properly.

17 Mr. Kessler, in his opening, noted that the 13-D  
18 Form was not filled out properly. And so that was going to be  
19 part of the conspiracy. To have her then opine on this is  
20 inappropriate and is going to be very prejudicial to Mr.  
21 Greebel, my client, under 403. It could confuse the jury  
22 because who's in charge of the law and it is unduly  
23 prejudicial.

24 MR. PITLUCK: So, Your Honor, if Ms. Oremland was  
25 going to testify to whether a specific 13-D was filled out



Sidebar

5664

1 properly, that would constitute opinion testimony. She is not  
2 going to do that. She is going to explain the 13-D, which she  
3 regularly reviews in her job at FINRA, explain the form and  
4 purposes and explain the general purpose behind the Form 13-D.  
5 This has been all set out very clearly for the Court on this  
6 trial and the last one. She is not going to look at it and  
7 say this 13-D is false.

8 THE COURT: Is she going to actually refer to the  
9 13-Ds in this case or is she generally going to talk about  
10 terms in the 13-D?

11 MR. PITLUCK: As she did in the Shkreli trial, which  
12 was not opinion testimony, she is going to look at the 13-D  
13 and say what does that column mean, what's listed there, what  
14 does that column mean. She's not going to say is that  
15 accurate, is that fraud, is that a lie. That's exactly what  
16 she did in the last trial.

17 MS. SMITH: That was not even in the realm of expert  
18 testimony in the last trial.

19 THE COURT: She cannot opine on the ultimate issues  
20 that the jury is charged with determining, but I do think her  
21 testimony -- first of all, I do think she has the adequate  
22 experience and training to qualify as someone who is well  
23 versed in the terminology and the requirements. And second of  
24 all, I think to the extent she is going to avoid giving  
25 ultimate opinions about the facts in dispute here, we

Sidebar

5665

1 shouldn't have a problem.

2 MR. PITLUCK: She is not going to give an ultimate  
3 opinion about the facts in dispute here.

4 THE COURT: I do think her testimony would be  
5 helpful to the jury as lay people who have heard a lot of  
6 terms and the numerous SEC filings are in evidence and some of  
7 those terms and concepts I think have to be explained to the  
8 jury so that they can understand the evidence better. It will  
9 help with the jurors' understanding.

10 And just to be clear, are you planning to go  
11 anywhere beyond what she did in the Shkreli case?

12 MR. PITLUCK: A little bit. As we briefed in  
13 Shkreli in which the Court says because there hasn't been  
14 notice, so she's going to testify to the general purposes of  
15 the SEC regulations, which the defense hasn't noticed an  
16 expert on. Not just on that issue, but there are a lot of  
17 issues that she is offering an opinion on to that.

18 THE COURTROOM DEPUTY: Excuse me, would you want to  
19 dismiss the jury?

20 THE COURT: I think we might as well.

21 MR. PITLUCK: That's fine, Judge.

22 (Sidebar concluded.)  
23  
24  
25

1 (In open court - jury present.)

2 THE COURT: I will dismiss you for the evening  
3 because, unfortunately, I think it is going to take a little  
4 more than just a few minutes. Please don't talk about the  
5 case. Please don't expose yourself to any possible media  
6 attention on this.

7 Thank you very much. Remain open-minded. I  
8 appreciate your service. Have a good night.

9 (Jury exits the courtroom.)

10 THE COURT: Ms. Oremland, I am going to also excuse  
11 you for the evening. You can step down. We will see you  
12 tomorrow at 9 o'clock. Thank you. Have a good night.

13 (Witness leaves stand.)

14 THE COURT: All right.

15 MR. CHAN: Before you go back into the expert  
16 issues, I would just note for the record, we heard back from  
17 Cooley. They've waived the privilege as to the document with  
18 the redactions. And so we can replace, for purposes of the  
19 record, the same exhibit, same exhibit number but with the  
20 unredacted minute notes attached. That's DX-118-26-A.

21 THE COURT: DX-118-26-A.

22 MR. CHAN: That's right, Your Honor.

23 THE COURT: It is admitted without redactions.

24 MR. KESSLER: And subject to the same limitations as  
25 the previous one.

1 MR. CHAN: Yes.

2 (Defendant's Exhibit 118-26-A was received in  
3 evidence.)

4 THE COURT: All right.

5 MS. DENERSTEIN: Your Honor, it is entirely the  
6 Court's responsibility to instruct the jury on the law and to  
7 have Ms. Oremland, who is basically a fact witness converted  
8 into an expert so that she can explain the purposes of 13-D,  
9 which the Government has not disclosed to us in writing or to  
10 any other regulation as to what her opinion is going to be  
11 other than to generically say to me, oh, it's going to be  
12 transparency. That violates Rule 16. They have an  
13 affirmative obligation to comply with their disclosure  
14 requirements about experts and they did not do that in this  
15 case. Yes, they may have said we will make her an expert if  
16 the Court lets us, but that is not the same as disclosing what  
17 exactly she is going to testify to.

18 And she is not qualified to do so. She is a  
19 practitioner at FINRA who makes charts for criminal cases and  
20 analyzes significant trading activity and lectures to law  
21 enforcement. That does not make her an expert for purposes of  
22 the regulations. She has not proffered any experience in  
23 understanding the SEC and the corporate rules and all of the  
24 process that is involved in that and it is really going to  
25 confuse and mislead the jury because she is not going to be --

1 -- to have her be an expert, she is basically telling the jury  
2 13-D the purpose is this, and this is why that purpose exists,  
3 and then Your Honor is going to be instructing them on the law  
4 but they will have already heard from Ms. Oremland what she  
5 thinks the purpose is.

6 Your Honor, did exclude -- I know this a different  
7 trial, but Your Honor excluded this testimony at the Shkreli  
8 trial. I don't believe it was -- I wasn't there -- solely  
9 because notice wasn't given.

10 THE COURT: Well, it was they had not identified her  
11 as an expert, so I didn't think it was fair for her to be  
12 offering opinions.

13 I am troubled that the Government hasn't provided  
14 disclosures about the opinion and the bases of her opinions.

15 MR. PITLUCK: Your Honor, we don't think she is  
16 offering opinion testimony. We are qualifying her as an  
17 expert so that she can offer what we think is layperson  
18 testimony based on her experience and knowledge. We briefed  
19 this in August. There was no request until late last week, at  
20 which point the Court ordered us to confer, which we did. I  
21 provided the only testimony -- I actually told them what she  
22 was going to say -- the only testimony that's going to be at  
23 all different on these issues, to the defense. There was no  
24 request and we didn't -- so we briefed this extensively, both  
25 in this trial and in the Shkreli trial. There were hundreds

1 of pages of briefing in the last trial. It was all about  
2 timing.

3 Judge, we respectfully acknowledge the Court's  
4 opinion, but she is not going to opine on ultimate issues or  
5 anything particular to the facts of the case. We noticed her  
6 as an expert because of the Court's ruling that some of this  
7 is veering into areas that I think it might be based on her  
8 opinion. But this isn't a lack of disclosure. This has been  
9 out there for months.

10 MS. DENERSTEIN: Your Honor, respectfully, they have  
11 an affirmative obligation to disclose their expert's opinions  
12 in writing. They asked us to do so. We did so. On December  
13 15th in 2015 they said they would do so.

14 I submitted a letter to Mr. Pitluck on November 12,  
15 2017 asking exactly for this, for a summary of any expert  
16 opinions and the basis and reasons for those opinions that Ms.  
17 Oremland may offer in connection with her explanation.

18 While Mr. Pitluck thinks it's sufficient to say  
19 things generically to me, I think it is more appropriate and  
20 the Court should hear what these opinions are, because if they  
21 come out and they do go to an ultimate issue, then we are in  
22 the position where the Court has not evaluated what the expert  
23 opinions are going to be in this particular area and it does  
24 -- an expert can't testify to the ultimate issues in the case.

25 THE COURT: They are not going to have her do that.

1 MS. DENERSTEIN: But testifying to the purposes  
2 comes dangerously close to doing exactly that. If you are  
3 starting to say that 13-D needs this, that a beneficial owner  
4 means this and that, you are getting dangerously close to  
5 telling the jury what they should be considering when they are  
6 going to deliberate. That Your Honor's job.

7 THE COURT: How is that different from a defense  
8 expert who's going to testify about whether an investor has  
9 colorable claim? That's a lawyer. They are going to be  
10 giving opinions about whether there is a sustainable,  
11 colorable or viable legal claim that should have been a  
12 concern when Retrophin entered these agreements.

13 Moreover, I think your expert, Mr. Dean Ferrulo is  
14 going to touch on some of these issues. It's an issue that  
15 will help the jury understand some of the complexities of the  
16 terminology. They are offering her to opine or to give  
17 information about securities terminology and SEC disclosure  
18 requirements, regulations and forms. They're not going to  
19 have her go through the forms at issue and say here's a  
20 problem, here's where it's deficient. They have heard the  
21 evidence. They have seen the forms and they are going to  
22 understand better through this witness what the terminology  
23 means and they will make the findings whether or not the forms  
24 are sufficient.

25 (Continued on next page.)

1 THE COURT: (Continuing) It's not telling the jury  
2 what result to reach.

3 The Second Circuit, I understand, will not condone  
4 or uphold an expert who opines on an ultimate issue, but  
5 that's not what is happening here. She is helping the jurors'  
6 understanding of the terms that have been, you know, raised  
7 and they appear in the documents and they have been certainly  
8 before the jury at the trial.

9 So, I do not think that this treads into forbidden  
10 territory if, in fact, the only additional testimony she is  
11 going to give is, based on her training and experience, the  
12 purpose of the regulations. I am just not convinced that her  
13 testimony should be forbidden.

14 I don't know what Mr. Pitluck has told you in the  
15 way of disclosures, but, you know, if you have been clear with  
16 the defense about what you intend to have this witness  
17 discuss, you know, I wasn't there. Ms. Denerstein claims you  
18 haven't really been forthcoming.

19 MR. PITLUCK: Judge, we've -- I believe we've been  
20 forthcoming. I think the most important issue is that the  
21 opinion testimony was raised in briefing in August and there  
22 was no request until November 12th at which point I told them  
23 the only areas that were different.

24 I mean, I'm reluctant to even characterize it as  
25 opinion testimony. So I just, I don't see the issue, Judge.



1 I think that as Your Honor has told us, there's nothing close  
2 to applying her opinions to the facts in this case. It's just  
3 generally.

4 THE COURT: I want to point out an August 11th  
5 letter, document number 311 in the docket, in which the  
6 government advised the parties that:

7 The government anticipates it will call as a fact  
8 witness Deborah Oremland as a witness of the regulatory  
9 agency. Ms. Oremland's anticipated testimony will include an  
10 explanation of certain Securities and Exchange Commission  
11 rules, regulations and forms including Rule 144 which governs  
12 the holding and sale of restricted securities and Schedule  
13 13(d) forms which require the disclosure of ownership  
14 including beneficial ownership of stock of a publicly traded  
15 company. To the extent that the defendant may argue that some  
16 or all of Ms. Oremland's anticipated testimony constitutes  
17 expert testimony, the government disagrees. Nevertheless, the  
18 government is prepared to qualify Ms. Oremland as an expert on  
19 those areas of testimony, if necessary.

20 So, I mean, there's been months prior to the trial  
21 and certainly prior to her testimony today which I think,  
22 again, through the motion practice that we had in this case,  
23 and it has been a tremendous amount, I think these issues have  
24 been fully vetted.

25 I am surprised to hear this now at this point

1 because there was a hint of it, I think. Certainly, it was  
2 clear in August what the government intended to do. There was  
3 some discussion of it, I think, last week or early this week,  
4 but there was no other issue presented and I think that the  
5 opportunities have been abundant for the parties to fully vet  
6 their differences.

7 I feel that I have been more than indulgent of  
8 submissions even during the trial, before the trial, weekends  
9 in the trial, nights in the trial, and this, frankly, is not  
10 something that is new or unfamiliar and I don't think it  
11 violates any Second Circuit mandates as far as I can tell. I  
12 just don't see any legal authority for disallowing  
13 Ms. Oremland's testimony in this area.

14 It will be helpful to the jury to understand these  
15 terms.

16 MS. DENERSTEIN: Respectfully, Your Honor, I  
17 disagree and I think that if the government has violated  
18 Rule 16 by not providing their basis, because they noticed  
19 that they intended to do this doesn't relieve them of their  
20 obligations to disclose their opinions. They did not say what  
21 the opinions were in their August submission. They simply  
22 said that they intended to do this. And I also think it has  
23 not given Your Honor an opportunity to evaluate those opinions  
24 and especially since they relate to the law, I think it's  
25 appropriate for the Court to hear exactly what they are before

1 they're presented to a jury.

2 THE COURT: Well, I think what the defense is asking  
3 about is the, what is she going to say regarding SEC rules,  
4 regulations and forms and, in particular, the forms you  
5 outlined in your letter of August 11th.

6 MR. PITLUCK: Well, Judge, I would also -- I'm  
7 actually looking for the citation, but there was an actual  
8 briefing on this beyond our expert notice in which we very  
9 clearly set forth what she was going to testify to in our  
10 response and the Court then ruled on that and there was no --  
11 I mean, there was opposition, but there was no opposition to  
12 the actual testimony. And I'm just looking for the page cite.

13 But in a nutshell, Judge, because it is very brief,  
14 she is going to testify that the purpose behind Form 4 and  
15 Rule 13(d) is transparency to the market for various reasons  
16 as to the ownership of majority shareholders or controlling  
17 shareholders or insiders, and that that's, that the market,  
18 that those regulations were designed to give transparency to  
19 those kinds of people or, by trading to those kinds of people.  
20 That's it. And she's also going to testify that, as we  
21 disclosed in our brief, that people who control a large amount  
22 of shares can have an influence on price and volume, in the  
23 abstract, not applied to any facts.

24 MS. DENERSTEIN: I think saying that the purpose of  
25 a reg. is for transparency is, and then having her say various

1 reasons and not describing what those reasons are or leaving  
2 it for the jury to figure out, it's just not necessary.

3           You know, a 13(d) form, I actually think it's clear  
4 when it gets filed and what the purpose is. To have  
5 Ms. Oremland testify about the purposes is going into an area  
6 that is entirely not appropriate and, I mean, and she's a fact  
7 witness. FINRA typically doesn't permit their employees to  
8 testify as experts and it's for a reason, because they're not  
9 qualified to do so.

10           MR. PITLUCK: Judge, I just patently disagree with  
11 that. She's been working at FINRA for 16 years conducting  
12 investigations on this very topic, the review of SEC terms.

13           I can't believe we're arguing about this again but I  
14 think the point again, Judge, the jury looking at forms, a  
15 brief explanation from someone who's experienced in this is  
16 helpful.

17           Judge, we've gone over this so many times.

18           THE COURT: No, I understand. And, look, I don't  
19 know what else to say except that I think it has been fully  
20 vetted.

21           Her testimony is going to be fairly circumscribed  
22 based on Mr. Pitluck's representation about what she will say  
23 and she has gotten specific authority based on the  
24 government's representation to testify beyond just her  
25 analysis and I believe that given her extensive experience in

1 reviewing activity and working in this area, that she has  
2 sufficient training, knowledge and experience in the financial  
3 industry regulations and can be helpful ultimately to the  
4 jury.

5 Those are the tests that I apply and think govern  
6 and would warrant and permit her to be, to be a witness who  
7 will explain some of these terms to the jury. It can only  
8 help them understand, as long as she does not opine on an  
9 ultimate issue which I'm getting the representation that she  
10 will not.

11 MR. PITLUCK: She will not, Judge.

12 THE COURT: I mean, if you've read her testimony in  
13 the Shkreli case, she didn't go anywhere near that.

14 MR. PITLUCK: She's not.

15 THE COURT: She didn't go anywhere near anything  
16 like that and all she's going to do that's different from the  
17 Shkreli case is explain some terms that I didn't allow her to  
18 do in the Shkreli case.

19 MS. DENERSTEIN: Your Honor, I respectfully, I do  
20 intend to do some voir dire tomorrow prior to Your Honor  
21 making the decision and I have read the Shkreli trial and what  
22 concerns me is there is going to be her testimony in the  
23 Shkreli trial and there is going to be a difference because  
24 she's going to be permitted to testify about why and the  
25 purposes and I don't think that the government's met their

1 obligations under Rule 16.

2 MR. PITLUCK: Judge, we object to the voir dire.  
3 The Court's made the decision. They have the opportunity to  
4 cross-examine her.

5 THE COURT: Well, you are going to voir dire her for  
6 the purpose of challenging whether she's got sufficient  
7 training, education and experience --

8 MS. DENERSTEIN: Yes.

9 THE COURT: -- to testify in this area?

10 MS. DENERSTEIN: Yes.

11 MR. PITLUCK: Judge, she testified based on her  
12 training and experience at the last trial. She testified to  
13 it here. Your Honor has already found that she has, you just  
14 on the record stated that she has the relevant experience.  
15 She can cross-examine her and to challenge her as to the basis  
16 of what she believes the regulations are. That's the  
17 appropriate route.

18 MS. DENERSTEIN: I respectfully disagree. Voir dire  
19 is appropriate for somebody that the government used as a fact  
20 witness in a prior trial and wants to qualify as an expert in  
21 this trial. It's entirely appropriate. It will be focused  
22 and appropriate. I respectfully disagree with Mr. Pitluck's  
23 determination that because he thinks she has the relevant  
24 experience means that the defense has to agree.

25 THE COURT: Well, I'm just curious about how lengthy

1 your voir dire is likely to be.

2 MS. DENERSTEIN: I don't know exactly, Your Honor,  
3 because I want to think about it carefully but it will not be  
4 long.

5 THE COURT: I want you to think about it carefully  
6 because I may, one, not allow it, two, if I do allow it, it  
7 will need to be targeted.

8 MS. DENERSTEIN: It will be targeted.

9 THE COURT: And, three, it's not going to take a lot  
10 of time because the defense has had ample opportunity  
11 throughout this trial to raise these issues. This has been  
12 fully vetted and decided. A lot of time and effort has been  
13 invested by both sides getting this issue resolved and I am  
14 just concerned about further, further rehashing of issues that  
15 have been decided.

16 MR. PITLUCK: Judge, respectfully, we filed months  
17 of briefing --

18 THE COURT: I know.

19 MR. PITLUCK: -- for this whole thing on the  
20 experts. We followed the schedule. We had a Daubert hearing  
21 last night.

22 If this is the tact, then we are going to voir dire  
23 each and every one of their experts that are going to be  
24 called in the defense case, even though we followed the  
25 appropriate briefing schedule, and it's going to waste jury

1 time for what is ultimately brief testimony that's been  
2 disclosed and we'll seek to do the same thing. We tried to  
3 follow the channels, but if this is the course the Court's  
4 going to open, we're entitled to do the same thing as well.

5 MR. DENERSTEIN: That is --

6 THE COURT: This is not how we're going to have this  
7 case evolve --

8 MR. PITLUCK: I agree.

9 THE COURT: -- that an eye for an eye and a tooth  
10 for a tooth, that is not how it's going to go down here. All  
11 right?

12 If it is appropriate and there is a good faith basis  
13 to do it, it may be permitted, but if I believe that with some  
14 of these issues it has been fully vetted, I may not permit it.  
15 I am not sure what experts will cause the government to want  
16 to voir dire, but I am telling you now that I am not going to  
17 permit it just because you want to get even or settle a score  
18 on this issue.

19 So, we will see tomorrow. I don't know whether you  
20 have specific areas of voir dire. I can tell you now whether  
21 or not I will permit it or if you want to just wait and see  
22 what questions come out, I can decide then. Whatever you want  
23 to do, but I'm telling you that I don't really know what other  
24 voir dire issues would have to come up. I think she's, as I  
25 said, I think she's qualified in this area, frankly.



1 MR. PITLUCK: Judge, we're certainly concerned, and  
2 respectfully, Judge, we wouldn't, this wouldn't be an eye for  
3 an eye.

4 THE COURT: I know. It just sounded --

5 MR. PITLUCK: There are certainly qualification  
6 issues that we raised as to relevance and for the ones that we  
7 really believed it, we asked for a Daubert hearing. That's  
8 the appropriate course. And we have real concerns about voir  
9 dire in front of a jury for somebody who is going to be  
10 testifying on very basic principles.

11 MS. DENERSTEIN: That's the purpose of voir dire.  
12 It's in front of the jury. Mr. Pitluck may not like it, but  
13 he is the government, he has the burden of proof, he has the  
14 obligation to comply with Rule 16 and not make this an eye for  
15 an eye. It's entirely inappropriate.

16 We are defending a man's liberty and I have -- I  
17 don't take this lightly. We will voir dire. It will be  
18 narrow. I will tell the Court in the morning. You will make  
19 the decision but, you know, I am, I, regretfully, am offended  
20 by Mr. Pitluck's comments and to the extent he wants to voir  
21 dire our experts because he thinks they're not qualified, then  
22 he has that right too, but he shouldn't try to play the game  
23 of limiting the defense's right to do things because then the  
24 government will do this. That's entirely inappropriate.

25 THE COURT: I agree.

1 All right. So I will see you in the morning.

2 MR. PITLUCK: Your Honor, there is one other issue  
3 to raise.

4 THE COURT: Yes.

5 MR. PITLUCK: We anticipate that if we get to a  
6 second witness tomorrow, it will be Timothy Pierotti.

7 THE COURT: Okay.

8 MR. PITLUCK: And as the Court is aware, in pretrial  
9 briefing, defense filed a motion to preclude or prevent  
10 Mr. Pierotti from testifying to his belief that Mr. Greebel  
11 receive shares in Retrophin and the Fearnow transaction is  
12 factually inaccurate and as the court is aware, that's what  
13 Mr. Pierotti testified to in the first trial.

14 We didn't oppose it, not because, mostly because we  
15 agreed that Mr. Greebel never received Fearnow shares,  
16 although we have, we did voice concern about editing people's  
17 testimony as we have continued to do throughout this trial.  
18 And I raise the issue because a few days ago, I don't remember  
19 when, we received an e-mail from Mr. Brodsky saying that they  
20 may intend to cross-examine him on that belief that  
21 Mr. Greebel received Fearnow shares.

22 THE COURT: Well, are you going to be asking  
23 Mr. Pierotti not to go into that area?

24 MR. PITLUCK: Well, we had, Your Honor, based on the  
25 Court's ruling and we were going to carefully elicit that

1 testimony.

2           So that -- I mean, it's as Mr. Pierotti testified  
3 under oath, that was his belief. I certainly am not in a  
4 position to tell somebody what is right or wrong in their  
5 view, but we were preparing him to not say that. But now,  
6 we've heard that they may want to cross-examine him on it so  
7 now we are, you know, contemplating how we want to elicit the  
8 testimony certainly under oath because we don't want him to  
9 get confronted on something he said before that he didn't say  
10 it this time. So, we wanted to raise it to the Court because  
11 to elicit that testimony would be in violation of a court  
12 order as it stood after the pretrial motions, and we didn't  
13 want you to be surprised if you heard it, that there is,  
14 there's a reason for doing it.

15           So, we haven't decided what we're going to do, but  
16 if that testimony does come out, it's not in violation of a  
17 court order, it's not because Mr. Pierotti did something that  
18 he was instructed not to do or asked not to do. It's because  
19 that's his belief and we decided to elicit that testimony  
20 because he may be crossed on it.

21           (Continued on next page.)  
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24  
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1 MR. BRODSKY: Yes, your Honor. What we decided was  
2 that Mr. Pierotti's mistaken belief and I think the government  
3 would stipulate that factually, because we all know it's  
4 factually false. Mr. Pierotti's belief that Mr. Greebel  
5 received Fearnow shares is false.

6 We believe it goes to his credibility. We want to  
7 cross-examine him about that. And we wanted to notify the  
8 government about it because we did want to give them advance  
9 notice and the opportunity to elicit it on direct. They can  
10 correct it through Mr. Pierotti. Mr. Pierotti can explain how  
11 he got it wrong or Mr. Pierotti can stick with his view and  
12 his belief.

13 But we think Mr. Pierotti's credibility is  
14 outweighs, you know, from our perspective any concern we have  
15 that he's going to testify that Mr. Greebel received Fearnow  
16 shares.

17 THE COURT: I understand your motive may be to call  
18 into question his credibility. But there's a tremendous risk  
19 that something quite prejudicial will be believed by the jury.

20 I mean the government had agreed not to elicit this  
21 testimony of his belief which is incorrect, that Mr. Greebel  
22 received Fearnow shares. But if you bring it out on  
23 cross-examination and he insists that that's his belief and  
24 explains why he believes, that will come out on redirect I  
25 would imagine it would have to, you run the risk that the jury

1 will believe him. And then the jury will be left with a  
2 mistaken impression about these shares.

3 I think everyone is in agreement that it sounds like  
4 the government agrees with you that Mr. Greebel did not get  
5 Fearnow shares. It's almost like poking -- I don't know what  
6 the right analogy is. I don't know. I don't understand  
7 because they have agreed to avoid it like the plague and you  
8 want to throw it out before the jury, they may believe him.

9 MR. BRODSKY: In light of your comments, your Honor,  
10 we will talk to our client about it. We did want to give them  
11 notice that we had made the plan. We hear your comments.

12 MR. DUBIN: I'm sorry. Our client just advised me  
13 about he about how he wants to proceed. I just want to tell  
14 Mr. Brodsky.

15 THE COURT: Okay.

16 MR. BRODSKY: Your Honor, I think our client has  
17 heard your comments and we will not cross-examine on it and  
18 Mr. Pitluck will stay with the pretrial motions. I think our  
19 client has heard your Honor.

20 THE COURT: We don't know who they are going to  
21 believe and what they are going to believe and there's always  
22 a risk.

23 MR. BRODSKY: Understood. Thank you, your Honor.  
24 Sorry to have raised the issue. Your comments were helpful.

25 THE COURT: If you change your mind, I'm sure you'll

1 let us know. I'm not saying you shouldn't. It's just my  
2 concern. The same thing with the Fifth Amendment adverse  
3 inference. I'm trying so hard to keep the jury focused on the  
4 notion people take the Fifth and it's their right and it has  
5 nothing to do with guilt or honesty or anything else.

6 MR. BRODSKY: One day you would tell us how you  
7 would rule on the issue of the Fifth Amendment.

8 MR. PITLUCK: We received an e-mail from the  
9 defendant that there was an additional Rule 17 subpoena issued  
10 to Retrophin today and it appears from our review of it to be  
11 directed to documents related to Mr. Pierotti, who is going on  
12 the stand tomorrow.

13 Obviously, we have been providing the defense our  
14 witness list to try to have an open dialogue and what appears  
15 to be during his direct testimony or after his direct  
16 testimony seeking very specifics documents, that there's an  
17 effort to get documents that we won't have at the time of --  
18 won't be in the government's possession at the time of his  
19 direct examination.

20 THE COURT: If that is the timing, then we'll have  
21 to deal with a corrective measure. If there are documents  
22 that are going to be -- I would imagine you would present  
23 these in your case in chief. Is that what your plan is?

24 MR. BRODSKY: Either cross-examine with them. If  
25 there were not inconsistent statements and your Honor decided

1 we could not admit them and they were not inconsistent, then  
2 we would present them in our case in chief, if we put on a  
3 case in chief. We hope to get them tonight.

4 THE COURT: I'm hoping you can get them  
5 electronically from Retrophin's counsel, if they would be  
6 willing to share it with the government.

7 MS. SMITH: I believe there are like twelve  
8 requests.

9 MR. BRODSKY: There are twelve specific e-mails.

10 MR. KESSLER: These are more examples where the  
11 defendant is requesting specific e-mails from Retrophin that  
12 they may already have in their possession and have not  
13 produced and are now seeking to get from Retrophin.

14 MR. PITLUCK: Before we can obtain them as well  
15 before our direct examination.

16 MR. KESSLER: We'll see.

17 MR. BRODSKY: We don't have in our possession  
18 documents we can use for cross-examination. So we need to do  
19 is use the appropriate measure of Rule 17. We have to be  
20 narrow. We have to be targeted. And that's what we have  
21 done. We've given you the notice of it. You have the  
22 requests. There are specific dates and we've done the best we  
23 can to be as narrow as possible, your Honor. And they will  
24 get the documents at the same time we do.

25 MS. SMITH: We have noticed Mr. Pierotti I believe

1 for last week possibly.

2 THE COURT: You noticed what?

3 MS. SMITH: We noticed Mr. Pierotti for last week  
4 and certainly for this week. If there were twelve documents  
5 they want to use they could have served the subpoena last  
6 week, instead they served it 2:15 this afternoon. They are in  
7 Mr. Brodsky's possession because his client took documents  
8 from Retrophin and had them in his possession, therefore, they  
9 don't want to authenticate them through their client, they  
10 have to go to Retrophin. We believe it's an end run around  
11 Rule 16 and certainly if they are going to take that approach  
12 they can do that the week before, not the day before such that  
13 we run into this issue where we may get documents after he  
14 begins to testify. I don't know.

15 Obviously, I'm sure Retrophin will do its best to  
16 get us the documents tonight. We'll look at them. We wanted  
17 to put that on the record for your Honor because that is the  
18 witness we have available after Ms. Oremland tomorrow.

19 MR. BRODSKY: The government has no basis to say  
20 that we have documents in -- Mr. Greebel took documents, that  
21 Mr. Greebel took any of these documents. They are throwing  
22 around accusations without any evidence.

23 With respect to Mr. Su, they ran to his defense and  
24 said there's no evidence Mr. Su took anything even though in  
25 the face of explicit evidence Mr. Su went into the Global



1 Relay system without authorization and exceeding authorization  
2 took information. But now with respect to our client because  
3 we put some documents on our trial exhibit list which are not  
4 these and we removed and we told them those came from our  
5 client, they are now suggesting that all documents we request  
6 are based on information that our client took and that is  
7 inappropriate for the government to do, without evidence and  
8 it's really just not right.

9 THE COURT: Okay. Good night everybody.

10 I think everybody ought to take a big deep breath  
11 tonight and just try to come back and lower the temperature a  
12 little bit. I understand it's a very highly-contested case.  
13 You should step back and calm down a little bit.

14 (Case adjourned to Friday, November 17, 2017 at  
15 9:00.)  
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1 I N D E X

2 WITNESSES:

3

4 SUNIL JAIN

5 DIRECT EXAMINATION (Continued) 5403

6 CROSS-EXAMINATION 5428

7 REDIRECT EXAMINATION 5550

8 AMY MERRILL

9 DIRECT EXAMINATION 5557

10 CROSS-EXAMINATION 5636

11 DEBORAH OREMLAND

12 DIRECT EXAMINATION 5656

13

14 EXHIBITS:

15 968 5416

GX 124-4-A 5418

16 GX 972 5422

GX 114-31 5427

17 DX 118-46 5444

114-21 5489

18 DX 118-26 5509

GX 118-58 5527

19 118-4 5538

118-41 5542

20 116-81 5544

118-47 5546

21 DX 118-39 5549

GX 115-2, -4, -6, -8 through 14, 5567

22 Government's Exhibit 115-16

through 25 and 115-27 and 28,

23 115-30 through 31, 115-34

through 36, 115-38, 115-40,

24 115-43 through 46

GX 115-1 5568

25 GX 115-5 5577

GX 115-51 5586

CMH

OCR

RMR

CRR

FCRR

5690

## EXHIBITS (Continued):

GX 115-7	5591
11-48	5612
115-49	5615
150-50	5616
115-15	5625
115-56	5626
GX 115-7	5628
GX 115-54	5630
GX 115-33	5631
GX 115-52	5633
GX 115-42 and -44	5634
GX 1001 and 1002	5656
DX 118-26-A	5667

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RMR

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FCRR

## USA v. Greebel

1

<b>\$</b>	<b>1002</b> [6] - 5655:16, 5656:5, 5656:7, 5656:8, 5656:13, 5690:8 <b>1062</b> [1] - 5520:24 <b>108,500</b> [3] - 5629:7, 5629:18, 5630:14 <b>10:52</b> [1] - 5418:22 <b>10th</b> [2] - 5475:10, 5612:6 <b>11</b> [5] - 5405:14, 5488:15, 5604:12, 5604:17, 5658:24 <b>11-48</b> [2] - 5612:12, 5690:3 <b>1114-31</b> [1] - 5427:3 <b>11201</b> [1] - 5581:23 <b>114-21</b> [4] - 5489:15, 5489:23, 5489:25, 5689:17 <b>114-22</b> [1] - 5549:1 <b>114-25</b> [9] - 5442:17, 5442:23, 5445:10, 5445:19, 5449:20, 5473:21, 5473:24, 5552:25, 5555:13 <b>114-29-A</b> [3] - 5405:13, 5451:11, 5551:16 <b>114-30-A</b> [4] - 5407:11, 5407:24, 5408:1, 5408:6 <b>114-30-B</b> [1] - 5407:13 <b>114-30-H</b> [2] - 5407:13, 5408:2 <b>114-31</b> [3] - 5427:7, 5427:9, 5689:16 <b>114-33</b> [2] - 5404:8, 5404:10 <b>114-4</b> [1] - 5580:15 <b>114-42</b> [1] - 5651:22 <b>115</b> [1] - 5634:7 <b>115-1</b> [9] - 5563:16, 5564:13, 5565:4, 5566:13, 5568:1, 5568:23, 5568:25, 5634:23, 5689:24 <b>115-10</b> [1] - 5589:21 <b>115-14</b> [3] - 5563:16, 5592:13, 5638:10 <b>115-15</b> [2] - 5625:2, 5690:4 <b>115-16</b> [3] - 5563:16, 5567:20, 5689:22 <b>115-17</b> [1] - 5628:1 <b>115-18</b> [2] - 5594:7, 5638:19 <b>115-19</b> [2] - 5598:12, 5639:4	<b>115-2</b> [4] - 5567:19, 5571:4, 5590:24, 5689:21 <b>115-20</b> [2] - 5597:19, 5639:7 <b>115-22</b> [2] - 5628:21, 5628:24 <b>115-23</b> [3] - 5602:3, 5609:6, 5641:15 <b>115-24</b> [1] - 5607:16 <b>115-25</b> [1] - 5607:15 <b>115-27</b> [2] - 5567:20, 5689:22 <b>115-28</b> [2] - 5563:16, 5610:1 <b>115-30</b> [4] - 5563:16, 5567:21, 5618:23, 5689:23 <b>115-31</b> [1] - 5563:17 <b>115-33</b> [4] - 5631:2, 5631:9, 5631:11, 5690:6 <b>115-34</b> [4] - 5563:17, 5567:21, 5620:17, 5689:23 <b>115-36</b> [1] - 5563:17 <b>115-38</b> [4] - 5563:17, 5567:21, 5622:4, 5689:23 <b>115-4</b> [4] - 5575:16, 5577:5, 5580:16, 5639:10 <b>115-40</b> [5] - 5563:17, 5567:12, 5567:21, 5623:12, 5689:23 <b>115-42</b> [4] - 5634:8, 5634:12, 5634:20, 5690:7 <b>115-43</b> [5] - 5563:17, 5567:21, 5618:10, 5643:8, 5689:24 <b>115-44</b> [2] - 5634:8, 5634:12 <b>115-46</b> [1] - 5563:18 <b>115-48</b> [3] - 5563:18, 5612:2, 5612:10 <b>115-49</b> [4] - 5615:8, 5615:12, 5615:14, 5690:3 <b>115-5</b> [5] - 5576:19, 5577:8, 5577:10, 5577:11, 5689:25 <b>115-50</b> [2] - 5616:12, 5616:21 <b>115-51</b> [7] - 5563:18, 5585:23, 5586:21, 5586:23, 5586:24, 5647:14, 5689:25 <b>115-52</b> [5] - 5633:4, 5633:11, 5633:13,	5634:7, 5690:7 <b>115-54</b> [4] - 5629:20, 5630:3, 5630:5, 5690:6 <b>115-55</b> [2] - 5624:17, 5624:25 <b>115-56</b> [6] - 5626:3, 5626:11, 5626:14, 5627:6, 5628:5, 5690:5 <b>115-57</b> [1] - 5627:3 <b>115-7</b> [8] - 5590:25, 5591:18, 5591:20, 5591:21, 5628:3, 5637:25, 5690:2, 5690:5 <b>115-8</b> [1] - 5645:6 <b>11518</b> [1] - 5581:17 <b>116-21</b> [1] - 5481:10 <b>116-81</b> [2] - 5544:15, 5689:20 <b>116-A-1</b> [1] - 5544:9 <b>118-26</b> [9] - 5509:24, 5514:17, 5514:18, 5515:13, 5519:19, 5527:4, 5527:8, 5536:5, 5689:18 <b>118-26-A</b> [2] - 5667:2, 5690:8 <b>118-39</b> [4] - 5549:3, 5549:5, 5550:5, 5689:21 <b>118-4</b> [5] - 5500:8, 5537:4, 5538:2, 5538:5, 5689:19 <b>118-41</b> [4] - 5542:5, 5542:18, 5542:21, 5689:19 <b>118-46</b> [5] - 5443:21, 5443:25, 5444:2, 5445:4, 5689:17 <b>118-47</b> [3] - 5546:9, 5546:20, 5689:20 <b>118-55</b> [5] - 5511:21, 5514:16, 5514:22, 5514:25, 5515:14 <b>118-56</b> [1] - 5511:21 <b>118-57</b> [1] - 5511:21 <b>118-58</b> [6] - 5511:21, 5527:16, 5527:19, 5527:20, 5527:22, 5689:18 <b>118-59</b> [1] - 5511:21 <b>118-60</b> [1] - 5511:21 <b>118-61</b> [1] - 5511:22 <b>11:10</b> [1] - 5521:21 <b>11th</b> [2] - 5672:4, 5674:5 <b>12</b> [16] - 5422:11, 5425:4, 5488:23,	5489:1, 5490:18, 5527:10, 5539:10, 5568:10, 5570:4, 5597:25, 5613:3, 5613:18, 5614:6, 5626:20, 5630:24, 5669:14 <b>12,500</b> [2] - 5618:2, 5643:15 <b>12-13-2012</b> [3] - 5569:19, 5630:17, 5631:1 <b>12/27/2012</b> [1] - 5587:16 <b>12/31/2012</b> [1] - 5405:2 <b>123</b> [1] - 5609:6 <b>124-2</b> [2] - 5470:17, 5556:1 <b>124-4-A</b> [3] - 5418:7, 5418:18, 5689:15 <b>124-5</b> [3] - 5424:14, 5424:20, 5424:22 <b>125-4-A</b> [1] - 5418:16 <b>12th</b> [5] - 5519:15, 5519:16, 5536:8, 5539:9, 5671:22 <b>13</b> [12] - 5407:9, 5414:22, 5416:17, 5416:20, 5418:11, 5418:21, 5432:24, 5492:25, 5570:4, 5571:7, 5574:12, 5634:24 <b>13(d)</b> [3] - 5672:13, 5674:15, 5675:3 <b>13-D</b> [11] - 5663:8, 5663:17, 5663:25, 5664:2, 5664:4, 5664:7, 5664:10, 5664:12, 5667:8, 5668:2, 5670:3 <b>13-Ds</b> [1] - 5664:9 <b>13th</b> [2] - 5411:9, 5474:7 <b>14</b> [15] - 5410:18, 5416:16, 5567:19, 5575:22, 5576:24, 5578:9, 5582:8, 5584:10, 5585:13, 5585:20, 5592:13, 5624:22, 5625:7, 5654:17, 5689:21 <b>144</b> [1] - 5672:11 <b>15</b> [6] - 5416:7, 5427:19, 5607:22, 5628:4, 5635:12, 5655:2 <b>15-CR-637(KAM)</b> [1] - 5400:3
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## USA v. Greebel

2

<p><b>150-50</b> [2] - 5616:24, 5690:4</p> <p><b>150K</b> [1] - 5614:11</p> <p><b>1555</b> [1] - 5570:12</p> <p><b>156,968</b> [1] - 5630:22</p> <p><b>15th</b> [2] - 5402:7, 5669:13</p> <p><b>16</b> [15] - 5400:7, 5418:5, 5495:12, 5544:21, 5655:5, 5658:21, 5659:13, 5659:21, 5662:17, 5667:12, 5673:18, 5675:11, 5677:1, 5680:14, 5687:11</p> <p><b>160,318</b> [1] - 5593:22</p> <p><b>1603</b> [1] - 5590:6</p> <p><b>16th</b> [1] - 5582:15</p> <p><b>17</b> [6] - 5614:20, 5655:21, 5655:25, 5685:9, 5686:19, 5688:14</p> <p><b>1721</b> [1] - 5598:8</p> <p><b>1726</b> [1] - 5630:21</p> <p><b>17th</b> [1] - 5612:6</p> <p><b>18</b> [3] - 5421:23, 5594:7, 5597:1</p> <p><b>181,500</b> [3] - 5631:15, 5632:1, 5632:16</p> <p><b>1847</b> [1] - 5615:1</p> <p><b>19</b> [4] - 5424:15, 5594:12, 5596:10, 5655:5</p> <p><b>1934</b> [1] - 5531:12</p> <p><b>194</b> [1] - 5621:7</p> <p><b>1:30</b> [1] - 5521:17</p> <p><b>1:35</b> [2] - 5512:9, 5521:17</p> <p><b>1st</b> [1] - 5578:18</p>	<p><b>20</b> [3] - 5591:6, 5597:18, 5654:17</p> <p><b>20,000</b> [3] - 5606:19, 5607:5, 5608:1</p> <p><b>200</b> [1] - 5400:17</p> <p><b>200,000</b> [9] - 5615:1, 5615:24, 5617:14, 5617:24, 5622:11, 5622:21, 5623:18, 5623:20, 5625:13</p> <p><b>2010</b> [1] - 5597:11</p> <p><b>2011</b> [1] - 5431:8</p> <p><b>2012</b> [44] - 5403:22, 5404:19, 5410:16, 5416:5, 5424:2, 5424:9, 5431:9, 5432:22, 5500:15, 5502:23, 5529:4, 5529:11, 5529:13, 5529:14, 5531:5, 5531:6, 5532:12, 5532:16, 5543:23, 5547:15, 5555:23, 5556:19, 5556:22, 5568:10, 5570:5, 5571:7, 5574:12, 5575:22, 5576:24, 5578:9, 5582:8, 5584:10, 5585:13, 5585:20, 5586:4, 5587:2, 5591:6, 5604:17, 5628:4, 5634:24, 5635:17, 5654:17, 5655:21, 5655:25</p> <p><b>2013</b> [114] - 5404:6, 5404:13, 5405:1, 5407:17, 5407:19, 5408:10, 5408:12, 5409:1, 5415:23, 5416:18, 5416:20, 5418:2, 5418:11, 5418:22, 5419:15, 5419:18, 5420:1, 5420:21, 5420:23, 5421:20, 5422:3, 5422:11, 5422:24, 5424:3, 5424:5, 5426:23, 5428:7, 5432:24, 5433:1, 5446:3, 5451:18, 5467:16, 5473:18, 5484:17, 5491:13, 5491:15, 5491:23, 5492:5, 5495:18, 5501:5, 5502:25, 5509:8, 5509:12, 5514:23, 5515:11, 5517:9, 5527:11, 5527:25, 5529:5,</p>	<p>5529:15, 5531:7, 5531:8, 5532:13, 5532:16, 5538:12, 5539:2, 5539:8, 5539:10, 5541:16, 5543:23, 5543:24, 5544:6, 5544:11, 5544:22, 5546:15, 5547:15, 5547:16, 5547:17, 5547:21, 5549:11, 5549:13, 5550:13, 5552:5, 5554:22, 5555:18, 5555:23, 5556:18, 5556:23, 5557:1, 5590:3, 5592:20, 5593:14, 5594:12, 5596:16, 5597:1, 5597:25, 5602:9, 5603:18, 5604:12, 5607:22, 5609:1, 5610:5, 5610:19, 5612:7, 5612:16, 5612:25, 5613:3, 5613:18, 5614:6, 5614:20, 5618:25, 5619:16, 5619:22, 5620:20, 5621:21, 5629:1, 5630:24, 5631:4, 5633:8, 5641:22, 5654:17, 5654:20, 5654:24</p> <p><b>2013-04</b> [3] - 5413:20, 5414:7, 5530:5</p> <p><b>2014</b> [25] - 5425:4, 5568:10, 5615:10, 5615:20, 5616:17, 5617:9, 5618:14, 5622:8, 5623:13, 5623:25, 5624:22, 5625:7, 5626:20, 5628:10, 5628:17, 5634:12, 5634:13, 5635:12, 5654:24, 5655:2, 5655:5, 5655:21, 5656:1</p> <p><b>2015</b> [1] - 5669:13</p> <p><b>2017</b> [3] - 5400:7, 5669:15, 5688:14</p> <p><b>21</b> [5] - 5427:1, 5529:5, 5628:10, 5628:17, 5654:20</p> <p><b>22</b> [2] - 5610:19, 5620:20</p> <p><b>225</b> [1] - 5400:23</p> <p><b>22nd</b> [1] - 5600:4</p> <p><b>23</b> [3] - 5517:9, 5602:2, 5610:5</p> <p><b>230</b> [1] - 5587:20</p>	<p><b>24</b> [2] - 5560:13, 5607:16</p> <p><b>24,046</b> [1] - 5593:22</p> <p><b>247</b> [3] - 5410:20, 5482:9, 5482:15</p> <p><b>24th</b> [1] - 5611:9</p> <p><b>25</b> [4] - 5408:10, 5409:1, 5567:20, 5689:22</p> <p><b>25,000</b> [2] - 5618:2, 5643:15</p> <p><b>250,000</b> [1] - 5580:8</p> <p><b>251</b> [1] - 5419:24</p> <p><b>25th</b> [1] - 5474:5</p> <p><b>26</b> [2] - 5564:13, 5566:14</p> <p><b>27</b> [3] - 5615:20, 5623:13, 5641:21</p> <p><b>271</b> [1] - 5400:15</p> <p><b>28</b> [10] - 5567:20, 5586:4, 5587:2, 5592:20, 5593:13, 5609:25, 5618:25, 5619:16, 5654:24, 5689:22</p> <p><b>29</b> [3] - 5420:23, 5549:13, 5654:20</p> <p><b>2:00</b> [3] - 5512:15, 5521:12, 5524:1</p> <p><b>2:15</b> [1] - 5687:6</p> <p><b>2:30</b> [1] - 5522:1</p>	<p>5529:4, 5531:6, 5531:8, 5532:12, 5532:13, 5555:18, 5555:23, 5555:25, 5556:14, 5556:19, 5556:22, 5556:23, 5557:1, 5567:21, 5689:23</p> <p><b>311</b> [1] - 5672:5</p> <p><b>31st</b> [4] - 5474:11, 5474:13, 5474:21, 5474:24</p> <p><b>33</b> [1] - 5631:2</p> <p><b>34</b> [2] - 5567:13, 5620:18</p> <p><b>340</b> [1] - 5631:19</p> <p><b>349</b> [1] - 5632:19</p> <p><b>350,000</b> [5] - 5580:6, 5580:7, 5580:8, 5590:7, 5604:18</p> <p><b>36</b> [2] - 5567:21, 5689:23</p> <p><b>37,309</b> [1] - 5593:22</p> <p><b>37,500</b> [1] - 5618:2</p> <p><b>375,000</b> [3] - 5592:4, 5592:22, 5593:19</p> <p><b>38</b> [5] - 5416:22, 5422:12, 5422:13, 5544:21, 5622:5</p> <p><b>39</b> [2] - 5554:18, 5554:21</p> <p><b>397</b> [1] - 5410:25</p> <p><b>399</b> [1] - 5412:9</p>
<p><b>2</b></p>			<p><b>3</b></p>	
<p><b>2</b> [10] - 5409:10, 5456:18, 5484:10, 5484:20, 5522:8, 5522:9, 5523:12, 5556:18, 5590:23, 5654:24</p> <p><b>2,400,000</b> [2] - 5576:10, 5578:16</p> <p><b>2,531,920</b> [1] - 5592:4</p> <p><b>2,577,755</b> [2] - 5635:3, 5635:16</p> <p><b>2,872</b> [2] - 5610:14, 5611:6</p> <p><b>2.28</b> [2] - 5420:17, 5427:15</p> <p><b>2.4</b> [1] - 5579:1</p>			<p><b>3</b> [10] - 5409:10, 5514:23, 5515:11, 5515:19, 5566:14, 5590:3, 5603:18, 5629:1, 5634:12, 5655:2</p> <p><b>30</b> [24] - 5431:9, 5446:3, 5484:17, 5491:13, 5491:23, 5495:18, 5521:24, 5522:1, 5529:12, 5544:11, 5546:15, 5567:1, 5567:2, 5567:3, 5567:4, 5567:13, 5616:17, 5617:9, 5618:14, 5619:22, 5633:8, 5655:21, 5656:1</p> <p><b>30,000</b> [1] - 5606:16</p> <p><b>300,000</b> [5] - 5580:6, 5580:7, 5603:12, 5603:25, 5605:2</p> <p><b>30th</b> [2] - 5474:3, 5474:9</p> <p><b>31</b> [20] - 5473:18, 5491:15, 5500:14,</p>	<p><b>4</b></p> <p><b>4</b> [5] - 5409:10, 5567:19, 5602:9, 5674:14, 5689:21</p> <p><b>4(1)</b> [1] - 5578:3</p> <p><b>400</b> [2] - 5425:24, 5426:3</p> <p><b>400,00</b> [1] - 5580:10</p> <p><b>400,000</b> [3] - 5426:3, 5603:11, 5603:21</p> <p><b>401</b> [2] - 5464:3, 5468:10</p> <p><b>403</b> [3] - 5414:22, 5468:10, 5663:21</p> <p><b>41</b> [8] - 5567:1, 5567:3, 5567:4, 5567:11, 5567:14, 5574:25, 5575:5, 5575:7</p> <p><b>413</b> [1] - 5592:6</p> <p><b>425</b> [1] - 5572:18</p> <p><b>426</b> [1] - 5573:1</p> <p><b>428</b> [2] - 5573:17</p> <p><b>43</b> [1] - 5618:11</p> <p><b>433,274</b> [1] - 5592:5</p>

## USA v. Greebel

3

<p>44 [2] - 5634:20, 5690:7</p> <p>45 [1] - 5581:22</p> <p>46 [3] - 5423:6, 5567:22, 5689:24</p> <p>460 [1] - 5574:5</p> <p>466 [1] - 5580:21</p> <p>47,000 [2] - 5446:11, 5447:10</p> <p>47,127 [1] - 5555:2</p> <p>47,128 [5] - 5445:23, 5553:6, 5610:12, 5611:5, 5611:20</p> <p>473,274 [1] - 5598:8</p> <p>48 [2] - 5564:14, 5566:14</p> <p>488 [1] - 5581:7</p> <p>48th [1] - 5400:17</p> <p>49 [1] - 5422:10</p> <p>494 [1] - 5581:24</p> <p>495 [3] - 5585:6, 5640:14</p>	<p>5567 [1] - 5689:21</p> <p>5568 [1] - 5689:24</p> <p>5577 [1] - 5689:25</p> <p>5586 [1] - 5689:25</p> <p>5591 [1] - 5690:2</p> <p>56 [1] - 5626:4</p> <p>5612 [1] - 5690:3</p> <p>5615 [1] - 5690:3</p> <p>5616 [1] - 5690:4</p> <p>5625 [1] - 5690:4</p> <p>5626 [1] - 5690:5</p> <p>5628 [1] - 5690:5</p> <p>5630 [1] - 5690:6</p> <p>5631 [1] - 5690:6</p> <p>5633 [1] - 5690:7</p> <p>5634 [1] - 5690:7</p> <p>5636 [1] - 5689:10</p> <p>5656 [2] - 5689:12, 5690:8</p> <p>5667 [1] - 5690:8</p> <p>575 [1] - 5620:15</p> <p>57684 [2] - 5514:17, 5515:14</p> <p>57704 [2] - 5536:15, 5536:16</p> <p>58,306 [1] - 5593:22</p> <p>585 [1] - 5595:4</p> <p>587 [1] - 5596:3</p> <p>59 [1] - 5581:17</p> <p>5:30 [1] - 5653:18</p>	<p>5641:19</p> <p>633 [2] - 5641:20</p> <p>66 [1] - 5410:24</p> <p>673 [1] - 5611:13</p> <p>679 [1] - 5610:15</p> <p>682-B [1] - 5467:15</p> <p>685 [1] - 5620:13</p>	<p>5508:1, 5509:8, 5509:12, 5509:16, 5509:17, 5509:18, 5527:24, 5550:13, 5666:12</p> <p>94,521 [1] - 5593:22</p> <p>950 [3] - 5654:14, 5655:9, 5655:10</p> <p>951 [1] - 5654:18</p> <p>952 [1] - 5654:22</p> <p>953 [2] - 5654:21, 5654:25</p> <p>954 [3] - 5655:3, 5655:9, 5655:10</p> <p>955 [2] - 5655:18, 5656:2</p> <p>956 [2] - 5655:22, 5656:2</p> <p>968 [5] - 5416:9, 5416:12, 5416:14, 5554:17, 5689:15</p> <p>972 [4] - 5421:25, 5422:5, 5422:7, 5689:16</p> <p>9:00 [2] - 5400:7, 5688:15</p> <p>9th [14] - 5482:16, 5482:18, 5483:1, 5517:11, 5520:11, 5520:12, 5533:23, 5536:8, 5536:13, 5538:11, 5538:12, 5538:14, 5539:2, 5540:18</p>	<p>5541:14, 5674:23</p> <p>abstracts [4] - 5500:14, 5511:1, 5537:8, 5537:9</p> <p>abundance [3] - 5662:11, 5662:15, 5662:17</p> <p>abundant [1] - 5673:5</p> <p>access [4] - 5486:10, 5512:25, 5651:9, 5655:7</p> <p>accessed [1] - 5468:3</p> <p>accidentally [1] - 5546:9</p> <p>accommodate [1] - 5575:4</p> <p>accompanied [1] - 5638:20</p> <p>accordance [5] - 5413:19, 5453:15, 5454:12, 5487:22, 5543:9</p> <p>according [4] - 5473:5, 5597:11, 5602:10, 5607:4</p> <p>Accordingly [1] - 5553:8</p> <p>accordingly [1] - 5445:25</p> <p>account [8] - 5434:4, 5488:11, 5491:14, 5492:8, 5543:10, 5561:13, 5646:14, 5646:19</p> <p>accountant [3] - 5430:20, 5478:10, 5489:11</p> <p>accountant's [2] - 5488:15, 5493:4</p> <p>accountants [2] - 5469:14, 5478:11</p> <p>accounted [4] - 5414:6, 5453:15, 5454:11, 5543:19</p> <p>Accounting [1] - 5530:4</p> <p>accounting [43] - 5413:20, 5414:1, 5414:2, 5414:7, 5414:8, 5414:10, 5414:12, 5414:18, 5420:11, 5441:3, 5441:14, 5442:11, 5453:18, 5475:20, 5477:2, 5478:4, 5478:8, 5478:14, 5479:3, 5486:9, 5487:4, 5487:17,</p>
5				
<p>5 [4] - 5409:10, 5467:16, 5566:14, 5576:22</p> <p>5,000 [3] - 5621:4, 5621:19, 5621:21</p> <p>5/31 [1] - 5475:8</p> <p>50,000 [5] - 5605:3, 5608:16, 5608:19, 5612:20, 5618:5</p> <p>501 [1] - 5584:5</p> <p>51 [5] - 5447:14, 5564:13, 5564:14, 5566:14, 5585:22</p> <p>52 [2] - 5632:18, 5633:3</p> <p>521 [1] - 5647:4</p> <p>54 [1] - 5629:21</p> <p>5403 [1] - 5689:5</p> <p>5416 [1] - 5689:15</p> <p>5418 [1] - 5689:15</p> <p>5422 [1] - 5689:16</p> <p>5427 [1] - 5689:16</p> <p>5428 [1] - 5689:6</p> <p>5444 [1] - 5689:17</p> <p>5489 [1] - 5689:17</p> <p>55 [1] - 5624:17</p> <p>5509 [1] - 5689:18</p> <p>5527 [1] - 5689:18</p> <p>5538 [1] - 5689:19</p> <p>5542 [1] - 5689:19</p> <p>5544 [1] - 5689:20</p> <p>5546 [1] - 5689:20</p> <p>5549 [1] - 5689:21</p> <p>5550 [1] - 5689:7</p> <p>5557 [1] - 5689:9</p>	<p>6 [2] - 5567:19, 5689:21</p> <p>6,000 [2] - 5619:7, 5619:20</p> <p>6/10 [2] - 5474:22, 5475:5</p> <p>600 [1] - 5597:12</p> <p>601 [1] - 5596:24</p> <p>609 [1] - 5598:18</p> <p>61 [17] - 5410:13, 5411:2, 5419:21, 5419:25, 5420:4, 5426:23, 5427:5, 5481:8, 5490:3, 5490:7, 5514:25, 5531:18, 5545:4, 5545:7, 5547:24, 5549:9, 5639:20</p> <p>613-2643 [1] - 5400:24</p> <p>623.01 [2] - 5642:10, 5642:12</p> <p>625 [1] - 5605:20</p> <p>626 [2] - 5605:17, 5606:5</p> <p>629 [1] - 5603:17</p> <p>632 [3] - 5609:6,</p>			
	6			
	<p>6 [2] - 5567:19, 5689:21</p> <p>6,000 [2] - 5619:7, 5619:20</p> <p>6/10 [2] - 5474:22, 5475:5</p> <p>600 [1] - 5597:12</p> <p>601 [1] - 5596:24</p> <p>609 [1] - 5598:18</p> <p>61 [17] - 5410:13, 5411:2, 5419:21, 5419:25, 5420:4, 5426:23, 5427:5, 5481:8, 5490:3, 5490:7, 5514:25, 5531:18, 5545:4, 5545:7, 5547:24, 5549:9, 5639:20</p> <p>613-2643 [1] - 5400:24</p> <p>623.01 [2] - 5642:10, 5642:12</p> <p>625 [1] - 5605:20</p> <p>626 [2] - 5605:17, 5606:5</p> <p>629 [1] - 5603:17</p> <p>632 [3] - 5609:6,</p>			
			7	
		<p>7 [5] - 5566:14, 5590:24, 5622:8, 5623:25, 5634:12</p> <p>717 [1] - 5420:8</p> <p>718 [1] - 5400:24</p> <p>72 [2] - 5560:17, 5573:14</p> <p>744 [1] - 5536:14</p> <p>75,000 [1] - 5618:3</p> <p>777 [3] - 5597:6, 5600:3, 5618:9</p> <p>79738 [1] - 5569:11</p> <p>79761 [1] - 5575:20</p> <p>798 [1] - 5652:2</p> <p>79926 [1] - 5590:1</p> <p>7th [1] - 5596:16</p>		
			8	
		<p>8 [3] - 5404:13, 5567:19, 5689:21</p> <p>8-B [1] - 5581:22</p> <p>80 [1] - 5635:5</p> <p>80,000 [4] - 5448:15, 5607:5, 5607:9, 5607:25</p> <p>80187 [1] - 5592:18</p> <p>803(17 [2] - 5655:11, 5656:4</p> <p>80439 [1] - 5594:10</p> <p>80626 [1] - 5596:14</p> <p>80689 [1] - 5597:23</p> <p>80957 [2] - 5602:6, 5608:2</p> <p>81070 [1] - 5607:19</p> <p>81549 [1] - 5610:3</p> <p>81586 [1] - 5618:24</p> <p>825954 [1] - 5631:6</p> <p>840165 [1] - 5635:8</p> <p>85150 [1] - 5623:15</p> <p>8th [3] - 5597:11, 5597:13, 5597:14</p>		
			9	
		<p>9 [20] - 5501:5, 5501:13, 5502:18, 5502:19, 5502:25, 5507:20, 5507:21, 5507:22, 5507:23,</p>		
				A
				<p>a.m [1] - 5400:7</p> <p>ability [1] - 5495:24</p> <p>able [20] - 5402:1, 5402:2, 5459:22, 5461:9, 5463:19, 5466:13, 5466:16, 5466:17, 5466:18, 5466:23, 5492:12, 5522:16, 5522:20, 5523:25, 5524:4, 5549:16, 5575:4, 5646:3, 5647:8, 5661:23</p> <p>absence [2] - 5495:22, 5499:23</p> <p>absolutely [3] - 5513:7, 5524:5, 5636:4</p> <p>abstract [11] - 5500:21, 5537:16, 5537:23, 5537:24, 5538:15, 5538:18, 5538:24, 5539:15,</p>

## USA v. Greebel

4

<p>5491:3, 5491:12, 5492:3, 5492:4, 5492:6, 5492:8, 5495:18, 5496:3, 5500:2, 5529:1, 5529:21, 5531:10, 5541:22, 5542:10, 5543:7, 5543:8, 5543:16, 5543:18, 5545:7, 5545:19 <b>accounts</b> [2] - 5410:2, 5621:15 <b>accuracy</b> [1] - 5547:8 <b>accurate</b> [10] - 5495:25, 5545:22, 5654:14, 5654:18, 5654:22, 5654:25, 5655:3, 5655:18, 5655:22, 5664:15 <b>accurated</b> [1] - 5505:3 <b>accurately</b> [1] - 5507:16 <b>accusations</b> [1] - 5687:22 <b>acknowledge</b> [3] - 5592:21, 5598:5, 5669:3 <b>acquiring</b> [1] - 5425:24 <b>act</b> [1] - 5494:21 <b>Act</b> [1] - 5531:12 <b>Acting</b> [1] - 5400:13 <b>actions</b> [3] - 5425:17, 5453:6, 5551:23 <b>active</b> [1] - 5425:15 <b>actively</b> [3] - 5440:16, 5440:25, 5442:1 <b>activity</b> [6] - 5564:5, 5568:5, 5568:6, 5568:7, 5667:20, 5676:1 <b>Acts</b> [2] - 5414:25, 5492:25 <b>acts</b> [11] - 5415:2, 5415:8, 5427:19, 5427:21, 5493:4, 5493:7, 5493:13, 5493:20, 5494:17, 5494:24, 5495:2 <b>actual</b> [11] - 5436:21, 5443:9, 5450:21, 5460:22, 5460:23, 5508:18, 5521:5, 5593:3, 5643:17, 5674:7, 5674:12 <b>add</b> [2] - 5462:23,</p>	<p>5510:25 <b>added</b> [6] - 5443:13, 5549:9, 5549:11, 5574:22, 5613:8, 5613:15 <b>adding</b> [1] - 5554:13 <b>addition</b> [5] - 5445:9, 5445:21, 5445:22, 5513:11, 5533:3 <b>additional</b> [22] - 5418:3, 5419:4, 5420:21, 5421:10, 5432:5, 5443:22, 5445:4, 5450:16, 5451:5, 5464:22, 5465:10, 5522:1, 5549:9, 5549:12, 5549:17, 5573:11, 5576:6, 5580:10, 5612:21, 5636:3, 5671:10, 5685:9 <b>address</b> [11] - 5414:18, 5491:4, 5581:3, 5581:5, 5581:16, 5581:21, 5584:24, 5592:7, 5597:6, 5601:10, 5632:4 <b>addressed</b> [4] - 5408:14, 5517:21, 5617:10 <b>addresses</b> [2] - 5585:11, 5595:15 <b>adequacy</b> [1] - 5531:10 <b>adequate</b> [1] - 5664:21 <b>adequately</b> [1] - 5493:3 <b>adjourned</b> [1] - 5688:14 <b>admissibility</b> [2] - 5465:9, 5503:18 <b>admissible</b> [17] - 5459:15, 5459:18, 5460:2, 5460:10, 5462:7, 5462:8, 5463:15, 5463:22, 5464:9, 5505:21, 5513:23, 5522:7, 5526:14, 5655:12, 5655:14, 5656:4, 5656:5 <b>admit</b> [16] - 5458:10, 5463:17, 5489:22, 5508:5, 5510:7, 5510:11, 5514:11, 5514:12, 5520:6, 5546:19, 5566:21, 5567:19, 5612:12,</p>	<p>5626:14, 5656:7, 5686:1 <b>admitted</b> [25] - 5442:18, 5447:13, 5457:21, 5457:22, 5457:24, 5458:19, 5459:8, 5459:9, 5460:12, 5461:20, 5462:6, 5462:13, 5462:15, 5463:13, 5502:13, 5503:20, 5504:6, 5504:7, 5504:10, 5505:5, 5505:12, 5512:21, 5656:9, 5666:23 <b>admitting</b> [2] - 5506:15, 5510:9 <b>adopt</b> [2] - 5414:11, 5492:8 <b>adopted</b> [6] - 5413:20, 5480:24, 5481:1, 5532:4, 5532:6, 5532:7 <b>adopter</b> [1] - 5530:4 <b>advance</b> [5] - 5460:7, 5462:11, 5545:11, 5662:13, 5683:8 <b>advanced</b> [1] - 5463:5 <b>adverse</b> [1] - 5685:2 <b>advice</b> [3] - 5412:1, 5412:3, 5412:6 <b>advise</b> [11] - 5472:8, 5478:12, 5525:3, 5528:25, 5529:25, 5572:8, 5573:14, 5612:22, 5613:6, 5614:9, 5632:4 <b>advised</b> [10] - 5451:19, 5452:8, 5502:25, 5512:14, 5522:19, 5529:2, 5530:3, 5552:6, 5672:6, 5684:12 <b>advises</b> [1] - 5502:23 <b>advising</b> [1] - 5478:13 <b>advisor</b> [1] - 5479:14 <b>advocating</b> [1] - 5477:25 <b>affect</b> [2] - 5554:15, 5661:21 <b>affiliate</b> [2] - 5413:22, 5661:13 <b>affiliated</b> [2] - 5451:19, 5552:6 <b>affiliation</b> [1] - 5579:15 <b>afford</b> [2] - 5401:21,</p>	<p>5402:8 <b>afternoon</b> [10] - 5469:19, 5527:2, 5527:3, 5601:2, 5625:19, 5628:20, 5636:9, 5656:20, 5656:21, 5687:6 <b>agencies</b> [2] - 5659:14, 5659:16 <b>agency</b> [3] - 5651:6, 5658:2, 5672:9 <b>agent</b> [3] - 5465:13, 5504:3, 5504:10 <b>ago</b> [4] - 5564:11, 5586:9, 5608:13, 5681:18 <b>agree</b> [26] - 5445:3, 5447:2, 5449:9, 5450:10, 5452:14, 5458:15, 5458:23, 5459:17, 5471:16, 5471:19, 5475:10, 5485:3, 5485:20, 5487:21, 5490:19, 5492:17, 5511:15, 5544:17, 5545:1, 5548:16, 5555:22, 5646:24, 5647:2, 5677:24, 5679:8, 5680:25 <b>agreed</b> [24] - 5406:19, 5445:23, 5446:10, 5446:24, 5457:11, 5469:7, 5480:18, 5488:10, 5521:10, 5522:11, 5543:22, 5553:6, 5553:19, 5555:1, 5555:17, 5604:18, 5605:4, 5609:19, 5653:21, 5654:10, 5654:13, 5681:15, 5683:20, 5684:7 <b>agreeing</b> [1] - 5425:24 <b>agreement</b> [105] - 5405:21, 5406:5, 5407:5, 5408:10, 5408:14, 5408:17, 5408:25, 5420:11, 5420:22, 5420:23, 5420:24, 5421:6, 5421:10, 5421:17, 5445:4, 5445:11, 5445:13, 5446:3, 5446:15, 5447:3, 5447:5, 5448:6, 5448:10, 5448:13, 5448:17, 5448:20, 5448:22, 5449:10,</p>	<p>5449:11, 5449:12, 5450:3, 5450:4, 5450:11, 5450:16, 5455:13, 5457:10, 5458:8, 5458:10, 5458:17, 5461:5, 5461:10, 5461:22, 5463:22, 5464:20, 5466:9, 5466:10, 5466:14, 5467:10, 5475:2, 5475:5, 5475:19, 5476:7, 5484:13, 5541:1, 5541:5, 5541:10, 5541:12, 5541:22, 5542:8, 5542:9, 5542:11, 5542:24, 5549:12, 5549:13, 5549:17, 5551:18, 5553:14, 5572:3, 5573:19, 5604:2, 5604:10, 5604:11, 5604:18, 5604:25, 5605:1, 5605:16, 5605:21, 5606:6, 5606:9, 5611:1, 5611:4, 5611:10, 5611:12, 5611:13, 5617:19, 5619:20, 5619:24, 5620:2, 5621:20, 5621:23, 5621:24, 5623:3, 5623:6, 5632:12, 5642:7, 5642:8, 5642:16, 5642:25, 5643:3, 5649:5, 5649:7, 5652:11, 5652:14, 5684:3 <b>Agreement</b> [4] - 5447:16, 5603:7, 5603:8, 5604:8 <b>agreements</b> [166] - 5404:25, 5406:18, 5406:22, 5407:22, 5408:7, 5409:6, 5409:15, 5409:20, 5409:21, 5409:22, 5410:8, 5412:18, 5412:20, 5413:17, 5414:6, 5417:6, 5432:19, 5432:21, 5433:3, 5436:3, 5436:4, 5436:5, 5436:12, 5436:14, 5436:22, 5436:25, 5437:18, 5438:3, 5438:6, 5438:9, 5438:11, 5438:12, 5438:15, 5438:17, 5438:19, 5438:21, 5439:4, 5439:7,</p>
--	--	--	--	--



5440:7, 5442:2,  
5442:5, 5442:9,  
5442:10, 5442:15,  
5443:5, 5445:25,  
5446:9, 5449:16,  
5450:5, 5451:9,  
5451:18, 5451:25,  
5452:10, 5452:11,  
5452:13, 5452:21,  
5453:15, 5453:17,  
5454:10, 5454:18,  
5454:22, 5455:3,  
5455:21, 5455:24,  
5457:18, 5458:1,  
5458:3, 5458:5,  
5459:1, 5459:3,  
5459:6, 5459:7,  
5459:15, 5459:24,  
5460:1, 5460:9,  
5460:16, 5460:23,  
5460:25, 5461:17,  
5462:1, 5462:10,  
5463:3, 5463:4,  
5464:9, 5465:14,  
5466:6, 5466:7,  
5467:9, 5467:11,  
5469:15, 5473:25,  
5475:11, 5475:16,  
5476:8, 5476:20,  
5477:19, 5481:19,  
5481:20, 5483:25,  
5484:19, 5484:25,  
5485:9, 5485:11,  
5485:12, 5485:15,  
5485:16, 5485:18,  
5486:1, 5486:19,  
5488:11, 5491:2,  
5491:4, 5491:10,  
5492:9, 5492:19,  
5492:21, 5497:9,  
5498:2, 5498:9,  
5498:15, 5498:18,  
5501:2, 5501:10,  
5504:5, 5509:11,  
5517:13, 5517:14,  
5520:16, 5526:13,  
5529:22, 5531:2,  
5531:21, 5533:7,  
5533:9, 5533:15,  
5533:18, 5540:20,  
5540:23, 5541:3,  
5541:18, 5541:19,  
5543:9, 5544:19,  
5544:24, 5545:2,  
5545:3, 5545:8,  
5547:7, 5548:3,  
5548:10, 5548:18,  
5549:10, 5552:14,  
5552:17, 5553:1,  
5553:8, 5554:24,  
5555:15, 5555:24,

5556:25, 5603:4,  
5608:14, 5609:4,  
5670:12  
**agrees** [4] - 5448:14,  
5513:14, 5655:17,  
5684:4  
**ahead** [7] - 5573:18,  
5579:19, 5581:24,  
5584:4, 5584:6,  
5596:10, 5597:18  
**aided** [1] - 5400:25  
**AI** [12] - 5533:7,  
5533:8, 5533:15,  
5540:23, 5540:25,  
5541:3, 5541:4,  
5541:9, 5541:12,  
5541:22, 5542:9,  
5567:8  
**Alan** [1] - 5599:11  
**alert** [1] - 5467:17  
**ALIXANDRA** [1] -  
5400:13  
**Allan** [2] - 5458:9,  
5651:23  
**allegations** [1] -  
5425:18  
**Allen** [11] - 5629:4,  
5629:5, 5629:17,  
5630:14, 5630:21,  
5631:17, 5632:1,  
5632:3, 5632:13,  
5632:16, 5634:9  
**allocate** [1] - 5604:4  
**allow** [4] - 5465:16,  
5676:17, 5678:6  
**allowed** [1] - 5585:1  
**almost** [1] - 5684:5  
**alone** [3] - 5579:13,  
5639:2, 5639:8  
**altogether** [1] -  
5639:14  
**amend** [2] - 5529:13,  
5543:23  
**amended** [7] -  
5416:4, 5416:10,  
5419:18, 5531:13,  
5533:2, 5533:21,  
5554:20  
**Amendment** [5] -  
5603:7, 5603:8,  
5604:8, 5685:2,  
5685:7  
**amendment** [5] -  
5604:10, 5604:11,  
5604:12, 5606:6,  
5611:14  
**amendments** [7] -  
5529:20, 5531:5,  
5532:15, 5603:4,  
5604:2, 5642:7,

5642:8  
**AMERICA** [1] -  
5400:3  
**American** [3] -  
5425:17, 5472:17,  
5659:20  
**amount** [6] -  
5413:21, 5426:15,  
5448:15, 5570:18,  
5672:23, 5674:21  
**amounts** [7] -  
5434:23, 5485:6,  
5487:7, 5572:6,  
5572:21, 5594:22,  
5617:22  
**ample** [1] - 5678:10  
**AMY** [1] - 5689:8  
**Amy** [18] - 5456:21,  
5557:16, 5557:20,  
5572:1, 5577:19,  
5582:11, 5583:3,  
5584:23, 5611:4,  
5614:23, 5615:23,  
5617:1, 5619:19,  
5621:12, 5622:21,  
5626:24, 5628:12,  
5631:25  
**analogy** [1] - 5684:6  
**analysis** [23] -  
5433:6, 5433:11,  
5433:14, 5433:18,  
5433:19, 5434:5,  
5434:7, 5434:10,  
5434:25, 5478:3,  
5529:13, 5541:21,  
5541:22, 5541:24,  
5542:8, 5542:10,  
5542:23, 5543:5,  
5543:6, 5543:7,  
5662:18, 5663:4,  
5675:25  
**analyze** [4] -  
5454:21, 5492:7,  
5492:13, 5658:16  
**analyzed** [1] -  
5553:14  
**analyzes** [1] -  
5667:20  
**analyzing** [5] -  
5491:2, 5492:22,  
5492:23, 5496:3,  
5662:1  
**Andrew** [8] -  
5576:17, 5580:8,  
5611:1, 5611:16,  
5645:10, 5645:11,  
5645:22  
**annual** [1] - 5405:2  
**Anslow** [5] - 5577:1,  
5583:2, 5583:8,

5584:17, 5639:17  
**answer** [13] - 5402:1,  
5402:2, 5440:3,  
5447:9, 5461:11,  
5471:14, 5490:19,  
5492:17, 5493:7,  
5493:11, 5497:17,  
5517:10, 5522:8  
**answering** [1] -  
5473:12  
**anticipate** [1] -  
5681:5  
**anticipated** [2] -  
5672:9, 5672:16  
**anticipates** [1] -  
5672:7  
**anyway** [1] - 5489:16  
**apart** [7] - 5461:8,  
5476:16, 5478:18,  
5540:24, 5541:4,  
5541:9, 5645:14  
**Apartment** [1] -  
5581:22  
**apologize** [3] -  
5594:16, 5607:16,  
5628:24  
**appear** [4] - 5545:2,  
5607:1, 5643:23,  
5671:7  
**APPEARANCES** [1] -  
5400:11  
**applicable** [1] -  
5478:3  
**applied** [1] - 5674:23  
**applies** [1] - 5556:9  
**apply** [1] - 5676:5  
**applying** [4] -  
5479:4, 5491:11,  
5492:2, 5672:2  
**appreciate** [2] -  
5617:2, 5666:8  
**apprise** [1] - 5481:18  
**apprised** [1] -  
5549:18  
**approach** [3] -  
5511:18, 5542:2,  
5687:11  
**appropriate** [20] -  
5449:7, 5457:24,  
5458:6, 5521:4,  
5529:3, 5622:24,  
5661:22, 5663:1,  
5663:12, 5669:19,  
5673:25, 5675:6,  
5677:17, 5677:19,  
5677:21, 5677:22,  
5678:25, 5679:12,  
5680:8, 5686:19  
**approval** [1] - 5535:8  
**approve** [5] - 5533:2,

5535:4, 5543:24,  
5562:17, 5582:25  
**approved** [13] -  
5428:7, 5532:14,  
5532:17, 5534:17,  
5534:21, 5535:12,  
5535:15, 5535:23,  
5535:25, 5536:12,  
5536:23, 5551:3,  
5551:5  
**April** [16] - 5408:10,  
5408:12, 5409:1,  
5451:18, 5474:3,  
5474:5, 5552:5,  
5556:18, 5602:9,  
5603:18, 5607:22,  
5609:1, 5624:22,  
5625:7, 5629:1,  
5634:12  
**arbitration** [1] -  
5425:16  
**Arbitration** [1] -  
5425:17  
**area** [9] - 5645:5,  
5663:14, 5669:23,  
5673:13, 5675:5,  
5676:1, 5677:9,  
5679:25, 5681:23  
**areas** [5] - 5403:9,  
5669:7, 5671:23,  
5672:19, 5679:20  
**argue** [14] - 5459:11,  
5460:4, 5460:8,  
5460:24, 5461:4,  
5461:10, 5462:12,  
5465:8, 5465:14,  
5465:23, 5466:13,  
5502:16, 5515:21,  
5672:15  
**arguing** [3] -  
5462:18, 5467:4,  
5675:13  
**argument** [11] -  
5464:18, 5465:3,  
5466:4, 5470:4,  
5508:17, 5514:8,  
5525:16, 5525:17,  
5525:20, 5525:21,  
5525:22  
**arguments** [4] -  
5468:20, 5468:25,  
5520:1, 5525:15  
**arising** [1] - 5408:24  
**arranged** [1] -  
5436:8  
**arrangement** [3] -  
5458:24, 5491:15,  
5522:3  
**arrangements** [1] -  
5491:13



<p><b>arranges</b> [1] - 5403:17</p> <p><b>Aselage</b> [2] - 5497:21, 5528:4</p> <p><b>aside</b> [2] - 5543:20, 5548:24</p> <p><b>aspect</b> [1] - 5480:20</p> <p><b>aspects</b> [2] - 5480:18, 5657:3</p> <p><b>asserted</b> [1] - 5513:14</p> <p><b>assessment</b> [1] - 5488:10</p> <p><b>assigned</b> [1] - 5658:23</p> <p><b>assignment</b> [1] - 5599:4</p> <p><b>assistance</b> [5] - 5491:11, 5492:2, 5658:8, 5658:11</p> <p><b>Assistant</b> [1] - 5400:15</p> <p><b>Association</b> [2] - 5425:17, 5472:17</p> <p><b>assume</b> [6] - 5512:24, 5517:8, 5520:20, 5520:21, 5535:11, 5616:11</p> <p><b>assumed</b> [2] - 5406:4, 5536:2</p> <p><b>assumes</b> [1] - 5541:8</p> <p><b>assuming</b> [2] - 5514:17, 5517:24</p> <p><b>assumption</b> [5] - 5432:15, 5521:21, 5534:13, 5534:16, 5535:13</p> <p><b>assumptions</b> [3] - 5478:23, 5478:25, 5579:23</p> <p><b>assurance</b> [1] - 5644:24</p> <p><b>ASU</b> [1] - 5530:5</p> <p><b>attached</b> [38] - 5458:18, 5504:4, 5512:20, 5518:18, 5519:6, 5533:18, 5565:21, 5572:2, 5572:3, 5572:5, 5572:22, 5574:3, 5574:18, 5577:2, 5577:20, 5586:13, 5599:4, 5603:10, 5603:20, 5603:23, 5604:3, 5611:4, 5611:10, 5612:19, 5617:2, 5619:20, 5619:24, 5621:23, 5621:24, 5623:3,</p>	<p>5629:17, 5629:25, 5631:25, 5632:11, 5642:7, 5652:1, 5666:20</p> <p><b>attaches</b> [1] - 5642:8</p> <p><b>attaching</b> [1] - 5509:25</p> <p><b>attachment</b> [8] - 5577:1, 5577:4, 5586:11, 5587:6, 5610:24, 5616:19, 5629:25, 5647:20</p> <p><b>attachments</b> [5] - 5504:9, 5511:24, 5519:18, 5521:1, 5603:5</p> <p><b>attempt</b> [1] - 5457:7</p> <p><b>attempting</b> [1] - 5502:9</p> <p><b>attendance</b> [2] - 5507:14, 5528:6</p> <p><b>attended</b> [4] - 5507:10, 5507:11, 5539:4, 5548:8</p> <p><b>attention</b> [16] - 5433:7, 5472:9, 5493:4, 5509:5, 5553:3, 5575:15, 5576:5, 5585:22, 5590:23, 5594:2, 5605:14, 5606:22, 5612:1, 5633:22, 5637:24, 5666:6</p> <p><b>Attorney</b> [1] - 5400:13</p> <p><b>attorney</b> [6] - 5411:22, 5514:2, 5523:24, 5603:22, 5658:7, 5663:9</p> <p><b>attorney-client</b> [1] - 5514:2</p> <p><b>Attorneys</b> [1] - 5400:15</p> <p><b>audit</b> [39] - 5411:6, 5411:14, 5411:23, 5411:24, 5415:13, 5415:14, 5415:17, 5415:19, 5415:25, 5419:20, 5423:15, 5424:4, 5426:17, 5426:22, 5426:24, 5430:23, 5431:6, 5431:8, 5432:22, 5432:24, 5434:13, 5473:7, 5482:2, 5487:25, 5489:5, 5493:3, 5494:15, 5498:20, 5509:20, 5535:4, 5537:11, 5543:23, 5556:10,</p>	<p>5556:11, 5556:17, 5556:18, 5556:19, 5556:21</p> <p><b>audited</b> [5] - 5476:9, 5529:3, 5529:11, 5531:5, 5532:11</p> <p><b>auditing</b> [11] - 5419:13, 5424:7, 5424:8, 5478:14, 5486:9, 5487:18, 5494:12, 5499:12, 5499:22, 5531:10, 5537:17</p> <p><b>auditor</b> [10] - 5423:24, 5433:21, 5435:16, 5442:9, 5447:2, 5449:16, 5453:20, 5454:8, 5477:5, 5514:1</p> <p><b>auditors</b> [6] - 5434:3, 5469:14, 5469:16, 5487:19, 5488:3, 5539:20</p> <p><b>audits</b> [4] - 5411:5, 5423:14, 5433:15, 5433:16</p> <p><b>August</b> [22] - 5403:22, 5404:6, 5404:13, 5407:17, 5407:19, 5420:21, 5420:22, 5501:5, 5501:13, 5502:18, 5507:19, 5507:21, 5507:23, 5549:11, 5549:13, 5554:22, 5668:19, 5671:21, 5672:4, 5673:2, 5673:21, 5674:5</p> <p><b>authenticate</b> [1] - 5687:9</p> <p><b>authority</b> [3] - 5655:7, 5673:12, 5675:23</p> <p><b>Authority</b> [1] - 5656:25</p> <p><b>authorization</b> [3] - 5621:13, 5688:1</p> <p><b>authorize</b> [1] - 5498:9</p> <p><b>authorized</b> [9] - 5498:5, 5532:21, 5548:13, 5559:3, 5562:16, 5587:13, 5588:24, 5648:11, 5648:17</p> <p><b>available</b> [3] - 5415:6, 5506:19, 5687:18</p> <p><b>Avenue</b> [6] - 5400:17, 5581:17,</p>	<p>5597:7, 5600:3, 5618:9, 5620:15</p> <p><b>avoid</b> [2] - 5664:24, 5684:7</p> <p><b>awarded</b> [1] - 5578:15</p> <p><b>aware</b> [25] - 5415:9, 5423:11, 5433:9, 5436:4, 5436:14, 5436:15, 5443:7, 5445:11, 5448:5, 5448:6, 5457:19, 5493:15, 5493:25, 5494:8, 5503:4, 5505:11, 5540:25, 5543:2, 5543:17, 5565:7, 5572:1, 5662:5, 5662:8, 5681:8, 5681:12</p>	<p>5505:25, 5506:14, 5564:16, 5566:4, 5566:7, 5572:24, 5620:7, 5633:2, 5634:4, 5651:6, 5652:3, 5663:12, 5669:16, 5673:18, 5677:15, 5679:12, 5687:19</p> <p><b>Bates</b> [8] - 5410:25, 5412:9, 5414:22, 5420:7, 5546:23, 5565:12, 5579:3, 5635:4</p> <p><b>became</b> [3] - 5447:3, 5484:18, 5544:24</p> <p><b>become</b> [2] - 5485:9, 5659:21</p> <p><b>BEFORE</b> [1] - 5400:10</p> <p><b>begin</b> [1] - 5422:23</p> <p><b>begins</b> [5] - 5405:24, 5413:11, 5554:23, 5556:6, 5687:14</p> <p><b>behalf</b> [5] - 5426:19, 5473:6, 5477:25, 5483:5, 5530:16</p> <p><b>behavior</b> [1] - 5657:15</p> <p><b>behind</b> [13] - 5405:14, 5416:7, 5418:5, 5421:23, 5424:15, 5427:1, 5453:17, 5477:21, 5629:21, 5637:5, 5664:4, 5674:14</p> <p><b>belief</b> [9] - 5681:10, 5681:20, 5682:3, 5682:19, 5683:2, 5683:4, 5683:12, 5683:21, 5683:23</p> <p><b>believes</b> [4] - 5484:20, 5530:3, 5677:16, 5683:24</p> <p><b>belongs</b> [1] - 5431:21</p> <p><b>below</b> [15] - 5425:10, 5485:23, 5579:23, 5584:24, 5599:16, 5605:11, 5606:13, 5606:14, 5608:2, 5608:13, 5613:6, 5614:24, 5617:22, 5628:12</p> <p><b>beneficial</b> [3] - 5661:13, 5670:3, 5672:14</p> <p><b>best</b> [6] - 5491:4, 5507:16, 5508:3, 5517:16, 5686:22,</p>
---	---	---	---	---

## USA v. Greebel

7

<p>5687:15  <b>better</b> [2] - 5665:8,  5670:22  <b>between</b> [36] -  5407:4, 5409:1,  5413:3, 5421:3,  5433:8, 5435:9,  5463:14, 5466:21,  5466:22, 5480:7,  5496:11, 5555:23,  5556:25, 5573:7,  5574:8, 5604:12,  5606:6, 5612:3,  5612:6, 5615:9,  5615:16, 5616:14,  5620:4, 5623:6,  5624:19, 5629:9,  5632:13, 5633:4,  5636:12, 5636:18,  5636:21, 5639:23,  5652:22, 5652:25,  5654:13, 5655:17  <b>beyond</b> [5] - 5401:9,  5491:19, 5665:11,  5674:8, 5675:24  <b>Biestek</b> [22] -  5426:6, 5426:9,  5576:16, 5580:7,  5581:15, 5603:8,  5603:24, 5604:13,  5605:24, 5606:7,  5607:2, 5608:16,  5618:2, 5641:4,  5642:11, 5642:13,  5642:18, 5643:4,  5643:14, 5643:15,  5643:19  <b>big</b> [3] - 5435:9,  5506:20, 5688:10  <b>bigger</b> [1] - 5553:3  <b>bills</b> [2] - 5426:15,  5426:16  <b>binder</b> [16] -  5405:14, 5407:9,  5410:18, 5416:7,  5418:5, 5421:23,  5424:15, 5427:2,  5563:11, 5563:12,  5563:14, 5567:25,  5571:4, 5602:2,  5620:18, 5622:5  <b>bit</b> [10] - 5429:21,  5430:7, 5458:2,  5490:19, 5540:18,  5560:1, 5578:19,  5665:12, 5688:12,  5688:13  <b>black</b> [3] - 5513:24,  5514:1, 5546:25  <b>black-lining</b> [1] -</p>	<p>5546:25  <b>Blanton</b> [3] -  5595:17, 5623:7,  5625:10  <b>Blanton's</b> [2] -  5626:24, 5628:12  <b>Bloomberg</b> [2] -  5655:19, 5655:23  <b>blow</b> [2] - 5417:4,  5451:12  <b>Blue</b> [7] - 5654:15,  5654:19, 5654:22,  5655:1, 5655:4,  5655:7, 5663:5  <b>board</b> [119] -  5410:13, 5411:12,  5411:13, 5411:19,  5415:12, 5415:13,  5428:7, 5437:4,  5440:24, 5451:3,  5465:7, 5479:21,  5481:4, 5481:19,  5482:10, 5482:23,  5483:2, 5483:11,  5483:16, 5483:17,  5483:18, 5483:20,  5483:22, 5487:20,  5489:3, 5494:15,  5494:19, 5494:21,  5496:7, 5496:9,  5496:10, 5496:12,  5496:14, 5497:6,  5497:22, 5498:16,  5498:19, 5499:4,  5501:1, 5501:9,  5503:2, 5503:3,  5503:12, 5503:15,  5506:18, 5506:19,  5506:22, 5506:23,  5507:1, 5507:3,  5507:5, 5507:15,  5509:10, 5509:11,  5509:20, 5509:25,  5510:23, 5510:25,  5511:3, 5511:11,  5511:16, 5514:4,  5514:22, 5515:18,  5515:19, 5517:9,  5517:11, 5517:21,  5519:14, 5527:10,  5527:24, 5528:3,  5528:6, 5528:8,  5528:14, 5528:25,  5529:2, 5529:16,  5530:1, 5530:3,  5531:4, 5531:8,  5531:11, 5531:24,  5532:3, 5532:4,  5532:6, 5532:18,  5533:9, 5533:20,</p>	<p>5533:22, 5533:25,  5534:1, 5534:21,  5535:8, 5535:12,  5535:25, 5536:11,  5540:24, 5541:5,  5541:10, 5543:21,  5543:22, 5547:25,  5548:6, 5548:8,  5548:13, 5550:13,  5551:1, 5551:4,  5551:5, 5551:11,  5558:25, 5559:6,  5560:1  <b>body</b> [1] - 5572:1  <b>book</b> [27] - 5560:20,  5560:21, 5570:10,  5570:22, 5572:7,  5572:10, 5573:13,  5573:16, 5579:25,  5583:1, 5583:5,  5583:11, 5583:19,  5583:25, 5592:22,  5592:25, 5596:19,  5602:13, 5603:13,  5603:25, 5610:9,  5617:16, 5629:4,  5630:12, 5630:14,  5645:10, 5645:13  <b>books</b> [3] - 5410:2,  5447:12, 5449:18  <b>bore</b> [1] - 5545:13  <b>boss</b> [1] - 5523:19  <b>bottom</b> [25] -  5416:23, 5418:20,  5422:14, 5425:6,  5445:16, 5485:6,  5495:22, 5532:10,  5549:11, 5569:8,  5573:2, 5574:7,  5581:1, 5582:3,  5589:1, 5599:14,  5608:7, 5615:16,  5625:4, 5626:16,  5628:4, 5629:16,  5629:21, 5632:21,  5641:20  <b>box</b> [5] - 5471:9,  5473:22, 5553:4,  5556:6, 5556:20  <b>boxes</b> [2] - 5424:24,  5425:2  <b>boy</b> [1] - 5500:16  <b>Brafman</b> [3] -  5525:16, 5525:17,  5525:22  <b>brand</b> [3] - 5439:11,  5492:10, 5492:11  <b>break</b> [12] - 5402:17,  5402:18, 5456:9,  5456:12, 5470:6,</p>	<p>5512:12, 5525:5,  5527:14, 5601:2,  5608:12, 5638:11  <b>breakdown</b> [2] -  5571:10, 5593:17  <b>breaking</b> [1] -  5607:25  <b>breath</b> [1] - 5688:10  <b>BRIDGET</b> [1] -  5400:12  <b>brief</b> [6] - 5401:17,  5403:9, 5674:13,  5674:21, 5675:15,  5679:1  <b>briefed</b> [5] - 5662:13,  5662:25, 5665:12,  5668:18, 5668:24  <b>briefing</b> [7] - 5662:8,  5669:1, 5671:21,  5674:8, 5678:17,  5678:25, 5681:9  <b>briefly</b> [2] - 5523:16,  5589:20  <b>bring</b> [4] - 5402:21,  5470:10, 5526:18,  5683:22  <b>broad</b> [2] - 5459:7,  5515:21  <b>Brodsky</b> [6] -  5464:2, 5468:22,  5525:3, 5525:11,  5681:19, 5684:14  <b>BRODSKY</b> [21] -  5400:19, 5456:19,  5465:18, 5466:2,  5468:1, 5470:3,  5508:24, 5515:10,  5525:5, 5525:14,  5525:21, 5536:15,  5683:1, 5684:9,  5684:16, 5684:23,  5685:6, 5685:24,  5686:9, 5686:17,  5687:19  <b>Brodsky's</b> [1] -  5687:7  <b>broken</b> [2] - 5565:21,  5593:21  <b>broker</b> [6] - 5646:2,  5657:5, 5657:9,  5657:10, 5657:11,  5657:14  <b>broker-dealer</b> [2] -  5657:10, 5657:11  <b>broker-dealers</b> [3] -  5657:5, 5657:9,  5657:14  <b>brokerage</b> [2] -  5647:2, 5647:5  <b>brokers</b> [1] - 5645:20</p>	<p><b>Brooklyn</b> [4] -  5400:5, 5400:16,  5400:23, 5581:22  <b>brought</b> [3] - 5433:7,  5517:22, 5520:3  <b>bucket</b> [1] - 5456:6  <b>buckets</b> [3] - 5648:7,  5648:8, 5648:9  <b>bullet</b> [4] - 5502:23,  5508:2, 5509:12,  5531:17  <b>bunch</b> [1] - 5536:18  <b>burden</b> [2] - 5402:5,  5680:13  <b>business</b> [34] -  5401:18, 5412:1,  5412:3, 5454:5,  5457:7, 5457:9,  5460:11, 5462:14,  5462:16, 5502:3,  5503:20, 5503:25,  5504:3, 5504:6,  5504:17, 5504:18,  5504:20, 5505:4,  5506:1, 5506:2,  5515:4, 5522:25,  5535:2, 5541:20,  5564:8, 5566:4,  5566:9, 5568:18,  5586:15, 5591:12,  5636:17, 5657:11  <b>busy</b> [1] - 5401:19  <b>buyers</b> [1] - 5603:24  <b>buying</b> [1] - 5657:12  <b>Buzkin</b> [1] - 5404:16  <b>BY</b> [21] - 5400:13,  5400:19, 5403:7,  5418:1, 5428:15,  5445:2, 5470:19,  5497:1, 5509:4,  5510:22, 5527:1,  5531:1, 5550:11,  5554:1, 5557:25,  5576:2, 5600:1,  5602:1, 5636:8,  5651:2, 5656:19</p>
<b>C</b>				
<p><b>c/o</b> [1] - 5595:17  <b>Cadman</b> [2] -  5400:15, 5400:23  <b>calculate</b> [1] -  5589:9  <b>calculated</b> [1] -  5545:20  <b>California</b> [1] -  5524:4  <b>calm</b> [1] - 5688:13  <b>canceled</b> [1] -</p>				

<p>5625:21  <b>cancellation</b> [3] -  5624:12, 5626:2,  5628:16  <b>candor</b> [1] - 5525:13  <b>cannot</b> [8] - 5401:21,  5430:6, 5460:24,  5477:21, 5495:7,  5502:24, 5514:1,  5664:19  <b>capacity</b> [2] -  5409:25, 5659:4  <b>Capital</b> [22] -  5408:18, 5408:19,  5421:4, 5421:13,  5576:17, 5580:8,  5585:15, 5592:2,  5592:3, 5592:5,  5592:22, 5593:20,  5593:24, 5594:5,  5594:17, 5594:19,  5595:11, 5595:22,  5597:6, 5598:8,  5598:19, 5617:25  <b>capital</b> [3] - 5422:17,  5422:22, 5495:14  <b>care</b> [5] - 5510:17,  5518:7, 5595:22,  5596:1, 5618:6  <b>carefully</b> [3] -  5678:3, 5678:5,  5681:25  <b>Carter</b> [2] - 5444:3,  5470:17  <b>case</b> [56] - 5409:12,  5432:19, 5433:17,  5446:14, 5455:9,  5456:12, 5458:21,  5459:3, 5459:4,  5459:11, 5459:23,  5459:25, 5460:17,  5460:21, 5464:21,  5465:13, 5466:12,  5479:12, 5499:1,  5500:3, 5500:4,  5500:5, 5505:11,  5512:8, 5513:7,  5513:12, 5517:16,  5543:17, 5549:2,  5563:9, 5578:14,  5579:6, 5579:9,  5601:5, 5639:16,  5639:17, 5645:11,  5658:14, 5664:9,  5665:11, 5666:5,  5667:15, 5669:5,  5669:24, 5672:2,  5672:22, 5676:13,  5676:17, 5676:18,  5678:24, 5679:7,</p>	<p>5685:23, 5686:2,  5686:3, 5688:12,  5688:14  <b>cases</b> [1] - 5667:19  <b>cash</b> [2] - 5488:22,  5529:20  <b>catch</b> [1] - 5512:15  <b>categories</b> [4] -  5531:18, 5647:24,  5648:7, 5648:16  <b>categorize</b> [1] -  5454:9  <b>category</b> [6] -  5455:17, 5648:1,  5648:4, 5649:12,  5649:22, 5662:24  <b>causes</b> [1] - 5435:4  <b>caution</b> [3] -  5557:20, 5662:12,  5662:15  <b>cc</b> [1] - 5410:22  <b>Cede</b> [11] - 5590:8,  5590:9, 5590:16,  5590:19, 5645:12,  5645:15, 5645:17,  5645:25, 5646:1,  5646:16, 5647:1  <b>CEO</b> [4] - 5446:9,  5447:11, 5591:24,  5649:19  <b>certain</b> [18] -  5419:13, 5436:2,  5440:18, 5451:18,  5451:25, 5452:15,  5472:5, 5487:21,  5515:25, 5524:5,  5527:10, 5534:13,  5552:5, 5644:6,  5657:3, 5661:21,  5663:15, 5672:10  <b>certainly</b> [15] -  5456:10, 5463:22,  5469:4, 5474:17,  5507:14, 5539:22,  5671:7, 5672:21,  5673:1, 5680:1,  5680:5, 5682:3,  5682:8, 5687:4,  5687:11  <b>certificate</b> [42] -  5559:23, 5560:20,  5560:24, 5570:15,  5571:1, 5572:3,  5572:7, 5572:10,  5572:14, 5573:13,  5581:14, 5584:16,  5584:18, 5584:23,  5586:8, 5587:25,  5590:6, 5592:11,  5593:5, 5594:23,</p>	<p>5598:8, 5599:3,  5603:11, 5603:15,  5605:10, 5611:5,  5614:15, 5619:22,  5620:10, 5624:15,  5624:16, 5626:24,  5628:13, 5628:15,  5629:5, 5630:21,  5632:3, 5642:21,  5646:5, 5646:10,  5646:15  <b>certificated</b> [6] -  5583:3, 5583:9,  5584:14, 5585:2,  5598:11, 5629:18  <b>certificates</b> [34] -  5560:18, 5569:22,  5570:1, 5570:4,  5573:14, 5575:12,  5576:6, 5581:13,  5582:13, 5583:7,  5583:20, 5583:24,  5587:22, 5587:24,  5590:11, 5592:1,  5592:22, 5593:4,  5593:24, 5594:5,  5594:23, 5595:1,  5595:14, 5596:20,  5597:4, 5598:5,  5606:12, 5610:10,  5617:3, 5617:23,  5620:22  <b>certified</b> [1] - 5599:5  <b>certs</b> [2] - 5575:2,  5587:21  <b>cetera</b> [5] - 5472:17,  5529:5, 5530:5,  5533:19  <b>CFO</b> [5] - 5438:24,  5439:13, 5439:18,  5492:12, 5492:14  <b>chain</b> [4] - 5418:10,  5435:19, 5615:16,  5627:5  <b>challenge</b> [1] -  5677:15  <b>challenging</b> [1] -  5677:6  <b>CHAN</b> [137] -  5400:20, 5405:8,  5407:25, 5414:15,  5416:13, 5418:17,  5422:6, 5423:21,  5424:21, 5427:8,  5428:12, 5428:15,  5440:2, 5440:5,  5441:24, 5443:1,  5443:25, 5445:2,  5445:19, 5446:22,  5447:23, 5448:9,</p>	<p>5448:12, 5448:23,  5449:8, 5449:21,  5450:1, 5451:11,  5453:3, 5454:14,  5456:10, 5458:14,  5459:17, 5459:20,  5460:13, 5462:19,  5462:23, 5463:1,  5469:25, 5470:2,  5470:16, 5470:19,  5486:17, 5489:18,  5489:21, 5495:10,  5497:1, 5497:15,  5501:18, 5502:3,  5502:20, 5503:17,  5504:14, 5505:4,  5505:14, 5505:17,  5505:23, 5505:25,  5506:25, 5507:10,  5507:12, 5507:18,  5507:24, 5508:5,  5509:4, 5510:3,  5510:9, 5510:16,  5510:21, 5510:22,  5511:18, 5512:2,  5513:22, 5514:20,  5517:10, 5518:25,  5519:4, 5519:11,  5520:8, 5520:14,  5521:16, 5521:24,  5526:6, 5526:8,  5526:24, 5527:1,  5527:13, 5527:22,  5531:1, 5538:2,  5540:17, 5541:16,  5541:25, 5542:2,  5542:17, 5544:5,  5544:13, 5546:12,  5546:17, 5546:21,  5549:2, 5549:24,  5550:1, 5550:6,  5551:8, 5557:5,  5564:12, 5564:22,  5565:7, 5565:10,  5565:15, 5566:2,  5566:8, 5566:10,  5566:23, 5568:24,  5577:9, 5586:22,  5591:19, 5612:11,  5615:13, 5616:23,  5625:1, 5626:13,  5628:2, 5630:4,  5631:10, 5633:12,  5634:18, 5636:5,  5636:8, 5647:11,  5651:2, 5652:18,  5666:15, 5666:22,  5667:1  <b>Chan</b> [25] - 5448:11,  5456:8, 5456:20,  5457:8, 5458:13,</p>	<p>5465:18, 5469:20,  5469:24, 5470:15,  5508:21, 5512:21,  5513:1, 5516:1,  5517:3, 5521:5,  5521:22, 5522:6,  5525:25, 5526:10,  5526:23, 5550:4,  5555:14, 5557:4,  5565:3, 5567:5  <b>chance</b> [3] - 5401:5,  5547:6, 5563:12  <b>change</b> [6] - 5414:5,  5436:2, 5551:18,  5561:6, 5561:10,  5684:25  <b>changes</b> [4] -  5529:20, 5530:1,  5532:19, 5621:14  <b>channels</b> [1] -  5679:3  <b>characterize</b> [4] -  5442:10, 5454:21,  5454:22, 5671:24  <b>characterized</b> [2] -  5455:3, 5468:23  <b>charge</b> [2] - 5413:21,  5663:22  <b>charged</b> [1] -  5664:20  <b>charges</b> [2] -  5406:20, 5625:22  <b>Charleane</b> [1] -  5400:22  <b>Charles</b> [3] -  5646:14, 5646:19,  5647:7  <b>chart</b> [9] - 5446:18,  5449:13, 5449:19,  5449:22, 5449:23,  5449:24, 5473:25,  5552:25, 5658:18  <b>charts</b> [2] - 5658:19,  5667:19  <b>check</b> [5] - 5401:4,  5409:17, 5482:20,  5521:23, 5522:2  <b>chief</b> [15] - 5406:7,  5421:3, 5421:12,  5445:22, 5484:18,  5532:20, 5544:23,  5553:5, 5553:19,  5555:1, 5621:9,  5685:23, 5686:2,  5686:3  <b>choice</b> [1] - 5523:4  <b>chose</b> [1] - 5460:7  <b>Circuit</b> [2] - 5671:3,  5673:11  <b>circumscribed</b> [1] -</p>
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<p>5675:21  <b>citation</b> [1] - 5674:7  <b>cite</b> [1] - 5674:12  <b>Citrin</b> [1] - 5431:20  <b>City</b> [1] - 5558:2  <b>CJ-12-94</b> [1] -  5578:14  <b>claim</b> [5] - 5453:22,  5453:25, 5465:4,  5670:9, 5670:11  <b>claimed</b> [1] - 5514:7  <b>claims</b> [3] - 5452:17,  5452:25, 5671:17  <b>Claridge</b> [4] -  5576:17, 5580:7,  5585:14, 5617:25  <b>clarify</b> [3] - 5419:15,  5510:14, 5533:22  <b>classic</b> [1] - 5503:20  <b>classified</b> [2] -  5421:2, 5421:6  <b>classify</b> [2] - 5487:7,  5648:15  <b>clause</b> [5] - 5472:16,  5472:20, 5472:22,  5525:20, 5604:24  <b>clear</b> [10] - 5410:7,  5504:14, 5515:7,  5517:19, 5536:18,  5663:7, 5665:10,  5671:15, 5673:2,  5675:3  <b>clearance</b> [1] -  5520:5  <b>clearing</b> [1] -  5645:20  <b>clearly</b> [5] - 5459:24,  5463:19, 5464:19,  5664:5, 5674:9  <b>CLERK</b> [2] -  5557:10, 5557:14  <b>clerk</b> [1] - 5550:5  <b>client</b> [16] - 5428:19,  5477:25, 5490:25,  5514:2, 5563:2,  5636:25, 5663:21,  5684:10, 5684:12,  5684:16, 5684:19,  5687:7, 5687:9,  5688:2, 5688:5,  5688:6  <b>client-imposed</b> [1] -  5490:25  <b>clients</b> [3] - 5479:7,  5543:17  <b>close</b> [3] - 5670:2,  5670:4, 5672:1  <b>closely</b> [1] - 5545:2  <b>closer</b> [1] - 5527:6  <b>closing</b> [2] -</p>	<p>5655:19, 5655:24  <b>Co</b> [11] - 5590:8,  5590:9, 5590:16,  5590:19, 5645:12,  5645:15, 5645:17,  5645:25, 5646:1,  5646:16, 5647:1  <b>Coast</b> [1] - 5512:16  <b>code</b> [1] - 5515:16  <b>coffee</b> [2] - 5456:13,  5601:6  <b>colleague</b> [1] -  5528:22  <b>colleagues</b> [1] -  5542:15  <b>collect</b> [2] - 5563:8,  5633:2  <b>collected</b> [2] -  5564:25, 5591:11  <b>collectible</b> [1] -  5410:10  <b>collection</b> [1] -  5568:14  <b>colorable</b> [2] -  5670:9, 5670:11  <b>Colt</b> [5] - 5595:17,  5622:11, 5622:22,  5623:20, 5625:12  <b>column</b> [2] -  5664:13, 5664:14  <b>combination</b> [1] -  5503:16  <b>coming</b> [15] -  5458:22, 5469:19,  5472:16, 5480:3,  5493:4, 5499:9,  5499:18, 5501:24,  5507:4, 5514:12,  5567:5, 5567:9,  5638:16, 5639:13,  5642:4  <b>commence</b> [2] -  5434:12, 5641:20  <b>comments</b> [11] -  5443:12, 5443:13,  5497:10, 5532:18,  5546:4, 5546:14,  5680:20, 5684:9,  5684:11, 5684:17,  5684:24  <b>Commission</b> [3] -  5654:16, 5657:25,  5672:10  <b>committee</b> [16] -  5411:6, 5411:13,  5411:14, 5411:23,  5411:25, 5415:13,  5415:15, 5415:17,  5415:25, 5426:24,  5487:18, 5487:25,</p>	<p>5489:5, 5493:3,  5494:15, 5535:4  <b>common</b> [23] -  5445:24, 5448:16,  5451:20, 5455:8,  5552:7, 5553:7,  5553:21, 5555:2,  5587:21, 5588:2,  5589:13, 5604:19,  5617:15, 5619:21,  5621:19, 5621:22,  5622:22, 5624:6,  5624:7, 5632:1,  5636:14, 5648:16,  5648:19  <b>communicate</b> [10] -  5411:6, 5411:10,  5415:24, 5416:2,  5487:17, 5545:7,  5561:20, 5561:25,  5562:2, 5562:9  <b>communicated</b> [3] -  5532:7, 5533:24,  5561:15  <b>communication</b> [9] -  5411:12, 5415:16,  5515:12, 5532:8,  5533:24, 5539:15,  5539:21, 5552:12,  5553:15  <b>communications</b>  [12] - 5429:14,  5464:14, 5465:11,  5465:16, 5465:24,  5466:19, 5466:20,  5466:21, 5466:22,  5466:25, 5498:18  <b>companies</b> [15] -  5437:21, 5441:4,  5441:6, 5441:7,  5441:13, 5441:14,  5558:15, 5558:16,  5558:18, 5564:2,  5648:19, 5658:4,  5659:5  <b>company</b> [165] -  5403:17, 5405:24,  5406:4, 5406:5,  5406:6, 5406:7,  5406:17, 5406:18,  5406:20, 5406:21,  5410:5, 5411:8,  5411:18, 5411:19,  5413:20, 5413:23,  5414:10, 5420:21,  5421:9, 5421:12,  5421:17, 5425:22,  5425:24, 5429:16,  5430:12, 5431:13,  5431:24, 5432:4,</p>	<p>5432:7, 5432:12,  5432:18, 5433:17,  5433:19, 5433:20,  5437:20, 5438:24,  5439:11, 5439:16,  5440:8, 5440:25,  5441:9, 5442:1,  5445:24, 5446:10,  5446:12, 5447:4,  5447:6, 5447:11,  5448:18, 5449:17,  5451:15, 5451:17,  5451:21, 5452:8,  5452:9, 5452:18,  5452:22, 5453:1,  5453:22, 5453:25,  5454:5, 5454:23,  5456:2, 5458:10,  5460:16, 5472:12,  5473:6, 5473:12,  5476:25, 5477:8,  5478:13, 5481:1,  5483:4, 5483:7,  5483:9, 5483:14,  5483:19, 5484:18,  5484:20, 5485:8,  5485:25, 5486:7,  5486:14, 5486:22,  5488:1, 5488:21,  5488:22, 5488:24,  5491:1, 5491:9,  5491:22, 5492:6,  5492:11, 5492:18,  5493:19, 5495:13,  5495:18, 5502:23,  5502:25, 5504:5,  5506:19, 5514:7,  5529:1, 5529:2,  5529:22, 5530:4,  5532:20, 5532:21,  5532:22, 5541:18,  5544:23, 5549:11,  5552:8, 5553:7,  5553:8, 5553:12,  5553:13, 5554:4,  5554:10, 5558:9,  5558:14, 5558:20,  5558:24, 5559:2,  5559:3, 5559:4,  5561:3, 5561:13,  5561:19, 5561:24,  5562:23, 5569:20,  5578:16, 5579:9,  5579:18, 5582:13,  5588:14, 5588:17,  5588:22, 5598:6,  5604:20, 5609:19,  5613:22, 5614:18,  5617:17, 5624:10,  5637:13, 5646:15,  5647:1, 5648:6,</p>	<p>5648:9, 5648:25,  5649:5, 5649:8,  5649:14, 5651:9,  5651:10, 5651:11,  5651:13, 5651:17,  5653:3, 5672:15  <b>Company</b> [8] -  5446:1, 5446:5,  5452:14, 5452:17,  5558:4, 5558:6,  5569:4, 5621:14  <b>company's</b> [15] -  5406:3, 5411:6,  5421:3, 5424:4,  5432:12, 5439:18,  5446:12, 5447:11,  5493:20, 5495:24,  5558:24, 5560:4,  5561:7, 5587:11,  5649:3  <b>compare</b> [3] -  5444:3, 5473:19,  5519:1  <b>comparing</b> [1] -  5445:3  <b>compensation</b> [3] -  5403:14, 5403:18,  5543:11  <b>competent</b> [1] -  5492:12  <b>compilations</b> [2] -  5655:10, 5656:3  <b>compiled</b> [2] -  5586:14, 5591:16  <b>complete</b> [3] -  5515:18, 5560:13,  5617:20  <b>completely</b> [4] -  5468:5, 5518:4,  5518:22, 5520:24  <b>completeness</b> [1] -  5547:8  <b>complexities</b> [1] -  5670:15  <b>comply</b> [2] -  5667:13, 5680:14  <b>component</b> [4] -  5445:25, 5446:2,  5553:7, 5553:10  <b>comport</b> [1] - 5529:6  <b>comprised</b> [1] -  5657:5  <b>computer</b> [1] -  5400:25  <b>computer-aided</b> [1] -  5400:25  <b>conceal</b> [3] -  5440:12, 5440:25,  5442:2  <b>concealed</b> [2] -</p>
--	--	---	---	--

<p>5440:21, 5517:23  <b>concept</b> [1] -  5414:18  <b>concepts</b> [1] -  5665:7  <b>concern</b> [16] -  5453:20, 5488:16,  5488:17, 5488:20,  5488:25, 5512:20,  5512:23, 5513:11,  5517:6, 5518:2,  5591:23, 5651:18,  5670:12, 5681:16,  5683:14, 5685:2  <b>concerned</b> [7] -  5402:7, 5453:24,  5478:8, 5513:15,  5521:2, 5678:14,  5680:1  <b>concerning</b> [1] -  5518:12  <b>concerns</b> [3] -  5522:23, 5676:22,  5680:8  <b>conclude</b> [1] -  5411:5  <b>concluded</b> [1] -  5665:22  <b>conclusion</b> [7] -  5427:24, 5428:3,  5532:3, 5532:5,  5532:6, 5532:7,  5579:20  <b>conclusions</b> [1] -  5479:1  <b>concurred</b> [1] -  5488:18  <b>Concurrent</b> [1] -  5485:24  <b>concurrently</b> [1] -  5615:25  <b>condition</b> [4] -  5486:6, 5486:10,  5528:25, 5529:14  <b>conditions</b> [1] -  5538:6  <b>condone</b> [1] - 5671:3  <b>conduct</b> [2] - 5561:9,  5657:16  <b>conducted</b> [2] -  5542:9, 5659:14  <b>conducting</b> [1] -  5675:11  <b>confer</b> [4] - 5402:17,  5521:18, 5636:2,  5668:20  <b>conference</b> [1] -  5429:10  <b>conferred</b> [2] -  5457:3, 5457:8</p>	<p><b>conferring</b> [1] -  5456:18  <b>confined</b> [1] -  5468:25  <b>confirm</b> [8] - 5521:9,  5572:8, 5611:8,  5614:23, 5616:2,  5626:1, 5632:25,  5633:15  <b>confirmation</b> [1] -  5408:17  <b>confirmations</b> [1] -  5424:18  <b>conform</b> [1] - 5609:4  <b>confront</b> [3] -  5466:11, 5466:16,  5466:17  <b>confrontation</b> [4] -  5461:9, 5466:16,  5467:3, 5467:7  <b>confrontational</b> [1] -  5525:20  <b>confronted</b> [1] -  5682:9  <b>confuse</b> [2] -  5663:21, 5667:25  <b>connect</b> [1] - 5519:5  <b>connected</b> [3] -  5470:22, 5485:12,  5561:16  <b>connection</b> [32] -  5406:21, 5408:24,  5410:15, 5419:20,  5420:1, 5424:4,  5425:23, 5426:22,  5457:21, 5457:25,  5458:11, 5458:19,  5458:23, 5459:2,  5459:7, 5459:9,  5459:10, 5459:12,  5472:12, 5498:19,  5509:20, 5548:21,  5567:9, 5570:20,  5572:4, 5620:23,  5631:9, 5631:13,  5634:16, 5634:20,  5644:24, 5669:17  <b>conscious</b> [1] -  5440:12  <b>consent</b> [3] -  5458:18, 5458:22,  5547:10  <b>consider</b> [1] -  5525:19  <b>consideration</b> [3] -  5452:15, 5465:6,  5477:8  <b>considered</b> [2] -  5455:13, 5525:21  <b>considering</b> [1] -</p>	<p>5670:5  <b>consistent</b> [2] -  5520:25, 5540:4  <b>consists</b> [1] - 5612:2  <b>conspiracy</b> [1] -  5663:19  <b>constitute</b> [1] -  5664:1  <b>constituted</b> [1] -  5455:7  <b>constitutes</b> [1] -  5672:16  <b>constraints</b> [1] -  5517:2  <b>consultant</b> [8] -  5430:22, 5430:24,  5431:2, 5431:3,  5431:6, 5431:19,  5461:6, 5622:22  <b>consultants</b> [2] -  5461:3, 5466:7  <b>consultations</b> [1] -  5491:22  <b>consulted</b> [1] -  5489:11  <b>consulting</b> [31] -  5458:2, 5458:10,  5458:17, 5461:5,  5466:6, 5466:10,  5467:10, 5504:5,  5533:6, 5533:9,  5533:15, 5533:18,  5540:20, 5540:23,  5541:1, 5541:3,  5541:5, 5541:10,  5541:12, 5541:18,  5541:19, 5541:22,  5542:9, 5542:10,  5542:24, 5543:8,  5545:8, 5623:3,  5632:12, 5652:11,  5652:14  <b>contact</b> [8] - 5430:9,  5430:10, 5430:13,  5430:19, 5431:11,  5431:13, 5522:6,  5613:12  <b>contacted</b> [3] -  5612:19, 5612:25,  5615:3  <b>contain</b> [5] -  5418:13, 5452:21,  5458:25, 5511:12,  5563:22  <b>contained</b> [5] -  5443:23, 5500:18,  5506:3, 5602:20,  5656:11  <b>containing</b> [2] -  5533:17, 5563:15</p>	<p><b>contains</b> [1] -  5563:14  <b>contemplating</b> [1] -  5682:7  <b>content</b> [1] - 5515:8  <b>contention</b> [1] -  5508:19  <b>contentious</b> [1] -  5489:10  <b>contested</b> [1] -  5688:12  <b>context</b> [1] - 5637:5  <b>contingencies</b> [2] -  5472:14, 5556:10  <b>continuation</b> [4] -  5465:19, 5626:5,  5627:5, 5633:5  <b>continue</b> [4] -  5403:1, 5469:23,  5521:24, 5534:2  <b>continued</b> [11] -  5417:11, 5444:4,  5496:19, 5516:7,  5532:15, 5575:23,  5605:3, 5627:8,  5650:4, 5681:17,  5682:21  <b>Continued</b> [12] -  5403:6, 5467:19,  5468:1, 5530:20,  5553:25, 5599:21,  5600:5, 5601:19,  5660:15, 5670:25,  5689:5, 5690:1  <b>continues</b> [6] -  5413:10, 5417:3,  5417:4, 5422:20,  5532:23, 5614:12  <b>continuing</b> [9] -  5445:2, 5487:10,  5488:25, 5527:1,  5531:3, 5570:3,  5576:2, 5640:13,  5651:2  <b>Continuing</b> [3] -  5470:19, 5600:1,  5671:1  <b>contrary</b> [1] -  5585:18  <b>control</b> [19] -  5404:15, 5455:8,  5500:22, 5522:4,  5579:14, 5588:8,  5588:12, 5588:16,  5592:2, 5646:15,  5648:2, 5648:17,  5649:1, 5649:2,  5649:10, 5649:15,  5649:24, 5651:14,  5674:21</p>	<p><b>controlled</b> [1] -  5638:12  <b>controller</b> [2] -  5431:12, 5625:16  <b>controlling</b> [6] -  5455:9, 5455:10,  5648:5, 5649:4,  5649:17, 5674:16  <b>controls</b> [2] -  5531:11, 5551:18  <b>convenient</b> [1] -  5509:2  <b>conversation</b> [5] -  5415:19, 5429:12,  5438:21, 5468:17,  5538:3  <b>conversations</b> [3] -  5402:3, 5429:18,  5505:9  <b>conversion</b> [1] -  5578:17  <b>converted</b> [1] -  5667:7  <b>convinced</b> [1] -  5671:12  <b>Cooley</b> [1] - 5666:17  <b>Cooperman</b> [1] -  5431:20  <b>copied</b> [13] -  5418:25, 5542:15,  5571:19, 5577:14,  5584:8, 5603:1,  5609:16, 5613:4,  5613:25, 5622:17,  5638:6, 5638:14,  5642:2  <b>copies</b> [5] - 5459:1,  5485:15, 5490:11,  5512:1, 5550:4  <b>copy</b> [12] - 5436:5,  5450:21, 5513:19,  5549:18, 5578:21,  5654:14, 5654:18,  5654:22, 5654:25,  5655:3, 5655:18,  5655:22  <b>copying</b> [3] -  5615:17, 5616:15,  5631:21  <b>core</b> [1] - 5487:3  <b>Corey</b> [1] - 5431:18  <b>corners</b> [1] - 5506:4  <b>corporate</b> [3] -  5609:20, 5663:9,  5667:23  <b>correct</b> [190] -  5410:6, 5411:3,  5429:5, 5429:6,  5429:13, 5429:18,  5430:9, 5432:25,</p>
--	--	--	--	---



## USA v. Greebel

11

5434:3, 5436:22,  
5436:25, 5437:25,  
5439:22, 5440:13,  
5440:19, 5440:22,  
5441:1, 5442:2,  
5442:11, 5443:7,  
5445:5, 5445:7,  
5446:19, 5447:6,  
5449:14, 5450:8,  
5450:11, 5450:17,  
5452:11, 5453:22,  
5453:25, 5454:3,  
5454:6, 5454:9,  
5455:21, 5456:3,  
5471:13, 5474:15,  
5475:2, 5475:8,  
5475:12, 5475:17,  
5476:14, 5477:3,  
5477:23, 5478:1,  
5478:4, 5478:23,  
5479:1, 5479:4,  
5479:16, 5479:21,  
5480:8, 5480:15,  
5480:18, 5481:1,  
5481:6, 5481:15,  
5481:19, 5481:25,  
5482:10, 5482:13,  
5482:16, 5482:19,  
5483:5, 5483:14,  
5485:1, 5485:4,  
5485:21, 5486:1,  
5486:7, 5487:5,  
5488:11, 5488:17,  
5491:24, 5492:14,  
5492:19, 5493:23,  
5494:6, 5494:12,  
5494:16, 5495:3,  
5495:20, 5495:25,  
5496:4, 5496:15,  
5498:21, 5499:1,  
5499:4, 5499:15,  
5499:23, 5509:21,  
5510:1, 5510:24,  
5511:4, 5511:9,  
5514:20, 5527:11,  
5527:25, 5534:10,  
5534:24, 5535:2,  
5535:13, 5536:2,  
5536:19, 5536:23,  
5537:7, 5537:12,  
5538:22, 5540:5,  
5540:8, 5542:15,  
5544:19, 5545:23,  
5546:21, 5546:25,  
5547:2, 5547:18,  
5547:19, 5548:6,  
5549:19, 5556:24,  
5558:21, 5558:22,  
5566:14, 5566:19,  
5571:10, 5571:11,  
5597:6, 5598:15,

5623:21, 5628:19,  
5636:12, 5636:18,  
5636:21, 5636:25,  
5637:2, 5637:7,  
5637:11, 5637:14,  
5637:16, 5637:19,  
5637:22, 5638:4,  
5638:8, 5638:12,  
5638:17, 5638:21,  
5638:24, 5639:5,  
5639:8, 5639:14,  
5639:17, 5639:24,  
5640:2, 5640:9,  
5640:11, 5640:16,  
5640:20, 5640:25,  
5641:5, 5641:7,  
5641:9, 5641:11,  
5641:21, 5641:25,  
5642:5, 5642:11,  
5642:13, 5642:19,  
5643:1, 5643:6,  
5643:11, 5643:22,  
5644:6, 5644:12,  
5645:3, 5646:16,  
5646:20, 5646:22,  
5647:9, 5648:24,  
5651:6, 5651:9,  
5651:14, 5651:18,  
5652:9, 5652:12,  
5683:10  
**correcting** [2] -  
5476:12, 5476:13  
**corrective** [1] -  
5685:21  
**correctly** [1] -  
5430:21  
**correlate** [1] -  
5531:17  
**correspond** [1] -  
5511:23  
**correspondence** [2]  
- 5463:13, 5625:11  
**corresponds** [1] -  
5642:23  
**corroborate** [1] -  
5553:15  
**cost** [4] - 5522:24,  
5633:2, 5634:4,  
5652:3  
**costs** [1] - 5406:20  
**council** [1] - 5609:20  
**counsel** [24] -  
5411:19, 5431:24,  
5432:1, 5432:3,  
5432:4, 5432:7,  
5432:12, 5465:22,  
5466:11, 5468:24,  
5508:15, 5515:12,  
5516:6, 5517:17,  
5526:7, 5553:3,

5558:24, 5559:2,  
5561:24, 5582:13,  
5588:17, 5614:18,  
5617:18, 5686:5  
**counsels** [1] -  
5493:17  
**Count** [4] - 5469:1,  
5469:3, 5469:8,  
5525:7  
**count** [1] - 5475:16  
**counter** [4] -  
5445:23, 5446:10,  
5446:11, 5659:5  
**counterparties** [2] -  
5553:20, 5554:23  
**counterparty** [1] -  
5553:6  
**Counts** [3] -  
5465:21, 5467:8,  
5525:8  
**counts** [1] - 5466:15  
**couple** [5] - 5411:9,  
5585:6, 5598:11,  
5612:4, 5647:13  
**course** [13] - 5464:6,  
5477:13, 5479:7,  
5493:5, 5541:19,  
5550:6, 5562:8,  
5564:7, 5568:17,  
5586:14, 5591:12,  
5679:3, 5680:8  
**COURT** [247] -  
5400:1, 5401:2,  
5401:4, 5401:10,  
5401:13, 5401:16,  
5402:20, 5402:23,  
5405:9, 5408:1,  
5408:5, 5414:16,  
5416:14, 5418:18,  
5422:7, 5424:22,  
5427:9, 5428:1,  
5428:11, 5428:13,  
5438:23, 5439:25,  
5440:3, 5441:22,  
5444:2, 5445:18,  
5446:21, 5446:23,  
5447:8, 5448:3,  
5448:11, 5448:21,  
5449:1, 5449:4,  
5449:7, 5449:19,  
5449:25, 5456:8,  
5456:11, 5456:17,  
5456:24, 5457:2,  
5458:13, 5459:14,  
5459:18, 5461:15,  
5461:25, 5462:3,  
5462:8, 5462:15,  
5463:6, 5463:8,  
5463:17, 5464:7,  
5468:16, 5468:21,

5469:2, 5469:22,  
5470:1, 5470:5,  
5470:10, 5470:13,  
5486:13, 5486:16,  
5489:24, 5495:9,  
5497:6, 5497:17,  
5498:15, 5501:17,  
5501:21, 5502:6,  
5502:18, 5503:9,  
5504:9, 5505:20,  
5505:24, 5506:5,  
5506:8, 5506:16,  
5507:11, 5507:13,  
5507:19, 5508:1,  
5508:7, 5508:14,  
5508:17, 5510:6,  
5510:11, 5510:14,  
5510:19, 5511:6,  
5511:19, 5512:6,  
5512:11, 5512:17,  
5514:15, 5514:21,  
5516:5, 5518:23,  
5519:2, 5519:10,  
5519:13, 5519:20,  
5520:5, 5521:9,  
5521:17, 5521:20,  
5522:3, 5522:17,  
5522:19, 5522:23,  
5523:4, 5523:10,  
5523:18, 5524:2,  
5524:6, 5525:3,  
5525:11, 5525:19,  
5525:23, 5526:7,  
5526:10, 5526:14,  
5526:17, 5526:20,  
5527:6, 5527:17,  
5527:19, 5528:16,  
5536:14, 5536:16,  
5538:5, 5538:25,  
5541:14, 5542:3,  
5542:20, 5544:15,  
5546:11, 5546:19,  
5549:5, 5550:2,  
5550:4, 5550:7,  
5550:9, 5551:9,  
5557:4, 5557:6,  
5557:17, 5557:21,  
5562:12, 5564:15,  
5564:19, 5564:21,  
5565:14, 5565:19,  
5565:23, 5566:1,  
5566:13, 5566:17,  
5566:19, 5567:2,  
5567:7, 5567:11,  
5567:15, 5567:18,  
5568:25, 5577:10,  
5583:17, 5583:19,  
5583:22, 5586:23,  
5591:20, 5601:1,  
5601:4, 5601:8,  
5601:10, 5601:15,

5607:9, 5612:12,  
5615:14, 5616:24,  
5625:2, 5626:14,  
5628:3, 5630:5,  
5631:11, 5633:13,  
5634:19, 5635:20,  
5635:24, 5636:2,  
5636:6, 5652:21,  
5653:4, 5653:6,  
5653:10, 5653:14,  
5653:18, 5653:24,  
5656:8, 5656:11,  
5660:10, 5660:13,  
5661:3, 5661:7,  
5662:10, 5664:8,  
5664:19, 5665:4,  
5665:20, 5666:2,  
5666:10, 5666:14,  
5666:21, 5666:23,  
5667:4, 5668:10,  
5669:25, 5670:7,  
5671:1, 5672:4,  
5674:2, 5675:18,  
5676:12, 5676:15,  
5677:5, 5677:9,  
5677:25, 5678:5,  
5678:9, 5678:18,  
5679:6, 5679:9,  
5680:4, 5680:25,  
5681:4, 5681:7,  
5681:22, 5683:17,  
5684:15, 5684:20,  
5684:25, 5685:20,  
5686:4, 5687:2,  
5688:9  
**Court** [25] - 5400:22,  
5425:16, 5457:19,  
5459:12, 5459:13,  
5460:21, 5461:20,  
5463:15, 5520:3,  
5661:14, 5661:16,  
5661:18, 5663:14,  
5664:5, 5665:13,  
5667:16, 5668:20,  
5669:20, 5669:22,  
5673:25, 5674:10,  
5680:18, 5681:8,  
5682:10  
**court** [11] - 5401:1,  
5470:9, 5509:3,  
5525:2, 5567:17,  
5567:18, 5601:14,  
5666:1, 5681:12,  
5682:11, 5682:17  
**Court's** [6] - 5667:6,  
5669:3, 5669:6,  
5677:3, 5679:3,  
5681:25  
**Courthouse** [1] -  
5400:5

<p><b>COURTROOM</b> [3] - 5654:3, 5654:5, 5665:18</p> <p><b>courtroom</b> [4] - 5428:22, 5456:16, 5526:19, 5666:9</p> <p><b>cover</b> [3] - 5519:13, 5543:13, 5587:1</p> <p><b>CPAG</b> [4] - 5658:8, 5658:9, 5658:10, 5662:19</p> <p><b>Crain</b> [1] - 5616:15</p> <p><b>Crane</b> [1] - 5641:21</p> <p><b>create</b> [2] - 5511:1, 5586:17</p> <p><b>created</b> [8] - 5425:2, 5443:6, 5443:9, 5443:10, 5538:18, 5538:24, 5560:12, 5587:22</p> <p><b>credibility</b> [3] - 5683:6, 5683:13, 5683:18</p> <p><b>crime</b> [2] - 5494:6, 5494:8</p> <p><b>criminal</b> [3] - 5658:7, 5663:11, 5667:19</p> <p><b>critical</b> [1] - 5531:9</p> <p><b>cross</b> [19] - 5461:2, 5466:18, 5466:23, 5468:13, 5469:13, 5469:21, 5513:16, 5521:14, 5526:23, 5536:22, 5677:4, 5677:15, 5681:20, 5682:6, 5683:7, 5683:23, 5684:17, 5685:24, 5686:18</p> <p><b>CROSS</b> [7] - 5428:14, 5445:1, 5526:25, 5636:7, 5651:1, 5689:6, 5689:10</p> <p><b>cross-examination</b> [3] - 5513:16, 5683:23, 5686:18</p> <p><b>CROSS-EXAMINATION</b> [4] - 5428:14, 5636:7, 5689:6, 5689:10</p> <p><b>cross-examine</b> [11] - 5461:2, 5466:18, 5466:23, 5468:13, 5677:4, 5677:15, 5681:20, 5682:6, 5683:7, 5684:17, 5685:24</p> <p><b>cross-references</b> [1] - 5536:22</p> <p><b>crossed</b> [1] -</p>	<p>5682:20</p> <p><b>CRUTCHER</b> [1] - 5400:17</p> <p><b>Cruz</b> [1] - 5401:24</p> <p><b>cup</b> [1] - 5601:6</p> <p><b>cure</b> [1] - 5504:20</p> <p><b>curious</b> [1] - 5677:25</p> <p><b>curiously</b> [1] - 5517:13</p> <p><b>current</b> [3] - 5435:10, 5520:25, 5658:6</p> <p><b>custody</b> [1] - 5646:15</p> <p><b>customer</b> [1] - 5651:9</p> <p><b>customers</b> [1] - 5657:13</p> <p><b>D</b></p> <p><b>daily</b> [3] - 5655:19, 5655:23, 5655:24</p> <p><b>damages</b> [1] - 5406:20</p> <p><b>dance</b> [1] - 5567:15</p> <p><b>dangerously</b> [2] - 5670:2, 5670:4</p> <p><b>Darren</b> [5] - 5595:17, 5623:6, 5625:10, 5626:24, 5628:12</p> <p><b>data</b> [16] - 5649:24, 5649:25, 5654:15, 5654:19, 5654:23, 5655:1, 5655:4, 5655:7, 5655:11, 5655:18, 5655:23, 5656:3, 5658:15, 5658:17, 5663:4, 5663:6</p> <p><b>date</b> [57] - 5404:5, 5404:6, 5407:22, 5426:16, 5473:7, 5473:17, 5473:23, 5474:3, 5475:1, 5485:17, 5488:23, 5490:5, 5501:1, 5501:4, 5501:12, 5502:21, 5506:14, 5509:10, 5509:14, 5509:16, 5538:15, 5538:22, 5556:10, 5556:11, 5556:14, 5556:17, 5556:18, 5556:19, 5556:21, 5556:22, 5568:15, 5569:18, 5571:7, 5575:21, 5578:8, 5582:7, 5590:2, 5592:19, 5594:11,</p>	<p>5596:15, 5597:24, 5602:8, 5607:21, 5610:4, 5610:18, 5615:19, 5617:8, 5621:9, 5626:19, 5628:9, 5628:25, 5635:10, 5635:14</p> <p><b>dated</b> [30] - 5408:10, 5408:25, 5416:20, 5425:4, 5474:22, 5482:15, 5482:18, 5519:15, 5578:17, 5593:13, 5596:25, 5603:18, 5604:12, 5612:6, 5616:17, 5618:14, 5618:24, 5619:15, 5620:19, 5621:8, 5622:8, 5623:25, 5624:22, 5625:7, 5631:3, 5633:8, 5634:12, 5634:24, 5641:21</p> <p><b>dates</b> [4] - 5473:21, 5538:9, 5555:14, 5686:22</p> <p><b>Daubert</b> [2] - 5678:20, 5680:7</p> <p><b>DAVID</b> [2] - 5400:14, 5400:14</p> <p><b>David</b> [4] - 5404:15, 5429:24, 5474:9, 5599:14</p> <p><b>days</b> [6] - 5402:9, 5411:10, 5474:24, 5522:16, 5681:18</p> <p><b>DCC</b> [1] - 5646:4</p> <p><b>deal</b> [4] - 5455:2, 5461:8, 5468:18, 5685:21</p> <p><b>dealer</b> [2] - 5657:10, 5657:11</p> <p><b>dealers</b> [3] - 5657:5, 5657:9, 5657:14</p> <p><b>dealing</b> [1] - 5527:14</p> <p><b>dealt</b> [3] - 5547:14, 5571:21, 5629:12</p> <p><b>Dean</b> [1] - 5670:13</p> <p><b>Dear</b> [1] - 5621:12</p> <p><b>Debbie</b> [2] - 5616:15, 5641:21</p> <p><b>Deborah</b> [3] - 5653:20, 5654:7, 5672:8</p> <p><b>DEBORAH</b> [3] - 5654:7, 5656:15, 5689:11</p> <p><b>December</b> [46] - 5402:7, 5500:14, 5518:16, 5519:15, 5519:16, 5527:10,</p>	<p>5529:4, 5531:6, 5532:12, 5539:7, 5539:9, 5539:10, 5555:23, 5556:19, 5556:22, 5557:1, 5568:10, 5570:4, 5571:7, 5574:12, 5575:22, 5576:24, 5578:9, 5582:8, 5584:10, 5585:13, 5585:20, 5586:4, 5587:1, 5591:6, 5604:17, 5612:6, 5612:16, 5612:25, 5613:3, 5613:18, 5614:6, 5614:20, 5634:24, 5635:17, 5654:24, 5655:21, 5655:25, 5669:12</p> <p><b>decide</b> [4] - 5402:18, 5478:9, 5478:16, 5679:22</p> <p><b>decided</b> [9] - 5414:11, 5479:15, 5479:19, 5678:12, 5678:15, 5682:15, 5682:19, 5683:1, 5685:25</p> <p><b>deciding</b> [1] - 5478:18</p> <p><b>decision</b> [7] - 5402:14, 5476:25, 5477:3, 5648:15, 5676:21, 5677:3, 5680:19</p> <p><b>decisionmaker</b> [1] - 5479:13</p> <p><b>decisions</b> [2] - 5454:2, 5454:5</p> <p><b>declare</b> [1] - 5644:19</p> <p><b>deemed</b> [2] - 5532:19, 5662:22</p> <p><b>deep</b> [1] - 5688:10</p> <p><b>deeply</b> [1] - 5425:25</p> <p><b>defend</b> [1] - 5408:21</p> <p><b>defendant</b> [9] - 5502:8, 5502:10, 5503:5, 5503:7, 5503:8, 5672:15, 5685:9, 5686:11</p> <p><b>Defendant</b> [2] - 5400:7, 5400:17</p> <p><b>Defendant's</b> [7] - 5443:21, 5444:2, 5509:24, 5511:20, 5514:15, 5514:18, 5667:2</p> <p><b>defending</b> [1] - 5680:16</p> <p><b>defense</b> [32] -</p>	<p>5460:22, 5464:15, 5464:19, 5464:23, 5465:3, 5465:14, 5468:24, 5502:8, 5502:15, 5503:5, 5504:22, 5513:8, 5517:17, 5519:25, 5521:1, 5522:11, 5527:15, 5527:16, 5542:17, 5544:8, 5553:3, 5665:15, 5668:23, 5670:7, 5671:16, 5674:2, 5677:24, 5678:10, 5678:24, 5681:9, 5685:13, 5687:23</p> <p><b>Defense</b> [17] - 5514:16, 5514:21, 5514:24, 5515:13, 5519:18, 5520:23, 5527:4, 5527:8, 5527:19, 5536:4, 5537:4, 5542:4, 5542:20, 5544:15, 5546:9, 5546:19, 5550:5</p> <p><b>defense's</b> [2] - 5458:8, 5680:23</p> <p><b>deficiency</b> [1] - 5476:11</p> <p><b>deficient</b> [1] - 5670:20</p> <p><b>definitely</b> [3] - 5440:17, 5474:19, 5478:21</p> <p><b>definitions</b> [1] - 5661:12</p> <p><b>degree</b> [2] - 5659:19, 5659:20</p> <p><b>Delaware</b> [1] - 5408:19</p> <p><b>delegated</b> [1] - 5575:3</p> <p><b>delegating</b> [1] - 5575:1</p> <p><b>deliberate</b> [1] - 5670:6</p> <p><b>deliver</b> [6] - 5448:14, 5555:2, 5603:11, 5605:4, 5617:22, 5619:23</p> <p><b>delivered</b> [13] - 5406:16, 5448:15, 5555:2, 5576:9, 5582:24, 5604:25, 5605:2, 5605:12, 5606:14, 5606:16, 5606:19, 5606:21, 5608:17</p> <p><b>delivery</b> [4] - 5575:3,</p>
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<p>5582:25, 5583:24, 5585:19</p> <p><b>DENERSTEIN</b> [18] -</p> <p>5400:20, 5660:9, 5660:12, 5661:8, 5663:3, 5667:5, 5669:10, 5670:1, 5673:16, 5674:24, 5676:19, 5677:8, 5677:10, 5677:18, 5678:2, 5678:8, 5679:5, 5680:11</p> <p><b>Denerstein</b> [1] -</p> <p>5671:17</p> <p><b>denominations</b> [1] -</p> <p>5595:2</p> <p><b>dental</b> [1] - 5402:5</p> <p><b>dentist</b> [2] - 5401:18, 5523:12</p> <p><b>Denton</b> [1] - 5581:17</p> <p><b>Department</b> [1] -</p> <p>5659:2</p> <p><b>deposit</b> [3] -</p> <p>5646:14, 5647:2, 5647:6</p> <p><b>deposited</b> [2] -</p> <p>5590:11, 5590:18</p> <p><b>Depository</b> [3] -</p> <p>5590:10, 5590:12, 5590:16</p> <p><b>depository</b> [4] -</p> <p>5590:13, 5645:18, 5646:11, 5647:1</p> <p><b>DEPUTY</b> [3] -</p> <p>5654:3, 5654:5, 5665:18</p> <p><b>describe</b> [3] -</p> <p>5528:24, 5647:24, 5659:18</p> <p><b>described</b> [2] -</p> <p>5433:3, 5639:19</p> <p><b>describing</b> [3] -</p> <p>5476:8, 5661:16, 5675:1</p> <p><b>description</b> [1] -</p> <p>5425:22</p> <p><b>Desert</b> [22] -</p> <p>5562:20, 5562:22, 5562:25, 5563:2, 5563:20, 5569:10, 5569:21, 5572:2, 5573:5, 5573:7, 5574:8, 5576:3, 5576:7, 5577:20, 5578:15, 5580:25, 5591:24, 5597:4, 5603:21, 5635:1, 5649:19, 5654:15</p> <p><b>designation</b> [1] -</p> <p>5514:18</p>	<p><b>designed</b> [3] -</p> <p>5434:2, 5636:17, 5674:18</p> <p><b>desirable</b> [1] -</p> <p>5532:19</p> <p><b>desire</b> [1] - 5641:4</p> <p><b>detail</b> [1] - 5573:24</p> <p><b>detailed</b> [2] - 5451:6, 5571:10</p> <p><b>detailing</b> [2] -</p> <p>5655:19, 5655:23</p> <p><b>details</b> [5] - 5429:17, 5436:3, 5500:22, 5542:7, 5550:20</p> <p><b>detect</b> [1] - 5493:22</p> <p><b>Detection</b> [1] -</p> <p>5659:3</p> <p><b>determination</b> [4] -</p> <p>5406:3, 5415:5, 5529:1, 5677:23</p> <p><b>determine</b> [4] -</p> <p>5409:21, 5414:13, 5503:25, 5649:23</p> <p><b>determined</b> [3] -</p> <p>5406:5, 5497:8, 5529:2</p> <p><b>determining</b> [3] -</p> <p>5486:18, 5491:4, 5664:20</p> <p><b>detrimental</b> [1] -</p> <p>5495:24</p> <p><b>development</b> [1] -</p> <p>5459:10</p> <p><b>DGTE</b> [4] - 5571:25, 5572:2, 5572:8, 5592:5</p> <p><b>dialogue</b> [1] -</p> <p>5685:14</p> <p><b>difference</b> [6] -</p> <p>5407:4, 5587:23, 5589:12, 5652:22, 5652:24, 5676:23</p> <p><b>differences</b> [1] -</p> <p>5673:6</p> <p><b>different</b> [22] -</p> <p>5409:7, 5421:12, 5421:14, 5430:15, 5449:22, 5480:21, 5484:7, 5504:7, 5538:8, 5546:11, 5554:10, 5560:18, 5560:22, 5593:17, 5639:14, 5647:24, 5648:15, 5668:6, 5668:23, 5670:7, 5671:23, 5676:16</p> <p><b>difficult</b> [1] - 5523:2</p> <p><b>Difficulties</b> [1] -</p> <p>5489:1</p> <p><b>difficulties</b> [6] -</p>	<p>5489:4, 5489:6, 5489:9, 5492:18, 5496:3, 5531:13</p> <p><b>difficulty</b> [2] -</p> <p>5490:25, 5491:2</p> <p><b>dire</b> [15] - 5447:21, 5447:24, 5676:20, 5677:2, 5677:5, 5677:18, 5678:1, 5678:22, 5679:16, 5679:20, 5679:24, 5680:9, 5680:11, 5680:17, 5680:21</p> <p><b>direct</b> [20] - 5408:22, 5431:3, 5447:10, 5469:13, 5481:11, 5544:8, 5575:15, 5579:24, 5580:5, 5581:7, 5585:22, 5590:23, 5601:17, 5612:1, 5641:16, 5683:9, 5685:15, 5685:19, 5686:15</p> <p><b>DIRECT</b> [7] - 5403:6, 5557:24, 5576:1, 5656:18, 5689:5, 5689:9, 5689:12</p> <p><b>directed</b> [6] -</p> <p>5435:22, 5553:3, 5573:12, 5578:15, 5583:10, 5685:11</p> <p><b>directing</b> [1] - 5509:5</p> <p><b>direction</b> [3] -</p> <p>5585:1, 5637:10, 5638:16</p> <p><b>directly</b> [5] -</p> <p>5457:24, 5494:22, 5582:24, 5637:13, 5640:25</p> <p><b>director</b> [4] -</p> <p>5497:12, 5497:15, 5498:8, 5579:11</p> <p><b>directors</b> [12] -</p> <p>5408:22, 5410:13, 5411:12, 5411:13, 5411:15, 5411:20, 5412:2, 5412:3, 5412:6, 5415:13, 5497:10, 5514:4</p> <p><b>disagree</b> [6] -</p> <p>5487:22, 5487:23, 5673:17, 5675:10, 5677:18, 5677:22</p> <p><b>disagreed</b> [3] -</p> <p>5478:3, 5478:6</p> <p><b>disagreement</b> [1] -</p> <p>5531:13</p> <p><b>Disagreements</b> [1] -</p> <p>5487:13</p> <p><b>disagreements</b> [3] -</p>	<p>5487:16, 5487:20, 5488:7</p> <p><b>disagrees</b> [1] -</p> <p>5672:17</p> <p><b>disallowing</b> [1] -</p> <p>5673:12</p> <p><b>discipline</b> [1] -</p> <p>5657:17</p> <p><b>disclose</b> [6] -</p> <p>5480:17, 5491:10, 5554:10, 5554:14, 5669:11, 5673:20</p> <p><b>disclosed</b> [10] -</p> <p>5450:7, 5454:24, 5464:19, 5465:7, 5545:19, 5555:5, 5555:10, 5667:9, 5674:21, 5679:2</p> <p><b>disclosing</b> [3] -</p> <p>5554:12, 5667:16</p> <p><b>disclosure</b> [21] -</p> <p>5413:9, 5413:11, 5421:9, 5423:1, 5427:15, 5449:13, 5453:19, 5464:25, 5480:18, 5482:7, 5491:5, 5548:16, 5548:17, 5556:9, 5658:5, 5660:7, 5661:6, 5667:13, 5669:8, 5670:17, 5672:13</p> <p><b>disclosures</b> [4] -</p> <p>5422:23, 5476:11, 5668:14, 5671:15</p> <p><b>discounted</b> [1] -</p> <p>5425:25</p> <p><b>discovery</b> [1] -</p> <p>5512:22</p> <p><b>discuss</b> [12] -</p> <p>5404:24, 5405:20, 5415:25, 5420:17, 5433:10, 5438:12, 5438:18, 5498:15, 5512:8, 5614:9, 5661:24, 5671:17</p> <p><b>discussed</b> [35] -</p> <p>5403:11, 5404:19, 5415:22, 5416:3, 5420:18, 5424:9, 5438:8, 5438:10, 5438:14, 5439:6, 5457:14, 5465:13, 5491:3, 5497:5, 5498:18, 5499:25, 5501:2, 5501:10, 5509:10, 5510:5, 5510:10, 5510:12, 5531:4, 5531:8, 5537:21, 5538:6,</p>	<p>5541:4, 5548:11, 5550:21, 5608:13, 5617:12, 5631:9, 5634:16, 5641:16</p> <p><b>discusses</b> [1] -</p> <p>5425:8</p> <p><b>discussing</b> [9] -</p> <p>5416:2, 5437:21, 5476:20, 5480:13, 5533:23, 5535:14, 5545:2, 5545:3, 5661:11</p> <p><b>discussion</b> [24] -</p> <p>5410:11, 5412:17, 5412:20, 5417:6, 5439:2, 5480:10, 5497:2, 5497:3, 5498:11, 5498:13, 5502:1, 5517:14, 5517:19, 5529:13, 5530:6, 5531:2, 5531:15, 5533:8, 5540:24, 5541:9, 5549:10, 5550:24, 5583:23, 5673:3</p> <p><b>discussions</b> [6] -</p> <p>5411:18, 5486:21, 5498:6, 5548:3, 5566:24, 5644:21</p> <p><b>dismiss</b> [2] -</p> <p>5665:19, 5666:2</p> <p><b>dismissed</b> [1] -</p> <p>5653:15</p> <p><b>disorganized</b> [1] -</p> <p>5441:9</p> <p><b>disposition</b> [2] -</p> <p>5617:14, 5617:21</p> <p><b>dispute</b> [6] - 5458:7, 5503:3, 5616:1, 5663:15, 5664:25, 5665:3</p> <p><b>disputing</b> [1] -</p> <p>5459:14</p> <p><b>dissolution</b> [2] -</p> <p>5409:24, 5486:23</p> <p><b>dissolving</b> [2] -</p> <p>5413:14, 5595:14</p> <p><b>distinction</b> [1] -</p> <p>5480:7</p> <p><b>distribute</b> [1] -</p> <p>5643:13</p> <p><b>distributed</b> [1] -</p> <p>5597:5</p> <p><b>distribution</b> [3] -</p> <p>5451:21, 5452:4, 5552:8</p> <p><b>DISTRICT</b> [3] -</p> <p>5400:1, 5400:1, 5400:10</p> <p><b>divesting</b> [1] -</p>
---	---	--	---	--



<p>5598:25  <b>dn</b> [1] - 5436:7  <b>docket</b> [1] - 5672:5  <b>document</b> [114] -  5404:7, 5405:12,  5410:24, 5415:9,  5416:16, 5416:17,  5416:22, 5417:10,  5418:8, 5419:25,  5422:9, 5422:10,  5423:6, 5426:14,  5427:12, 5427:18,  5434:11, 5443:3,  5443:13, 5443:21,  5443:22, 5447:21,  5448:2, 5449:3,  5449:4, 5449:5,  5457:17, 5461:22,  5461:23, 5464:16,  5464:25, 5490:5,  5490:6, 5500:9,  5500:11, 5500:20,  5500:25, 5501:8,  5501:11, 5501:15,  5501:23, 5502:9,  5502:24, 5503:1,  5504:12, 5504:18,  5504:21, 5504:25,  5505:1, 5505:3,  5505:12, 5505:13,  5505:21, 5506:4,  5506:10, 5506:12,  5506:15, 5506:16,  5507:7, 5507:8,  5508:11, 5508:25,  5509:5, 5509:17,  5510:20, 5511:2,  5511:3, 5514:3,  5514:8, 5518:8,  5518:9, 5537:25,  5548:22, 5549:7,  5550:14, 5555:11,  5568:2, 5568:4,  5568:17, 5569:2,  5571:3, 5571:13,  5572:18, 5573:18,  5573:21, 5573:25,  5574:3, 5577:24,  5578:1, 5580:24,  5581:25, 5586:13,  5586:18, 5598:19,  5602:15, 5602:20,  5604:8, 5606:3,  5606:25, 5608:22,  5612:2, 5616:19,  5617:7, 5623:4,  5624:18, 5631:18,  5633:14, 5643:9,  5644:1, 5654:2,  5666:17, 5672:5  <b>documentary</b> [2] -</p>	<p>5461:19, 5463:12  <b>documentation</b> [1] -  5625:12  <b>documented</b> [4] -  5590:4, 5596:18,  5610:6, 5629:3  <b>documenting</b> [2] -  5415:10, 5618:16  <b>documents</b> [63] -  5429:16, 5437:21,  5440:8, 5456:22,  5457:8, 5457:10,  5458:8, 5458:25,  5462:17, 5463:9,  5463:12, 5464:22,  5464:24, 5468:3,  5488:24, 5502:7,  5502:15, 5503:24,  5504:11, 5505:7,  5505:16, 5506:13,  5507:8, 5508:20,  5513:2, 5513:9,  5513:18, 5514:13,  5515:25, 5517:20,  5518:15, 5519:3,  5519:5, 5546:10,  5558:25, 5559:25,  5560:2, 5560:9,  5563:8, 5563:23,  5564:1, 5568:20,  5573:10, 5574:13,  5607:4, 5656:10,  5671:7, 5685:11,  5685:16, 5685:17,  5685:21, 5686:18,  5686:24, 5687:4,  5687:7, 5687:13,  5687:16, 5687:20,  5687:21, 5688:3,  5688:5  <b>dollars</b> [2] - 5420:17,  5427:16  <b>done</b> [12] - 5433:12,  5454:17, 5469:20,  5482:2, 5517:5,  5526:3, 5539:15,  5552:2, 5644:25,  5663:3, 5686:21,  5686:22  <b>double</b> [3] - 5624:11,  5644:8, 5644:10  <b>doubt</b> [1] - 5488:25  <b>down</b> [30] - 5419:11,  5420:10, 5421:19,  5424:1, 5425:6,  5426:21, 5456:15,  5471:8, 5506:6,  5512:11, 5538:11,  5540:18, 5544:21,  5553:4, 5554:22,</p>	<p>5556:20, 5574:15,  5578:19, 5587:21,  5589:1, 5593:21,  5601:8, 5601:9,  5607:25, 5608:12,  5638:11, 5649:2,  5666:11, 5679:10,  5688:13  <b>dozens</b> [1] - 5504:8  <b>draft</b> [19] - 5415:14,  5415:24, 5419:25,  5481:13, 5481:16,  5482:9, 5482:18,  5482:25, 5489:8,  5490:4, 5490:22,  5496:11, 5496:16,  5496:17, 5529:15,  5531:5, 5537:14,  5546:14, 5546:15  <b>drafted</b> [9] - 5412:23,  5413:2, 5413:4,  5481:12, 5484:15,  5496:6, 5502:8,  5502:10, 5503:5  <b>drafting</b> [1] -  5485:21  <b>drafts</b> [3] - 5413:7,  5502:11, 5548:14  <b>dropped</b> [1] - 5428:1  <b>DUBIN</b> [14] -  5400:21, 5401:8,  5401:11, 5401:15,  5402:19, 5522:11,  5522:18, 5522:22,  5523:3, 5523:9,  5523:14, 5523:23,  5524:7, 5684:12  <b>due</b> [4] - 5409:2,  5413:22, 5487:7,  5529:20  <b>duly</b> [3] - 5403:4,  5557:12, 5656:16  <b>DUNN</b> [1] - 5400:17  <b>duplicate</b> [5] -  5624:8, 5624:14,  5625:10, 5625:13,  5625:21  <b>uplicated</b> [1] -  5624:3  <b>duration</b> [1] -  5491:18  <b>during</b> [36] - 5402:9,  5402:17, 5429:4,  5446:3, 5471:4,  5473:6, 5475:25,  5477:17, 5481:11,  5484:17, 5491:1,  5491:13, 5491:15,  5493:5, 5496:14,  5498:1, 5498:9,</p>	<p>5518:14, 5522:5,  5523:20, 5525:5,  5526:2, 5529:7,  5530:5, 5530:16,  5531:20, 5532:25,  5533:9, 5537:22,  5550:21, 5561:12,  5659:13, 5659:21,  5673:8, 5685:15  <b>Duties</b> [2] - 5495:12  <b>duties</b> [1] - 5495:15  <b>DX</b> [11] - 5443:25,  5445:3, 5500:8,  5515:14, 5538:2,  5549:3, 5549:5,  5689:17, 5689:18,  5689:21, 5690:8  <b>DX-118-26-A</b> [2] -  5666:20, 5666:21  <b>DX-118-46</b> [2] -  5449:20, 5450:2  <b>Dynagrow</b> [1] -  5595:22</p>	<p>5591:1, 5592:8,  5593:10, 5593:16,  5596:25, 5602:20,  5602:23, 5603:1,  5603:5, 5603:10,  5604:3, 5608:7,  5609:8, 5609:21,  5610:16, 5611:3,  5612:3, 5612:16,  5613:2, 5613:9,  5613:15, 5613:17,  5613:23, 5613:25,  5614:5, 5614:19,  5614:25, 5615:9,  5615:16, 5615:19,  5616:14, 5617:1,  5619:15, 5619:19,  5622:15, 5623:24,  5624:19, 5625:4,  5626:8, 5626:19,  5627:1, 5627:5,  5628:4, 5628:7,  5629:8, 5629:16,  5629:21, 5629:22,  5630:7, 5631:19,  5632:21, 5633:4,  5633:5, 5633:15,  5633:19, 5634:3,  5639:1, 5640:13,  5641:21, 5652:3,  5681:19, 5685:8  <b>e-mailed</b> [2] -  5504:23, 5624:22  <b>e-mails</b> [16] -  5463:20, 5466:20,  5467:6, 5469:17,  5470:21, 5470:22,  5470:25, 5475:14,  5504:4, 5586:8,  5612:4, 5626:16,  5640:18, 5652:1,  5686:9, 5686:11  <b>early</b> [4] - 5438:16,  5492:5, 5530:4,  5673:3  <b>easier</b> [1] - 5461:7  <b>East</b> [3] - 5400:15,  5400:23, 5581:17  <b>EASTERN</b> [1] -  5400:1  <b>Ed</b> [5] - 5404:16,  5418:25, 5486:22,  5497:5, 5509:25  <b>edit</b> [1] - 5483:9  <b>editing</b> [1] - 5681:16  <b>editorial</b> [1] -  5532:18  <b>edits</b> [2] - 5546:2,  5547:2  <b>Edmund</b> [6] -</p>
--	---	--	--	--

## E

## e-mail [134] -

5410:21, 5418:10,  
5418:20, 5418:21,  
5419:6, 5429:15,  
5462:2, 5463:13,  
5464:14, 5465:24,  
5467:14, 5467:16,  
5482:9, 5482:15,  
5509:24, 5511:24,  
5512:21, 5518:17,  
5519:5, 5519:7,  
5519:8, 5519:13,  
5519:15, 5521:1,  
5527:9, 5527:24,  
5536:18, 5537:1,  
5543:13, 5559:9,  
5561:20, 5561:22,  
5562:4, 5565:3,  
5565:10, 5565:20,  
5571:14, 5571:24,  
5572:1, 5572:15,  
5572:16, 5572:22,  
5573:2, 5573:4,  
5574:3, 5574:7,  
5574:12, 5574:17,  
5576:23, 5577:2,  
5577:4, 5577:13,  
5577:14, 5577:19,  
5582:3, 5582:9,  
5582:16, 5583:22,  
5584:7, 5584:15,  
5584:17, 5584:19,  
5585:13, 5585:20,  
5586:3, 5586:11,  
5586:14, 5587:1,

<p>5580:8, 5581:19, 5603:24, 5605:22, 5608:19, 5642:12 <b>educate</b> [1] - 5543:14 <b>education</b> [1] - 5677:7 <b>educational</b> [1] - 5659:18 <b>effort</b> [5] - 5440:12, 5506:10, 5519:4, 5678:12, 5685:17 <b>either</b> [15] - 5434:13, 5439:2, 5464:22, 5499:21, 5499:25, 5505:20, 5522:14, 5534:6, 5534:7, 5541:11, 5564:24, 5657:12, 5658:16, 5659:5, 5685:24 <b>electronic</b> [3] - 5572:13, 5583:6, 5646:18 <b>electronically</b> [4] - 5560:20, 5560:21, 5570:25, 5686:5 <b>elements</b> [1] - 5543:11 <b>eleven</b> [1] - 5427:18 <b>elicit</b> [6] - 5681:25, 5682:7, 5682:11, 5682:19, 5683:9, 5683:20 <b>eliciting</b> [1] - 5497:13 <b>Elmo</b> [1] - 5647:16 <b>ELMO</b> [1] - 5585:25 <b>employee</b> [4] - 5425:23, 5431:3, 5629:11 <b>employees</b> [3] - 5408:22, 5657:5, 5675:7 <b>employer</b> [11] - 5401:6, 5401:7, 5401:12, 5401:18, 5401:23, 5402:12, 5522:9, 5522:15, 5522:17, 5522:20, 5523:7 <b>employers</b> [1] - 5402:4 <b>enabled</b> [1] - 5467:8 <b>enclosed</b> [2] - 5578:22, 5599:3 <b>encounter</b> [1] - 5490:25 <b>Encountered</b> [1] - 5489:1 <b>end</b> [10] - 5431:8,</p>	<p>5445:21, 5457:21, 5459:11, 5523:14, 5533:13, 5553:5, 5554:21, 5640:19, 5687:10 <b>ended</b> [12] - 5446:3, 5484:17, 5491:13, 5491:15, 5529:4, 5529:12, 5531:6, 5531:8, 5532:12, 5532:13, 5544:11 <b>ending</b> [5] - 5410:25, 5412:9, 5414:22, 5420:7, 5491:23 <b>enforcement</b> [2] - 5659:14, 5667:21 <b>enforcing</b> [1] - 5658:3 <b>engaged</b> [3] - 5424:3, 5472:8, 5481:21 <b>engagement</b> [10] - 5404:16, 5413:3, 5413:7, 5415:20, 5432:17, 5437:14, 5437:23, 5438:1, 5481:21, 5489:11 <b>engagements</b> [2] - 5411:7, 5412:4 <b>enlarge</b> [2] - 5490:12, 5490:13 <b>ensure</b> [1] - 5543:8 <b>enter</b> [2] - 5526:12, 5541:18 <b>entered</b> [11] - 5406:17, 5411:7, 5414:3, 5420:21, 5421:9, 5452:10, 5454:10, 5529:22, 5549:12, 5604:17, 5670:12 <b>entering</b> [3] - 5421:13, 5456:2, 5649:12 <b>enters</b> [3] - 5402:22, 5470:12, 5526:19 <b>entire</b> [1] - 5643:3 <b>entirely</b> [5] - 5667:5, 5675:6, 5677:21, 5680:15, 5680:24 <b>entities</b> [13] - 5408:20, 5409:2, 5409:3, 5409:21, 5409:23, 5414:3, 5426:6, 5426:9, 5455:8, 5561:4, 5592:2, 5620:5, 5636:21 <b>entitled</b> [3] - 5604:8, 5612:17, 5679:4</p>	<p><b>entity</b> [4] - 5593:19, 5595:10, 5637:6, 5657:11 <b>entries</b> [1] - 5568:20 <b>entry</b> [31] - 5420:10, 5464:17, 5560:20, 5560:21, 5569:7, 5570:8, 5570:10, 5570:22, 5572:7, 5572:10, 5573:13, 5573:16, 5579:25, 5583:2, 5583:5, 5583:11, 5583:19, 5583:25, 5592:22, 5593:1, 5596:19, 5602:13, 5603:13, 5603:25, 5610:9, 5617:16, 5629:4, 5630:12, 5630:15, 5634:23, 5635:10 <b>entry</b> [1] - 5580:10 <b>equities</b> [1] - 5657:20 <b>equity</b> [1] - 5579:12 <b>Escrow</b> [1] - 5612:17 <b>escrow</b> [1] - 5612:20 <b>especially</b> [2] - 5518:23, 5673:24 <b>ESQ</b> [6] - 5400:19, 5400:19, 5400:20, 5400:20, 5400:21, 5400:21 <b>Esquire</b> [1] - 5605:14 <b>essentially</b> [2] - 5503:5, 5661:25 <b>established</b> [3] - 5468:1, 5468:6, 5508:12 <b>establishing</b> [2] - 5448:2, 5491:3 <b>et</b> [5] - 5472:17, 5529:5, 5530:5, 5533:19 <b>ethics</b> [1] - 5515:16 <b>evaluate</b> [1] - 5673:23 <b>evaluated</b> [1] - 5669:22 <b>evaluation</b> [1] - 5488:16 <b>EVAN</b> [1] - 5400:6 <b>Evan</b> [62] - 5404:3, 5404:17, 5418:13, 5418:21, 5428:19, 5461:23, 5466:19, 5480:3, 5499:18, 5534:10, 5551:6, 5561:17, 5561:23, 5561:25, 5571:16, 5577:15, 5582:6,</p>	<p>5582:14, 5582:23, 5584:8, 5584:24, 5585:13, 5585:14, 5586:2, 5603:2, 5605:14, 5606:22, 5608:10, 5609:17, 5609:20, 5610:17, 5611:24, 5612:3, 5612:16, 5612:19, 5613:3, 5614:3, 5615:9, 5615:17, 5616:7, 5616:15, 5617:3, 5617:18, 5619:15, 5620:14, 5622:15, 5624:19, 5625:5, 5626:8, 5626:21, 5631:19, 5632:6, 5632:25, 5633:4, 5636:25, 5637:11, 5638:6, 5638:24, 5640:11, 5641:25, 5643:21, 5655:7 <b>evening</b> [2] - 5666:2, 5666:11 <b>event</b> [1] - 5475:10 <b>events</b> [3] - 5416:25, 5450:15, 5529:10 <b>eventually</b> [1] - 5640:15 <b>evidence</b> [79] - 5405:14, 5409:18, 5410:19, 5419:23, 5427:10, 5447:13, 5447:23, 5447:25, 5458:3, 5459:4, 5459:16, 5460:3, 5460:7, 5460:15, 5461:19, 5462:11, 5463:12, 5464:1, 5464:11, 5466:3, 5468:6, 5468:24, 5469:15, 5489:19, 5489:25, 5503:19, 5513:3, 5513:9, 5513:23, 5518:20, 5526:13, 5527:5, 5527:8, 5527:16, 5527:21, 5541:8, 5542:20, 5544:8, 5548:25, 5549:3, 5564:11, 5568:23, 5569:1, 5575:16, 5577:12, 5586:21, 5586:25, 5589:21, 5591:20, 5591:22, 5592:14, 5594:8, 5597:19, 5607:16, 5610:1, 5612:10, 5616:22, 5618:11,</p>	<p>5624:25, 5626:6, 5626:12, 5628:24, 5634:16, 5634:23, 5637:25, 5647:15, 5655:12, 5655:14, 5656:4, 5656:14, 5665:6, 5665:8, 5667:3, 5670:21, 5687:22, 5687:24, 5687:25, 5688:7 <b>Evidence</b> [2] - 5655:11, 5656:4 <b>evidencing</b> [2] - 5605:10, 5606:12 <b>evidentiary</b> [1] - 5464:10 <b>evolve</b> [1] - 5679:7 <b>Ex</b> [14] - 5581:8, 5581:10, 5581:12, 5581:19, 5582:24, 5583:20, 5583:23, 5584:24, 5593:24, 5597:3, 5597:12, 5603:14, 5611:8, 5618:19 <b>exact</b> [6] - 5404:5, 5404:6, 5461:19, 5485:17, 5498:6, 5508:10 <b>exactly</b> [18] - 5403:25, 5405:6, 5407:7, 5412:5, 5416:3, 5430:2, 5431:5, 5453:16, 5512:24, 5543:12, 5545:5, 5545:7, 5664:15, 5667:17, 5669:15, 5670:2, 5673:25, 5678:2 <b>examination</b> [9] - 5471:5, 5513:16, 5520:17, 5526:2, 5641:17, 5683:23, 5685:19, 5686:15, 5686:18 <b>EXAMINATION</b> [16] - 5403:6, 5428:14, 5445:1, 5526:25, 5550:10, 5557:24, 5576:1, 5636:7, 5651:1, 5656:18, 5689:5, 5689:6, 5689:7, 5689:9, 5689:10, 5689:12 <b>examine</b> [12] - 5461:2, 5466:18, 5466:23, 5468:13, 5654:9, 5677:4, 5677:15, 5681:20, 5682:6, 5683:7,</p>
---	---	--	---	---

<p>5684:17, 5685:24  <b>examined</b> [2] -  5557:12, 5656:17  <b>example</b> [8] -  5460:17, 5466:9,  5479:24, 5502:15,  5502:17, 5502:22,  5506:12, 5646:14  <b>examples</b> [1] -  5686:10  <b>exams</b> [1] - 5657:16  <b>exceeding</b> [1] -  5688:1  <b>except</b> [4] - 5512:23,  5565:24, 5584:24,  5675:19  <b>exception</b> [3] -  5462:16, 5504:18,  5504:20  <b>Exchange</b> [4] -  5531:12, 5654:16,  5657:25, 5672:10  <b>exchange</b> [7] -  5425:24, 5612:3,  5615:9, 5624:19,  5629:9, 5633:4,  5646:9  <b>exchanges</b> [1] -  5659:25  <b>exclude</b> [1] - 5668:6  <b>excluded</b> [1] -  5668:7  <b>exclusive</b> [1] -  5485:3  <b>excuse</b> [4] - 5401:22,  5500:10, 5665:18,  5666:10  <b>excused</b> [5] -  5512:10, 5512:13,  5557:6, 5557:9,  5653:6  <b>executed</b> [4] -  5519:15, 5519:17,  5572:2, 5617:13  <b>execution</b> [2] -  5475:1, 5604:25  <b>executive</b> [9] -  5421:3, 5421:13,  5445:22, 5484:18,  5532:20, 5544:23,  5553:5, 5553:19,  5555:1  <b>exercise</b> [1] -  5579:13  <b>Exhibit</b> [147] -  5404:8, 5404:10,  5405:13, 5407:11,  5410:20, 5416:9,  5416:12, 5416:14,  5418:6, 5418:16,</p>	<p>5418:18, 5421:25,  5422:5, 5422:7,  5424:14, 5424:20,  5424:22, 5427:3,  5427:7, 5427:9,  5442:17, 5443:21,  5444:2, 5445:10,  5447:14, 5449:20,  5451:11, 5467:15,  5470:17, 5473:21,  5473:24, 5481:10,  5482:9, 5482:15,  5489:15, 5489:23,  5489:25, 5509:24,  5511:21, 5514:16,  5514:18, 5514:22,  5514:25, 5515:13,  5519:19, 5520:23,  5527:4, 5527:8,  5527:20, 5536:5,  5537:4, 5542:5,  5542:18, 5542:20,  5544:9, 5544:15,  5546:9, 5546:20,  5549:1, 5550:5,  5551:16, 5552:25,  5554:17, 5555:12,  5556:1, 5563:16,  5567:20, 5568:1,  5568:25, 5571:4,  5575:16, 5576:19,  5577:5, 5577:8,  5577:10, 5577:11,  5580:15, 5585:23,  5586:21, 5586:23,  5586:24, 5589:20,  5590:24, 5591:21,  5592:13, 5594:7,  5597:19, 5598:11,  5602:3, 5607:15,  5609:6, 5610:1,  5612:2, 5612:10,  5612:12, 5615:8,  5616:12, 5616:24,  5618:10, 5618:23,  5620:17, 5622:4,  5624:17, 5624:25,  5625:2, 5626:3,  5627:3, 5627:6,  5628:3, 5628:21,  5629:20, 5630:3,  5630:5, 5631:2,  5631:9, 5631:11,  5633:3, 5633:11,  5633:13, 5634:7,  5634:23, 5637:24,  5638:10, 5638:19,  5639:4, 5639:7,  5639:10, 5641:15,  5645:6, 5647:14,  5651:22, 5654:12,</p>	<p>5654:14, 5654:18,  5654:21, 5654:22,  5654:25, 5655:3,  5655:13, 5655:16,  5655:18, 5655:22,  5656:5, 5667:2,  5689:22  <b>exhibit</b> [39] -  5445:18, 5473:20,  5495:11, 5501:19,  5513:3, 5537:3,  5565:21, 5571:12,  5581:7, 5586:9,  5594:13, 5594:15,  5595:5, 5596:8,  5597:15, 5598:17,  5608:4, 5612:15,  5618:17, 5623:20,  5626:5, 5626:6,  5626:17, 5628:5,  5629:8, 5629:23,  5630:8, 5632:20,  5639:11, 5640:13,  5641:16, 5643:18,  5647:4, 5647:6,  5647:18, 5647:20,  5666:19, 5688:3  <b>Exhibit's</b> [1] -  5419:24  <b>EXHIBITS</b> [2] -  5689:14, 5690:1  <b>Exhibits</b> [8] -  5407:24, 5563:15,  5634:19, 5655:8,  5655:10, 5656:2,  5656:8, 5656:13  <b>exhibits</b> [15] -  5457:6, 5504:8,  5505:6, 5511:23,  5512:1, 5527:14,  5546:11, 5564:11,  5565:11, 5565:24,  5567:16, 5634:16,  5635:21, 5636:3,  5656:11  <b>Exhibits'</b> [1] -  5567:19  <b>exist</b> [2] - 5513:21,  5556:10  <b>exists</b> [1] - 5668:2  <b>exits</b> [3] - 5456:16,  5601:7, 5666:9  <b>expanded</b> [1] -  5490:19  <b>expect</b> [2] - 5403:18,  5469:23  <b>expectation</b> [3] -  5485:24, 5485:25,  5486:4  <b>expecting</b> [1] -</p>	<p>5411:8  <b>expects</b> [1] - 5410:5  <b>experience</b> [21] -  5439:20, 5441:3,  5441:13, 5477:12,  5489:4, 5535:1,  5561:6, 5561:9,  5661:25, 5662:17,  5663:10, 5664:22,  5667:22, 5668:18,  5671:11, 5675:25,  5676:2, 5677:7,  5677:12, 5677:14,  5677:24  <b>experienced</b> [4] -  5489:9, 5491:1,  5492:18, 5675:15  <b>expert</b> [31] - 5660:6,  5661:3, 5661:9,  5661:23, 5662:2,  5662:9, 5662:20,  5662:22, 5662:24,  5663:7, 5663:13,  5664:17, 5665:16,  5666:15, 5667:8,  5667:15, 5667:21,  5668:1, 5668:11,  5668:17, 5669:6,  5669:15, 5669:22,  5669:24, 5670:8,  5670:13, 5671:4,  5672:17, 5672:18,  5674:8, 5677:20  <b>expert's</b> [2] -  5661:15, 5669:11  <b>experts</b> [7] - 5662:6,  5667:14, 5675:8,  5678:20, 5678:23,  5679:15, 5680:21  <b>explain</b> [18] - 5446:8,  5478:21, 5479:3,  5558:23, 5569:8,  5570:24, 5578:23,  5587:8, 5590:4,  5645:17, 5652:21,  5664:2, 5664:3,  5664:4, 5667:8,  5676:7, 5676:17,  5683:10  <b>explained</b> [5] -  5402:9, 5498:17,  5529:9, 5529:19,  5665:7  <b>explaining</b> [2] -  5478:22, 5528:21  <b>explains</b> [2] -  5662:15, 5683:24  <b>explanation</b> [4] -  5552:16, 5669:17,  5672:10, 5675:15</p>	<p><b>explicit</b> [1] - 5687:25  <b>expose</b> [1] - 5666:5  <b>exposure</b> [1] -  5420:11  <b>Express</b> [3] -  5591:25, 5595:15,  5620:11  <b>expressed</b> [2] -  5498:1, 5522:23  <b>extended</b> [1] -  5491:18  <b>extensive</b> [3] -  5662:8, 5663:4,  5675:25  <b>extensively</b> [2] -  5662:25, 5668:24  <b>extent</b> [9] - 5458:15,  5465:14, 5491:22,  5495:14, 5513:12,  5518:7, 5664:24,  5672:15, 5680:20  <b>extra</b> [1] - 5490:11  <b>extraordinarily</b> [1] -  5468:12  <b>eye</b> [6] - 5679:9,  5680:2, 5680:3,  5680:14, 5680:15</p>
<b>F</b>				
<p><b>face</b> [1] - 5687:25  <b>facilitate</b> [1] -  5636:20  <b>facilitated</b> [1] -  5637:6  <b>fact</b> [33] - 5406:25,  5435:9, 5439:13,  5439:18, 5440:15,  5457:15, 5458:6,  5460:1, 5461:12,  5465:7, 5472:2,  5476:21, 5477:12,  5488:8, 5493:12,  5502:25, 5503:8,  5503:24, 5505:1,  5505:12, 5506:17,  5518:13, 5536:4,  5546:2, 5554:17,  5636:17, 5636:18,  5640:22, 5667:7,  5671:10, 5672:7,  5675:6, 5677:19  <b>facts</b> [8] - 5451:8,  5454:19, 5541:8,  5664:25, 5665:3,  5669:5, 5672:2,  5674:23  <b>factually</b> [3] -  5681:12, 5683:3,  5683:4</p>				

## USA v. Greebel

17

<p><b>fair</b> <sup>[10]</sup> - 5435:15, 5478:19, 5478:23, 5478:25, 5479:3, 5498:8, 5542:8, 5542:23, 5566:4, 5668:11</p> <p><b>fairly</b> <sup>[1]</sup> - 5675:21</p> <p><b>fairness</b> <sup>[1]</sup> - 5402:15</p> <p><b>faith</b> <sup>[1]</sup> - 5679:12</p> <p><b>fall</b> <sup>[1]</sup> - 5541:16</p> <p><b>false</b> <sup>[3]</sup> - 5664:7, 5683:4, 5683:5</p> <p><b>familiar</b> <sup>[6]</sup> - 5403:14, 5448:22, 5562:20, 5562:22, 5659:21, 5660:2</p> <p><b>far</b> <sup>[10]</sup> - 5402:6, 5402:11, 5431:7, 5437:15, 5465:9, 5477:17, 5478:8, 5505:5, 5506:6, 5673:11</p> <p><b>fastest</b> <sup>[1]</sup> - 5517:24</p> <p><b>father</b> <sup>[1]</sup> - 5419:14</p> <p><b>favor</b> <sup>[1]</sup> - 5405:10</p> <p><b>FBI</b> <sup>[1]</sup> - 5659:17</p> <p><b>Fearnow</b> <sup>[46]</sup> - 5576:18, 5577:15, 5578:11, 5578:14, 5578:17, 5578:21, 5578:25, 5580:11, 5582:12, 5602:13, 5602:23, 5603:4, 5603:12, 5603:13, 5603:18, 5604:13, 5606:7, 5608:10, 5608:25, 5609:3, 5609:14, 5609:18, 5609:20, 5610:8, 5610:10, 5614:13, 5615:2, 5615:21, 5615:24, 5616:2, 5617:13, 5617:15, 5617:21, 5617:22, 5639:23, 5639:25, 5640:1, 5643:11, 5644:6, 5681:11, 5681:15, 5681:21, 5683:5, 5683:15, 5683:22, 5684:5</p> <p><b>Fearnow's</b> <sup>[3]</sup> - 5575:2, 5584:25, 5602:12</p> <p><b>February</b> <sup>[5]</sup> - 5594:12, 5597:1, 5654:17, 5654:20, 5654:24</p> <p><b>Fed</b> <sup>[15]</sup> - 5581:8, 5581:10, 5581:12,</p>	<p>5581:19, 5582:24, 5583:20, 5583:23, 5584:24, 5593:24, 5595:14, 5597:3, 5597:12, 5603:14, 5611:8, 5618:19</p> <p><b>federal</b> <sup>[1]</sup> - 5659:6</p> <p><b>Federal</b> <sup>[5]</sup> - 5591:25, 5620:11, 5655:11, 5656:3, 5658:3</p> <p><b>Fedex</b> <sup>[2]</sup> - 5639:2, 5640:16</p> <p><b>fees</b> <sup>[1]</sup> - 5609:19</p> <p><b>felt</b> <sup>[1]</sup> - 5437:18</p> <p><b>Fernandez</b> <sup>[4]</sup> - 5576:16, 5580:6, 5618:3, 5641:11</p> <p><b>Ferrulo</b> <sup>[1]</sup> - 5670:13</p> <p><b>few</b> <sup>[11]</sup> - 5439:14, 5522:16, 5532:23, 5535:10, 5536:17, 5584:5, 5594:13, 5601:11, 5618:21, 5666:4, 5681:18</p> <p><b>fewer</b> <sup>[1]</sup> - 5521:7</p> <p><b>field</b> <sup>[2]</sup> - 5410:22, 5412:11</p> <p><b>Fifth</b> <sup>[3]</sup> - 5685:2, 5685:4, 5685:7</p> <p><b>fifth</b> <sup>[2]</sup> - 5427:12, 5471:8</p> <p><b>fight</b> <sup>[1]</sup> - 5506:20</p> <p><b>figure</b> <sup>[2]</sup> - 5652:9, 5675:2</p> <p><b>file</b> <sup>[8]</sup> - 5411:8, 5543:22, 5547:10, 5560:13, 5574:1, 5574:22, 5582:1, 5617:13</p> <p><b>filed</b> <sup>[15]</sup> - 5432:22, 5432:24, 5454:24, 5476:13, 5477:10, 5491:24, 5545:10, 5545:13, 5547:5, 5548:14, 5548:19, 5572:3, 5675:4, 5678:16, 5681:9</p> <p><b>files</b> <sup>[8]</sup> - 5560:4, 5560:6, 5560:12, 5563:9, 5563:22, 5565:1, 5566:5, 5577:5</p> <p><b>filing</b> <sup>[23]</sup> - 5419:18, 5432:5, 5476:13, 5480:10, 5488:24, 5490:5, 5490:6, 5532:17, 5532:21, 5543:23, 5543:24, 5543:25, 5544:6,</p>	<p>5544:10, 5544:18, 5545:9, 5545:21, 5546:15, 5547:4, 5548:13, 5548:14, 5548:16</p> <p><b>filings</b> <sup>[18]</sup> - 5450:8, 5454:25, 5476:5, 5476:17, 5480:7, 5480:8, 5480:11, 5491:11, 5532:24, 5544:3, 5545:9, 5545:13, 5547:5, 5547:19, 5548:18, 5548:19, 5660:3, 5665:6</p> <p><b>fill</b> <sup>[1]</sup> - 5523:10</p> <p><b>filled</b> <sup>[4]</sup> - 5663:8, 5663:16, 5663:18, 5663:25</p> <p><b>final</b> <sup>[13]</sup> - 5489:16, 5490:6, 5490:8, 5490:18, 5495:11, 5496:10, 5496:11, 5526:4, 5532:17, 5533:5, 5561:10, 5617:20, 5628:20</p> <p><b>finalized</b> <sup>[2]</sup> - 5482:12, 5489:14</p> <p><b>finalizing</b> <sup>[1]</sup> - 5490:2</p> <p><b>finally</b> <sup>[6]</sup> - 5423:6, 5426:22, 5555:12, 5627:3, 5634:22, 5655:16</p> <p><b>finance</b> <sup>[5]</sup> - 5430:12, 5430:16, 5430:18, 5495:23, 5543:14</p> <p><b>finances</b> <sup>[1]</sup> - 5424:2</p> <p><b>financial</b> <sup>[45]</sup> - 5403:19, 5404:25, 5405:2, 5405:3, 5406:7, 5410:12, 5423:15, 5424:4, 5431:4, 5433:11, 5433:14, 5433:18, 5434:25, 5442:11, 5448:17, 5449:14, 5450:13, 5453:19, 5454:11, 5455:16, 5476:9, 5476:11, 5476:24, 5477:10, 5478:11, 5486:6, 5486:10, 5487:24, 5488:12, 5491:5, 5495:19, 5495:25, 5505:8, 5522:25, 5528:25, 5529:12, 5529:14, 5531:6, 5531:7, 5532:13,</p>	<p>5532:20, 5554:8, 5554:13, 5621:9, 5676:2</p> <p><b>Financial</b> <sup>[1]</sup> - 5656:25</p> <p><b>financially</b> <sup>[1]</sup> - 5523:1</p> <p><b>financials</b> <sup>[6]</sup> - 5404:19, 5416:5, 5502:24, 5529:3, 5529:11, 5532:12</p> <p><b>findings</b> <sup>[4]</sup> - 5411:7, 5411:11, 5412:5, 5670:23</p> <p><b>fine</b> <sup>[10]</sup> - 5401:2, 5401:12, 5401:13, 5468:19, 5504:24, 5521:5, 5522:13, 5566:23, 5583:15, 5665:21</p> <p><b>FINRA</b> <sup>[24]</sup> - 5656:23, 5656:24, 5656:25, 5657:1, 5657:2, 5657:14, 5657:15, 5657:20, 5657:22, 5657:24, 5658:6, 5658:10, 5658:20, 5658:21, 5659:2, 5659:13, 5659:21, 5662:4, 5662:17, 5663:11, 5664:3, 5667:19, 5675:7, 5675:11</p> <p><b>FINRA's</b> <sup>[1]</sup> - 5662:5</p> <p><b>firm</b> <sup>[18]</sup> - 5424:12, 5426:19, 5431:21, 5470:22, 5471:4, 5473:1, 5473:5, 5477:2, 5486:9, 5486:10, 5499:22, 5617:13, 5639:16, 5642:4, 5643:10, 5645:20, 5647:3, 5647:5</p> <p><b>firm's</b> <sup>[1]</sup> - 5475:15</p> <p><b>firms</b> <sup>[1]</sup> - 5658:16</p> <p><b>first</b> <sup>[62]</sup> - 5403:11, 5404:4, 5405:18, 5408:16, 5413:13, 5415:14, 5416:16, 5422:9, 5425:7, 5425:13, 5425:19, 5430:18, 5430:23, 5432:20, 5433:11, 5435:20, 5439:5, 5439:18, 5440:10, 5445:17, 5445:20, 5453:5, 5463:25, 5475:21, 5490:13, 5494:15, 5501:18,</p>	<p>5502:22, 5509:12, 5514:15, 5519:11, 5529:15, 5531:7, 5532:16, 5535:2, 5535:10, 5536:17, 5543:23, 5551:21, 5552:4, 5556:16, 5566:11, 5569:7, 5570:7, 5578:10, 5580:9, 5580:17, 5595:17, 5596:7, 5597:15, 5599:10, 5602:3, 5604:10, 5605:23, 5619:18, 5620:25, 5633:18, 5634:23, 5643:17, 5654:11, 5664:21, 5681:13</p> <p><b>five</b> <sup>[12]</sup> - 5429:7, 5456:23, 5472:16, 5475:11, 5484:3, 5555:17, 5555:19, 5555:20, 5557:2, 5564:13, 5566:1, 5593:21</p> <p><b>flag</b> <sup>[2]</sup> - 5440:16, 5440:18</p> <p><b>flight</b> <sup>[4]</sup> - 5512:15, 5521:12, 5522:3, 5557:7</p> <p><b>flip</b> <sup>[4]</sup> - 5454:15, 5489:14, 5571:3, 5581:24</p> <p><b>float</b> <sup>[3]</sup> - 5589:5, 5589:7, 5589:9</p> <p><b>floor</b> <sup>[2]</sup> - 5582:15, 5600:4</p> <p><b>Floor</b> <sup>[1]</sup> - 5400:17</p> <p><b>fluctuations</b> <sup>[1]</sup> - 5434:3</p> <p><b>flying</b> <sup>[1]</sup> - 5524:3</p> <p><b>focus</b> <sup>[13]</sup> - 5418:20, 5442:10, 5453:13, 5453:16, 5453:17, 5454:8, 5502:18, 5508:1, 5519:2, 5520:17, 5555:13, 5569:7, 5620:25</p> <p><b>focused</b> <sup>[5]</sup> - 5480:6, 5507:25, 5543:10, 5677:21, 5685:3</p> <p><b>focusing</b> <sup>[5]</sup> - 5445:16, 5445:20, 5448:13, 5502:19, 5521:5</p> <p><b>follow</b> <sup>[8]</sup> - 5403:9, 5417:2, 5435:16, 5614:19, 5639:1, 5651:13, 5651:20, 5679:3</p>
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<p><b>follow-up</b> [1] - 5639:1</p> <p><b>followed</b> [5] - 5420:14, 5435:13, 5435:19, 5678:20, 5678:24</p> <p><b>following</b> [16] - 5406:3, 5407:11, 5431:10, 5528:3, 5531:9, 5556:9, 5579:25, 5595:15, 5604:24, 5617:23, 5619:19, 5621:14, 5657:16, 5657:18, 5660:15, 5661:1</p> <p><b>follows</b> [6] - 5403:5, 5460:21, 5557:13, 5564:13, 5598:6, 5656:17</p> <p><b>footnote</b> [2] - 5545:22, 5547:6</p> <p><b>footnotes</b> [2] - 5529:11, 5545:18</p> <p><b>forbidden</b> [2] - 5671:9, 5671:13</p> <p><b>foregoing</b> [2] - 5472:2, 5556:6</p> <p><b>forget</b> [1] - 5441:4</p> <p><b>forgiven</b> [1] - 5525:12</p> <p><b>forgot</b> [1] - 5430:25</p> <p><b>Form</b> [6] - 5403:12, 5416:4, 5663:8, 5663:18, 5664:4, 5674:14</p> <p><b>form</b> [29] - 5403:14, 5424:5, 5439:23, 5481:6, 5486:12, 5491:23, 5533:16, 5538:23, 5541:7, 5559:8, 5560:20, 5560:24, 5572:7, 5572:10, 5572:13, 5572:14, 5573:13, 5580:22, 5584:23, 5585:2, 5592:11, 5603:25, 5617:16, 5645:10, 5646:25, 5658:18, 5664:3, 5675:3</p> <p><b>formal</b> [1] - 5415:15</p> <p><b>formality</b> [1] - 5557:18</p> <p><b>format</b> [1] - 5583:6</p> <p><b>formats</b> [1] - 5561:1</p> <p><b>formatted</b> [2] - 5409:6, 5420:4</p> <p><b>formed</b> [1] - 5411:13</p> <p><b>former</b> [1] - 5425:23</p> <p><b>forms</b> [12] - 5660:8,</p>	<p>5661:6, 5663:16, 5670:18, 5670:19, 5670:21, 5670:23, 5672:11, 5672:13, 5674:4, 5675:14</p> <p><b>forth</b> [13] - 5408:4, 5408:23, 5451:8, 5472:3, 5572:5, 5572:6, 5579:23, 5605:1, 5605:11, 5606:13, 5606:14, 5643:14, 5674:9</p> <p><b>forthcoming</b> [2] - 5671:18, 5671:20</p> <p><b>forward</b> [6] - 5402:18, 5414:21, 5476:16, 5476:20, 5574:5, 5596:3</p> <p><b>forwarded</b> [2] - 5608:22, 5608:24</p> <p><b>forwarding</b> [1] - 5411:24</p> <p><b>forwards</b> [1] - 5652:6</p> <p><b>foundation</b> [8] - 5448:3, 5460:11, 5538:24, 5565:7, 5565:17, 5565:22, 5566:11</p> <p><b>foundations</b> [1] - 5565:11</p> <p><b>four</b> [11] - 5401:9, 5411:10, 5484:4, 5484:8, 5506:4, 5555:19, 5555:20, 5555:22, 5557:2, 5603:17, 5639:7</p> <p><b>fourth</b> [6] - 5405:23, 5598:17, 5619:10, 5629:8, 5631:18, 5652:2</p> <p><b>fractional</b> [4] - 5574:13, 5574:14, 5574:19, 5574:22</p> <p><b>frame</b> [3] - 5491:19, 5568:8, 5568:9</p> <p><b>frankly</b> [4] - 5461:7, 5504:22, 5673:9, 5679:25</p> <p><b>Fraud</b> [5] - 5414:25, 5492:25, 5659:2, 5659:3, 5659:9</p> <p><b>fraud</b> [28] - 5415:2, 5415:8, 5427:19, 5427:21, 5459:4, 5460:4, 5461:10, 5461:23, 5464:5, 5465:4, 5465:7, 5467:4, 5467:13, 5467:17, 5468:4,</p>	<p>5468:5, 5468:7, 5493:4, 5493:7, 5493:12, 5493:20, 5494:2, 5494:9, 5494:17, 5494:24, 5495:2, 5658:12, 5664:15</p> <p><b>fraudulent</b> [10] - 5460:5, 5460:8, 5461:17, 5462:1, 5462:4, 5462:12, 5462:13, 5462:18, 5462:21, 5463:3</p> <p><b>free</b> [10] - 5576:13, 5576:15, 5580:4, 5589:8, 5590:13, 5590:15, 5597:16, 5619:8, 5621:5, 5622:12</p> <p><b>free-trading</b> [8] - 5576:13, 5576:15, 5589:8, 5590:13, 5590:15, 5619:8, 5621:5, 5622:12</p> <p><b>freely</b> [4] - 5437:18, 5575:13, 5589:14, 5590:17</p> <p><b>frequently</b> [3] - 5562:6, 5562:7, 5578:5</p> <p><b>Friday</b> [3] - 5522:21, 5611:9, 5688:14</p> <p><b>front</b> [10] - 5458:4, 5502:2, 5517:22, 5518:10, 5520:4, 5537:20, 5540:21, 5563:11, 5680:9, 5680:12</p> <p><b>full</b> [5] - 5413:21, 5420:11, 5452:15, 5584:7, 5654:6</p> <p><b>fully</b> [8] - 5436:4, 5436:13, 5436:15, 5672:24, 5673:5, 5675:19, 5678:12, 5679:14</p> <p><b>function</b> [1] - 5636:20</p> <p><b>fund</b> [4] - 5446:5, 5595:13, 5595:14</p> <p><b>fund's</b> [1] - 5597:5</p> <p><b>funding</b> [1] - 5485:8</p> <p><b>funds</b> [19] - 5406:6, 5406:16, 5406:19, 5451:19, 5451:22, 5451:25, 5452:4, 5452:9, 5452:14, 5452:16, 5452:18, 5452:23, 5453:7, 5464:12, 5469:8,</p>	<p>5486:23, 5551:23, 5552:6, 5552:9</p> <p><b>future</b> [4] - 5406:5, 5476:17, 5480:8, 5480:10</p> <p style="text-align: center;"><b>G</b></p> <p><b>GAAP</b> [7] - 5414:8, 5453:16, 5454:13, 5487:22, 5492:12, 5530:1, 5543:9</p> <p><b>game</b> [1] - 5680:22</p> <p><b>Gateway</b> [22] - 5562:20, 5562:22, 5562:25, 5563:2, 5563:20, 5569:10, 5569:21, 5572:2, 5573:5, 5573:7, 5574:9, 5576:3, 5576:7, 5577:20, 5578:15, 5580:25, 5591:25, 5597:4, 5603:21, 5635:2, 5649:19, 5654:15</p> <p><b>gather</b> [1] - 5442:13</p> <p><b>Geller</b> [30] - 5458:9, 5458:14, 5458:19, 5466:10, 5474:9, 5533:7, 5533:15, 5540:23, 5540:25, 5541:3, 5541:4, 5541:9, 5541:12, 5541:22, 5542:9, 5567:8, 5599:11, 5599:14, 5629:5, 5630:14, 5630:21, 5631:17, 5632:1, 5632:3, 5632:13, 5632:16, 5634:10, 5644:9, 5651:23</p> <p><b>Geller's</b> [4] - 5458:11, 5458:17, 5466:9, 5533:8</p> <p><b>general</b> [7] - 5423:20, 5440:8, 5498:19, 5513:11, 5541:19, 5664:4, 5665:14</p> <p><b>generally</b> [7] - 5415:24, 5543:16, 5563:22, 5578:23, 5658:15, 5664:9, 5672:3</p> <p><b>generically</b> [2] - 5667:11, 5669:19</p> <p><b>gentleman</b> [1] - 5456:11</p> <p><b>George</b> [1] - 5571:20</p> <p><b>GIBSON</b> [1] -</p>	<p>5400:17</p> <p><b>gist</b> [1] - 5500:23</p> <p><b>Giugliano</b> [1] - 5404:15</p> <p><b>given</b> [15] - 5403:17, 5450:19, 5469:16, 5513:24, 5513:25, 5545:10, 5545:12, 5547:10, 5549:18, 5565:5, 5650:2, 5668:9, 5673:23, 5675:25, 5686:21</p> <p><b>Global</b> [2] - 5468:3, 5687:25</p> <p><b>Gopublic</b> [1] - 5577:15</p> <p><b>govern</b> [1] - 5676:5</p> <p><b>Government</b> [114] - 5400:12, 5404:8, 5404:10, 5405:13, 5407:11, 5407:23, 5410:19, 5416:9, 5416:12, 5416:14, 5442:17, 5445:10, 5447:14, 5448:4, 5448:10, 5449:20, 5451:7, 5451:11, 5458:20, 5460:4, 5460:14, 5460:24, 5461:4, 5464:23, 5466:12, 5466:13, 5466:19, 5467:5, 5467:13, 5467:15, 5470:17, 5473:20, 5473:24, 5481:10, 5482:8, 5482:15, 5489:15, 5519:24, 5520:10, 5520:21, 5522:11, 5524:2, 5527:17, 5548:25, 5549:3, 5551:15, 5552:24, 5567:19, 5568:25, 5576:19, 5577:5, 5577:7, 5577:10, 5580:15, 5585:23, 5586:20, 5586:23, 5589:20, 5590:24, 5592:13, 5594:7, 5597:18, 5598:11, 5602:3, 5607:15, 5609:5, 5609:25, 5612:1, 5612:12, 5615:8, 5616:12, 5616:24, 5618:10, 5618:22, 5620:17, 5622:4, 5624:17, 5624:24, 5625:2, 5626:3, 5627:3, 5627:6, 5628:3, 5630:5,</p>
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<p>5633:13, 5634:19, 5651:5, 5651:22, 5653:10, 5653:20, 5654:12, 5654:14, 5654:18, 5654:21, 5654:22, 5654:25, 5655:3, 5655:8, 5655:10, 5655:13, 5655:16, 5655:18, 5655:22, 5656:2, 5656:5, 5656:8, 5656:16, 5657:7, 5658:2, 5658:11, 5660:6, 5667:9, 5668:13 <b>government</b><sup>[42]</sup> - 5468:6, 5469:9, 5470:20, 5471:7, 5473:20, 5482:8, 5489:22, 5489:24, 5498:20, 5503:20, 5504:2, 5504:8, 5504:14, 5510:17, 5510:18, 5512:2, 5513:23, 5515:25, 5516:2, 5544:7, 5557:20, 5612:9, 5645:6, 5647:23, 5672:6, 5672:7, 5672:17, 5672:18, 5673:2, 5673:17, 5677:19, 5679:15, 5680:13, 5680:24, 5683:2, 5683:8, 5683:20, 5684:4, 5686:6, 5687:19, 5688:7 <b>Government's</b><sup>[49]</sup> - 5408:1, 5418:6, 5418:16, 5418:18, 5419:24, 5421:24, 5422:5, 5422:7, 5424:14, 5424:20, 5424:22, 5427:2, 5427:7, 5427:9, 5459:10, 5527:20, 5554:17, 5555:12, 5556:1, 5563:15, 5567:20, 5568:1, 5571:3, 5575:16, 5577:11, 5586:24, 5591:21, 5628:21, 5629:20, 5630:2, 5631:2, 5631:8, 5631:11, 5633:3, 5633:10, 5634:7, 5634:23, 5637:24, 5638:10, 5638:19, 5639:4, 5639:7, 5639:10, 5641:15, 5645:6, 5647:14,</p>	<p>5656:13, 5689:22 <b>government's</b><sup>[5]</sup> - 5442:23, 5471:5, 5675:24, 5676:25, 5685:18 <b>governs</b><sup>[1]</sup> - 5672:11 <b>GRACE</b><sup>[1]</sup> - 5400:21 <b>granting</b><sup>[1]</sup> - 5644:8 <b>grapple</b><sup>[1]</sup> - 5487:4 <b>great</b><sup>[2]</sup> - 5589:19, 5663:15 <b>greater</b><sup>[2]</sup> - 5661:15, 5663:14 <b>Greebel</b><sup>[134]</sup> - 5404:3, 5404:12, 5404:17, 5404:22, 5405:4, 5405:10, 5418:13, 5418:21, 5419:2, 5428:20, 5429:14, 5429:23, 5429:25, 5430:1, 5430:8, 5430:10, 5431:23, 5432:1, 5432:9, 5432:10, 5432:11, 5438:9, 5438:10, 5439:3, 5461:23, 5465:11, 5465:25, 5466:19, 5466:22, 5466:24, 5468:7, 5469:7, 5470:3, 5470:5, 5470:22, 5475:15, 5476:1, 5476:19, 5478:15, 5479:12, 5480:3, 5480:6, 5480:13, 5483:22, 5483:24, 5503:23, 5504:4, 5504:23, 5506:17, 5509:25, 5519:15, 5527:10, 5534:10, 5535:24, 5550:18, 5551:6, 5561:17, 5561:23, 5561:25, 5562:16, 5571:16, 5573:4, 5573:9, 5574:8, 5574:21, 5577:15, 5582:6, 5582:14, 5582:17, 5582:19, 5582:22, 5583:8, 5584:8, 5584:12, 5585:14, 5585:17, 5586:2, 5586:3, 5603:2, 5605:14, 5606:22, 5608:10, 5609:17, 5609:21, 5610:17, 5611:24, 5612:3, 5612:16, 5613:3, 5613:17,</p>	<p>5614:5, 5614:19, 5615:10, 5615:17, 5616:6, 5616:15, 5617:18, 5617:19, 5619:15, 5620:14, 5622:15, 5623:24, 5624:20, 5625:5, 5626:8, 5626:21, 5631:19, 5632:22, 5633:5, 5633:18, 5633:25, 5636:25, 5637:11, 5638:6, 5638:14, 5638:24, 5639:14, 5640:11, 5640:19, 5641:25, 5643:21, 5644:14, 5655:7, 5663:21, 5681:10, 5681:15, 5681:21, 5683:4, 5683:15, 5683:21, 5684:4, 5687:20, 5687:21 <b>GREEBEL</b><sup>[1]</sup> - 5400:6 <b>Greebel's</b><sup>[9]</sup> - 5467:1, 5477:18, 5499:18, 5572:22, 5573:15, 5574:3, 5583:12, 5611:3, 5613:23 <b>Greg</b><sup>[2]</sup> - 5404:15, 5574:25 <b>Gregg</b><sup>[4]</sup> - 5577:15, 5603:2, 5603:14, 5603:22 <b>Griswold</b><sup>[5]</sup> - 5612:4, 5613:4, 5613:8, 5613:11, 5613:25 <b>group</b><sup>[9]</sup> - 5430:16, 5475:23, 5527:13, 5658:8, 5658:10, 5658:13, 5658:22, 5658:25, 5659:11 <b>guaranteed</b><sup>[1]</sup> - 5603:20 <b>guess</b><sup>[5]</sup> - 5401:6, 5462:17, 5510:6, 5519:16, 5523:4 <b>guidance</b><sup>[5]</sup> - 5414:8, 5432:4, 5432:7, 5449:17, 5543:18 <b>guide</b><sup>[1]</sup> - 5442:20 <b>guilt</b><sup>[1]</sup> - 5685:5 <b>guys</b><sup>[5]</sup> - 5434:2, 5435:2, 5488:3, 5495:13, 5497:8 <b>GX</b><sup>[19]</sup> - 5445:19, 5564:13, 5637:25,</p>	<p>5643:8, 5689:15, 5689:16, 5689:16, 5689:18, 5689:21, 5689:24, 5689:25, 5689:25, 5690:2, 5690:5, 5690:6, 5690:6, 5690:7, 5690:7, 5690:8 <b>H</b> <b>Hackert</b><sup>[10]</sup> - 5404:17, 5418:25, 5486:22, 5497:5, 5509:25, 5528:22, 5529:25, 5530:10, 5530:12, 5530:17 <b>Hackert's</b><sup>[1]</sup> - 5530:15 <b>half</b><sup>[4]</sup> - 5517:7, 5653:15, 5653:16, 5659:12 <b>hand</b><sup>[2]</sup> - 5557:10, 5654:3 <b>handful</b><sup>[1]</sup> - 5429:4 <b>hands</b><sup>[3]</sup> - 5646:6, 5646:8, 5646:10 <b>handwriting</b><sup>[3]</sup> - 5589:1, 5589:3, 5608:2 <b>handwritten</b><sup>[1]</sup> - 5599:6 <b>happy</b><sup>[1]</sup> - 5518:19 <b>hard</b><sup>[3]</sup> - 5435:7, 5450:21, 5685:3 <b>hardship</b><sup>[3]</sup> - 5401:20, 5402:11, 5522:25 <b>hardships</b><sup>[1]</sup> - 5402:16 <b>harmless</b><sup>[2]</sup> - 5406:20, 5408:21 <b>Harrison</b><sup>[19]</sup> - 5430:20, 5431:12, 5433:4, 5433:6, 5433:9, 5434:12, 5434:17, 5435:20, 5499:21, 5542:12, 5624:20, 5625:5, 5625:16, 5626:9, 5626:21, 5628:8, 5628:11, 5652:6, 5652:8 <b>Harrison's</b><sup>[1]</sup> - 5625:25 <b>Haskett</b><sup>[4]</sup> - 5642:4, 5643:10 <b>Hassan</b><sup>[3]</sup> - 5409:1, 5474:5, 5595:22 <b>heading</b><sup>[1]</sup> -</p>	<p>5416:25 <b>Heading</b><sup>[1]</sup> - 5400:22 <b>Healthcare</b><sup>[11]</sup> - 5592:2, 5592:6, 5592:7, 5596:11, 5596:21, 5597:3, 5598:8, 5598:19, 5598:24, 5598:25, 5600:3 <b>hear</b><sup>[5]</sup> - 5654:1, 5669:20, 5672:25, 5673:25, 5684:11 <b>heard</b><sup>[12]</sup> - 5460:10, 5469:5, 5469:12, 5520:7, 5665:5, 5666:16, 5668:4, 5670:20, 5682:6, 5682:13, 5684:17, 5684:19 <b>hearing</b><sup>[4]</sup> - 5660:14, 5661:1, 5678:20, 5680:7 <b>hearsay</b><sup>[15]</sup> - 5459:20, 5497:14, 5502:12, 5503:22, 5503:24, 5504:6, 5504:19, 5504:20, 5505:5, 5505:6, 5508:17, 5508:18, 5508:19, 5508:20, 5512:23 <b>held</b><sup>[11]</sup> - 5463:16, 5573:13, 5588:13, 5590:15, 5592:25, 5612:20, 5614:13, 5615:24, 5617:16, 5660:14, 5661:1 <b>help</b><sup>[7]</sup> - 5431:6, 5510:14, 5624:11, 5658:15, 5665:9, 5670:15, 5676:8 <b>helpful</b><sup>[5]</sup> - 5665:5, 5673:14, 5675:16, 5676:3, 5684:24 <b>helping</b><sup>[1]</sup> - 5671:5 <b>helps</b><sup>[2]</sup> - 5528:18, 5635:6 <b>hereby</b><sup>[6]</sup> - 5532:11, 5532:14, 5532:17, 5533:18, 5579:24, 5654:12 <b>hereto</b><sup>[1]</sup> - 5533:18 <b>herewith</b><sup>[1]</sup> - 5578:22 <b>Heskett</b><sup>[5]</sup> - 5615:17, 5616:1, 5616:10, 5616:14, 5617:1 <b>Hi</b><sup>[3]</sup> - 5622:21,</p>
---	---	--	--	--

<p>5628:12, 5631:25  <b>hi</b> [3] - 5582:11,  5615:23, 5636:10  <b>hid</b> [1] - 5480:14  <b>hidden</b> [2] - 5450:17,  5480:16  <b>hide</b> [3] - 5477:19,  5492:18, 5492:20  <b>hiding</b> [3] - 5440:14,  5440:15, 5480:15  <b>high</b> [1] - 5655:24  <b>highlight</b> [2] -  5453:3, 5454:14  <b>highly</b> [1] - 5688:12  <b>highly-contested</b> [1]  - 5688:12  <b>himself</b> [3] - 5640:8,  5641:5, 5645:23  <b>hint</b> [1] - 5673:1  <b>hire</b> [1] - 5523:10  <b>hmm</b> [1] - 5634:14  <b>hold</b> [21] - 5406:19,  5408:21, 5548:22,  5549:7, 5573:13,  5603:12, 5603:25,  5605:3, 5614:14,  5614:15, 5614:23,  5615:1, 5615:4,  5615:6, 5624:15,  5644:11, 5644:14,  5645:20, 5646:18,  5648:25, 5651:10  <b>holder</b> [2] - 5579:11,  5651:10  <b>holding</b> [2] -  5446:11, 5672:12  <b>holds</b> [1] - 5590:13  <b>honesty</b> [1] - 5685:5  <b>Honor</b> [118] - 5403:2,  5423:21, 5428:10,  5428:12, 5440:2,  5441:24, 5447:20,  5448:12, 5449:6,  5449:8, 5449:21,  5450:1, 5457:3,  5459:17, 5459:24,  5461:3, 5461:7,  5463:25, 5465:18,  5465:19, 5466:5,  5466:8, 5467:14,  5470:16, 5489:22,  5497:13, 5501:14,  5501:19, 5510:3,  5510:9, 5511:18,  5512:4, 5512:20,  5513:22, 5515:7,  5515:10, 5517:1,  5519:4, 5522:12,  5522:14, 5522:18,  5522:22, 5523:3,</p>	<p>5523:15, 5525:7,  5525:9, 5525:18,  5526:24, 5527:13,  5528:12, 5538:2,  5542:2, 5542:17,  5544:13, 5546:17,  5549:24, 5550:1,  5551:8, 5557:5,  5557:23, 5563:14,  5564:10, 5564:12,  5567:23, 5577:7,  5583:18, 5586:20,  5591:18, 5612:9,  5615:12, 5616:21,  5624:24, 5626:11,  5628:1, 5630:2,  5631:8, 5633:10,  5634:15, 5635:19,  5635:22, 5647:11,  5653:21, 5654:9,  5656:12, 5660:5,  5660:9, 5660:12,  5661:8, 5662:4,  5662:7, 5662:8,  5662:22, 5662:25,  5663:24, 5666:22,  5667:5, 5668:3,  5668:6, 5668:7,  5668:15, 5669:10,  5672:1, 5673:16,  5673:23, 5676:19,  5676:20, 5677:13,  5678:2, 5681:2,  5681:24, 5683:1,  5684:9, 5684:16,  5684:19, 5684:23,  5685:25, 5686:23,  5687:17  <b>Honor's</b> [2] -  5662:15, 5670:6  <b>HONORABLE</b> [1] -  5400:10  <b>hope</b> [1] - 5686:3  <b>hopefully</b> [2] -  5523:20, 5523:21  <b>hoping</b> [2] - 5526:11,  5686:4  <b>host</b> [1] - 5620:5  <b>hour</b> [12] - 5469:24,  5469:25, 5470:1,  5516:6, 5517:7,  5521:17, 5521:22,  5521:25, 5522:5,  5653:15, 5653:16  <b>hours</b> [3] - 5560:14,  5560:17, 5573:14  <b>Huang</b> [2] - 5426:5,  5571:20  <b>human</b> [1] - 5540:13  <b>hundred</b> [1] -</p>	<p>5438:20  <b>hundreds</b> [2] -  5537:19, 5668:25  <b>hurdle</b> [1] - 5468:10  <b>hypothesis</b> [1] -  5535:21</p> <p style="text-align: center;"><b>I</b></p> <p><b>lan</b> [1] - 5526:6  <b>idea</b> [4] - 5428:22,  5468:2, 5523:21,  5540:12  <b>identification</b> [23] -  5404:8, 5407:10,  5416:8, 5418:6,  5421:24, 5427:2,  5443:20, 5500:8,  5509:23, 5537:4,  5563:15, 5568:1,  5576:20, 5585:24,  5612:2, 5615:8,  5616:13, 5624:18,  5627:4, 5628:21,  5629:21, 5631:3,  5634:6  <b>identified</b> [3] -  5415:8, 5508:8,  5668:10  <b>identify</b> [2] -  5445:18, 5491:9  <b>Illegal</b> [2] - 5414:25,  5492:25  <b>illegal</b> [13] - 5415:2,  5415:8, 5427:19,  5427:21, 5493:4,  5493:7, 5493:12,  5493:18, 5493:20,  5494:17, 5494:24,  5495:2  <b>imagine</b> [2] -  5683:25, 5685:22  <b>immaterial</b> [1] -  5494:18  <b>immediately</b> [1] -  5438:5  <b>imperative</b> [1] -  5575:2  <b>important</b> [5] -  5476:25, 5477:1,  5573:20, 5573:21,  5671:20  <b>importantly</b> [1] -  5458:3  <b>imposed</b> [1] -  5490:25  <b>impression</b> [1] -  5684:2  <b>improper</b> [4] -  5442:5, 5442:7,</p>	<p>5460:25, 5503:10  <b>inaccuracy</b> [2] -  5540:8, 5540:11  <b>inaccurate</b> [1] -  5681:12  <b>inadvertence</b> [1] -  5440:12  <b>inappropriate</b> [6] -  5518:5, 5518:22,  5663:20, 5680:15,  5680:24, 5688:7  <b>Inc</b> [8] - 5408:14,  5591:25, 5621:14,  5654:19, 5654:23,  5655:1, 5655:4,  5655:25  <b>incentive</b> [2] -  5403:14, 5403:18  <b>include</b> [6] - 5482:7,  5588:6, 5591:8,  5606:8, 5632:2,  5672:9  <b>included</b> [8] -  5423:16, 5427:23,  5467:18, 5482:5,  5515:20, 5568:6,  5577:4, 5591:10  <b>includes</b> [1] - 5406:5  <b>including</b> [7] -  5453:1, 5464:23,  5479:25, 5528:22,  5655:6, 5672:11,  5672:14  <b>incompatible</b> [1] -  5495:15  <b>inconsistencies</b> [1] -  5538:21  <b>inconsistent</b> [2] -  5685:25, 5686:1  <b>inconvenience</b> [1] -  5625:24  <b>incorporate</b> [1] -  5499:15  <b>Incorporated</b> [4] -  5618:7, 5620:5,  5621:15, 5654:15  <b>incorrect</b> [2] -  5505:4, 5683:21  <b>incredibly</b> [2] -  5464:3, 5468:9  <b>increments</b> [1] -  5593:18  <b>incurred</b> [2] -  5406:21, 5408:23  <b>indeed</b> [2] - 5429:7,  5494:21  <b>indemnification</b> [18]  - 5406:18, 5406:25,  5407:2, 5407:5,  5407:7, 5407:8,</p>	<p>5407:16, 5407:18,  5408:7, 5409:15,  5409:16, 5409:20,  5413:17, 5485:9,  5485:11, 5485:16,  5486:19, 5487:1  <b>indemnified</b> [1] -  5408:24  <b>indemnify</b> [2] -  5406:19, 5408:21  <b>indented</b> [2] -  5425:10, 5425:13  <b>independent</b> [3] -  5488:3, 5507:2,  5513:25  <b>indexes</b> [1] -  5545:19  <b>indicate</b> [1] - 5592:3  <b>indicated</b> [2] -  5586:18, 5617:22  <b>indication</b> [1] -  5536:11  <b>individual</b> [7] -  5409:14, 5421:16,  5570:19, 5594:22,  5595:13, 5640:20,  5640:22  <b>individually</b> [2] -  5592:1, 5592:4  <b>individuals</b> [5] -  5559:1, 5561:15,  5570:2, 5594:18,  5595:2  <b>indulgent</b> [1] -  5673:7  <b>Industry</b> [1] -  5656:25  <b>industry</b> [4] - 5657:3,  5659:22, 5660:3,  5676:3  <b>inevitable</b> [1] -  5458:21  <b>inference</b> [1] -  5685:3  <b>influence</b> [1] -  5674:22  <b>inform</b> [4] - 5489:5,  5494:18, 5494:19,  5515:10  <b>information</b> [23] -  5403:12, 5415:5,  5418:13, 5419:13,  5423:16, 5427:24,  5428:3, 5435:16,  5441:8, 5442:13,  5451:5, 5506:3,  5511:12, 5549:17,  5573:11, 5588:15,  5649:21, 5651:18,  5652:4, 5658:5,</p>
---	--	---	---	---

5670:17, 5688:2, 5688:6 <b>informations</b> [1] - 5434:12 <b>informed</b> [2] - 5493:3, 5520:9 <b>informing</b> [1] - 5489:2 <b>inherently</b> [1] - 5456:2 <b>initial</b> [2] - 5441:20, 5506:16 <b>inquiries</b> [4] - 5415:7, 5433:9, 5435:18, 5493:14 <b>inquiry</b> [4] - 5401:6, 5473:4, 5556:18, 5613:6 <b>inserting</b> [1] - 5464:20 <b>insider</b> [1] - 5515:15 <b>insiders</b> [1] - 5674:17 <b>insists</b> [1] - 5683:23 <b>instance</b> [3] - 5455:6, 5624:8, 5645:22 <b>instead</b> [2] - 5517:22, 5687:6 <b>instruct</b> [1] - 5667:6 <b>instructed</b> [1] - 5682:18 <b>instructing</b> [1] - 5668:3 <b>instruction</b> [26] - 5508:10, 5513:13, 5559:6, 5559:8, 5559:23, 5560:1, 5572:17, 5577:20, 5595:7, 5603:23, 5615:25, 5616:9, 5618:17, 5619:12, 5621:13, 5632:8, 5632:21, 5638:1, 5639:5, 5639:13, 5640:11, 5641:24, 5643:9, 5643:21, 5644:2, 5644:5 <b>instructions</b> [14] - 5574:15, 5580:13, 5580:22, 5581:6, 5585:18, 5591:8, 5593:7, 5603:10, 5603:13, 5617:2, 5638:20, 5640:5, 5641:20, 5643:13 <b>insufficient</b> [1] - 5462:18 <b>Intelligence</b> [1] - 5659:4	<b>intend</b> [6] - 5457:8, 5457:15, 5458:8, 5671:16, 5676:20, 5681:20 <b>intended</b> [3] - 5673:2, 5673:19, 5673:22 <b>interact</b> [1] - 5622:19 <b>interactions</b> [5] - 5428:19, 5429:4, 5429:8, 5429:9, 5429:11 <b>interested</b> [1] - 5651:13 <b>internal</b> [2] - 5495:18, 5531:11 <b>internally</b> [3] - 5437:24, 5438:1, 5535:13 <b>interpret</b> [3] - 5448:21, 5449:3, 5572:15 <b>interpreted</b> [1] - 5578:24 <b>intraday</b> [2] - 5655:24 <b>introduce</b> [5] - 5457:9, 5457:15, 5461:18, 5463:8, 5463:11 <b>introduces</b> [1] - 5457:6 <b>invested</b> [1] - 5678:13 <b>investigation</b> [2] - 5423:12, 5579:15 <b>investigations</b> [4] - 5658:11, 5662:1, 5663:12, 5675:12 <b>investing</b> [2] - 5477:13, 5661:22 <b>investments</b> [2] - 5409:3, 5464:11 <b>investor</b> [6] - 5452:17, 5453:21, 5579:16, 5645:10, 5646:12, 5670:8 <b>Investors</b> [2] - 5592:7, 5596:21 <b>investors</b> [21] - 5451:19, 5451:25, 5452:9, 5452:15, 5452:16, 5452:25, 5453:6, 5461:1, 5462:11, 5463:16, 5465:1, 5467:18, 5477:15, 5480:14, 5549:22, 5551:22, 5552:1, 5552:6, 5552:20, 5658:4	<b>investors</b> [1] - 5452:8 <b>involve</b> [1] - 5643:21 <b>involved</b> [7] - 5404:11, 5419:13, 5430:22, 5446:15, 5451:24, 5547:23, 5667:24 <b>involves</b> [2] - 5447:18, 5642:13 <b>involving</b> [7] - 5445:12, 5448:5, 5517:2, 5549:22, 5636:24, 5642:10, 5658:12 <b>irrelevant</b> [3] - 5468:5, 5503:18, 5503:25 <b>IRS</b> [1] - 5659:17 <b>issuance</b> [27] - 5560:16, 5564:1, 5569:15, 5573:25, 5578:15, 5580:17, 5580:22, 5610:23, 5619:2, 5619:5, 5619:12, 5622:2, 5623:13, 5624:3, 5624:9, 5624:14, 5625:10, 5625:12, 5625:22, 5628:18, 5628:22, 5628:25, 5631:24, 5634:9, 5639:25, 5644:11, 5644:12 <b>issuances</b> [2] - 5562:17, 5568:14 <b>issue</b> [76] - 5402:13, 5404:23, 5416:4, 5439:8, 5439:21, 5456:21, 5457:19, 5461:8, 5461:9, 5461:19, 5462:16, 5467:1, 5469:6, 5469:9, 5475:20, 5476:4, 5476:16, 5480:5, 5480:13, 5481:19, 5484:13, 5490:6, 5504:17, 5508:9, 5508:17, 5510:17, 5515:9, 5520:18, 5521:23, 5558:15, 5558:25, 5559:3, 5561:1, 5563:23, 5568:7, 5572:7, 5572:9, 5572:10, 5572:17, 5572:21, 5572:24, 5573:11, 5578:25, 5579:17, 5579:24, 5580:5, 5580:25, 5588:25, 5603:22, 5617:21, 5621:19, 5622:21, 5623:9, 5632:1, 5632:15, 5653:2, 5662:8, 5665:16, 5669:21, 5670:14, 5670:19, 5671:4, 5671:20, 5671:25, 5673:4, 5676:9, 5678:13, 5679:18, 5681:2, 5681:18, 5684:24, 5685:7, 5687:13 <b>issued</b> [47] - 5421:20, 5422:2, 5457:16, 5457:17, 5458:9, 5463:6, 5491:5, 5492:5, 5560:19, 5569:22, 5570:1, 5570:4, 5570:19, 5570:25, 5571:25, 5572:5, 5572:8, 5572:20, 5576:6, 5578:21, 5580:10, 5587:12, 5587:13, 5588:5, 5605:11, 5606:13, 5608:19, 5619:20, 5620:7, 5620:22, 5621:3, 5622:10, 5623:17, 5624:4, 5624:11, 5625:14, 5625:20, 5630:16, 5630:17, 5630:23, 5631:13, 5631:16, 5645:11, 5646:13, 5652:23, 5653:1, 5685:9 <b>issuer</b> [4] - 5579:9, 5579:12, 5579:14, 5579:16 <b>issues</b> [23] - 5401:2, 5455:1, 5457:12, 5482:4, 5487:4, 5491:21, 5510:15, 5531:9, 5558:21, 5617:19, 5664:19, 5665:17, 5666:16, 5668:23, 5669:4, 5669:24, 5670:14, 5672:23, 5678:11, 5678:14, 5679:14, 5679:24, 5680:6 <b>issuing</b> [4] - 5476:9, 5558:23, 5558:24, 5623:20 <b>item</b> [25] - 5412:17, 5412:23, 5414:22, 5423:7, 5423:9, 5427:13, 5427:19, 5427:21, 5491:3, 5513:25, 5560:7, 5571:5, 5575:19, 5589:25, 5592:17, 5594:9, 5596:13, 5597:22, 5607:19, 5610:2, 5618:24, 5623:15, 5631:6, 5635:8 <b>items</b> [2] - 5535:2, 5543:16 <b>itself</b> [5] - 5451:12, 5491:1, 5508:18, 5642:21, 5652:12	<b>J</b> <b>Jackson</b> [10] - 5430:21, 5461:21, 5461:23, 5461:25, 5571:20, 5574:25, 5635:25, 5636:2, 5639:17 <b>Jaclyn</b> [7] - 5577:2, 5577:15, 5583:2, 5583:8, 5584:17, 5603:2, 5603:22 <b>Jaclyn's</b> [1] - 5603:14 <b>Jain</b> [40] - 5402:25, 5403:8, 5404:9, 5405:17, 5408:6, 5410:21, 5418:20, 5422:10, 5424:24, 5426:22, 5427:12, 5428:16, 5441:9, 5441:25, 5442:19, 5445:3, 5448:4, 5449:9, 5469:21, 5470:20, 5487:14, 5490:2, 5502:14, 5503:11, 5507:10, 5509:5, 5511:23, 5512:14, 5517:8, 5519:14, 5519:21, 5527:2, 5531:15, 5542:7, 5542:23, 5544:10, 5545:1, 5546:13, 5550:12, 5551:15 <b>JAIN</b> [2] - 5403:3, 5689:4 <b>Jain's</b> [7] - 5465:19, 5512:18, 5521:11, 5521:18, 5521:20, 5523:24, 5528:13 <b>January</b> [4] - 5590:3, 5592:20, 5593:13, 5635:12 <b>Jennifer</b> [3] - 5576:23, 5577:13,
--	--	---	---



<p>5584:8  <b>job</b> [3] - 5578:5,  5664:3, 5670:6  <b>John</b> [4] - 5595:24,  5615:17, 5616:14,  5617:1  <b>joined</b> [2] - 5431:13,  5658:25  <b>joint</b> [4] - 5414:2,  5414:9, 5491:12,  5492:3  <b>jointly</b> [1] - 5408:20  <b>Jones</b> [2] - 5629:9,  5629:11  <b>JOSHUA</b> [1] -  5400:21  <b>JUDGE</b> [1] - 5400:10  <b>Judge</b> [19] - 5458:14,  5461:14, 5461:18,  5461:24, 5462:5,  5526:16, 5584:3,  5601:3, 5601:18,  5653:5, 5653:12,  5665:21, 5669:3,  5671:25, 5674:6,  5674:13, 5675:14,  5676:11, 5680:2  <b>judge</b> [10] - 5564:17,  5565:2, 5567:5,  5671:19, 5675:10,  5675:17, 5677:2,  5677:11, 5678:16,  5680:1  <b>Judgment</b> [1] -  5578:15  <b>judgment</b> [4] -  5454:5, 5455:20,  5455:23, 5578:22  <b>July</b> [5] - 5514:23,  5515:11, 5515:19,  5517:9, 5634:12  <b>jumped</b> [1] - 5539:20  <b>June</b> [12] - 5432:24,  5433:1, 5446:3,  5475:10, 5484:17,  5491:13, 5491:23,  5495:18, 5544:11,  5546:15, 5621:21  <b>juror</b> [1] - 5522:15  <b>Juror</b> [8] - 5401:5,  5401:7, 5401:17,  5402:12, 5456:18,  5522:8, 5523:12  <b>jurors</b> [15] - 5401:4,  5401:16, 5402:2,  5402:15, 5402:21,  5402:23, 5456:9,  5470:13, 5512:7,  5526:17, 5526:20,  5601:4, 5601:15,</p>	<p>5661:14, 5661:17  <b>jurors</b> [2] - 5665:9,  5671:5  <b>Jury</b> [2] - 5456:16,  5666:9  <b>jury</b> [65] - 5400:10,  5401:1, 5402:22,  5441:18, 5458:4,  5460:25, 5461:10,  5464:6, 5468:17,  5469:4, 5469:12,  5469:22, 5470:9,  5470:10, 5470:12,  5502:2, 5512:10,  5513:19, 5517:6,  5517:22, 5518:11,  5520:4, 5521:16,  5525:2, 5526:19,  5566:25, 5569:8,  5578:23, 5587:8,  5590:4, 5601:5,  5601:7, 5601:14,  5653:14, 5660:14,  5661:2, 5663:13,  5663:21, 5664:20,  5665:5, 5665:8,  5665:19, 5666:1,  5667:6, 5667:25,  5668:1, 5670:5,  5670:15, 5671:1,  5671:8, 5673:14,  5674:1, 5675:2,  5675:14, 5676:4,  5676:7, 5678:25,  5680:9, 5680:12,  5683:19, 5683:25,  5684:1, 5684:8,  5685:3  <b>JURY</b> [1] - 5653:17  <b>jzammet@</b>  <b>anslowlaw</b> [1] -  5577:14</p>	<p><b>keeping</b> [3] -  5540:17, 5640:8,  5645:22  <b>keeps</b> [1] - 5614:3  <b>Ken</b> [4] - 5533:7,  5533:16, 5540:23,  5541:3  <b>kept</b> [4] - 5459:16,  5564:7, 5574:1,  5581:25  <b>Kessler</b> [9] - 5403:1,  5414:17, 5485:10,  5489:18, 5493:10,  5508:10, 5518:13,  5551:9, 5663:17  <b>KESSLER</b> [81] -  5400:14, 5401:3,  5403:7, 5407:23,  5408:4, 5416:12,  5418:1, 5418:16,  5422:5, 5424:20,  5427:7, 5428:9,  5439:23, 5441:20,  5442:24, 5444:1,  5446:20, 5447:7,  5447:20, 5448:1,  5448:19, 5449:2,  5486:12, 5486:14,  5489:20, 5495:6,  5495:8, 5497:13,  5501:14, 5501:20,  5501:23, 5502:5,  5502:7, 5502:19,  5502:22, 5503:10,  5504:12, 5504:17,  5505:11, 5505:15,  5506:7, 5506:9,  5507:2, 5507:21,  5508:11, 5508:16,  5508:25, 5510:4,  5512:1, 5512:4,  5512:14, 5512:19,  5515:7, 5517:1,  5517:16, 5519:18,  5520:13, 5521:14,  5521:18, 5522:2,  5523:24, 5524:3,  5525:25, 5527:18,  5528:12, 5538:4,  5538:23, 5541:7,  5542:19, 5544:14,  5546:18, 5549:4,  5550:3, 5550:8,  5550:11, 5551:13,  5554:1, 5557:3,  5666:24, 5686:10,  5686:16  <b>Kevin</b> [2] - 5576:16,  5580:5  <b>key</b> [2] - 5499:24,</p>	<p>5537:21  <b>kind</b> [8] - 5403:11,  5441:17, 5449:12,  5453:21, 5468:8,  5474:19, 5487:15,  5498:11  <b>kinds</b> [3] - 5558:16,  5674:19  <b>KIYO</b> [1] - 5400:10  <b>knowledge</b> [5] -  5468:7, 5518:24,  5541:12, 5668:18,  5676:2  <b>known</b> [1] - 5410:13  <b>knows</b> [3] - 5460:21,  5492:12, 5497:15  <b>Kocher</b> [7] - 5474:7,  5599:13, 5610:9,  5610:11, 5611:6,  5611:7, 5611:23  <b>Koestler</b> [4] -  5606:19, 5607:6,  5608:1, 5608:17</p>	<p>5516:4, 5534:8,  5556:8, 5596:1,  5612:14, 5629:19,  5630:7, 5632:19,  5633:5, 5645:5,  5652:14, 5662:1,  5664:6, 5664:16,  5664:18, 5668:19,  5669:1, 5673:3,  5677:12, 5678:21,  5687:1, 5687:3,  5687:5  <b>late</b> [1] - 5668:19  <b>LaValle</b> [2] - 5567:4,  5567:14  <b>Lavelle</b> [25] -  5457:14, 5457:23,  5459:2, 5461:16,  5462:1, 5463:21,  5464:2, 5465:12,  5465:20, 5465:24,  5466:17, 5466:22,  5467:7, 5468:4,  5468:8, 5468:11,  5468:25, 5469:6,  5474:22, 5525:6,  5526:13, 5599:16,  5620:25, 5621:3,  5621:20  <b>Lavelle's</b> [3] -  5463:18, 5467:4,  5621:22  <b>law</b> [20] - 5426:19,  5471:3, 5473:1,  5513:24, 5514:1,  5639:16, 5642:4,  5643:10, 5659:14,  5659:20, 5661:15,  5661:16, 5661:24,  5662:2, 5663:6,  5663:22, 5667:6,  5667:20, 5668:3,  5673:24  <b>laws</b> [2] - 5658:3,  5659:7  <b>lawsuit</b> [1] - 5613:21  <b>lawyer</b> [7] - 5473:11,  5477:22, 5512:18,  5639:14, 5639:16,  5640:4, 5670:9  <b>lawyers</b> [3] - 5473:4,  5478:9, 5637:16  <b>lay</b> [6] - 5448:3,  5460:11, 5565:7,  5565:17, 5565:22,  5665:5  <b>layers</b> [1] - 5503:22  <b>laying</b> [2] - 5454:19,  5565:11  <b>layperson</b> [1] -</p>
<b>L</b>				
<p><b>L.P.</b> [2] - 5655:19,  5655:23  <b>label</b> [4] - 5581:8,  5581:10, 5581:19,  5597:12  <b>labeled</b> [1] - 5445:7  <b>labels</b> [1] - 5581:12  <b>lack</b> [1] - 5669:8  <b>ladies</b> [1] - 5456:11  <b>Lake</b> [1] - 5558:2  <b>language</b> [23] -  5445:16, 5446:6,  5446:8, 5446:25,  5448:22, 5448:24,  5448:25, 5471:8,  5476:8, 5484:12,  5535:7, 5545:1,  5545:3, 5545:6,  5546:3, 5547:6,  5547:8, 5547:11,  5548:16, 5548:17,  5578:13, 5606:8  <b>laptop</b> [3] - 5512:25,  5551:14, 5589:18  <b>large</b> [6] - 5420:14,  5426:8, 5435:6,  5475:22, 5563:11,  5674:21  <b>last</b> [34] - 5402:9,  5413:10, 5422:9,  5457:20, 5463:13,  5463:16, 5464:8,  5467:8, 5514:23,  5515:13, 5515:23,</p>				
<b>K</b>				
<p><b>Katten</b> [15] -  5424:12, 5424:17,  5424:19, 5470:22,  5471:3, 5472:25,  5473:11, 5556:2,  5564:24, 5582:14,  5605:13, 5606:21,  5611:22, 5611:24,  5655:6  <b>keep</b> [13] - 5401:21,  5402:8, 5437:2,  5468:24, 5480:15,  5512:8, 5513:23,  5515:8, 5581:12,  5642:15, 5648:8,  5653:17, 5685:3</p>				

<p>5668:17  <b>lead</b> [1] - 5497:3  <b>leading</b> [2] - 5405:8, 5414:15  <b>learn</b> [2] - 5433:2, 5434:24  <b>learned</b> [4] - 5450:4, 5450:10, 5450:13, 5497:8  <b>lease</b> [2] - 5401:20, 5522:24  <b>least</b> [4] - 5511:3, 5513:6, 5522:14, 5539:8  <b>leave</b> [3] - 5441:17, 5512:15, 5521:12  <b>leaves</b> [2] - 5653:9, 5666:13  <b>leaving</b> [1] - 5675:1  <b>lectures</b> [1] - 5667:20  <b>led</b> [1] - 5481:3  <b>LEE</b> [1] - 5400:20  <b>left</b> [6] - 5456:20, 5521:22, 5527:4, 5527:8, 5569:11, 5684:1  <b>legal</b> [19] - 5412:6, 5419:3, 5419:6, 5423:7, 5423:10, 5454:2, 5473:6, 5478:8, 5493:17, 5575:8, 5575:9, 5578:2, 5578:20, 5583:1, 5583:4, 5639:21, 5639:22, 5670:11, 5673:12  <b>Legal</b> [1] - 5578:3  <b>legend</b> [4] - 5579:25, 5580:3, 5622:24, 5632:3  <b>lengthy</b> [1] - 5677:25  <b>letter</b> [109] - 5408:17, 5410:13, 5410:15, 5411:2, 5411:4, 5411:17, 5411:19, 5411:22, 5412:1, 5412:9, 5414:21, 5415:14, 5415:16, 5415:19, 5415:25, 5416:3, 5419:21, 5419:25, 5420:4, 5420:5, 5420:7, 5424:25, 5425:4, 5426:19, 5426:24, 5427:5, 5471:4, 5472:3, 5472:25, 5473:3, 5473:8, 5473:12, 5473:17, 5473:23, 5481:6,</p>	<p>5481:7, 5481:8, 5481:12, 5481:16, 5481:18, 5481:22, 5481:24, 5482:5, 5482:7, 5482:10, 5482:18, 5482:25, 5484:2, 5485:21, 5487:10, 5487:15, 5489:8, 5489:14, 5490:3, 5490:7, 5490:8, 5490:18, 5496:6, 5496:10, 5496:11, 5496:15, 5496:16, 5496:17, 5513:24, 5514:1, 5531:18, 5545:4, 5547:24, 5548:10, 5548:20, 5549:9, 5556:2, 5556:11, 5556:14, 5556:18, 5556:22, 5559:10, 5559:11, 5559:23, 5572:17, 5577:1, 5577:20, 5578:8, 5578:24, 5580:18, 5595:7, 5603:17, 5603:23, 5615:25, 5616:3, 5616:8, 5616:9, 5617:8, 5618:17, 5619:12, 5621:8, 5621:12, 5632:8, 5638:23, 5639:19, 5639:20, 5640:2, 5669:14, 5672:5, 5674:5  <b>letters</b> [10] - 5422:15, 5470:21, 5470:25, 5471:3, 5475:14, 5475:15, 5481:13, 5560:1, 5578:6  <b>letting</b> [1] - 5617:3  <b>liabilities</b> [7] - 5408:23, 5414:3, 5414:4, 5414:9, 5484:20, 5544:25, 5555:7  <b>liability</b> [11] - 5446:2, 5446:12, 5446:13, 5447:12, 5449:17, 5491:12, 5492:3, 5553:9, 5554:5, 5554:7  <b>liable</b> [1] - 5553:24  <b>liberty</b> [1] - 5680:16  <b>lie</b> [1] - 5664:15  <b>lied</b> [1] - 5552:19  <b>life</b> [1] - 5663:8  <b>lift</b> [2] - 5615:23, 5616:2</p>	<p><b>lifted</b> [1] - 5615:6  <b>light</b> [1] - 5684:9  <b>lightly</b> [1] - 5680:17  <b>likely</b> [4] - 5409:22, 5486:19, 5523:25, 5678:1  <b>limitation</b> [1] - 5510:7  <b>limitations</b> [4] - 5510:5, 5510:8, 5510:17, 5666:24  <b>Limited</b> [1] - 5598:24  <b>limited</b> [6] - 5408:19, 5495:14, 5495:19, 5595:13, 5597:5, 5599:1  <b>limiting</b> [1] - 5680:23  <b>limits</b> [1] - 5495:14  <b>Lindsay</b> [15] - 5445:12, 5446:14, 5447:18, 5448:7, 5555:9, 5595:19, 5602:12, 5602:15, 5605:11, 5606:16, 5607:5, 5607:24, 5607:25, 5608:17, 5608:19  <b>line</b> [9] - 5513:15, 5546:2, 5555:1, 5575:1, 5586:6, 5587:4, 5587:21, 5625:9, 5631:23  <b>lines</b> [3] - 5563:24, 5599:14, 5608:12  <b>lining</b> [1] - 5546:25  <b>liquidity</b> [7] - 5413:23, 5422:17, 5422:22, 5446:5, 5485:8, 5488:21, 5529:11  <b>list</b> [15] - 5426:8, 5434:11, 5457:8, 5464:22, 5468:13, 5564:10, 5566:15, 5567:9, 5567:12, 5567:14, 5572:20, 5587:10, 5629:18, 5685:14, 5688:3  <b>listed</b> [11] - 5410:9, 5412:15, 5425:19, 5426:12, 5445:4, 5462:2, 5564:23, 5625:16, 5640:1, 5647:24, 5664:13  <b>listen</b> [1] - 5528:16  <b>listing</b> [1] - 5587:14  <b>listings</b> [1] - 5629:17  <b>lists</b> [3] - 5464:24, 5474:3, 5519:14  <b>literally</b> [1] - 5646:5</p>	<p><b>litigating</b> [1] - 5520:4  <b>litigation</b> [35] - 5418:3, 5418:14, 5419:4, 5419:7, 5423:12, 5423:17, 5424:12, 5424:17, 5424:18, 5425:8, 5425:19, 5426:5, 5426:8, 5460:22, 5460:24, 5461:2, 5461:12, 5463:9, 5463:18, 5463:21, 5465:2, 5465:5, 5465:15, 5467:5, 5470:23, 5471:12, 5471:17, 5471:20, 5471:24, 5472:23, 5474:15, 5474:19, 5475:16, 5556:2, 5614:9  <b>litigations</b> [5] - 5425:15, 5426:11, 5475:18, 5493:15  <b>live</b> [2] - 5558:1, 5581:3  <b>LLC</b> [3] - 5408:19, 5580:8, 5596:21  <b>LLP</b> [5] - 5582:14, 5595:22, 5605:13, 5606:22, 5655:6  <b>log</b> [2] - 5514:10, 5516:1  <b>logic</b> [1] - 5479:10  <b>logistics</b> [1] - 5526:1  <b>look</b> [42] - 5404:9, 5406:2, 5407:10, 5408:6, 5409:9, 5410:18, 5412:17, 5413:10, 5416:7, 5416:22, 5418:5, 5421:23, 5426:14, 5427:13, 5511:2, 5514:15, 5514:21, 5525:15, 5527:9, 5532:9, 5534:19, 5536:4, 5536:21, 5542:5, 5551:21, 5556:8, 5563:12, 5571:2, 5602:3, 5608:6, 5618:21, 5625:4, 5632:11, 5639:1, 5643:17, 5645:5, 5647:4, 5649:6, 5664:6, 5664:12, 5675:18, 5687:16  <b>looked</b> [12] - 5420:5, 5437:9, 5502:20, 5525:5, 5571:5, 5571:9, 5574:18,</p>	<p>5594:13, 5608:4, 5627:6, 5628:5, 5640:18  <b>looking</b> [14] - 5405:13, 5435:10, 5458:11, 5478:10, 5534:8, 5535:6, 5543:13, 5546:13, 5569:2, 5630:11, 5663:5, 5674:7, 5674:12, 5675:14  <b>lose</b> [1] - 5462:24  <b>loss</b> [2] - 5472:14, 5556:10  <b>loud</b> [1] - 5509:13  <b>low</b> [2] - 5464:3, 5655:24  <b>lower</b> [2] - 5553:4, 5688:11  <b>LP</b> [15] - 5408:18, 5592:2, 5592:3, 5592:5, 5592:6, 5592:7, 5592:22, 5595:11, 5596:21, 5597:3, 5598:8, 5598:19, 5598:24, 5598:25, 5600:3  <b>Ltd</b> [1] - 5622:11  <b>Lucjan</b> [6] - 5580:6, 5603:24, 5604:13, 5605:24, 5606:7, 5607:2  <b>Lunch</b> [1] - 5524:8  <b>lunch</b> [10] - 5402:17, 5468:18, 5469:24, 5512:7, 5512:9, 5512:11, 5522:5, 5523:20, 5527:14</p>
<b>M</b>				
<p><b>M.D</b> [2] - 5605:12, 5606:17  <b>ma'am</b> [2] - 5653:6, 5661:7  <b>MADISO</b> [1] - 5620:15  <b>mail</b> [135] - 5410:21, 5418:10, 5418:20, 5418:21, 5419:6, 5429:15, 5462:2, 5463:13, 5464:14, 5465:24, 5467:14, 5467:16, 5482:9, 5482:15, 5509:24, 5511:24, 5512:21, 5518:17, 5519:5, 5519:7, 5519:8, 5519:13, 5519:15, 5521:1, 5527:9,</p>				

5527:24, 5536:18,  
5537:1, 5543:13,  
5559:9, 5561:20,  
5561:22, 5562:4,  
5565:3, 5565:10,  
5565:20, 5571:14,  
5571:24, 5572:1,  
5572:15, 5572:16,  
5572:22, 5573:2,  
5573:4, 5574:3,  
5574:7, 5574:12,  
5574:17, 5576:23,  
5577:2, 5577:4,  
5577:13, 5577:14,  
5577:19, 5582:3,  
5582:9, 5582:16,  
5583:22, 5584:7,  
5584:15, 5584:17,  
5584:19, 5585:4,  
5585:13, 5585:20,  
5586:3, 5586:11,  
5586:14, 5587:1,  
5591:1, 5592:8,  
5593:10, 5593:16,  
5596:25, 5602:20,  
5602:23, 5603:1,  
5603:5, 5603:10,  
5604:3, 5608:7,  
5609:8, 5609:21,  
5610:16, 5611:3,  
5612:3, 5612:16,  
5613:2, 5613:9,  
5613:15, 5613:17,  
5613:23, 5613:25,  
5614:5, 5614:19,  
5614:25, 5615:9,  
5615:16, 5615:19,  
5616:14, 5617:1,  
5619:15, 5619:19,  
5622:15, 5623:24,  
5624:19, 5625:4,  
5626:8, 5626:19,  
5627:1, 5627:5,  
5628:4, 5628:7,  
5629:8, 5629:16,  
5629:21, 5629:22,  
5630:7, 5631:19,  
5632:21, 5633:4,  
5633:5, 5633:15,  
5633:19, 5634:3,  
5639:1, 5640:13,  
5641:21, 5652:3,  
5681:19, 5685:8  
**mailed** [2] - 5504:23,  
5624:22  
**mailing** [4] -  
5532:22, 5581:8,  
5581:10, 5591:25  
**mails** [16] - 5463:20,  
5466:20, 5467:6,  
5469:17, 5470:21,

5470:22, 5470:25,  
5475:14, 5504:4,  
5586:8, 5612:4,  
5626:16, 5640:18,  
5652:1, 5686:9,  
5686:11  
**main** [5] - 5430:8,  
5430:10, 5430:13,  
5431:11, 5561:15  
**maintain** [1] - 5560:2  
**maintained** [7] -  
5651:17, 5654:16,  
5654:19, 5654:23,  
5655:1, 5655:4,  
5655:8  
**maintains** [1] -  
5537:7  
**majority** [1] -  
5674:16  
**man's** [1] - 5680:16  
**management** [47] -  
5409:2, 5411:18,  
5411:21, 5411:24,  
5415:7, 5415:15,  
5420:25, 5423:19,  
5423:20, 5423:23,  
5427:24, 5428:4,  
5432:18, 5440:25,  
5443:8, 5453:13,  
5477:16, 5479:25,  
5483:2, 5483:3,  
5483:17, 5484:20,  
5487:16, 5487:20,  
5487:21, 5487:23,  
5488:10, 5488:19,  
5492:7, 5493:12,  
5493:14, 5493:21,  
5494:6, 5494:19,  
5499:19, 5499:20,  
5529:2, 5530:3,  
5531:9, 5531:13,  
5535:3, 5535:22,  
5546:4, 5552:19,  
5553:15  
**Management** [12] -  
5408:18, 5408:19,  
5487:13, 5592:3,  
5592:5, 5592:22,  
5593:20, 5593:25,  
5594:5, 5594:17,  
5594:20, 5595:11  
**management's** [5] -  
5484:24, 5488:18,  
5529:13, 5552:12,  
5552:16  
**manager** [1] -  
5415:20  
**managing** [1] -  
5599:1  
**mandates** [1] -

5673:11  
**manner** [2] - 5433:2,  
5492:24  
**Marc** [15] - 5404:17,  
5418:10, 5418:21,  
5431:12, 5433:10,  
5434:11, 5438:24,  
5480:1, 5499:21,  
5542:12, 5621:9,  
5622:17, 5622:19,  
5628:8, 5631:21  
**March** [20] - 5431:8,  
5467:15, 5467:16,  
5491:15, 5529:5,  
5529:12, 5531:8,  
5532:13, 5596:16,  
5597:11, 5597:13,  
5597:14, 5597:25,  
5604:12, 5622:8,  
5623:13, 5623:25,  
5630:24, 5641:21,  
5655:2  
**Marcia** [1] - 5609:19  
**Marcum** [52] -  
5407:19, 5407:20,  
5409:19, 5409:20,  
5410:7, 5410:12,  
5411:18, 5418:2,  
5419:12, 5419:20,  
5419:25, 5423:14,  
5424:3, 5425:2,  
5426:23, 5433:17,  
5443:9, 5443:12,  
5443:16, 5464:23,  
5477:2, 5478:6,  
5478:16, 5480:24,  
5481:11, 5483:11,  
5484:15, 5486:9,  
5486:18, 5499:17,  
5500:16, 5501:24,  
5502:6, 5503:1,  
5505:1, 5505:7,  
5505:16, 5506:12,  
5509:10, 5512:25,  
5513:24, 5514:13,  
5514:25, 5518:21,  
5530:16, 5531:9,  
5537:6, 5542:15,  
5545:21, 5547:3,  
5547:6  
**Marcum's** [18] -  
5443:13, 5443:23,  
5481:1, 5486:3,  
5488:16, 5502:3,  
5502:9, 5503:6,  
5503:21, 5504:24,  
5505:2, 5505:6,  
5505:10, 5511:15,  
5514:13, 5532:4,  
5532:6, 5538:14

**Marek** [17] - 5426:6,  
5426:9, 5576:16,  
5580:6, 5581:15,  
5603:24, 5604:13,  
5605:24, 5606:7,  
5607:1, 5607:2,  
5608:16, 5618:2,  
5641:4, 5643:15,  
5643:19  
**Mark** [2] - 5643:14,  
5652:15  
**mark** [2] - 5424:14,  
5652:6  
**marked** [39] -  
5404:7, 5407:10,  
5408:5, 5416:8,  
5416:15, 5418:6,  
5418:19, 5421:24,  
5422:8, 5424:23,  
5427:2, 5427:11,  
5443:20, 5490:1,  
5500:7, 5509:23,  
5510:13, 5511:20,  
5538:7, 5542:4,  
5542:22, 5544:16,  
5546:8, 5546:22,  
5549:6, 5563:15,  
5567:24, 5612:13,  
5615:15, 5616:25,  
5625:3, 5626:15,  
5630:6, 5631:12,  
5634:21, 5640:14,  
5654:11, 5655:13,  
5656:5  
**market** [13] -  
5559:16, 5589:15,  
5590:14, 5590:17,  
5646:3, 5647:9,  
5655:11, 5656:3,  
5659:5, 5661:21,  
5662:18, 5674:15,  
5674:17  
**Market** [1] - 5659:1  
**Marketing** [1] -  
5659:3  
**markets** [2] -  
5657:21  
**Marshall** [3] -  
5445:7, 5450:3,  
5596:1  
**Martin** [39] -  
5404:18, 5409:1,  
5409:13, 5409:14,  
5426:6, 5426:9,  
5455:9, 5455:12,  
5479:25, 5528:4,  
5561:17, 5561:18,  
5561:20, 5577:16,  
5577:17, 5591:4,  
5591:24, 5593:12,

5595:9, 5596:25,  
5597:6, 5598:22,  
5599:19, 5600:3,  
5603:2, 5608:10,  
5610:9, 5610:13,  
5611:6, 5611:23,  
5618:5, 5620:4,  
5635:1, 5635:14,  
5638:12, 5638:16,  
5639:4, 5639:7,  
5649:18  
**mass** [1] - 5566:3  
**Massella** [2] -  
5431:18, 5464:17  
**master** [1] - 5405:1  
**MASTRO** [1] -  
5400:19  
**match** [7] - 5539:12,  
5580:17, 5594:23,  
5596:7, 5598:10,  
5605:23, 5607:8  
**material** [10] -  
5419:3, 5423:11,  
5472:14, 5478:15,  
5478:17, 5494:19,  
5532:14, 5556:10  
**materiality** [1] -  
5477:9  
**materials** [2] -  
5515:18, 5563:11  
**MATSUMOTO** [1] -  
5400:10  
**matter** [6] - 5437:4,  
5456:5, 5481:22,  
5481:24, 5515:4,  
5515:22  
**matters** [10] -  
5419:4, 5419:6,  
5419:7, 5431:4,  
5432:5, 5487:17,  
5489:10, 5491:18,  
5493:19, 5661:9  
**mean** [41] - 5432:3,  
5438:19, 5441:6,  
5448:6, 5459:10,  
5460:18, 5462:13,  
5484:6, 5485:3,  
5492:15, 5500:1,  
5505:2, 5534:23,  
5546:11, 5559:15,  
5570:14, 5572:12,  
5575:11, 5578:24,  
5580:3, 5583:5,  
5587:19, 5587:21,  
5587:23, 5588:4,  
5588:12, 5590:11,  
5590:15, 5592:25,  
5628:17, 5648:10,  
5657:6, 5664:13,  
5664:14, 5671:24,

5672:20, 5674:11,  
5675:6, 5676:12,  
5682:2, 5683:20  
**meaning** [2] -  
5405:7, 5661:12  
**means** [14] - 5407:8,  
5505:2, 5535:23,  
5537:14, 5554:7,  
5556:22, 5570:24,  
5570:25, 5580:4,  
5587:20, 5590:17,  
5670:4, 5670:23,  
5677:24  
**meant** [4] - 5429:25,  
5446:8, 5455:16,  
5510:16  
**meantime** [2] -  
5522:5, 5614:10  
**measure** [2] -  
5685:21, 5686:19  
**mechanical** [1] -  
5400:25  
**mechanism** [1] -  
5649:14  
**medallion** [3] -  
5599:4, 5603:14,  
5603:20  
**media** [1] - 5666:5  
**meeting** [88] -  
5415:12, 5415:13,  
5496:7, 5496:10,  
5496:12, 5496:15,  
5497:6, 5498:16,  
5499:13, 5499:23,  
5501:1, 5501:9,  
5503:3, 5509:10,  
5509:15, 5509:16,  
5509:18, 5509:25,  
5510:23, 5511:4,  
5511:11, 5511:16,  
5514:5, 5514:22,  
5517:9, 5517:12,  
5520:16, 5520:17,  
5527:24, 5528:2,  
5528:6, 5528:19,  
5528:21, 5529:7,  
5531:20, 5532:4,  
5532:5, 5532:25,  
5533:9, 5533:20,  
5533:22, 5534:2,  
5534:3, 5534:14,  
5534:16, 5534:19,  
5534:20, 5534:22,  
5535:7, 5535:8,  
5535:12, 5535:15,  
5536:7, 5536:8,  
5536:12, 5536:19,  
5536:22, 5536:23,  
5537:7, 5537:11,  
5537:17, 5537:20,

5537:24, 5538:9,  
5538:12, 5538:15,  
5538:17, 5538:19,  
5539:3, 5539:4,  
5539:5, 5539:7,  
5539:18, 5539:19,  
5539:20, 5540:24,  
5541:5, 5541:10,  
5541:15, 5543:22,  
5548:6, 5548:8,  
5548:11, 5550:21,  
5551:11  
**meetings** [23] -  
5496:9, 5498:19,  
5498:21, 5498:24,  
5499:4, 5499:24,  
5499:25, 5500:14,  
5500:24, 5501:7,  
5507:10, 5507:13,  
5507:17, 5507:19,  
5509:20, 5510:25,  
5514:6, 5528:7,  
5534:20, 5535:3,  
5535:4, 5537:8,  
5537:22  
**member** [5] - 5433:6,  
5455:10, 5481:15,  
5599:2, 5658:16  
**members** [12] -  
5411:25, 5437:23,  
5487:18, 5497:22,  
5505:10, 5515:19,  
5528:3, 5528:20,  
5531:24, 5532:18,  
5657:4, 5657:17  
**members'** [1] -  
5657:15  
**membership** [1] -  
5657:4  
**memo** [7] - 5452:13,  
5453:10, 5453:13,  
5453:14, 5551:17,  
5552:1, 5552:22  
**memorandum** [5] -  
5451:6, 5451:12,  
5451:14, 5452:6,  
5454:19  
**memory** [3] - 5501:8,  
5508:22, 5538:21  
**mens** [1] - 5467:1  
**mention** [2] -  
5436:24, 5638:23  
**mentioned** [3] -  
5419:12, 5559:6,  
5657:9  
**merge** [2] - 5561:4,  
5562:25  
**merged** [1] - 5562:24  
**merger** [10] - 5561:7,  
5563:3, 5563:6,

5572:3, 5572:4,  
5573:5, 5573:19,  
5573:24, 5574:8  
**merits** [2] - 5455:21,  
5455:23  
**MERRILL** [1] -  
5689:8  
**Merrill** [25] -  
5456:22, 5457:4,  
5457:16, 5458:16,  
5458:25, 5462:14,  
5463:2, 5526:12,  
5557:16, 5557:20,  
5557:21, 5558:1,  
5563:19, 5567:25,  
5569:2, 5576:22,  
5577:13, 5587:1,  
5602:2, 5624:2,  
5626:16, 5628:20,  
5634:22, 5636:9,  
5636:11  
**Merrill's** [1] - 5457:9  
**message** [1] -  
5466:25  
**met** [3] - 5428:20,  
5429:2, 5676:25  
**Michael** [25] -  
5457:13, 5474:22,  
5542:12, 5599:16,  
5602:23, 5608:10,  
5608:25, 5609:14,  
5609:18, 5620:25,  
5621:20, 5621:22,  
5624:20, 5625:4,  
5625:16, 5625:19,  
5625:25, 5626:8,  
5626:21, 5628:8,  
5628:11, 5628:15,  
5652:6, 5652:8  
**Michelle** [4] - 5612:4,  
5613:4, 5613:8,  
5613:11  
**Michigan** [1] -  
5659:20  
**microphone** [1] -  
5527:6  
**mid** [1] - 5601:2  
**middle** [7] - 5422:21,  
5533:14, 5576:5,  
5609:8, 5613:21,  
5633:15, 5652:2  
**midmorning** [2] -  
5456:9, 5456:12  
**might** [10] - 5452:25,  
5484:7, 5504:24,  
5506:14, 5518:21,  
5523:14, 5539:20,  
5587:25, 5665:20,  
5669:7  
**Mike** [9] - 5430:20,

5431:12, 5433:3,  
5433:6, 5433:9,  
5434:11, 5435:20,  
5499:21, 5603:15  
**mike** [1] - 5577:15  
**million** [5] - 5420:17,  
5427:15, 5464:25,  
5484:20, 5579:1  
**mind** [5] - 5449:12,  
5456:18, 5512:8,  
5523:5, 5684:25  
**mindful** [1] - 5666:7  
**minor** [1] - 5532:19  
**minute** [6] - 5468:16,  
5498:4, 5498:24,  
5535:18, 5536:22,  
5666:20  
**minutes** [104] -  
5456:13, 5456:17,  
5456:22, 5456:23,  
5498:21, 5499:3,  
5499:13, 5499:23,  
5499:24, 5500:23,  
5501:7, 5503:2,  
5503:4, 5503:12,  
5503:15, 5504:22,  
5505:1, 5505:2,  
5506:11, 5506:18,  
5506:22, 5506:23,  
5506:24, 5507:1,  
5507:3, 5507:6,  
5507:15, 5507:16,  
5508:7, 5508:14,  
5508:22, 5509:19,  
5510:1, 5510:23,  
5510:25, 5511:1,  
5511:4, 5511:11,  
5511:16, 5512:20,  
5512:23, 5513:6,  
5513:18, 5513:24,  
5514:5, 5517:11,  
5517:21, 5519:6,  
5519:8, 5519:14,  
5519:16, 5519:17,  
5520:17, 5521:6,  
5521:15, 5521:25,  
5522:1, 5527:10,  
5527:23, 5528:2,  
5528:7, 5528:14,  
5528:24, 5532:10,  
5533:5, 5533:13,  
5534:8, 5534:14,  
5534:16, 5534:19,  
5534:21, 5534:23,  
5534:25, 5535:5,  
5535:7, 5535:8,  
5535:12, 5535:15,  
5535:19, 5535:23,  
5536:7, 5536:9,  
5536:12, 5536:19,

5536:22, 5537:11,  
5537:17, 5537:24,  
5538:15, 5538:17,  
5539:5, 5539:7,  
5539:11, 5550:13,  
5550:17, 5550:25,  
5551:7, 5551:10,  
5601:11, 5601:12,  
5666:4  
**misappropriate** [1] -  
5469:8  
**misconception** [1] -  
5441:17  
**mislead** [1] -  
5667:25  
**miss** [2] - 5435:7,  
5441:8  
**missed** [4] - 5439:7,  
5439:21, 5522:22,  
5540:14  
**missing** [2] - 5440:9,  
5511:14  
**mistake** [3] -  
5439:21, 5540:14,  
5606:3  
**mistaken** [5] -  
5507:23, 5525:15,  
5644:12, 5683:2,  
5684:2  
**mistakes** [3] -  
5441:11, 5441:15,  
5540:13  
**moment** [9] -  
5421:18, 5431:1,  
5462:19, 5541:25,  
5549:24, 5564:11,  
5586:9, 5608:13,  
5647:11  
**Monday** [1] -  
5585:19  
**money** [2] - 5410:5,  
5434:23  
**month** [1] - 5491:23  
**months** [11] -  
5439:14, 5488:23,  
5492:14, 5492:15,  
5529:4, 5529:12,  
5531:8, 5540:2,  
5669:9, 5672:20,  
5678:16  
**moreover** [1] -  
5670:13  
**morning** [11] -  
5402:17, 5402:24,  
5428:16, 5428:17,  
5458:5, 5475:21,  
5483:1, 5522:19,  
5525:8, 5680:18,  
5681:1  
**most** [8] - 5439:22,

## USA v. Greebel

26

<p>5457:10, 5458:3, 5460:15, 5470:2, 5537:25, 5657:21, 5671:20 <b>mostly</b> [1] - 5681:14 <b>motion</b> [2] - 5672:22, 5681:9 <b>motions</b> [2] - 5682:12, 5684:18 <b>motivated</b> [1] - 5543:14 <b>motive</b> [1] - 5683:17 <b>move</b> [13] - 5414:21, 5449:8, 5489:22, 5495:17, 5527:15, 5564:10, 5565:23, 5567:2, 5568:23, 5636:15, 5636:18, 5656:7, 5660:6 <b>moved</b> [2] - 5567:3, 5635:22 <b>movement</b> [2] - 5637:7, 5638:3 <b>moving</b> [2] - 5635:21, 5636:12 <b>MR</b> [364] - 5401:3, 5401:8, 5401:11, 5401:15, 5402:19, 5403:7, 5405:8, 5407:23, 5407:25, 5408:4, 5414:15, 5416:12, 5416:13, 5418:1, 5418:16, 5418:17, 5422:5, 5422:6, 5423:21, 5424:20, 5424:21, 5427:7, 5427:8, 5428:9, 5428:12, 5428:15, 5439:23, 5440:2, 5440:5, 5441:20, 5441:24, 5442:24, 5443:1, 5443:25, 5444:1, 5445:2, 5445:19, 5446:20, 5446:22, 5447:7, 5447:20, 5447:23, 5448:1, 5448:9, 5448:12, 5448:19, 5448:23, 5449:2, 5449:8, 5449:21, 5450:1, 5451:11, 5453:3, 5454:14, 5456:10, 5456:19, 5456:20, 5456:25, 5457:3, 5458:14, 5459:17, 5459:20, 5459:24, 5460:13, 5461:14, 5461:18, 5462:2, 5462:5, 5462:9,</p>	<p>5462:19, 5462:22, 5462:23, 5462:25, 5463:1, 5463:2, 5463:7, 5463:11, 5465:18, 5466:2, 5468:1, 5469:20, 5469:25, 5470:2, 5470:3, 5470:16, 5470:19, 5486:12, 5486:14, 5486:17, 5489:18, 5489:20, 5489:21, 5495:6, 5495:8, 5495:10, 5497:1, 5497:13, 5497:15, 5501:14, 5501:18, 5501:20, 5501:23, 5502:3, 5502:5, 5502:7, 5502:19, 5502:20, 5502:22, 5503:10, 5503:17, 5504:12, 5504:14, 5504:17, 5505:4, 5505:11, 5505:14, 5505:15, 5505:17, 5505:23, 5505:25, 5506:7, 5506:9, 5506:25, 5507:2, 5507:10, 5507:12, 5507:18, 5507:21, 5507:24, 5508:5, 5508:11, 5508:16, 5508:24, 5508:25, 5509:4, 5510:3, 5510:4, 5510:9, 5510:16, 5510:21, 5510:22, 5511:18, 5512:1, 5512:2, 5512:4, 5512:14, 5512:19, 5513:22, 5514:20, 5515:7, 5515:10, 5517:1, 5517:10, 5517:16, 5518:25, 5519:4, 5519:11, 5519:18, 5520:8, 5520:13, 5520:14, 5521:14, 5521:16, 5521:18, 5521:24, 5522:2, 5522:11, 5522:18, 5522:22, 5523:3, 5523:9, 5523:14, 5523:23, 5523:24, 5524:3, 5524:7, 5525:5, 5525:14, 5525:21, 5525:25, 5526:6, 5526:8, 5526:11, 5526:16, 5526:24, 5527:1, 5527:13, 5527:18, 5527:22, 5528:12, 5531:1,</p>	<p>5536:15, 5538:2, 5538:4, 5538:23, 5540:17, 5541:7, 5541:16, 5541:25, 5542:2, 5542:17, 5542:19, 5544:5, 5544:13, 5544:14, 5546:12, 5546:17, 5546:18, 5546:21, 5549:2, 5549:4, 5549:24, 5550:1, 5550:3, 5550:6, 5550:8, 5550:11, 5551:8, 5551:13, 5554:1, 5557:3, 5557:5, 5557:20, 5557:23, 5557:25, 5562:13, 5563:14, 5564:10, 5564:12, 5564:17, 5564:22, 5565:2, 5565:7, 5565:9, 5565:10, 5565:15, 5565:17, 5565:20, 5566:2, 5566:8, 5566:10, 5566:23, 5567:1, 5567:3, 5567:13, 5567:23, 5568:23, 5568:24, 5576:2, 5577:7, 5577:9, 5583:18, 5584:3, 5584:21, 5585:24, 5586:20, 5586:22, 5589:18, 5591:18, 5591:19, 5600:1, 5601:3, 5601:18, 5602:1, 5604:7, 5605:19, 5606:5, 5606:24, 5607:10, 5608:6, 5609:5, 5609:25, 5612:9, 5612:11, 5612:14, 5615:12, 5615:13, 5616:21, 5616:23, 5617:6, 5618:22, 5619:10, 5621:7, 5622:4, 5622:14, 5623:12, 5624:24, 5625:1, 5626:11, 5626:13, 5628:1, 5628:2, 5630:2, 5630:4, 5631:8, 5631:10, 5633:10, 5633:12, 5634:15, 5634:18, 5635:19, 5635:22, 5636:1, 5636:4, 5636:5, 5636:8, 5637:1, 5647:11, 5651:2, 5652:18, 5652:20, 5653:5, 5653:12,</p>	<p>5653:20, 5654:1, 5654:9, 5656:10, 5656:12, 5656:19, 5660:5, 5661:5, 5662:7, 5662:11, 5663:24, 5664:11, 5665:2, 5665:12, 5665:21, 5666:15, 5666:22, 5666:24, 5667:1, 5668:15, 5671:19, 5674:6, 5675:10, 5676:11, 5676:14, 5677:2, 5677:11, 5678:16, 5678:19, 5679:5, 5679:8, 5680:1, 5680:5, 5681:2, 5681:5, 5681:8, 5681:24, 5683:1, 5684:9, 5684:12, 5684:16, 5684:23, 5685:6, 5685:8, 5685:24, 5686:9, 5686:10, 5686:14, 5686:16, 5686:17, 5687:19 <b>MS</b> [41] - 5403:2, 5463:25, 5464:8, 5466:1, 5468:19, 5468:22, 5503:15, 5507:23, 5513:11, 5518:2, 5519:23, 5520:23, 5521:21, 5539:1, 5565:25, 5566:6, 5566:9, 5566:15, 5566:18, 5567:4, 5567:8, 5660:9, 5660:12, 5661:8, 5663:3, 5664:17, 5667:5, 5669:10, 5670:1, 5673:16, 5674:24, 5676:19, 5677:8, 5677:10, 5677:18, 5678:2, 5678:8, 5680:11, 5686:7, 5686:25, 5687:3 <b>MSMB</b> [58] - 5406:6, 5406:16, 5406:19, 5408:18, 5408:19, 5409:2, 5409:3, 5409:23, 5410:2, 5413:11, 5413:13, 5421:4, 5421:13, 5451:19, 5451:25, 5452:9, 5452:14, 5452:16, 5452:18, 5452:22, 5453:6, 5455:10, 5467:18, 5484:18, 5484:21, 5485:1, 5485:7,</p>	<p>5486:20, 5486:22, 5486:25, 5549:22, 5551:23, 5552:6, 5592:2, 5592:3, 5592:5, 5592:6, 5592:22, 5593:20, 5593:24, 5594:5, 5594:17, 5594:19, 5595:11, 5596:11, 5596:21, 5597:3, 5597:6, 5598:8, 5598:19, 5598:24, 5598:25, 5600:3, 5620:5 <b>msmbcapital.com</b> [1] - 5577:17 <b>Muchin</b> [7] - 5424:19, 5582:14, 5605:13, 5606:21, 5611:22, 5611:24, 5655:6 <b>Mulleady</b> [3] - 5576:16, 5580:6, 5641:13 <b>multiple</b> [3] - 5443:19, 5503:22, 5588:1 <b>must</b> [4] - 5401:20, 5541:23, 5573:11, 5607:14 <b>mutual</b> [1] - 5408:18 <b>MYLAN</b> [1] - 5400:20</p>
<b>N</b>				
<p><b>name</b> [29] - 5421:16, 5430:21, 5430:24, 5430:25, 5431:14, 5431:17, 5431:18, 5445:12, 5445:14, 5448:7, 5557:14, 5557:22, 5561:7, 5561:10, 5562:20, 5580:11, 5590:7, 5590:10, 5591:24, 5603:11, 5605:11, 5605:23, 5611:5, 5611:6, 5612:24, 5615:2, 5629:4, 5654:6 <b>named</b> [11] - 5447:18, 5497:12, 5497:15, 5497:19, 5576:23, 5579:10, 5607:6, 5613:4, 5615:17, 5624:20, 5643:19 <b>names</b> [6] - 5409:7, 5467:18, 5469:11, 5473:22, 5571:23,</p>				



<p>5606:14  <b>narrow</b> [3] - 5680:18,  5686:20, 5686:23  <b>NASDAQ</b> [1] -  5659:6  <b>nature</b> [3] - 5438:19,  5459:21, 5462:18  <b>near</b> [7] - 5418:20,  5564:4, 5568:20,  5586:17, 5591:15,  5676:13, 5676:15  <b>necessarily</b> [4] -  5463:17, 5496:9,  5537:19, 5554:13  <b>necessary</b> [15] -  5432:17, 5485:9,  5529:10, 5532:19,  5533:25, 5539:14,  5539:18, 5539:25,  5540:3, 5545:5,  5647:8, 5660:10,  5661:20, 5672:19,  5675:2  <b>need</b> [31] - 5411:10,  5434:12, 5460:5,  5466:16, 5466:17,  5466:18, 5466:23,  5476:10, 5477:19,  5478:22, 5480:17,  5487:19, 5487:25,  5500:22, 5512:4,  5521:11, 5537:19,  5543:18, 5545:12,  5548:22, 5550:14,  5564:17, 5566:10,  5573:11, 5601:10,  5626:1, 5647:2,  5648:19, 5652:3,  5678:7, 5686:18  <b>needed</b> [2] - 5499:6,  5511:12  <b>needs</b> [6] - 5401:24,  5402:12, 5521:9,  5521:12, 5625:21,  5670:3  <b>Neill</b> [1] - 5595:24  <b>never</b> [10] - 5428:20,  5429:1, 5429:2,  5432:10, 5438:10,  5439:2, 5449:3,  5460:13, 5516:1,  5681:15  <b>nevertheless</b> [1] -  5672:17  <b>NEW</b> [1] - 5400:1  <b>new</b> [22] - 5401:20,  5413:19, 5414:10,  5423:4, 5439:11,  5476:9, 5476:17,  5492:4, 5492:10,</p>	<p>5492:11, 5522:24,  5558:23, 5558:24,  5580:21, 5591:24,  5594:17, 5617:23,  5622:22, 5640:23,  5640:25, 5653:2,  5673:10  <b>New</b> [10] - 5400:5,  5400:16, 5400:18,  5400:23, 5425:16,  5581:17, 5581:22,  5600:4  <b>next</b> [79] - 5405:20,  5406:15, 5412:8,  5413:9, 5413:19,  5417:2, 5417:3,  5417:11, 5422:12,  5422:20, 5431:10,  5444:4, 5452:7,  5453:3, 5454:15,  5454:16, 5456:21,  5458:11, 5467:19,  5495:17, 5496:19,  5504:2, 5516:7,  5517:7, 5530:20,  5531:4, 5553:25,  5554:2, 5555:1,  5557:18, 5565:18,  5565:19, 5566:1,  5570:3, 5572:18,  5573:1, 5574:17,  5574:24, 5575:23,  5577:23, 5579:3,  5580:20, 5581:18,  5582:16, 5584:4,  5587:21, 5593:6,  5595:19, 5595:22,  5595:24, 5599:6,  5599:21, 5600:5,  5601:19, 5605:8,  5608:6, 5614:12,  5618:4, 5619:24,  5626:4, 5627:8,  5628:7, 5632:11,  5639:1, 5641:3,  5641:7, 5641:9,  5641:11, 5641:13,  5642:15, 5642:18,  5642:21, 5642:24,  5642:25, 5650:4,  5652:11, 5653:19,  5670:25, 5682:21  <b>nice</b> [2] - 5512:9,  5653:7  <b>night</b> [4] - 5666:8,  5666:12, 5678:21,  5688:9  <b>nights</b> [1] - 5673:9  <b>nine</b> [10] - 5442:24,  5442:25, 5487:11,</p>	<p>5487:12, 5487:13,  5488:5, 5544:21,  5544:22, 5546:23,  5546:24  <b>nobody</b> [5] -  5450:25, 5451:3,  5483:14, 5483:21,  5498:4  <b>non</b> [1] - 5529:20  <b>non-cash</b> [1] -  5529:20  <b>nonadmissible</b> [1] -  5504:19  <b>nondisclosure</b> [1] -  5404:25  <b>none</b> [4] - 5475:11,  5488:8, 5513:9,  5531:14  <b>nonfinancial</b> [1] -  5423:16  <b>nontransferable</b> [1] -  5644:23  <b>note</b> [16] - 5407:3,  5407:4, 5407:6,  5409:20, 5467:12,  5538:21, 5544:21,  5546:23, 5546:24,  5557:17, 5567:11,  5575:2, 5578:17,  5582:12, 5666:16  <b>noted</b> [9] - 5415:3,  5427:21, 5493:8,  5494:24, 5496:3,  5509:17, 5528:7,  5661:18, 5663:17  <b>notes</b> [10] - 5406:17,  5407:1, 5407:16,  5407:18, 5410:1,  5485:11, 5486:15,  5487:1, 5536:23,  5666:20  <b>nothing</b> [7] -  5454:16, 5513:7,  5517:3, 5635:19,  5644:25, 5672:1,  5685:5  <b>notice</b> [8] - 5511:2,  5662:12, 5665:14,  5668:9, 5674:8,  5683:9, 5684:11,  5686:21  <b>noticed</b> [10] -  5539:12, 5539:14,  5574:13, 5662:9,  5665:15, 5669:5,  5673:18, 5686:25,  5687:2, 5687:3  <b>notify</b> [1] - 5683:7  <b>notion</b> [1] - 5685:4  <b>November</b> [12] -</p>	<p>5400:7, 5402:10,  5422:11, 5507:22,  5520:15, 5568:10,  5578:18, 5654:17,  5654:20, 5669:14,  5671:22, 5688:14  <b>Number</b> [4] - 5401:6,  5401:7, 5401:17,  5402:12  <b>number</b> [77] -  5410:25, 5412:9,  5412:17, 5412:23,  5414:22, 5420:8,  5423:7, 5423:9,  5426:5, 5427:13,  5427:19, 5435:6,  5451:20, 5464:9,  5464:25, 5484:10,  5487:10, 5487:12,  5488:5, 5488:15,  5489:1, 5514:4,  5514:17, 5544:17,  5544:22, 5552:7,  5553:20, 5560:7,  5560:8, 5569:11,  5569:16, 5570:12,  5570:15, 5570:17,  5571:5, 5575:19,  5576:9, 5587:11,  5587:13, 5587:19,  5587:22, 5587:23,  5587:24, 5588:5,  5588:13, 5588:21,  5588:25, 5589:5,  5589:8, 5589:14,  5589:25, 5592:17,  5594:9, 5596:4,  5596:13, 5597:22,  5598:10, 5602:6,  5605:8, 5605:9,  5605:10, 5606:13,  5610:2, 5615:1,  5618:24, 5621:18,  5630:21, 5632:19,  5635:4, 5635:8,  5635:17, 5651:14,  5666:19, 5672:5  <b>numbering</b> [1] -  5422:14  <b>numbers</b> [9] -  5416:23, 5422:15,  5433:20, 5435:6,  5435:13, 5436:2,  5560:9, 5593:21,  5648:23  <b>numerous</b> [1] -  5665:6  <b>nutshell</b> [1] -  5674:13</p>	<p><b>O</b>  <b>o'clock</b> [3] - 5400:7,  5512:15, 5666:12  <b>O-R-E-M-L-A-N-D</b> [1]  - 5654:8  <b>oath</b> [4] - 5402:25,  5526:22, 5682:3,  5682:8  <b>object</b> [26] - 5423:21,  5447:7, 5448:1,  5449:2, 5501:16,  5501:23, 5503:10,  5505:17, 5505:20,  5505:25, 5508:25,  5512:22, 5520:21,  5564:12, 5565:3,  5565:11, 5565:12,  5565:15, 5566:3,  5566:12, 5566:16,  5566:21, 5566:23,  5661:8, 5677:2  <b>objected</b> [6] -  5451:20, 5520:2,  5552:1, 5552:7,  5565:14, 5567:16  <b>objecting</b> [6] -  5505:18, 5518:19,  5566:6, 5566:13,  5663:5, 5663:6  <b>objection</b> [58] -  5405:8, 5407:25,  5414:15, 5416:13,  5418:17, 5422:6,  5424:21, 5427:8,  5439:23, 5441:20,  5444:1, 5446:20,  5448:19, 5459:20,  5486:12, 5489:20,  5495:6, 5495:8,  5497:13, 5501:14,  5501:25, 5503:14,  5505:15, 5505:19,  5505:22, 5505:23,  5507:4, 5508:20,  5510:4, 5527:17,  5527:18, 5538:4,  5538:23, 5541:7,  5542:19, 5544:14,  5546:18, 5549:4,  5551:8, 5564:22,  5566:2, 5567:6,  5568:24, 5577:9,  5586:22, 5591:19,  5612:11, 5615:13,  5616:23, 5625:1,  5626:13, 5628:2,  5630:4, 5631:10,  5633:12, 5634:18,  5637:1, 5660:9</p>
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<p><b>objectionable</b> <sup>[1]</sup> - 5505:21</p> <p><b>objections</b> <sup>[4]</sup> - 5452:3, 5452:8, 5453:5, 5551:22</p> <p><b>obligation</b> <sup>[13]</sup> - 5406:16, 5447:3, 5447:4, 5447:5, 5447:6, 5448:17, 5449:10, 5449:16, 5484:21, 5484:25, 5667:13, 5669:11, 5680:14</p> <p><b>obligations</b> <sup>[5]</sup> - 5406:4, 5406:11, 5440:18, 5673:20, 5677:1</p> <p><b>observations</b> <sup>[1]</sup> - 5496:2</p> <p><b>obtain</b> <sup>[1]</sup> - 5686:14</p> <p><b>obtained</b> <sup>[2]</sup> - 5442:14, 5499:3</p> <p><b>obtaining</b> <sup>[1]</sup> - 5443:5</p> <p><b>obviously</b> <sup>[12]</sup> - 5460:4, 5463:25, 5465:2, 5465:10, 5486:9, 5503:3, 5515:1, 5517:12, 5543:2, 5547:10, 5685:13, 5687:15</p> <p><b>occasion</b> <sup>[2]</sup> - 5622:20, 5624:7</p> <p><b>occasionally</b> <sup>[2]</sup> - 5658:18, 5662:19</p> <p><b>occurred</b> <sup>[9]</sup> - 5494:2, 5494:8, 5494:9, 5508:3, 5551:11, 5552:13, 5555:17, 5555:22, 5556:25</p> <p><b>occurrence</b> <sup>[1]</sup> - 5624:6</p> <p><b>occurring</b> <sup>[1]</sup> - 5532:25</p> <p><b>October</b> <sup>[4]</sup> - 5620:20, 5628:10, 5628:17, 5631:4</p> <p><b>odd</b> <sup>[1]</sup> - 5662:2</p> <p><b>OF</b> <sup>[3]</sup> - 5400:1, 5400:3, 5400:9</p> <p><b>offended</b> <sup>[1]</sup> - 5680:19</p> <p><b>offenses</b> <sup>[1]</sup> - 5658:12</p> <p><b>offer</b> <sup>[31]</sup> - 5407:23, 5416:12, 5418:16, 5422:5, 5424:20, 5427:7, 5443:25, 5501:18, 5502:9,</p>	<p>5504:22, 5507:1, 5510:3, 5538:2, 5542:17, 5544:13, 5546:17, 5549:3, 5577:7, 5591:18, 5615:12, 5616:21, 5624:24, 5626:11, 5628:1, 5630:2, 5631:8, 5633:10, 5634:15, 5662:24, 5668:17, 5669:17</p> <p><b>offered</b> <sup>[6]</sup> - 5447:24, 5506:17, 5506:21, 5533:7, 5540:23, 5541:3</p> <p><b>offering</b> <sup>[8]</sup> - 5408:3, 5504:15, 5662:14, 5662:21, 5665:17, 5668:12, 5668:16, 5670:16</p> <p><b>offers</b> <sup>[2]</sup> - 5586:20, 5612:9</p> <p><b>office</b> <sup>[7]</sup> - 5499:18, 5523:11, 5523:12, 5523:13, 5530:15, 5584:25, 5603:15</p> <p><b>Office</b> <sup>[1]</sup> - 5659:3</p> <p><b>officer</b> <sup>[16]</sup> - 5406:7, 5408:22, 5421:4, 5445:22, 5484:18, 5532:20, 5532:21, 5544:23, 5553:5, 5553:19, 5555:1, 5561:19, 5579:11, 5621:10, 5649:22</p> <p><b>officers</b> <sup>[4]</sup> - 5559:4, 5588:13, 5648:5, 5649:10</p> <p><b>often</b> <sup>[1]</sup> - 5435:16</p> <p><b>Oklahoma</b> <sup>[1]</sup> - 5578:14</p> <p><b>omitted</b> <sup>[1]</sup> - 5491:5</p> <p><b>once</b> <sup>[5]</sup> - 5503:25, 5533:24, 5616:3, 5644:14, 5645:24</p> <p><b>one</b> <sup>[121]</sup> - 5406:6, 5408:7, 5423:7, 5423:9, 5428:6, 5429:9, 5429:20, 5431:22, 5432:11, 5433:8, 5433:20, 5435:18, 5438:20, 5439:5, 5442:13, 5445:7, 5445:14, 5445:23, 5445:25, 5446:9, 5447:21, 5448:13, 5449:25, 5450:7, 5454:17, 5455:1, 5455:12, 5456:6, 5456:21,</p>	<p>5457:25, 5465:23, 5466:18, 5471:3, 5473:15, 5474:21, 5480:16, 5482:6, 5483:19, 5487:3, 5490:20, 5492:2, 5497:24, 5503:19, 5507:11, 5507:12, 5514:15, 5514:23, 5515:11, 5516:5, 5520:13, 5520:14, 5522:13, 5526:14, 5532:1, 5533:11, 5533:22, 5535:1, 5536:22, 5541:25, 5543:24, 5546:12, 5548:19, 5549:8, 5549:9, 5549:24, 5552:4, 5553:7, 5553:20, 5564:15, 5565:14, 5565:18, 5565:19, 5566:1, 5566:9, 5566:10, 5567:25, 5581:21, 5583:25, 5587:25, 5590:2, 5595:17, 5595:19, 5595:22, 5595:24, 5596:1, 5596:10, 5597:18, 5599:12, 5605:19, 5607:1, 5611:12, 5613:2, 5620:25, 5628:5, 5629:25, 5630:7, 5630:20, 5632:18, 5633:15, 5634:22, 5636:12, 5636:15, 5641:19, 5642:10, 5642:12, 5642:23, 5647:11, 5652:8, 5652:21, 5652:25, 5654:11, 5655:6, 5664:6, 5666:25, 5678:6, 5678:23, 5681:2, 5685:6</p> <p><b>One</b> <sup>[4]</sup> - 5402:12, 5465:21, 5467:8, 5525:8</p> <p><b>One's</b> <sup>[1]</sup> - 5401:7</p> <p><b>ones</b> <sup>[21]</sup> - 5423:2, 5443:6, 5446:18, 5449:13, 5466:2, 5476:22, 5507:24, 5520:18, 5520:20, 5520:22, 5543:25, 5549:22, 5564:12, 5564:22, 5565:11, 5566:4, 5566:6, 5566:15, 5566:23, 5583:10, 5680:6</p> <p><b>open</b> <sup>[14]</sup> - 5401:1,</p>	<p>5470:9, 5509:3, 5512:8, 5525:2, 5550:14, 5559:16, 5567:17, 5590:14, 5601:14, 5666:1, 5666:7, 5679:4, 5685:14</p> <p><b>open-minded</b> <sup>[1]</sup> - 5666:7</p> <p><b>opening</b> <sup>[2]</sup> - 5655:24, 5663:17</p> <p><b>operate</b> <sup>[1]</sup> - 5559:17</p> <p><b>operation</b> <sup>[2]</sup> - 5495:13, 5529:14</p> <p><b>operations</b> <sup>[4]</sup> - 5413:14, 5413:22, 5488:23, 5659:24</p> <p><b>opine</b> <sup>[5]</sup> - 5663:19, 5664:19, 5669:4, 5670:16, 5676:8</p> <p><b>opines</b> <sup>[1]</sup> - 5671:4</p> <p><b>Opinion</b> <sup>[1]</sup> - 5578:3</p> <p><b>opinion</b> <sup>[31]</sup> - 5462:4, 5467:13, 5468:4, 5476:9, 5574:25, 5575:5, 5575:7, 5575:8, 5575:9, 5578:2, 5578:20, 5579:24, 5580:18, 5582:11, 5583:1, 5583:4, 5639:21, 5639:22, 5662:14, 5662:22, 5664:1, 5664:12, 5665:3, 5665:17, 5667:10, 5668:14, 5668:16, 5669:4, 5669:8, 5671:21, 5671:25</p> <p><b>opinions</b> <sup>[13]</sup> - 5664:25, 5668:12, 5668:14, 5669:11, 5669:16, 5669:20, 5669:23, 5670:10, 5672:2, 5673:20, 5673:21, 5673:23</p> <p><b>opportunities</b> <sup>[1]</sup> - 5673:5</p> <p><b>opportunity</b> <sup>[7]</sup> - 5461:1, 5545:11, 5545:12, 5673:23, 5677:3, 5678:10, 5683:9</p> <p><b>oppose</b> <sup>[1]</sup> - 5681:14</p> <p><b>opposed</b> <sup>[10]</sup> - 5405:10, 5405:11, 5440:12, 5447:4, 5448:18, 5476:1, 5476:19, 5476:21, 5480:2, 5480:20</p>	<p><b>opposing</b> <sup>[1]</sup> - 5480:3</p> <p><b>opposition</b> <sup>[3]</sup> - 5477:18, 5674:11</p> <p><b>optimistic</b> <sup>[1]</sup> - 5524:1</p> <p><b>option</b> <sup>[1]</sup> - 5401:11</p> <p><b>options</b> <sup>[1]</sup> - 5657:21</p> <p><b>oral</b> <sup>[1]</sup> - 5470:4</p> <p><b>orally</b> <sup>[1]</sup> - 5496:15</p> <p><b>order</b> <sup>[11]</sup> - 5406:15, 5537:23, 5542:23, 5560:17, 5615:6, 5644:15, 5644:22, 5646:2, 5647:8, 5682:12, 5682:17</p> <p><b>ordered</b> <sup>[1]</sup> - 5668:20</p> <p><b>ordinary</b> <sup>[3]</sup> - 5564:7, 5568:17, 5591:11</p> <p><b>Oremland</b> <sup>[15]</sup> - 5653:20, 5653:23, 5654:7, 5654:10, 5656:20, 5660:6, 5663:24, 5666:10, 5667:7, 5668:4, 5669:17, 5672:8, 5672:18, 5675:5, 5687:18</p> <p><b>OREMLAND</b> <sup>[2]</sup> - 5656:15, 5689:11</p> <p><b>Oremland's</b> <sup>[4]</sup> - 5661:9, 5672:9, 5672:16, 5673:13</p> <p><b>organization</b> <sup>[3]</sup> - 5657:2, 5657:4, 5662:4</p> <p><b>organized</b> <sup>[3]</sup> - 5441:7, 5441:8, 5560:6</p> <p><b>original</b> <sup>[2]</sup> - 5603:24, 5641:24</p> <p><b>originally</b> <sup>[5]</sup> - 5491:9, 5491:19, 5512:3, 5553:17, 5640:18</p> <p><b>otherwise</b> <sup>[3]</sup> - 5504:16, 5504:19, 5541:11</p> <p><b>ought</b> <sup>[1]</sup> - 5688:10</p> <p><b>outcome</b> <sup>[1]</sup> - 5521:8</p> <p><b>outlined</b> <sup>[1]</sup> - 5674:5</p> <p><b>outside</b> <sup>[6]</sup> - 5401:1, 5431:3, 5470:9, 5489:11, 5660:14, 5661:1</p> <p><b>outstanding</b> <sup>[5]</sup> - 5426:15, 5426:16, 5493:19, 5579:12,</p>
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<p>5587:12  <b>outweighs</b> [1] -  5683:14  <b>over-the-counter</b> [1]  - 5659:5  <b>overall</b> [2] - 5402:10,  5481:21  <b>overcame</b> [1] -  5468:9  <b>overcome</b> [1] -  5468:10  <b>overrule</b> [1] - 5447:8  <b>oversee</b> [1] -  5657:22  <b>oversees</b> [2] -  5657:20, 5657:24  <b>overtly</b> [1] - 5472:23  <b>owed</b> [1] - 5608:16  <b>own</b> [13] - 5443:13,  5446:10, 5507:15,  5515:5, 5528:14,  5535:13, 5566:5,  5592:4, 5638:8,  5639:5, 5646:25,  5651:3, 5651:8  <b>owned</b> [7] - 5592:1,  5595:12, 5637:21,  5638:11, 5640:5,  5649:10, 5649:22  <b>owner</b> [5] - 5640:6,  5640:8, 5642:5,  5661:13, 5670:3  <b>owner's</b> [2] -  5640:22, 5640:23  <b>owners</b> [2] -  5640:20, 5640:25  <b>ownership</b> [4] -  5599:2, 5672:13,  5672:14, 5674:16</p>	<p>5444:4, 5454:15,  5454:16, 5467:19,  5484:3, 5484:6,  5490:13, 5490:15,  5495:11, 5496:19,  5500:25, 5509:6,  5514:17, 5514:23,  5516:7, 5530:20,  5532:10, 5533:3,  5533:13, 5533:14,  5534:8, 5536:9,  5544:21, 5549:10,  5551:17, 5553:4,  5553:25, 5554:18,  5554:21, 5569:2,  5570:3, 5570:7,  5571:12, 5572:18,  5573:1, 5573:17,  5574:5, 5575:23,  5577:23, 5579:3,  5580:17, 5580:20,  5581:7, 5581:18,  5581:24, 5584:4,  5584:7, 5587:10,  5593:6, 5594:4,  5595:4, 5596:7,  5596:23, 5597:11,  5597:15, 5598:17,  5599:6, 5599:21,  5600:5, 5601:19,  5602:3, 5602:17,  5603:17, 5604:24,  5605:8, 5605:16,  5605:19, 5605:23,  5606:11, 5606:24,  5608:6, 5609:6,  5610:15, 5611:13,  5611:18, 5612:14,  5612:15, 5613:3,  5614:12, 5617:6,  5618:4, 5619:10,  5619:25, 5620:13,  5621:7, 5621:25,  5622:14, 5627:8,  5628:4, 5629:8,  5629:22, 5630:10,  5630:20, 5631:18,  5632:11, 5632:19,  5632:20, 5633:14,  5633:18, 5635:5,  5638:10, 5638:19,  5639:1, 5639:4,  5639:7, 5639:10,  5640:1, 5641:3,  5641:7, 5641:9,  5641:11, 5641:13,  5642:10, 5642:13,  5642:15, 5642:16,  5642:18, 5642:21,  5642:24, 5642:25,  5643:8, 5643:18,</p>	<p>5647:4, 5650:4,  5652:2, 5652:11,  5652:14, 5660:15,  5670:25, 5674:12,  5682:21  <b>pages</b> [12] - 5414:21,  5484:7, 5525:10,  5537:19, 5573:17,  5579:19, 5584:5,  5585:6, 5596:3,  5603:17, 5642:15,  5669:1  <b>paid</b> [11] - 5401:9,  5402:15, 5458:6,  5460:1, 5460:6,  5460:16, 5462:10,  5485:25, 5486:4,  5486:19, 5523:5  <b>paint</b> [2] - 5661:20,  5661:24  <b>Pamela</b> [3] - 5629:9,  5629:11, 5629:17  <b>Panoff</b> [46] -  5404:17, 5418:10,  5418:21, 5419:2,  5419:9, 5431:12,  5433:10, 5434:11,  5434:16, 5435:22,  5435:24, 5436:1,  5436:13, 5438:24,  5438:25, 5439:7,  5439:13, 5439:18,  5439:20, 5439:24,  5479:24, 5480:1,  5499:21, 5502:23,  5502:25, 5503:7,  5518:16, 5528:9,  5528:25, 5529:1,  5529:9, 5529:19,  5530:3, 5533:4,  5533:6, 5540:22,  5541:2, 5542:13,  5621:9, 5622:17,  5622:19, 5628:8,  5631:21, 5652:6,  5652:15  <b>paper</b> [6] - 5503:6,  5503:11, 5503:13,  5526:1, 5646:6,  5646:7  <b>papers</b> [15] - 5438:2,  5438:4, 5438:7,  5443:14, 5443:23,  5499:15, 5500:18,  5503:21, 5505:7,  5510:24, 5511:1,  5511:16, 5514:13,  5537:7, 5541:23  <b>paperwork</b> [1] -  5457:13</p>	<p><b>par</b> [1] - 5604:19  <b>paragraph</b> [58] -  5405:18, 5405:23,  5405:24, 5406:2,  5408:16, 5413:10,  5413:11, 5420:14,  5420:15, 5420:17,  5420:20, 5425:7,  5425:11, 5425:14,  5426:15, 5445:17,  5445:20, 5448:13,  5451:13, 5453:3,  5471:8, 5471:11,  5472:5, 5472:16,  5473:3, 5484:4,  5484:8, 5485:23,  5487:12, 5487:13,  5489:16, 5490:18,  5492:25, 5495:12,  5495:17, 5515:13,  5515:15, 5515:23,  5516:4, 5533:4,  5533:5, 5536:17,  5544:22, 5551:21,  5552:4, 5552:5,  5554:21, 5554:22,  5556:8, 5556:16,  5556:20, 5578:10,  5579:5, 5579:8,  5604:11, 5604:16,  5605:9, 5606:11  <b>paragraphs</b> [7] -  5405:20, 5417:4,  5422:23, 5425:6,  5425:10, 5514:23,  5535:10  <b>parameters</b> [1] -  5433:24  <b>parentheses</b> [1] -  5472:22  <b>Park</b> [1] - 5400:17  <b>parse</b> [1] - 5506:2  <b>part</b> [29] - 5423:22,  5424:11, 5437:23,  5440:19, 5441:20,  5459:4, 5459:23,  5461:22, 5464:25,  5465:5, 5467:4,  5475:18, 5486:6,  5487:14, 5498:20,  5499:12, 5515:17,  5540:19, 5543:14,  5545:15, 5556:8,  5565:1, 5573:24,  5581:1, 5626:6,  5641:1, 5651:12,  5657:7, 5663:19  <b>participants</b> [1] -  5479:24  <b>participated</b> [5] -</p>	<p>5403:22, 5404:14,  5415:18, 5415:20,  5496:12  <b>particular</b> [17] -  5412:25, 5468:7,  5473:1, 5479:8,  5499:20, 5534:3,  5538:9, 5546:5,  5546:6, 5546:7,  5638:20, 5647:5,  5648:16, 5649:15,  5669:5, 5669:23,  5674:4  <b>particularly</b> [1] -  5464:15  <b>parties</b> [14] -  5405:20, 5445:23,  5455:12, 5456:18,  5463:14, 5484:18,  5649:4, 5653:21,  5654:10, 5654:13,  5655:15, 5655:17,  5672:6, 5673:5  <b>partner</b> [8] -  5404:16, 5413:8,  5432:17, 5437:14,  5437:22, 5486:22,  5497:5, 5597:5  <b>partners</b> [5] -  5500:21, 5595:13,  5599:1, 5599:3,  5614:9  <b>partnership</b> [1] -  5408:19  <b>Partnership</b> [1] -  5598:24  <b>parts</b> [2] - 5517:13,  5539:22  <b>party</b> [27] - 5408:24,  5410:5, 5414:14,  5414:19, 5421:3,  5421:7, 5421:16,  5423:13, 5430:22,  5430:24, 5431:2,  5431:6, 5431:19,  5446:4, 5446:10,  5446:11, 5449:15,  5455:3, 5455:7,  5455:13, 5455:17,  5456:2, 5513:14,  5544:23, 5544:24,  5649:17, 5652:25  <b>past</b> [10] - 5419:5,  5465:10, 5476:13,  5476:21, 5480:7,  5480:11, 5520:11,  5535:4, 5535:15,  5540:13  <b>patently</b> [1] -  5675:10</p>
<b>P</b>				
<p><b>package</b> [2] -  5515:18, 5643:3  <b>packet</b> [1] - 5642:23  <b>page</b> [165] - 5405:15,  5409:9, 5410:24,  5412:8, 5413:9,  5414:22, 5416:16,  5416:22, 5416:23,  5417:2, 5417:3,  5417:11, 5419:24,  5420:7, 5420:10,  5422:9, 5422:10,  5422:12, 5422:13,  5422:14, 5422:20,  5422:21, 5422:22,  5423:6, 5425:7,  5425:22, 5426:14,  5427:12, 5427:18,</p>				



<p><b>Paul</b> [1] - 5460:17</p> <p><b>Pause</b> [6] - 5482:21, 5535:9, 5542:1, 5542:6, 5549:25, 5647:12</p> <p><b>pay</b> [9] - 5407:6, 5409:22, 5409:25, 5446:10, 5449:10, 5486:24, 5486:25, 5609:19, 5633:22</p> <p><b>paying</b> [2] - 5401:21, 5446:16</p> <p><b>payment</b> [9] - 5420:22, 5423:4, 5447:4, 5448:14, 5464:18, 5491:14, 5549:13, 5621:21, 5634:1</p> <p><b>payments</b> [14] - 5406:3, 5406:10, 5406:13, 5407:1, 5414:13, 5423:2, 5427:16, 5434:24, 5435:25, 5452:15, 5457:11, 5459:5, 5463:5, 5464:12</p> <p><b>payroll</b> [1] - 5402:8</p> <p><b>peculiar</b> [1] - 5425:4</p> <p><b>pending</b> [16] - 5418:3, 5423:11, 5423:12, 5425:8, 5426:11, 5470:23, 5471:12, 5471:17, 5471:20, 5471:24, 5472:23, 5474:15, 5475:12, 5475:13, 5475:16, 5475:18</p> <p><b>people</b> [34] - 5430:12, 5430:15, 5439:5, 5441:11, 5451:24, 5459:3, 5460:23, 5467:18, 5468:2, 5475:23, 5477:20, 5478:11, 5481:17, 5500:22, 5528:6, 5535:22, 5558:12, 5562:10, 5562:14, 5571:21, 5572:5, 5599:7, 5636:18, 5636:21, 5637:13, 5637:18, 5637:21, 5640:1, 5640:15, 5665:5, 5674:19, 5674:21, 5685:4</p> <p><b>people's</b> [1] - 5681:16</p> <p><b>per</b> [5] - 5603:23, 5604:19, 5632:25, 5633:1, 5633:15</p>	<p><b>percent</b> [5] - 5407:7, 5421:15, 5438:20, 5579:11, 5649:11</p> <p><b>perfect</b> [2] - 5601:3, 5653:16</p> <p><b>performed</b> [1] - 5541:24</p> <p><b>Performing</b> [1] - 5489:2</p> <p><b>performing</b> [2] - 5489:4, 5489:10</p> <p><b>period</b> [15] - 5433:8, 5491:13, 5491:15, 5491:23, 5495:23, 5512:7, 5523:20, 5654:17, 5654:20, 5654:24, 5655:2, 5655:5, 5655:20, 5655:25</p> <p><b>periods</b> [1] - 5547:19</p> <p><b>permissible</b> [1] - 5502:11</p> <p><b>permit</b> [7] - 5661:14, 5662:5, 5675:7, 5676:6, 5679:14, 5679:17, 5679:21</p> <p><b>permitted</b> [2] - 5676:24, 5679:13</p> <p><b>person</b> [20] - 5404:15, 5430:10, 5431:10, 5431:13, 5461:11, 5473:1, 5473:15, 5492:16, 5523:13, 5528:3, 5530:8, 5539:16, 5561:20, 5561:25, 5579:13, 5636:12, 5636:15, 5640:4, 5640:24</p> <p><b>personal</b> [2] - 5447:3, 5518:24</p> <p><b>personally</b> [3] - 5446:16, 5553:24, 5637:2</p> <p><b>persons</b> [1] - 5617:23</p> <p><b>perspective</b> [2] - 5402:4, 5683:14</p> <p><b>persuasive</b> [1] - 5466:5</p> <p><b>phone</b> [12] - 5403:21, 5404:11, 5429:15, 5429:25, 5430:2, 5430:3, 5475:22, 5530:8, 5530:9, 5561:21, 5561:22, 5562:2</p> <p><b>physical</b> [7] - 5596:19, 5645:13, 5646:5, 5646:9,</p>	<p>5646:12, 5646:15, 5646:25</p> <p><b>physically</b> [3] - 5485:15, 5530:12, 5641:4</p> <p><b>picking</b> [1] - 5502:16</p> <p><b>picks</b> [2] - 5648:7, 5648:9</p> <p><b>piece</b> [3] - 5503:6, 5646:6, 5646:7</p> <p><b>pieces</b> [4] - 5503:11, 5503:13, 5503:21, 5526:1</p> <p><b>Pierotti</b> [17] - 5425:19, 5576:17, 5580:7, 5590:7, 5641:9, 5681:6, 5681:10, 5681:13, 5681:23, 5682:2, 5682:17, 5683:10, 5683:11, 5685:11, 5686:25, 5687:3</p> <p><b>Pierotti's</b> [3] - 5683:2, 5683:4, 5683:13</p> <p><b>Pineapple</b> [1] - 5581:22</p> <p><b>Pitluck</b> [11] - 5462:23, 5557:17, 5567:10, 5567:12, 5661:10, 5663:3, 5669:14, 5669:18, 5671:14, 5680:12, 5684:18</p> <p><b>PITLUCK</b> [115] - 5400:14, 5456:20, 5456:25, 5457:3, 5459:24, 5461:14, 5461:18, 5462:2, 5462:5, 5462:9, 5462:22, 5462:25, 5463:2, 5463:7, 5463:11, 5469:20, 5526:11, 5526:16, 5557:20, 5557:23, 5557:25, 5562:13, 5563:14, 5564:10, 5564:17, 5565:2, 5565:9, 5565:17, 5565:20, 5567:1, 5567:3, 5567:13, 5567:23, 5568:23, 5576:2, 5577:7, 5583:18, 5584:3, 5584:21, 5585:24, 5586:20, 5589:18, 5591:18, 5600:1, 5601:3, 5601:18, 5602:1, 5604:7, 5605:19, 5606:5,</p>	<p>5606:24, 5607:10, 5608:6, 5609:5, 5609:25, 5612:9, 5612:14, 5615:12, 5616:21, 5617:6, 5618:22, 5619:10, 5621:7, 5622:4, 5622:14, 5623:12, 5624:24, 5626:11, 5628:1, 5630:2, 5631:8, 5633:10, 5634:15, 5635:19, 5635:22, 5636:1, 5636:4, 5637:1, 5652:20, 5653:5, 5653:12, 5653:20, 5654:1, 5654:9, 5656:10, 5656:12, 5656:19, 5660:5, 5661:5, 5662:7, 5662:11, 5663:24, 5664:11, 5665:2, 5665:12, 5665:21, 5668:15, 5671:19, 5674:6, 5675:10, 5676:11, 5676:14, 5677:2, 5677:11, 5678:16, 5678:19, 5679:8, 5680:1, 5680:5, 5681:2, 5681:5, 5681:8, 5681:24, 5685:8, 5686:14</p> <p><b>Pitluck's</b> [3] - 5675:22, 5677:22, 5680:20</p> <p><b>place</b> [20] - 5404:1, 5404:12, 5415:16, 5496:7, 5496:10, 5498:7, 5498:12, 5498:13, 5500:1, 5509:18, 5520:23, 5535:3, 5537:22, 5539:19, 5602:11, 5607:13, 5614:10, 5617:17, 5644:6, 5646:1</p> <p><b>placed</b> [7] - 5458:4, 5614:23, 5615:1, 5615:4, 5615:24, 5622:24, 5628:16</p> <p><b>places</b> [1] - 5544:18</p> <p><b>plague</b> [1] - 5684:7</p> <p><b>Plaintiff</b> [1] - 5400:4</p> <p><b>plan</b> [3] - 5517:11, 5684:11, 5685:23</p> <p><b>planned</b> [1] - 5491:19</p> <p><b>planning</b> [1] - 5665:10</p>	<p><b>play</b> [1] - 5680:22</p> <p><b>Plaza</b> [2] - 5400:15, 5400:23</p> <p><b>plenty</b> [2] - 5469:5, 5469:12</p> <p><b>point</b> [34] - 5430:8, 5430:18, 5431:11, 5438:6, 5438:8, 5454:20, 5459:21, 5461:8, 5462:5, 5465:10, 5465:17, 5469:18, 5474:15, 5478:16, 5502:22, 5504:1, 5504:13, 5507:4, 5517:18, 5520:3, 5530:18, 5543:4, 5543:6, 5545:17, 5549:8, 5593:1, 5601:1, 5635:2, 5636:3, 5668:20, 5671:22, 5672:4, 5672:25, 5675:14</p> <p><b>points</b> [3] - 5430:13, 5508:2, 5531:17</p> <p><b>poking</b> [1] - 5684:5</p> <p><b>police</b> [1] - 5493:23</p> <p><b>policy</b> [3] - 5411:23, 5515:15, 5662:5</p> <p><b>populated</b> [1] - 5649:21</p> <p><b>portions</b> [1] - 5550:21</p> <p><b>position</b> [12] - 5477:23, 5477:25, 5486:25, 5488:22, 5492:7, 5518:6, 5523:6, 5558:5, 5579:17, 5658:6, 5669:22, 5682:4</p> <p><b>positions</b> [1] - 5479:23</p> <p><b>possession</b> [5] - 5685:18, 5686:12, 5686:17, 5687:7, 5687:8</p> <p><b>possible</b> [3] - 5521:2, 5666:5, 5686:23</p> <p><b>possibly</b> [1] - 5687:1</p> <p><b>potential</b> [3] - 5477:15, 5517:5, 5659:6</p> <p><b>power</b> [5] - 5468:14, 5599:4, 5603:14, 5603:20, 5617:13</p> <p><b>practice</b> [7] - 5401:19, 5401:21, 5402:5, 5402:6, 5423:20, 5490:2,</p>
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## USA v. Greebel

31

<p>5672:22  <b>practices</b> [1] -  5531:10  <b>practitioner</b> [2] -  5663:10, 5667:19  <b>precedent</b> [1] -  5662:20  <b>preclude</b> [1] - 5681:9  <b>prefer</b> [3] - 5572:6,  5572:10, 5651:19  <b>preference</b> [1] -  5521:24  <b>prejudice</b> [3] -  5460:9, 5460:20,  5460:21  <b>prejudicial</b> [5] -  5468:9, 5468:12,  5663:20, 5663:23,  5683:19  <b>prepare</b> [6] -  5410:12, 5419:20,  5426:23, 5495:24,  5537:23, 5560:9  <b>prepared</b> [10] -  5420:1, 5500:16,  5501:25, 5565:4,  5567:18, 5568:11,  5568:17, 5568:20,  5569:3, 5672:18  <b>prepares</b> [3] -  5423:17, 5423:20,  5423:22  <b>preparing</b> [3] -  5411:17, 5473:4,  5682:5  <b>presence</b> [3] -  5401:1, 5470:9,  5566:24  <b>present</b> [20] -  5402:23, 5411:21,  5411:22, 5470:13,  5507:17, 5508:2,  5525:2, 5526:20,  5528:3, 5528:21,  5550:22, 5559:22,  5579:6, 5579:9,  5601:14, 5601:15,  5661:21, 5666:1,  5685:22, 5686:2  <b>presentation</b> [1] -  5481:3  <b>presentations</b> [1] -  5497:4  <b>presented</b> [7] -  5415:12, 5442:18,  5496:15, 5534:21,  5536:12, 5673:4,  5674:1  <b>presenting</b> [3] -  5411:19, 5457:17,</p>	<p>5497:8  <b>presently</b> [1] -  5473:5  <b>presents</b> [1] -  5558:25  <b>preserve</b> [1] - 5567:6  <b>president</b> [1] -  5558:7  <b>pretending</b> [1] -  5513:21  <b>pretial</b> [3] - 5681:8,  5682:12, 5684:18  <b>pretty</b> [1] - 5451:6  <b>prevent</b> [1] - 5681:9  <b>previous</b> [17] -  5420:4, 5421:2,  5457:5, 5491:10,  5586:9, 5594:4,  5594:13, 5608:4,  5613:2, 5618:17,  5623:19, 5626:5,  5626:6, 5626:17,  5628:5, 5629:23,  5666:25  <b>previously</b> [13] -  5403:4, 5420:18,  5454:23, 5477:10,  5477:11, 5491:5,  5511:24, 5529:16,  5615:24, 5617:12,  5617:16, 5631:9,  5634:17  <b>price</b> [7] - 5425:25,  5605:1, 5632:25,  5633:1, 5633:15,  5655:19, 5674:22  <b>prices</b> [1] - 5655:24  <b>primary</b> [4] -  5484:21, 5484:25,  5485:3, 5485:5  <b>principal</b> [1] - 5466:4  <b>principle</b> [6] -  5461:3, 5461:4,  5475:5, 5494:12,  5505:18, 5510:10  <b>principles</b> [4] -  5478:4, 5479:4,  5531:10, 5680:10  <b>private</b> [6] - 5558:19,  5598:24, 5657:4,  5657:6, 5662:4,  5663:9  <b>privilege</b> [19] -  5513:4, 5513:10,  5513:14, 5513:25,  5514:2, 5514:8,  5514:9, 5514:10,  5515:21, 5516:1,  5517:18, 5517:20,  5517:25, 5518:9,</p>	<p>5520:7, 5520:12,  5520:19, 5520:25,  5666:17  <b>probe</b> [2] - 5479:10,  5508:22  <b>probing</b> [1] -  5469:14  <b>problem</b> [14] -  5456:1, 5456:4,  5466:16, 5467:3,  5467:7, 5467:10,  5492:22, 5492:23,  5499:6, 5504:21,  5504:24, 5518:1,  5665:1, 5670:20  <b>problems</b> [2] -  5547:11, 5661:21  <b>procedures</b> [3] -  5434:13, 5489:5,  5559:18  <b>proceed</b> [8] -  5428:12, 5520:8,  5520:14, 5550:8,  5557:17, 5557:22,  5636:5, 5684:13  <b>proceeding</b> [2] -  5423:7, 5423:10  <b>Proceedings</b> [1] -  5400:25  <b>proceedings</b> [2] -  5423:11, 5423:17  <b>process</b> [14] -  5409:24, 5413:14,  5424:7, 5424:8,  5424:11, 5438:5,  5486:23, 5545:15,  5545:17, 5547:23,  5558:23, 5560:15,  5667:24  <b>processed</b> [2] -  5564:2, 5591:14  <b>produce</b> [1] -  5515:17  <b>produced</b> [12] -  5400:25, 5512:2,  5512:22, 5515:24,  5518:4, 5519:6,  5519:24, 5520:9,  5564:23, 5564:24,  5565:5, 5686:13  <b>products</b> [1] -  5433:21  <b>product</b> [1] -  5440:11  <b>production</b> [1] -  5515:5  <b>proffered</b> [1] -  5667:22  <b>promise</b> [1] - 5407:6  <b>promissory</b> [13] -</p>	<p>5406:17, 5407:1,  5407:3, 5407:4,  5407:6, 5407:16,  5407:18, 5409:20,  5410:1, 5413:17,  5485:11, 5487:1,  5578:17  <b>pronouncement</b> [2] -  5492:6, 5492:8  <b>proof</b> [8] - 5461:16,  5462:4, 5462:18,  5462:20, 5469:9,  5469:10, 5680:13  <b>proper</b> [3] - 5453:18,  5491:3, 5506:14  <b>properly</b> [8] -  5453:15, 5454:11,  5491:14, 5545:18,  5545:20, 5663:16,  5663:18, 5664:1  <b>propose</b> [1] -  5579:17  <b>proposed</b> [1] -  5547:2  <b>proposing</b> [1] -  5506:5  <b>prosecution</b> [2] -  5551:14, 5658:7  <b>prosecutions</b> [2] -  5658:12, 5663:11  <b>prove</b> [5] - 5461:15,  5502:24, 5504:25,  5506:10, 5507:4  <b>provide</b> [22] -  5412:1, 5412:3,  5412:4, 5412:6,  5415:14, 5433:19,  5436:5, 5441:8,  5445:23, 5449:17,  5490:4, 5543:16,  5546:4, 5549:16,  5550:4, 5553:6,  5553:20, 5574:16,  5585:18, 5625:11,  5652:3, 5658:3  <b>provided</b> [27] -  5406:25, 5407:2,  5407:17, 5407:18,  5407:20, 5407:21,  5407:22, 5418:13,  5419:5, 5420:24,  5421:1, 5423:19,  5427:24, 5433:6,  5451:14, 5453:13,  5457:18, 5483:1,  5485:18, 5485:19,  5499:17, 5516:2,  5529:16, 5652:8,  5668:13, 5668:21  <b>provides</b> [4] -</p>	<p>5432:4, 5432:7,  5592:7, 5658:10  <b>providing</b> [3] -  5546:2, 5673:18,  5685:13  <b>province</b> [1] -  5661:14  <b>provisions</b> [2] -  5484:2, 5533:17  <b>public</b> [12] - 5437:20,  5437:21, 5439:11,  5441:3, 5477:13,  5558:18, 5658:4,  5658:16, 5659:4,  5659:25, 5661:22  <b>publicly</b> [1] -  5672:14  <b>pull</b> [1] - 5554:17  <b>purchase</b> [19] -  5603:4, 5603:7,  5604:2, 5604:10,  5604:11, 5604:18,  5604:20, 5604:25,  5605:1, 5605:16,  5606:6, 5606:9,  5608:14, 5609:4,  5611:1, 5611:10,  5611:13, 5642:7,  5642:8  <b>Purchase</b> [2] -  5603:7, 5604:8  <b>purchaser</b> [7] -  5604:13, 5604:17,  5604:25, 5605:2,  5605:3, 5605:5,  5611:16  <b>purpose</b> [27] -  5411:4, 5412:1,  5412:6, 5442:9,  5481:18, 5487:14,  5489:2, 5500:20,  5500:21, 5501:25,  5506:11, 5507:7,  5518:11, 5537:16,  5661:19, 5661:24,  5664:4, 5668:2,  5668:5, 5671:12,  5674:14, 5674:24,  5675:4, 5677:6,  5680:11  <b>purposes</b> [15] -  5446:24, 5537:4,  5537:17, 5649:12,  5651:8, 5661:11,  5662:16, 5664:4,  5665:14, 5666:18,  5667:8, 5667:21,  5670:1, 5675:5,  5676:25  <b>pursuant</b> [10] -</p>
---	--	---	---	--

<p>5406:18, 5449:11, 5538:2, 5578:17, 5611:4, 5619:19, 5631:25, 5649:5, 5655:11, 5656:3 <b>purview</b> [1] - 5454:2 <b>pushback</b> [2] - 5405:2, 5405:5 <b>pushing</b> [1] - 5480:1 <b>put</b> [65] - 5438:2, 5438:4, 5442:17, 5443:13, 5449:17, 5450:13, 5451:11, 5456:5, 5458:6, 5460:15, 5464:15, 5464:17, 5464:23, 5466:9, 5466:10, 5466:20, 5467:6, 5467:9, 5467:11, 5470:17, 5473:19, 5473:22, 5476:1, 5476:7, 5477:18, 5481:10, 5504:2, 5504:3, 5504:8, 5518:9, 5518:20, 5519:7, 5519:24, 5527:6, 5527:22, 5537:3, 5537:25, 5543:20, 5544:6, 5544:7, 5548:20, 5548:24, 5548:25, 5549:2, 5551:6, 5551:16, 5554:20, 5572:13, 5583:1, 5583:6, 5583:10, 5585:1, 5614:15, 5624:15, 5644:11, 5645:7, 5646:1, 5647:14, 5649:2, 5650:3, 5653:23, 5658:17, 5686:2, 5687:17, 5688:3 <b>puts</b> [1] - 5513:9 <b>putting</b> [5] - 5449:24, 5450:2, 5465:12, 5548:20, 5554:7</p>	<p>5661:23, 5662:20, 5663:2, 5667:18, 5675:9, 5679:25, 5680:21 <b>qualifies</b> [2] - 5649:9, 5649:15 <b>qualify</b> [6] - 5660:6, 5661:3, 5661:10, 5664:22, 5672:18, 5677:20 <b>qualifying</b> [1] - 5668:16 <b>quality</b> [2] - 5404:15, 5500:22 <b>quarter</b> [18] - 5419:15, 5419:18, 5420:2, 5421:20, 5422:2, 5422:24, 5446:3, 5450:8, 5484:17, 5529:15, 5531:7, 5532:13, 5532:16, 5543:23, 5543:24, 5544:6, 5544:11, 5544:22 <b>quarterly</b> [5] - 5405:1, 5424:3, 5431:9, 5491:13, 5491:15 <b>questioning</b> [1] - 5645:5 <b>questions</b> [26] - 5428:9, 5429:24, 5447:21, 5448:9, 5469:14, 5470:21, 5497:10, 5508:12, 5518:7, 5550:1, 5550:12, 5550:15, 5551:15, 5552:24, 5555:14, 5556:5, 5557:3, 5599:5, 5611:9, 5625:23, 5632:5, 5645:8, 5647:13, 5647:23, 5652:19, 5679:22 <b>QuickBooks</b> [1] - 5464:17 <b>quickly</b> [3] - 5522:2, 5560:15, 5623:12 <b>quite</b> [2] - 5463:18, 5683:19 <b>quote</b> [1] - 5477:18</p>	<p><b>R051206</b> [1] - 5546:12 <b>R057704</b> [1] - 5536:9 <b>raise</b> [9] - 5456:21, 5515:9, 5525:18, 5557:10, 5654:3, 5678:11, 5681:3, 5681:18, 5682:10 <b>raised</b> [8] - 5401:19, 5453:5, 5551:22, 5662:13, 5671:6, 5671:21, 5680:6, 5684:24 <b>ran</b> [1] - 5687:23 <b>RANDY</b> [1] - 5400:19 <b>range</b> [2] - 5408:3, 5658:14 <b>rather</b> [8] - 5500:23, 5508:8, 5537:20, 5544:5, 5562:7, 5570:25, 5583:7, 5653:15 <b>ratified</b> [1] - 5533:19 <b>RCRX</b> [1] - 5631:24 <b>rea</b> [1] - 5467:1 <b>reach</b> [5] - 5402:14, 5427:23, 5428:3, 5479:1, 5671:2 <b>reached</b> [2] - 5457:10, 5615:4 <b>reaching</b> [2] - 5401:25, 5529:1 <b>reaction</b> [1] - 5506:16 <b>read</b> [54] - 5406:3, 5420:20, 5423:9, 5425:13, 5437:11, 5437:15, 5440:5, 5440:6, 5442:15, 5442:20, 5442:22, 5490:24, 5500:22, 5503:12, 5509:8, 5509:13, 5534:25, 5537:24, 5564:11, 5567:10, 5567:12, 5573:9, 5574:11, 5574:24, 5577:19, 5579:8, 5580:21, 5581:6, 5582:9, 5582:19, 5582:22, 5584:12, 5584:22, 5586:1, 5595:12, 5597:3, 5598:23, 5603:10, 5605:9, 5611:3, 5617:12, 5617:24, 5619:18, 5621:18, 5622:21, 5625:11, 5626:23, 5631:25, 5653:22, 5653:24, 5654:11,</p>	<p>5676:12, 5676:21 <b>reading</b> [5] - 5405:25, 5501:11, 5501:14, 5528:13, 5539:11 <b>reads</b> [6] - 5406:15, 5552:5, 5598:5, 5606:12, 5615:23, 5654:12 <b>ready</b> [4] - 5465:18, 5470:10, 5617:20, 5653:11 <b>real</b> [3] - 5465:3, 5508:12, 5680:8 <b>really</b> [11] - 5402:7, 5459:21, 5469:9, 5518:12, 5637:5, 5644:25, 5667:24, 5671:18, 5679:23, 5680:7, 5688:8 <b>realm</b> [1] - 5664:17 <b>reason</b> [13] - 5437:17, 5453:17, 5458:22, 5458:23, 5458:24, 5477:21, 5480:16, 5513:3, 5515:3, 5515:5, 5651:12, 5675:8, 5682:14 <b>reasonable</b> [2] - 5485:25, 5486:4 <b>reasoning</b> [2] - 5478:19, 5478:21 <b>reasons</b> [4] - 5669:16, 5674:15, 5675:1 <b>receipt</b> [3] - 5592:21, 5598:5, 5615:25 <b>receivable</b> [3] - 5410:2, 5410:4 <b>receivables</b> [3] - 5410:8, 5410:9, 5410:10 <b>receive</b> [39] - 5408:1, 5408:12, 5410:5, 5416:14, 5418:2, 5418:18, 5422:7, 5424:11, 5424:22, 5427:9, 5444:2, 5527:19, 5538:5, 5542:20, 5544:15, 5549:5, 5560:9, 5573:21, 5577:10, 5585:7, 5586:23, 5591:20, 5593:9, 5603:22, 5611:8, 5615:14, 5616:3, 5616:7, 5616:9, 5616:24, 5618:1, 5625:2, 5628:3,</p>	<p>5630:5, 5631:11, 5633:13, 5634:19, 5638:4, 5681:11 <b>received</b> [48] - 5408:8, 5409:19, 5410:21, 5424:17, 5424:18, 5428:4, 5438:17, 5443:17, 5451:21, 5458:9, 5463:4, 5485:15, 5499:3, 5502:8, 5502:15, 5503:7, 5503:11, 5505:3, 5511:8, 5513:19, 5519:3, 5527:20, 5527:23, 5542:24, 5548:13, 5552:8, 5559:5, 5565:20, 5568:25, 5574:21, 5577:11, 5585:1, 5586:24, 5590:6, 5591:1, 5591:21, 5593:7, 5628:15, 5628:18, 5656:13, 5667:2, 5681:15, 5681:19, 5681:21, 5683:5, 5683:15, 5683:22, 5685:8 <b>receiving</b> [9] - 5457:12, 5582:11, 5590:18, 5590:21, 5612:21, 5634:1, 5640:15, 5642:12, 5645:9 <b>receiving..</b> [1] - 5590:20 <b>recent</b> [4] - 5491:11, 5492:3, 5492:4, 5530:1 <b>recently</b> [1] - 5458:4 <b>reception</b> [1] - 5523:11 <b>Recess</b> [2] - 5470:8, 5601:13 <b>recess</b> [1] - 5524:8 <b>recipient</b> [1] - 5641:4 <b>recipients</b> [10] - 5576:15, 5581:1, 5581:3, 5581:5, 5584:13, 5585:4, 5585:8, 5585:10, 5599:7, 5617:24 <b>recognize</b> [8] - 5443:3, 5443:21, 5443:22, 5500:9, 5500:11, 5544:10, 5571:23, 5577:23 <b>recollect</b> [12] - 5404:18, 5413:2, 5430:21, 5432:13,</p>
<b>Q</b>				
<p><b>Q-1</b> [1] - 5547:15 <b>Q-2</b> [2] - 5547:16, 5547:17 <b>Q-3</b> [1] - 5547:21 <b>qualification</b> [2] - 5472:10, 5680:5 <b>qualifications</b> [4] - 5472:3, 5472:5, 5579:23, 5662:23 <b>qualified</b> [9] - 5492:16, 5614:17,</p>				
	<b>R</b>			
	<p><b>R019595</b> [1] - 5617:7 <b>R049711</b> [1] - 5579:4 <b>R049713</b> [1] - 5579:19 <b>R051189</b> [1] - 5546:23</p>			

5443:18, 5445:13,  
5463:19, 5463:23,  
5511:10, 5511:13,  
5531:22, 5541:17  
**recollection** [20] -  
5404:11, 5407:21,  
5421:14, 5475:22,  
5479:25, 5480:2,  
5480:9, 5501:1,  
5501:15, 5506:14,  
5508:3, 5509:1,  
5509:9, 5528:15,  
5528:17, 5528:18,  
5528:20, 5529:6,  
5540:5, 5546:14  
**recommendation** [2]  
- 5481:1, 5481:3  
**recommendations**  
[3] - 5405:3, 5532:4,  
5534:1  
**reconcile** [1] -  
5526:4  
**record** [43] - 5409:3,  
5410:25, 5440:6,  
5443:14, 5446:1,  
5446:13, 5449:16,  
5449:20, 5469:12,  
5502:3, 5504:18,  
5504:20, 5506:1,  
5506:2, 5508:15,  
5526:5, 5540:7,  
5540:10, 5553:9,  
5554:5, 5557:15,  
5557:22, 5566:9,  
5566:18, 5587:20,  
5596:23, 5634:4,  
5641:3, 5642:8,  
5645:8, 5645:9,  
5647:21, 5648:22,  
5650:3, 5651:10,  
5651:22, 5653:22,  
5654:11, 5666:16,  
5666:19, 5677:14,  
5687:17  
**recorded** [7] -  
5400:25, 5410:1,  
5413:21, 5414:9,  
5555:7, 5568:21,  
5649:7  
**recording** [3] -  
5487:21, 5554:7,  
5648:23  
**records** [36] -  
5457:7, 5457:9,  
5458:16, 5458:18,  
5459:16, 5460:5,  
5460:6, 5460:11,  
5460:12, 5462:14,  
5462:16, 5464:11,  
5473:5, 5503:20,

5504:1, 5504:3,  
5504:6, 5504:17,  
5505:5, 5564:4,  
5564:7, 5566:4,  
5591:15, 5592:3,  
5647:5, 5648:8,  
5648:20, 5648:21,  
5648:25, 5651:3,  
5651:5, 5651:8,  
5651:9, 5651:10,  
5651:16  
**recount** [2] -  
5503:22, 5503:23  
**red** [4] - 5424:24,  
5445:16, 5446:25,  
5556:6  
**redact** [1] - 5515:3  
**redacted** [14] -  
5513:15, 5514:9,  
5514:23, 5515:5,  
5515:13, 5515:25,  
5517:4, 5517:7,  
5517:12, 5517:13,  
5518:20, 5518:21,  
5519:20, 5520:19  
**redaction** [2] -  
5514:16, 5517:8  
**redactions** [36] -  
5511:4, 5511:6,  
5511:8, 5512:21,  
5513:2, 5513:5,  
5513:9, 5513:10,  
5513:12, 5513:17,  
5513:18, 5513:20,  
5513:21, 5514:24,  
5515:1, 5515:8,  
5516:3, 5518:10,  
5518:24, 5519:1,  
5519:3, 5519:7,  
5519:9, 5519:21,  
5519:24, 5519:25,  
5520:2, 5520:12,  
5520:15, 5521:3,  
5521:7, 5666:18,  
5666:23  
**redirect** [6] -  
5469:21, 5521:15,  
5550:2, 5652:20,  
5653:5, 5683:24  
**REDIRECT** [2] -  
5550:10, 5689:7  
**redo** [2] - 5476:5,  
5476:7  
**redoing** [1] - 5476:21  
**REED** [1] - 5400:19  
**refer** [5] - 5423:4,  
5442:21, 5526:8,  
5631:3, 5664:8  
**reference** [9] -  
5406:10, 5406:13,

5458:17, 5492:1,  
5528:17, 5544:18,  
5575:5, 5643:14,  
5644:1  
**referenced** [3] -  
5414:1, 5578:3,  
5614:24  
**references** [2] -  
5520:16, 5536:22  
**referred** [1] -  
5639:20  
**referring** [2] -  
5413:16, 5654:2  
**refers** [3] - 5414:2,  
5475:1, 5540:19  
**reflect** [2] - 5406:15,  
5507:16  
**reflected** [3] -  
5646:19, 5650:2,  
5655:8  
**reflects** [2] - 5645:9,  
5645:14  
**refresh** [6] - 5501:1,  
5506:13, 5508:22,  
5509:1, 5528:18,  
5546:13  
**refreshes** [3] -  
5404:10, 5501:8,  
5509:9  
**refreshing** [1] -  
5501:15  
**refused** [2] -  
5483:19, 5483:21  
**reg** [1] - 5674:25  
**regarding** [3] -  
5463:9, 5612:20,  
5674:3  
**register** [1] - 5647:1  
**Registrar** [47] -  
5457:4, 5457:6,  
5457:11, 5457:12,  
5463:5, 5558:4,  
5558:5, 5558:8,  
5558:10, 5558:17,  
5560:2, 5560:6,  
5560:15, 5561:3,  
5561:9, 5561:12,  
5562:9, 5563:2,  
5564:2, 5564:23,  
5565:5, 5565:12,  
5568:12, 5569:4,  
5571:22, 5572:24,  
5573:17, 5573:20,  
5573:21, 5578:5,  
5584:15, 5586:2,  
5590:21, 5591:2,  
5593:7, 5594:20,  
5594:24, 5602:24,  
5604:4, 5609:12,  
5620:7, 5621:13,

5622:6, 5623:9,  
5624:13, 5628:18,  
5632:15  
**Registrar's** [9] -  
5560:12, 5563:9,  
5564:8, 5574:1,  
5577:5, 5582:1,  
5586:15, 5591:12,  
5591:15  
**registration** [2] -  
5432:6, 5491:14  
**regretfully** [1] -  
5680:19  
**regs** [3] - 5661:19,  
5661:20, 5662:16  
**regular** [2] - 5586:14,  
5651:6  
**regularly** [1] - 5664:3  
**regulate** [2] -  
5657:14, 5657:15  
**regulates** [1] -  
5657:3  
**regulation** [1] -  
5667:10  
**Regulation** [1] -  
5659:1  
**regulations** [16] -  
5660:8, 5661:6,  
5661:11, 5661:12,  
5662:3, 5662:16,  
5662:18, 5665:15,  
5667:22, 5670:18,  
5671:12, 5672:11,  
5674:4, 5674:18,  
5676:3, 5677:16  
**Regulatory** [1] -  
5656:25  
**regulatory** [2] -  
5657:2, 5672:8  
**rehashing** [1] -  
5678:14  
**relate** [4] - 5412:20,  
5448:17, 5538:8,  
5673:24  
**related** [47] - 5406:6,  
5406:16, 5406:19,  
5407:1, 5409:23,  
5414:14, 5414:19,  
5419:13, 5421:2,  
5421:6, 5423:1,  
5426:23, 5435:24,  
5446:4, 5452:9,  
5452:14, 5452:16,  
5452:18, 5452:22,  
5453:6, 5453:7,  
5455:3, 5455:7,  
5455:13, 5455:17,  
5456:2, 5458:9,  
5459:25, 5460:3,  
5463:14, 5464:18,

5465:21, 5468:4,  
5468:8, 5491:4,  
5525:6, 5532:24,  
5544:23, 5551:22,  
5551:23, 5555:9,  
5563:19, 5575:9,  
5578:13, 5596:11,  
5658:12, 5685:11  
**related-party** [2] -  
5414:14, 5414:19  
**relating** [10] -  
5408:25, 5429:15,  
5468:24, 5472:23,  
5527:24, 5575:1,  
5579:17, 5617:14,  
5645:10, 5651:23  
**relation** [1] - 5451:8  
**relationship** [1] -  
5404:16  
**Relay** [2] - 5468:3,  
5688:1  
**release** [8] -  
5406:22, 5408:25,  
5452:10, 5452:16,  
5620:2, 5621:22,  
5621:24, 5623:3  
**Release** [1] -  
5447:15  
**released** [1] -  
5452:22  
**releases** [1] -  
5452:21  
**relevance** [8] -  
5459:21, 5462:17,  
5465:17, 5506:7,  
5506:9, 5507:3,  
5508:11, 5680:6  
**relevant** [20] -  
5425:18, 5457:25,  
5459:25, 5460:2,  
5460:10, 5460:14,  
5460:19, 5461:7,  
5462:6, 5462:9,  
5463:14, 5463:15,  
5464:4, 5464:9,  
5465:6, 5526:15,  
5537:25, 5564:5,  
5677:14, 5677:23  
**relied** [2] - 5508:20,  
5580:13  
**relies** [1] - 5504:21  
**relieve** [1] - 5673:19  
**reluctant** [4] -  
5436:15, 5436:18,  
5436:21, 5671:24  
**relying** [2] - 5499:12,  
5565:2  
**remain** [2] - 5533:25,  
5666:7  
**remainder** [3] -

<p>5520:21, 5602:13, 5610:9</p> <p><b>remaining</b> [10] - 5518:9, 5603:12, 5603:25, 5605:4, 5605:10, 5606:9, 5606:13, 5611:18, 5614:10, 5617:14</p> <p><b>remember</b> [76] - 5405:18, 5415:22, 5421:4, 5429:8, 5429:17, 5429:21, 5429:22, 5429:24, 5430:24, 5431:7, 5431:14, 5431:17, 5431:18, 5431:25, 5434:7, 5434:9, 5446:6, 5457:5, 5463:18, 5464:8, 5468:23, 5470:20, 5470:25, 5471:4, 5471:9, 5471:12, 5473:25, 5475:23, 5479:23, 5480:12, 5481:14, 5485:10, 5485:16, 5496:9, 5499:17, 5509:16, 5529:17, 5531:15, 5531:20, 5531:23, 5531:25, 5532:2, 5532:3, 5532:25, 5533:20, 5534:3, 5534:5, 5539:25, 5540:3, 5541:11, 5541:21, 5546:2, 5546:5, 5546:7, 5550:15, 5550:17, 5551:2, 5551:19, 5552:21, 5552:25, 5555:13, 5561:18, 5612:24, 5613:15, 5629:15, 5637:25, 5639:10, 5640:14, 5641:16, 5644:2, 5644:10, 5647:18, 5647:21, 5648:2, 5651:23, 5681:18</p> <p><b>remembered</b> [5] - 5498:10, 5511:11, 5539:12, 5539:23, 5540:4</p> <p><b>remembers</b> [3] - 5467:14, 5508:12, 5508:13</p> <p><b>remind</b> [2] - 5463:23, 5509:14</p> <p><b>reminded</b> [1] - 5601:5</p> <p><b>removal</b> [2] - 5575:10, 5575:11</p>	<p><b>removed</b> [2] - 5617:17, 5688:4</p> <p><b>render</b> [1] - 5644:15</p> <p><b>rendered</b> [4] - 5426:16, 5473:5, 5578:20, 5634:5</p> <p><b>rent</b> [2] - 5401:19, 5522:24</p> <p><b>repay</b> [3] - 5413:23, 5446:5, 5485:8</p> <p><b>repayment</b> [1] - 5406:16</p> <p><b>repeat</b> [4] - 5440:4, 5496:2, 5497:18, 5511:25</p> <p><b>rephrase</b> [5] - 5414:16, 5446:21, 5446:22, 5538:25, 5551:9</p> <p><b>replace</b> [1] - 5666:18</p> <p><b>replacing</b> [1] - 5521:6</p> <p><b>report</b> [44] - 5433:21, 5440:21, 5440:24, 5487:19, 5487:25, 5494:2, 5494:14, 5494:21, 5522:2, 5532:22, 5568:5, 5568:6, 5569:5, 5571:2, 5575:17, 5581:11, 5588:15, 5589:23, 5590:5, 5591:10, 5592:15, 5594:16, 5596:11, 5596:17, 5597:20, 5602:4, 5602:10, 5602:18, 5602:21, 5607:17, 5610:7, 5618:12, 5618:24, 5620:19, 5620:23, 5622:6, 5628:22, 5628:25, 5631:3, 5648:12, 5649:14, 5650:2, 5655:19, 5655:23</p> <p><b>reported</b> [5] - 5447:6, 5471:11, 5503:24, 5531:14, 5656:2</p> <p><b>Reporter</b> [1] - 5400:22</p> <p><b>reporting</b> [3] - 5470:23, 5495:19, 5651:5</p> <p><b>reports</b> [5] - 5424:3, 5495:25, 5506:3, 5531:11, 5634:9</p> <p><b>represent</b> [4] - 5425:15, 5472:12, 5578:10, 5579:10</p>	<p><b>representation</b> [4] - 5556:2, 5675:22, 5675:24, 5676:9</p> <p><b>representing</b> [2] - 5640:4, 5643:10</p> <p><b>represents</b> [2] - 5570:15, 5642:5</p> <p><b>request</b> [13] - 5434:11, 5560:11, 5574:16, 5593:16, 5605:2, 5617:17, 5638:11, 5640:23, 5668:19, 5668:24, 5671:22, 5688:5</p> <p><b>requested</b> [8] - 5436:6, 5574:14, 5583:6, 5593:17, 5599:18, 5604:5, 5619:2, 5623:10</p> <p><b>requesting</b> [4] - 5582:23, 5591:25, 5599:2, 5686:11</p> <p><b>requests</b> [3] - 5585:7, 5686:8, 5686:22</p> <p><b>require</b> [3] - 5406:6, 5458:1, 5672:13</p> <p><b>required</b> [21] - 5411:5, 5411:21, 5414:9, 5446:1, 5446:13, 5447:11, 5449:13, 5454:23, 5491:11, 5491:22, 5492:1, 5492:2, 5494:14, 5494:22, 5529:21, 5553:9, 5554:5, 5554:14, 5559:12, 5621:21, 5633:2</p> <p><b>requirement</b> [3] - 5433:16, 5491:9, 5493:2</p> <p><b>requirements</b> [7] - 5432:6, 5435:18, 5660:7, 5661:6, 5664:23, 5667:14, 5670:18</p> <p><b>requires</b> [3] - 5435:16, 5477:3, 5477:4</p> <p><b>researched</b> [1] - 5625:19</p> <p><b>resolutions</b> [5] - 5532:9, 5532:23, 5558:25, 5559:6, 5560:1</p> <p><b>resolve</b> [1] - 5520:18</p> <p><b>resolved</b> [6] - 5532:11, 5532:15, 5533:15, 5616:2,</p>	<p>5617:19, 5678:13</p> <p><b>resources</b> [3] - 5422:18, 5422:22, 5495:14</p> <p><b>respect</b> [19] - 5430:9, 5451:17, 5452:4, 5458:14, 5458:25, 5466:2, 5466:5, 5515:11, 5515:12, 5515:23, 5516:3, 5534:13, 5578:20, 5640:14, 5644:6, 5644:8, 5649:1, 5687:23, 5688:2</p> <p><b>respectfully</b> [10] - 5467:12, 5661:8, 5669:3, 5669:10, 5673:16, 5676:19, 5677:18, 5677:22, 5678:16, 5680:2</p> <p><b>respects</b> [1] - 5532:14</p> <p><b>respond</b> [8] - 5468:19, 5585:17, 5609:21, 5613:17, 5613:23, 5614:5, 5614:25, 5616:6</p> <p><b>responded</b> [1] - 5627:1</p> <p><b>responds</b> [1] - 5633:18</p> <p><b>response</b> [19] - 5415:10, 5457:12, 5473:4, 5488:5, 5489:7, 5573:9, 5573:15, 5574:11, 5582:16, 5583:12, 5584:20, 5623:9, 5625:18, 5625:25, 5628:14, 5632:15, 5632:24, 5634:3, 5674:10</p> <p><b>responsibilities</b> [1] - 5658:13</p> <p><b>responsibility</b> [5] - 5447:10, 5493:21, 5649:23, 5651:20, 5667:6</p> <p><b>responsible</b> [1] - 5649:3</p> <p><b>rest</b> [4] - 5470:5, 5517:4, 5565:25, 5584:19</p> <p><b>restate</b> [7] - 5405:11, 5411:8, 5480:14, 5488:13, 5502:23, 5529:3, 5529:10</p> <p><b>restated</b> [3] - 5477:11, 5478:22,</p>	<p>5543:22</p> <p><b>restatement</b> [18] - 5403:22, 5404:19, 5404:24, 5405:3, 5410:15, 5454:23, 5476:1, 5476:4, 5477:12, 5479:16, 5479:18, 5480:4, 5480:11, 5480:20, 5532:11, 5547:15, 5547:17</p> <p><b>restatements</b> [3] - 5411:9, 5529:20, 5533:2</p> <p><b>restating</b> [5] - 5405:5, 5405:10, 5410:11, 5476:24, 5488:12</p> <p><b>restricted</b> [28] - 5559:13, 5559:15, 5559:16, 5570:16, 5572:4, 5576:11, 5587:12, 5588:6, 5588:18, 5588:21, 5589:12, 5597:16, 5597:17, 5598:14, 5619:8, 5619:9, 5619:21, 5621:5, 5621:6, 5621:19, 5622:12, 5622:13, 5622:23, 5630:18, 5630:25, 5632:1, 5648:17, 5672:12</p> <p><b>restriction</b> [3] - 5575:10, 5575:11, 5575:12</p> <p><b>restrictive</b> [2] - 5579:25, 5580:3</p> <p><b>restroom</b> [1] - 5470:3</p> <p><b>result</b> [4] - 5428:25, 5529:21, 5551:18, 5671:2</p> <p><b>resulted</b> [2] - 5491:22, 5544:2</p> <p><b>results</b> [3] - 5411:7, 5412:5, 5529:14</p> <p><b>resume</b> [3] - 5470:15, 5526:23, 5601:17</p> <p><b>resumed</b> [1] - 5403:5</p> <p><b>Retire</b> [1] - 5601:5</p> <p><b>Retrophin</b> [143] - 5408:14, 5408:21, 5409:2, 5409:25, 5410:1, 5416:4, 5416:10, 5421:4, 5421:21, 5425:19, 5426:24, 5429:5, 5430:9, 5430:11,</p>
--	---	---	--	---



5430:19, 5431:3,  
5431:24, 5432:2,  
5434:5, 5434:7,  
5434:9, 5437:20,  
5439:10, 5439:14,  
5443:10, 5443:11,  
5448:16, 5449:10,  
5449:15, 5451:6,  
5455:9, 5457:15,  
5460:2, 5462:10,  
5463:6, 5464:13,  
5465:2, 5465:4,  
5469:8, 5486:11,  
5486:24, 5487:8,  
5488:17, 5490:9,  
5499:4, 5500:5,  
5506:18, 5509:20,  
5510:1, 5513:10,  
5513:17, 5514:9,  
5514:12, 5514:19,  
5515:1, 5515:3,  
5515:17, 5515:19,  
5515:24, 5516:2,  
5516:6, 5517:13,  
5517:17, 5517:24,  
5517:25, 5518:4,  
5518:14, 5518:18,  
5519:23, 5520:1,  
5520:6, 5520:7,  
5520:9, 5520:19,  
5521:9, 5522:6,  
5526:7, 5527:24,  
5542:13, 5543:15,  
5544:10, 5546:15,  
5547:2, 5552:2,  
5561:13, 5561:16,  
5562:9, 5562:13,  
5562:14, 5562:23,  
5562:25, 5563:5,  
5563:20, 5564:24,  
5565:5, 5568:15,  
5569:4, 5571:21,  
5572:2, 5573:7,  
5574:9, 5576:11,  
5598:2, 5598:3,  
5598:4, 5613:12,  
5617:15, 5618:6,  
5619:3, 5619:21,  
5620:5, 5620:14,  
5621:8, 5621:9,  
5621:15, 5621:20,  
5622:2, 5622:19,  
5623:6, 5625:16,  
5629:11, 5632:2,  
5632:13, 5635:15,  
5637:14, 5648:10,  
5649:19, 5654:15,  
5654:19, 5654:23,  
5655:1, 5655:4,  
5655:20, 5655:25,  
5670:12, 5681:11,

5685:10, 5686:11,  
5686:13, 5687:8,  
5687:10, 5687:15  
**Retrophin's** [6] -  
5419:14, 5515:12,  
5518:6, 5520:25,  
5632:2, 5686:5  
**return** [1] - 5522:20  
**returned** [3] -  
5626:1, 5626:25,  
5628:13  
**reverse** [1] - 5625:22  
**Review** [1] - 5489:2  
**review** [23] -  
5411:22, 5413:7,  
5420:1, 5431:9,  
5434:13, 5489:10,  
5491:1, 5491:18,  
5493:5, 5506:19,  
5507:15, 5532:18,  
5545:11, 5545:13,  
5545:18, 5545:22,  
5547:6, 5573:10,  
5579:14, 5658:15,  
5659:4, 5675:12,  
5685:10  
**reviewed** [14] -  
5413:5, 5450:23,  
5483:1, 5498:21,  
5498:23, 5503:12,  
5509:19, 5531:4,  
5533:6, 5538:17,  
5538:18, 5540:22,  
5541:2, 5551:1  
**reviewing** [4] -  
5433:5, 5438:5,  
5574:13, 5676:1  
**reviews** [4] - 5411:5,  
5413:8, 5433:16,  
5664:3  
**revise** [1] - 5574:15  
**revised** [1] - 5574:16  
**rewrite** [1] - 5483:7  
**Richard** [7] - 5474:7,  
5599:13, 5610:8,  
5610:11, 5611:5,  
5611:7, 5611:23  
**Richardson** [5] -  
5497:12, 5497:16,  
5497:19, 5497:20,  
5528:5  
**ridiculous** [1] -  
5513:22  
**rise** [1] - 5552:13  
**rising** [1] - 5522:24  
**risk** [3] - 5683:18,  
5683:25, 5684:22  
**RO** [1] - 5515:13  
**road** [1] - 5506:6  
**Rockaway** [1] -

5581:17  
**ROHDE** [1] - 5400:12  
**role** [4] - 5432:9,  
5432:10, 5463:5,  
5558:10  
**Ron** [3] - 5431:14,  
5431:15, 5431:16  
**room** [1] - 5601:5  
**Rosenman** [5] -  
5582:14, 5605:13,  
5606:22, 5611:22,  
5655:6  
**Rosenwald** [17] -  
5445:12, 5446:14,  
5447:18, 5448:5,  
5448:7, 5448:15,  
5555:9, 5595:19,  
5602:13, 5602:15,  
5605:12, 5606:16,  
5607:5, 5607:25,  
5608:17, 5608:20  
**Rosewood** [1] -  
5596:1  
**round** [1] - 5574:15  
**route** [1] - 5677:17  
**routine** [1] - 5433:14  
**RPRX** [1] - 5425:25  
**RTRx** [2] - 5622:22,  
5622:23  
**Rule** [13] - 5468:10,  
5639:20, 5655:11,  
5656:3, 5667:12,  
5672:11, 5673:18,  
5674:15, 5677:1,  
5680:14, 5685:9,  
5686:19, 5687:11  
**rule** [5] - 5492:10,  
5492:11, 5502:12,  
5525:7, 5685:7  
**ruled** [4] - 5466:8,  
5525:10, 5567:5,  
5674:10  
**rules** [9] - 5442:11,  
5459:15, 5529:21,  
5657:15, 5657:16,  
5657:18, 5667:23,  
5672:11, 5674:3  
**ruling** [5] - 5459:13,  
5662:15, 5669:6,  
5681:25  
**run** [3] - 5683:25,  
5687:10, 5687:13

## S

**safe** [1] - 5557:7  
**sake** [1] - 5651:11  
**sale** [1] - 5672:12  
**Salt** [1] - 5558:2  
**Sara** [1] - 5595:22

**Sarah** [1] - 5409:1  
**SAS** [19] - 5410:13,  
5411:2, 5419:21,  
5419:25, 5420:4,  
5426:23, 5427:5,  
5481:8, 5485:21,  
5490:3, 5490:7,  
5531:18, 5533:24,  
5545:4, 5545:7,  
5547:24, 5548:10,  
5548:20, 5549:9  
**satisfied** [2] -  
5545:22, 5547:7  
**Saturday** [3] -  
5582:24, 5583:16,  
5583:23  
**saved** [1] - 5511:15  
**saw** [19] - 5463:9,  
5573:4, 5574:8,  
5577:5, 5580:18,  
5586:9, 5594:4,  
5596:7, 5611:12,  
5618:16, 5623:20,  
5623:24, 5626:6,  
5626:17, 5629:22,  
5630:7, 5632:22,  
5633:6, 5635:17  
**scenario** [1] -  
5505:14  
**scenarios** [2] -  
5661:20, 5661:24  
**Schedule** [1] -  
5672:12  
**schedule** [7] -  
5521:12, 5521:19,  
5521:20, 5596:3,  
5599:7, 5678:20,  
5678:25  
**Schuyler** [4] -  
5445:7, 5450:3,  
5450:10, 5596:1  
**Schwab** [3] -  
5646:14, 5646:19,  
5647:7  
**scope** [1] - 5472:16  
**score** [1] - 5679:17  
**screen** [9] - 5408:7,  
5442:21, 5447:14,  
5449:24, 5450:2,  
5488:6, 5540:17,  
5554:20, 5635:5  
**scroll** [3] - 5538:11,  
5544:21, 5556:16  
**scrolling** [1] -  
5642:16  
**seamless** [1] -  
5457:2  
**seamlessly** [2] -  
5456:25, 5526:12  
**seat** [3] - 5402:24,

5470:14, 5601:16  
**seated** [1] - 5526:21  
**SEC** [32] - 5411:8,  
5431:24, 5432:1,  
5432:3, 5432:4,  
5432:6, 5432:7,  
5432:12, 5432:24,  
5454:25, 5477:16,  
5494:22, 5532:17,  
5654:16, 5654:19,  
5654:23, 5655:1,  
5655:4, 5655:8,  
5657:25, 5658:1,  
5658:2, 5660:2,  
5660:7, 5661:5,  
5662:3, 5665:6,  
5665:15, 5667:23,  
5670:17, 5674:3,  
5675:12  
**second** [32] -  
5405:15, 5406:2,  
5422:24, 5423:22,  
5426:5, 5446:3,  
5450:4, 5451:13,  
5460:20, 5543:24,  
5544:6, 5544:22,  
5551:17, 5552:5,  
5597:11, 5604:16,  
5604:23, 5606:11,  
5611:18, 5617:6,  
5624:16, 5625:20,  
5625:22, 5626:24,  
5628:12, 5628:18,  
5630:10, 5630:20,  
5633:14, 5638:10,  
5664:23, 5681:6  
**Second** [2] - 5671:3,  
5673:11  
**secondary** [1] -  
5485:5  
**secondly** [1] -  
5461:8  
**secret** [1] - 5437:2  
**secretary** [1] -  
5535:22  
**section** [7] -  
5414:25, 5422:17,  
5422:20, 5423:18,  
5483:24, 5546:24,  
5579:20  
**Section** [3] -  
5531:12, 5659:2,  
5659:9  
**sections** [1] - 5538:8  
**sector** [1] - 5663:9  
**Securities** [5] -  
5531:12, 5654:16,  
5657:25, 5658:3,  
5672:10  
**securities** [12] -

5579:12, 5657:3,  
5658:12, 5659:7,  
5659:22, 5659:25,  
5660:3, 5660:7,  
5661:5, 5662:2,  
5670:17, 5672:12  
**security** [1] -  
5579:17  
**see** [131] - 5401:4,  
5401:14, 5405:25,  
5406:8, 5406:11,  
5406:23, 5407:14,  
5408:6, 5408:10,  
5408:16, 5409:4,  
5409:10, 5409:16,  
5410:22, 5412:12,  
5413:9, 5413:14,  
5413:24, 5414:23,  
5416:17, 5416:25,  
5418:8, 5418:25,  
5420:12, 5421:10,  
5422:17, 5422:21,  
5423:7, 5425:11,  
5425:20, 5426:1,  
5427:5, 5427:18,  
5433:25, 5435:2,  
5447:15, 5447:18,  
5448:23, 5477:13,  
5477:15, 5477:16,  
5483:19, 5484:22,  
5490:10, 5490:14,  
5490:15, 5490:16,  
5491:7, 5491:16,  
5493:5, 5509:9,  
5509:12, 5512:19,  
5523:5, 5525:16,  
5526:17, 5534:9,  
5535:7, 5535:10,  
5536:11, 5536:17,  
5536:22, 5537:21,  
5538:8, 5538:11,  
5540:21, 5546:24,  
5551:24, 5552:10,  
5554:5, 5555:3,  
5556:9, 5556:12,  
5568:2, 5569:3,  
5569:11, 5569:22,  
5570:7, 5570:12,  
5570:22, 5571:4,  
5572:9, 5572:19,  
5573:1, 5574:18,  
5575:5, 5577:19,  
5578:10, 5579:5,  
5579:20, 5582:3,  
5583:13, 5584:19,  
5585:13, 5587:6,  
5587:14, 5587:17,  
5588:2, 5588:8,  
5588:18, 5589:1,  
5591:23, 5592:8,  
5592:21, 5593:21,

5598:14, 5599:14,  
5604:14, 5604:21,  
5605:6, 5608:7,  
5609:8, 5613:4,  
5616:4, 5617:2,  
5621:1, 5621:16,  
5623:1, 5623:23,  
5628:12, 5629:11,  
5635:8, 5652:4,  
5652:16, 5666:11,  
5671:25, 5673:12,  
5679:19, 5679:21,  
5681:1, 5686:16  
**seeing** [1] - 5535:19  
**seek** [4] - 5458:24,  
5461:18, 5520:18,  
5679:2  
**seeking** [2] -  
5685:16, 5686:13  
**seeks** [2] - 5527:15,  
5651:9  
**seem** [2] - 5469:11,  
5518:24  
**segregate** [1] -  
5495:15  
**segregation** [2] -  
5495:11, 5495:12  
**self** [1] - 5657:2  
**self-regulatory** [1] -  
5657:2  
**sell** [6] - 5604:18,  
5646:3, 5646:13,  
5646:22, 5646:24,  
5647:9  
**seller** [4] - 5604:17,  
5604:18, 5605:1,  
5605:3  
**selling** [1] - 5657:12  
**send** [22] - 5483:14,  
5483:15, 5483:17,  
5483:18, 5483:19,  
5483:22, 5582:12,  
5583:2, 5583:9,  
5584:15, 5584:17,  
5584:23, 5585:7,  
5585:10, 5585:19,  
5595:14, 5603:15,  
5611:4, 5611:7,  
5619:21, 5632:3  
**sending** [2] -  
5411:23, 5603:14  
**senior** [1] - 5658:7  
**sense** [2] - 5434:2,  
5508:9  
**sent** [53] - 5419:9,  
5434:11, 5461:23,  
5483:2, 5518:16,  
5518:17, 5519:6,  
5546:14, 5547:24,  
5571:17, 5572:9,

5575:3, 5576:23,  
5581:5, 5581:12,  
5581:14, 5581:21,  
5582:14, 5584:25,  
5585:11, 5585:15,  
5586:3, 5593:4,  
5594:5, 5594:20,  
5594:23, 5594:24,  
5595:1, 5596:4,  
5597:9, 5599:18,  
5600:2, 5607:5,  
5609:10, 5609:11,  
5611:19, 5611:24,  
5612:16, 5613:3,  
5616:14, 5617:4,  
5618:6, 5618:19,  
5620:10, 5620:13,  
5626:19, 5629:19,  
5632:5, 5633:16,  
5640:19, 5640:20,  
5640:25  
**sentence** [19] -  
5406:2, 5406:10,  
5406:15, 5413:13,  
5413:19, 5445:20,  
5452:7, 5453:5,  
5453:12, 5471:22,  
5533:5, 5551:21,  
5552:4, 5554:2,  
5554:23, 5574:24,  
5580:9  
**sentences** [2] -  
5553:5, 5619:18  
**separate** [3] -  
5445:24, 5476:16,  
5553:7  
**separately** [1] -  
5567:10  
**separating** [1] -  
5458:2  
**September** [40] -  
5411:9, 5415:23,  
5416:17, 5416:20,  
5418:2, 5418:11,  
5418:21, 5431:9,  
5482:16, 5482:18,  
5483:1, 5502:19,  
5502:25, 5507:20,  
5507:21, 5508:1,  
5509:8, 5509:12,  
5509:16, 5509:17,  
5509:18, 5517:11,  
5520:11, 5520:12,  
5527:24, 5533:23,  
5536:8, 5536:13,  
5538:11, 5538:12,  
5538:14, 5539:2,  
5540:18, 5550:13,  
5633:8, 5655:5,  
5655:21, 5656:1

**series** [11] - 5408:20,  
5470:21, 5470:25,  
5484:19, 5485:11,  
5514:12, 5514:25,  
5544:24, 5578:13,  
5620:22, 5652:1  
**serve** [1] - 5408:17  
**served** [2] - 5687:5,  
5687:6  
**serves** [1] - 5621:12  
**service** [1] - 5666:8  
**services** [5] -  
5419:4, 5426:16,  
5473:6, 5634:2,  
5634:5  
**set** [12] - 5467:6,  
5472:3, 5572:5,  
5572:6, 5579:23,  
5605:1, 5605:11,  
5606:13, 5606:14,  
5643:14, 5664:5,  
5674:9  
**sets** [1] - 5547:23  
**setting** [1] - 5451:7  
**settle** [5] - 5414:3,  
5420:23, 5544:24,  
5549:13, 5679:17  
**settled** [2] - 5453:25,  
5474:13  
**settlement** [168] -  
5404:25, 5405:21,  
5406:13, 5406:21,  
5407:1, 5407:22,  
5408:25, 5412:18,  
5412:20, 5414:13,  
5417:6, 5420:11,  
5420:18, 5420:22,  
5420:24, 5421:6,  
5421:10, 5421:17,  
5423:1, 5427:16,  
5432:19, 5432:21,  
5433:3, 5434:24,  
5435:25, 5436:2,  
5436:4, 5436:11,  
5436:14, 5436:22,  
5436:24, 5437:18,  
5438:3, 5438:8,  
5438:10, 5438:12,  
5438:14, 5438:17,  
5438:19, 5438:20,  
5439:4, 5439:6,  
5440:7, 5442:2,  
5442:8, 5442:10,  
5442:14, 5443:5,  
5445:4, 5445:11,  
5445:13, 5445:25,  
5446:9, 5446:15,  
5446:16, 5446:25,  
5447:2, 5447:5,  
5448:5, 5448:6,

5448:14, 5449:10,  
5449:11, 5449:12,  
5449:15, 5450:3,  
5450:5, 5450:11,  
5450:16, 5451:8,  
5451:18, 5451:25,  
5452:10, 5452:13,  
5452:21, 5453:14,  
5453:17, 5454:10,  
5454:18, 5454:22,  
5455:3, 5455:13,  
5455:21, 5455:24,  
5457:13, 5458:1,  
5458:25, 5459:1,  
5459:3, 5459:5,  
5459:6, 5460:16,  
5460:18, 5460:23,  
5460:25, 5461:10,  
5461:16, 5461:22,  
5462:10, 5463:21,  
5464:9, 5464:16,  
5464:19, 5464:20,  
5465:13, 5467:4,  
5467:9, 5467:11,  
5469:5, 5473:25,  
5475:2, 5475:11,  
5475:16, 5475:19,  
5476:7, 5476:8,  
5476:20, 5477:19,  
5481:19, 5481:20,  
5482:4, 5483:25,  
5484:12, 5484:25,  
5485:12, 5485:18,  
5486:1, 5488:11,  
5491:2, 5492:9,  
5492:19, 5492:21,  
5497:9, 5498:2,  
5498:17, 5501:2,  
5501:9, 5509:11,  
5517:13, 5517:14,  
5520:16, 5529:22,  
5531:2, 5531:21,  
5544:18, 5545:2,  
5545:3, 5547:7,  
5548:2, 5548:3,  
5548:10, 5548:17,  
5549:10, 5549:12,  
5549:17, 5551:18,  
5552:13, 5552:17,  
5553:1, 5553:8,  
5555:15, 5555:24,  
5556:25, 5620:2,  
5621:22, 5621:24  
**Settlement** [1] -  
5447:15  
**settlements** [9] -  
5413:21, 5421:2,  
5442:5, 5459:23,  
5460:17, 5464:2,  
5465:21, 5469:13,  
5469:15

<p><b>settling</b> [1] - 5484:19</p> <p><b>Seven</b> [3] - 5469:3, 5469:8, 5525:7</p> <p><b>seven</b> [1] - 5564:13</p> <p><b>several</b> [8] - 5412:14, 5414:2, 5414:9, 5414:21, 5422:23, 5425:6, 5491:12, 5492:3</p> <p><b>severally</b> [1] - 5408:20</p> <p><b>severity</b> [1] - 5494:17</p> <p><b>shall</b> [5] - 5408:17, 5408:20, 5605:11, 5605:12, 5606:13</p> <p><b>sham</b> [4] - 5461:5, 5466:7, 5466:10, 5466:14</p> <p><b>Shapiro</b> [1] - 5526:6</p> <p><b>share</b> [37] - 5446:2, 5553:10, 5558:24, 5562:17, 5570:18, 5575:12, 5580:17, 5581:10, 5586:8, 5588:16, 5589:23, 5590:5, 5591:8, 5591:10, 5597:20, 5604:19, 5632:25, 5633:1, 5633:15, 5634:9, 5636:23, 5636:24, 5637:4, 5637:9, 5637:10, 5638:20, 5642:21, 5646:12, 5647:21, 5648:2, 5649:2, 5649:10, 5649:15, 5649:16, 5651:23, 5655:20, 5686:6</p> <p><b>share-based</b> [2] - 5446:2, 5553:10</p> <p><b>shared</b> [2] - 5437:13, 5437:14</p> <p><b>shareholder</b> [10] - 5587:10, 5587:14, 5612:19, 5612:24, 5613:21, 5614:18, 5615:3, 5644:10, 5647:20, 5648:12</p> <p><b>shareholders</b> [17] - 5572:20, 5579:10, 5579:15, 5579:16, 5582:23, 5583:15, 5587:11, 5587:17, 5587:20, 5587:24, 5621:15, 5641:1, 5645:21, 5648:16, 5649:11, 5674:16, 5674:17</p> <p><b>shares</b> [249] -</p>	<p>5425:25, 5445:24, 5446:11, 5447:10, 5448:16, 5451:20, 5457:12, 5457:16, 5457:17, 5458:9, 5463:6, 5552:7, 5553:6, 5553:20, 5555:2, 5558:21, 5558:23, 5558:25, 5559:3, 5559:12, 5559:15, 5559:16, 5559:24, 5570:16, 5570:19, 5570:25, 5571:25, 5572:17, 5572:20, 5572:24, 5574:14, 5574:19, 5574:22, 5575:3, 5576:9, 5576:10, 5576:11, 5576:13, 5576:15, 5577:21, 5578:16, 5578:21, 5578:25, 5579:1, 5579:10, 5579:24, 5580:5, 5580:10, 5580:25, 5582:24, 5583:1, 5583:3, 5583:4, 5583:6, 5583:9, 5583:19, 5583:23, 5584:16, 5584:18, 5584:23, 5585:7, 5585:14, 5587:12, 5587:13, 5588:2, 5588:5, 5588:8, 5588:12, 5588:13, 5588:19, 5588:21, 5588:24, 5588:25, 5589:8, 5589:12, 5589:13, 5589:14, 5590:7, 5590:13, 5590:15, 5590:18, 5592:4, 5592:5, 5592:6, 5592:10, 5592:23, 5592:25, 5593:17, 5593:19, 5594:17, 5594:19, 5595:12, 5596:4, 5596:19, 5597:9, 5597:16, 5598:9, 5598:10, 5598:14, 5599:8, 5599:18, 5602:12, 5602:14, 5603:11, 5603:12, 5603:21, 5603:23, 5603:25, 5604:4, 5604:19, 5605:2, 5605:3, 5605:4, 5605:11, 5605:12, 5606:9, 5606:13, 5606:16, 5606:19, 5606:21, 5607:5, 5607:6,</p>	<p>5607:24, 5608:12, 5608:16, 5608:19, 5610:8, 5610:11, 5611:5, 5611:6, 5611:7, 5611:19, 5611:23, 5612:20, 5612:22, 5615:2, 5615:24, 5616:1, 5617:14, 5617:15, 5617:21, 5617:22, 5617:24, 5618:1, 5618:5, 5618:6, 5618:16, 5618:19, 5619:5, 5619:6, 5619:8, 5619:13, 5619:21, 5620:8, 5621:3, 5621:19, 5621:21, 5622:10, 5622:21, 5623:10, 5623:17, 5623:20, 5624:4, 5624:11, 5625:13, 5625:22, 5628:16, 5629:4, 5629:6, 5629:7, 5630:14, 5630:22, 5631:13, 5632:1, 5632:9, 5632:16, 5634:9, 5635:1, 5635:14, 5636:11, 5636:14, 5636:18, 5636:19, 5636:20, 5637:7, 5637:19, 5637:22, 5638:3, 5638:4, 5638:11, 5639:22, 5639:25, 5640:5, 5640:6, 5640:8, 5640:15, 5641:2, 5642:5, 5643:13, 5643:18, 5644:6, 5644:9, 5644:11, 5644:15, 5644:20, 5644:21, 5645:1, 5645:9, 5645:11, 5645:13, 5645:14, 5645:20, 5645:23, 5645:24, 5646:1, 5646:25, 5647:6, 5648:5, 5648:15, 5648:17, 5648:18, 5649:1, 5649:2, 5649:10, 5649:22, 5649:24, 5651:14, 5653:2, 5655:20, 5655:25, 5674:22, 5681:11, 5681:15, 5681:21, 5683:5, 5683:16, 5683:22, 5684:2, 5684:5</p> <p><b>Shares</b> [2] - 5578:16, 5612:17</p>	<p><b>sheet</b> [3] - 5443:6, 5554:13, 5554:15</p> <p><b>Sheet</b> [7] - 5654:15, 5654:19, 5654:23, 5655:1, 5655:4, 5655:7, 5663:5</p> <p><b>Shkreli</b> [83] - 5404:18, 5409:1, 5409:13, 5409:14, 5426:6, 5426:9, 5438:13, 5438:14, 5438:18, 5439:1, 5439:3, 5446:16, 5447:4, 5448:14, 5448:17, 5455:9, 5455:12, 5465:11, 5465:23, 5466:4, 5466:6, 5467:16, 5467:17, 5468:23, 5469:7, 5480:1, 5503:23, 5528:4, 5528:24, 5529:25, 5531:20, 5531:22, 5533:4, 5552:19, 5561:17, 5561:18, 5561:20, 5562:16, 5591:4, 5591:23, 5591:24, 5593:12, 5593:13, 5593:16, 5595:9, 5596:25, 5597:6, 5597:9, 5598:22, 5599:19, 5600:3, 5603:2, 5608:11, 5610:9, 5610:13, 5611:6, 5611:23, 5618:5, 5620:4, 5635:1, 5635:14, 5638:3, 5638:12, 5638:16, 5639:4, 5639:7, 5639:13, 5649:18, 5661:18, 5662:9, 5663:1, 5664:11, 5665:11, 5665:13, 5668:7, 5668:25, 5676:13, 5676:17, 5676:18, 5676:21, 5676:23</p> <p><b>Shkreli's</b> [8] - 5465:20, 5465:22, 5466:5, 5466:11, 5467:2, 5525:6, 5553:23, 5570:10</p> <p><b>short</b> [1] - 5521:25</p> <p><b>shortly</b> [2] - 5496:8, 5575:1</p> <p><b>show</b> [29] - 5404:7, 5410:18, 5416:8, 5419:23, 5427:1,</p>	<p>5447:13, 5449:5, 5457:15, 5459:22, 5460:6, 5463:13, 5464:5, 5466:18, 5500:7, 5501:24, 5502:13, 5506:12, 5506:17, 5517:6, 5519:7, 5546:8, 5589:20, 5607:15, 5615:8, 5616:12, 5626:3, 5627:3, 5630:20, 5634:6</p> <p><b>showed</b> [6] - 5435:9, 5451:7, 5482:8, 5482:12, 5511:24, 5645:6</p> <p><b>showing</b> [9] - 5443:20, 5448:1, 5457:17, 5459:6, 5501:7, 5509:23, 5511:20, 5542:4, 5630:14</p> <p><b>shown</b> [4] - 5459:5, 5460:9, 5526:1, 5630:13</p> <p><b>shows</b> [3] - 5461:19, 5503:1, 5630:21</p> <p><b>shy</b> [1] - 5517:17</p> <p><b>side</b> [2] - 5538:3, 5538:6</p> <p><b>sidebar</b> [10] - 5501:20, 5502:1, 5510:5, 5510:12, 5512:4, 5513:4, 5564:16, 5564:18, 5660:11, 5661:1</p> <p><b>Sidebar</b> [4] - 5501:22, 5564:20, 5660:14, 5665:22</p> <p><b>sides</b> [1] - 5678:13</p> <p><b>sign</b> [1] - 5545:21</p> <p><b>signature</b> [6] - 5406:7, 5409:9, 5490:15, 5534:9, 5642:18, 5643:1</p> <p><b>signatures</b> [3] - 5409:10, 5409:15, 5643:6</p> <p><b>signed</b> [29] - 5409:14, 5409:16, 5409:17, 5416:17, 5422:10, 5426:19, 5498:23, 5499:4, 5503:16, 5519:11, 5519:12, 5519:19, 5519:20, 5534:9, 5534:13, 5534:17, 5535:11, 5535:19, 5535:21, 5537:12, 5539:8, 5550:17,</p>
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<p>5605:21, 5607:1, 5621:9, 5621:20, 5652:15, 5655:14 <b>signer</b> [1] - 5605:25 <b>significance</b> [1] - 5491:21 <b>significant</b> [8] - 5402:11, 5412:11, 5412:14, 5433:7, 5435:7, 5489:9, 5491:2, 5667:20 <b>Significant</b> [2] - 5484:4, 5484:8 <b>significantly</b> [1] - 5495:19 <b>signing</b> [1] - 5409:12 <b>similar</b> [12] - 5402:13, 5423:2, 5424:8, 5427:15, 5458:24, 5466:15, 5548:17, 5548:19, 5549:21, 5559:17, 5606:8, 5611:12 <b>similarly</b> [4] - 5409:6, 5420:4, 5427:23, 5466:14 <b>simply</b> [3] - 5454:8, 5494:5, 5673:21 <b>single</b> [6] - 5506:2, 5540:1, 5540:3, 5541:17, 5550:23, 5636:24 <b>sit</b> [2] - 5497:4, 5653:14 <b>sitting</b> [8] - 5428:22, 5429:7, 5441:18, 5441:25, 5475:4, 5528:5, 5528:8, 5543:4 <b>situation</b> [3] - 5494:14, 5559:20, 5649:18 <b>Six</b> [4] - 5465:22, 5467:8, 5469:1, 5525:8 <b>six</b> [2] - 5491:23, 5555:17 <b>six-month</b> [1] - 5491:23 <b>skip</b> [1] - 5578:19 <b>slow</b> [1] - 5522:25 <b>small</b> [7] - 5401:18, 5402:4, 5420:14, 5420:20, 5456:21, 5523:11, 5658:10 <b>smaller</b> [1] - 5558:18 <b>Smith</b> [1] - 5463:23 <b>SMITH</b> [26] - 5400:13, 5403:2, 5463:25, 5464:8,</p>	<p>5466:1, 5468:19, 5468:22, 5503:15, 5507:23, 5513:11, 5518:2, 5519:23, 5520:23, 5521:21, 5539:1, 5565:25, 5566:6, 5566:9, 5566:15, 5566:18, 5567:4, 5567:8, 5664:17, 5686:7, 5686:25, 5687:3 <b>snippet</b> [1] - 5466:20 <b>sold</b> [3] - 5559:16, 5634:1, 5645:3 <b>sole</b> [1] - 5599:1 <b>solely</b> [9] - 5453:6, 5493:11, 5507:4, 5551:22, 5638:16, 5651:8, 5658:10, 5663:10, 5668:8 <b>some-odd-years</b> [1] - 5662:2 <b>someone</b> [17] - 5403:17, 5413:3, 5413:5, 5431:14, 5445:12, 5478:19, 5481:16, 5497:19, 5502:5, 5523:10, 5584:17, 5607:6, 5613:4, 5643:18, 5645:2, 5664:22, 5675:15 <b>sometime</b> [4] - 5404:6, 5432:21, 5433:1, 5492:5 <b>sometimes</b> [10] - 5410:12, 5441:4, 5441:14, 5518:14, 5540:9, 5561:6, 5637:13, 5637:16, 5637:18, 5637:21 <b>soon</b> [3] - 5560:11, 5560:13, 5601:6 <b>sorry</b> [63] - 5407:20, 5410:19, 5417:3, 5428:1, 5430:25, 5431:8, 5440:23, 5455:22, 5462:25, 5471:18, 5478:24, 5481:23, 5486:12, 5486:17, 5486:22, 5488:15, 5489:21, 5493:18, 5500:5, 5504:10, 5511:5, 5511:25, 5512:2, 5522:22, 5528:12, 5531:3, 5533:1, 5533:14, 5552:15, 5562:13, 5564:14, 5567:13, 5576:22,</p>	<p>5577:2, 5580:15, 5580:16, 5583:14, 5584:4, 5585:9, 5590:24, 5594:15, 5595:20, 5595:21, 5597:14, 5602:19, 5604:23, 5605:19, 5607:16, 5609:7, 5620:14, 5625:23, 5628:24, 5632:18, 5633:22, 5634:8, 5636:1, 5641:20, 5651:15, 5653:14, 5654:21, 5657:19, 5684:12, 5684:24 <b>Sorry</b> [1] - 5450:1 <b>sort</b> [11] - 5443:6, 5450:4, 5455:20, 5475:20, 5516:6, 5535:6, 5538:14, 5547:23, 5549:16, 5559:5, 5646:18 <b>sorted</b> [1] - 5515:2 <b>sorts</b> [1] - 5414:5 <b>sought</b> [3] - 5442:1, 5465:2, 5510:17 <b>sounded</b> [2] - 5493:10, 5680:4 <b>sounding</b> [1] - 5448:8 <b>sounds</b> [4] - 5439:5, 5442:9, 5454:20, 5684:3 <b>source</b> [1] - 5653:1 <b>sources</b> [1] - 5658:16 <b>speaking</b> [1] - 5401:12 <b>specific</b> [13] - 5446:2, 5517:19, 5559:1, 5568:7, 5568:9, 5570:1, 5571:2, 5663:25, 5675:23, 5679:20, 5686:9, 5686:11, 5686:22 <b>specifically</b> [3] - 5415:22, 5461:25, 5481:14 <b>specificity</b> [1] - 5463:19 <b>specifics</b> [1] - 5685:16 <b>specified</b> [1] - 5606:14 <b>specify</b> [2] - 5559:12, 5573:12 <b>speculation</b> [4] - 5439:23, 5446:20, 5447:7, 5448:19</p>	<p><b>spell</b> [1] - 5654:5 <b>Spencer</b> [7] - 5457:13, 5464:16, 5464:18, 5619:5, 5619:20, 5619:23, 5620:4 <b>spending</b> [2] - 5434:3, 5434:4 <b>Spielberg</b> [28] - 5457:13, 5457:23, 5459:1, 5461:16, 5461:22, 5462:1, 5463:21, 5463:23, 5464:2, 5464:16, 5465:12, 5465:20, 5465:25, 5466:17, 5466:23, 5468:8, 5468:11, 5468:25, 5469:5, 5474:3, 5525:7, 5526:13, 5567:4, 5567:14, 5619:5, 5619:20, 5620:4 <b>Spielberg's</b> [3] - 5463:20, 5464:18, 5464:20 <b>spot</b> [1] - 5523:17 <b>spread</b> [1] - 5443:5 <b>spreadsheet</b> [3] - 5443:9, 5443:16, 5443:23 <b>spreadsheets</b> [1] - 5572:6 <b>square</b> [1] - 5635:25 <b>squeeze</b> [1] - 5523:25 <b>staff</b> [8] - 5413:2, 5481:15, 5481:17, 5495:18, 5495:23, 5505:10, 5539:15, 5662:5 <b>stake</b> [2] - 5520:7, 5598:25 <b>stamp</b> [1] - 5414:22 <b>stamped</b> [1] - 5579:3 <b>stamps</b> [1] - 5565:12 <b>stand</b> [11] - 5466:11, 5475:21, 5514:1, 5540:7, 5540:10, 5653:9, 5653:23, 5653:25, 5656:24, 5666:13, 5685:12 <b>Standard</b> [71] - 5457:4, 5457:6, 5457:11, 5457:12, 5463:5, 5558:4, 5558:5, 5558:8, 5558:10, 5558:16, 5560:2, 5560:6, 5560:12, 5560:15,</p>	<p>5561:3, 5561:9, 5561:12, 5562:9, 5563:2, 5563:9, 5564:2, 5564:8, 5564:23, 5565:5, 5565:12, 5568:11, 5569:3, 5571:22, 5572:18, 5572:24, 5573:1, 5573:17, 5573:20, 5573:21, 5574:1, 5577:4, 5578:5, 5580:21, 5581:24, 5581:25, 5584:5, 5584:15, 5585:6, 5586:2, 5586:15, 5590:21, 5591:1, 5591:12, 5591:15, 5593:7, 5594:20, 5594:24, 5596:24, 5597:12, 5598:17, 5602:24, 5604:4, 5609:11, 5609:12, 5610:15, 5620:7, 5621:13, 5622:6, 5623:9, 5624:13, 5628:17, 5631:18, 5632:15, 5632:19, 5640:14, 5641:19 <b>standard</b> [10] - 5413:20, 5414:1, 5414:2, 5414:7, 5414:12, 5414:18, 5491:12, 5492:3, 5492:4, 5574:5 <b>Standard-194</b> [1] - 5621:7 <b>Standard-198</b> [1] - 5621:25 <b>Standard-623.01</b> [1] - 5604:7 <b>Standard-626</b> [1] - 5605:17 <b>Standard-632</b> [1] - 5609:6 <b>Standard-633</b> [1] - 5602:17 <b>Standard-687</b> [1] - 5619:11 <b>Standard-688</b> [1] - 5619:25 <b>Standard-757</b> [1] - 5622:14 <b>Standard-758</b> [1] - 5623:4 <b>Standard-779</b> [1] - 5623:23 <b>standards</b> [1] - 5496:4 <b>Standards</b> [1] -</p>
--	---	--	--	--

<p>5530:5  <b>standpoint</b> [1] -  5637:6  <b>stapled</b> [1] - 5546:9  <b>start</b> [4] - 5428:18,  5439:16, 5535:6,  5653:13  <b>start-up</b> [1] -  5439:16  <b>started</b> [4] - 5439:13,  5492:14, 5492:15,  5659:1  <b>starting</b> [7] -  5445:21, 5471:8,  5485:23, 5532:10,  5584:7, 5621:25,  5670:3  <b>starts</b> [3] - 5533:4,  5605:16, 5613:2  <b>startup</b> [1] - 5495:13  <b>state</b> [5] - 5508:13,  5529:9, 5557:14,  5564:15, 5654:5  <b>statement</b> [24] -  5404:25, 5405:1,  5405:2, 5405:4,  5423:14, 5423:15,  5450:14, 5454:12,  5472:17, 5476:10,  5476:11, 5478:11,  5478:14, 5487:24,  5488:12, 5528:13,  5554:4, 5554:8,  5554:13, 5556:21,  5583:2, 5583:9,  5630:12, 5630:13  <b>statements</b> [19] -  5403:19, 5410:12,  5424:4, 5432:6,  5442:11, 5449:14,  5453:19, 5455:17,  5476:24, 5477:10,  5491:6, 5505:8,  5508:19, 5508:21,  5529:12, 5531:6,  5531:7, 5532:13,  5685:25  <b>states</b> [5] - 5427:21,  5528:2, 5533:5,  5583:1, 5583:4  <b>STATES</b> [3] - 5400:1,  5400:3, 5400:10  <b>States</b> [3] - 5400:5,  5400:13, 5400:15  <b>stay</b> [7] - 5522:1,  5522:9, 5522:12,  5523:4, 5523:15,  5632:18, 5684:18  <b>stenography</b> [1] -  5400:25</p>	<p><b>step</b> [6] - 5433:11,  5456:15, 5512:11,  5601:8, 5666:11,  5688:13  <b>steps</b> [2] - 5601:9,  5647:8  <b>Steven</b> [7] - 5497:12,  5497:16, 5497:19,  5497:20, 5497:21,  5528:4  <b>stick</b> [1] - 5683:11  <b>still</b> [10] - 5402:25,  5422:22, 5447:7,  5495:5, 5520:18,  5526:22, 5537:3,  5548:22, 5583:20,  5592:25  <b>stipulate</b> [1] - 5683:3  <b>stipulated</b> [1] -  5654:13  <b>stipulation</b> [3] -  5655:13, 5655:17,  5656:5  <b>Stipulation</b> [1] -  5654:12  <b>stipulations</b> [2] -  5653:22, 5654:10  <b>stock</b> [93] - 5403:15,  5403:17, 5425:25,  5445:24, 5448:16,  5451:21, 5552:8,  5553:7, 5553:21,  5553:23, 5555:3,  5558:9, 5558:14,  5558:15, 5558:20,  5559:3, 5559:17,  5559:21, 5559:22,  5560:11, 5560:16,  5560:18, 5561:3,  5561:10, 5562:17,  5563:5, 5563:19,  5564:1, 5564:5,  5565:6, 5568:14,  5569:4, 5569:14,  5569:15, 5571:25,  5572:4, 5572:7,  5572:8, 5572:10,  5573:12, 5573:13,  5575:1, 5575:16,  5581:5, 5581:12,  5581:14, 5582:12,  5584:14, 5585:2,  5585:8, 5585:10,  5585:11, 5592:1,  5592:11, 5596:11,  5598:1, 5598:6,  5599:4, 5602:4,  5602:11, 5602:21,  5603:14, 5603:20,  5604:19, 5610:23,</p>	<p>5611:5, 5614:11,  5617:13, 5617:16,  5618:24, 5619:2,  5619:21, 5619:22,  5620:10, 5620:19,  5620:23, 5621:19,  5621:22, 5622:2,  5622:22, 5622:23,  5626:1, 5626:24,  5628:12, 5628:22,  5628:25, 5631:3,  5632:2, 5632:3,  5646:19, 5657:12,  5672:14  <b>stockholder</b> [2] -  5596:5, 5599:10  <b>stockholders</b> [2] -  5532:23, 5584:14  <b>stocks</b> [2] - 5652:23  <b>stood</b> [1] - 5682:12  <b>stop</b> [15] - 5479:18,  5546:12, 5614:10,  5614:14, 5615:6,  5615:21, 5615:23,  5616:3, 5617:16,  5628:16, 5644:1,  5644:2, 5644:5,  5644:14, 5644:22  <b>stopping</b> [1] - 5601:1  <b>store</b> [1] - 5510:24  <b>streamline</b> [1] -  5457:7  <b>Street</b> [1] - 5581:22  <b>street</b> [1] - 5590:10  <b>stricken</b> [1] -  5528:13  <b>strike</b> [5] - 5424:7,  5439:5, 5447:1,  5453:11, 5554:3  <b>structure</b> [1] -  5495:19  <b>styled</b> [1] - 5578:14  <b>Su</b> [14] - 5426:8,  5430:21, 5461:21,  5461:23, 5461:25,  5462:3, 5462:20,  5467:12, 5467:13,  5571:20, 5687:23,  5687:24, 5687:25  <b>Su's</b> [2] - 5462:4,  5468:3  <b>Subject</b> [2] - 5472:2,  5578:16  <b>subject</b> [32] -  5457:21, 5457:25,  5458:10, 5458:19,  5458:22, 5459:9,  5469:2, 5471:9,  5510:4, 5510:7,  5515:21, 5532:17,</p>	<p>5556:6, 5566:24,  5567:9, 5571:24,  5578:21, 5579:22,  5579:24, 5586:6,  5587:4, 5603:3,  5610:22, 5615:21,  5625:9, 5628:20,  5631:9, 5631:23,  5634:16, 5634:20,  5662:7, 5666:24  <b>subjects</b> [2] -  5469:16, 5513:6  <b>submission</b> [1] -  5673:21  <b>submissions</b> [1] -  5673:8  <b>submitted</b> [4] -  5413:6, 5496:6,  5531:11, 5669:14  <b>submitting</b> [1] -  5513:13  <b>subpoena</b> [2] -  5685:9, 5687:5  <b>subsequent</b> [5] -  5416:25, 5450:15,  5475:14, 5529:10,  5607:12  <b>substance</b> [4] -  5429:8, 5429:9,  5545:6, 5637:5  <b>substantial</b> [1] -  5488:25  <b>substantially</b> [2] -  5533:16, 5533:17  <b>substantive</b> [1] -  5472:9  <b>suffered</b> [1] -  5408:23  <b>sufficient</b> [9] -  5413:23, 5446:5,  5462:20, 5485:8,  5566:12, 5669:18,  5670:24, 5676:2,  5677:6  <b>sufficiently</b> [1] -  5495:23  <b>suggest</b> [2] - 5477:5,  5517:23  <b>suggested</b> [1] -  5661:10  <b>suggesting</b> [1] -  5688:5  <b>suggestion</b> [3] -  5518:3, 5521:3,  5523:14  <b>suggestions</b> [1] -  5522:13  <b>suing</b> [1] - 5425:23  <b>Sullivan</b> [11] -  5576:18, 5580:9,</p>	<p>5581:19, 5603:7,  5603:24, 5605:22,  5608:19, 5642:12,  5642:24, 5643:1,  5643:4  <b>summaries</b> [3] -  5506:12, 5537:6,  5537:9  <b>summarize</b> [2] -  5443:6, 5517:14  <b>summarized</b> [2] -  5443:8, 5548:2  <b>summarizes</b> [3] -  5482:2, 5484:12,  5505:1  <b>summarizing</b> [5] -  5473:25, 5505:7,  5505:8, 5505:9,  5507:5  <b>summary</b> [20] -  5502:5, 5502:9,  5503:6, 5504:25,  5505:3, 5505:12,  5507:1, 5507:3,  5507:5, 5507:15,  5508:9, 5508:18,  5509:8, 5537:18,  5537:20, 5643:17,  5648:12, 5658:18,  5669:15  <b>SUNIL</b> [2] - 5403:3,  5689:4  <b>supervise</b> [1] -  5558:12  <b>supervisory</b> [1] -  5558:10  <b>supposed</b> [6] -  5437:20, 5437:22,  5437:24, 5602:14,  5607:4, 5637:18  <b>Supreme</b> [1] -  5425:16  <b>surprise</b> [1] - 5498:2  <b>surprised</b> [2] -  5672:25, 5682:13  <b>Surveillance</b> [2] -  5659:2, 5659:9  <b>suspect</b> [1] -  5493:25  <b>suspected</b> [2] -  5494:8, 5494:10  <b>suspicion</b> [2] -  5494:15, 5495:2  <b>sustain</b> [1] - 5488:23  <b>sustainable</b> [1] -  5670:10  <b>sustained</b> [6] -  5405:9, 5408:23,  5486:13, 5486:16,  5495:9</p>
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## USA v. Greebel

40

<p><b>swing</b> [2] - 5435:9, 5436:1</p> <p><b>switch</b> [3] - 5551:13, 5589:18, 5647:16</p> <p><b>sworn</b> [6] - 5403:4, 5557:10, 5557:12, 5557:21, 5654:4, 5656:17</p> <p><b>system</b> [3] - 5468:3, 5495:22, 5688:1</p>	<p><b>ten</b> [7] - 5456:13, 5456:17, 5456:22, 5468:16, 5474:24, 5488:15, 5601:12</p> <p><b>ten-minute</b> [1] - 5468:16</p> <p><b>terminology</b> [8] - 5652:22, 5660:2, 5660:7, 5661:5, 5664:23, 5670:16, 5670:17, 5670:22</p> <p><b>terms</b> [20] - 5451:5, 5462:15, 5465:9, 5480:5, 5480:12, 5481:20, 5490:2, 5533:6, 5533:17, 5540:22, 5541:2, 5542:24, 5664:10, 5665:6, 5665:7, 5671:6, 5673:15, 5675:12, 5676:7, 5676:17</p> <p><b>terrible</b> [2] - 5401:20, 5522:25</p> <p><b>territory</b> [1] - 5671:10</p> <p><b>test</b> [3] - 5478:23, 5478:25, 5566:10</p> <p><b>testified</b> [35] - 5429:3, 5429:12, 5429:20, 5432:20, 5435:9, 5435:19, 5442:14, 5475:20, 5485:14, 5487:3, 5496:14, 5508:1, 5509:19, 5514:7, 5520:20, 5531:23, 5534:12, 5534:14, 5557:13, 5558:20, 5562:17, 5563:8, 5563:24, 5636:11, 5636:23, 5637:4, 5637:9, 5644:5, 5656:17, 5661:25, 5677:11, 5677:12, 5681:13, 5682:2</p> <p><b>testifies</b> [1] - 5662:19</p> <p><b>testify</b> [26] - 5441:18, 5441:25, 5442:4, 5458:2, 5463:3, 5463:4, 5514:5, 5636:24, 5658:18, 5661:19, 5662:6, 5663:25, 5665:14, 5667:17, 5669:24, 5670:8, 5674:9, 5674:14, 5674:20, 5675:5, 5675:8, 5675:24, 5676:24,</p>	<p>5677:9, 5683:15, 5687:14</p> <p><b>testifying</b> [10] - 5429:22, 5458:20, 5528:14, 5637:25, 5644:2, 5663:5, 5663:6, 5670:1, 5680:10, 5681:10</p> <p><b>testimony</b> [53] - 5403:10, 5423:21, 5428:18, 5457:22, 5458:11, 5459:25, 5460:7, 5461:21, 5475:25, 5481:11, 5503:11, 5518:14, 5661:9, 5661:15, 5661:22, 5662:14, 5662:21, 5662:25, 5663:14, 5664:1, 5664:12, 5664:18, 5664:21, 5665:4, 5668:7, 5668:16, 5668:18, 5668:21, 5668:22, 5671:10, 5671:13, 5671:21, 5671:25, 5672:9, 5672:16, 5672:17, 5672:19, 5672:21, 5673:13, 5674:12, 5675:21, 5676:12, 5676:22, 5679:1, 5681:17, 5682:1, 5682:8, 5682:11, 5682:16, 5682:19, 5683:21, 5685:15, 5685:16</p> <p><b>tests</b> [1] - 5676:5</p> <p><b>text</b> [8] - 5412:23, 5412:25, 5553:4, 5553:13, 5553:14, 5553:19, 5556:5, 5577:19</p> <p><b>TF</b> [1] - 5611:1</p> <p><b>Thanksgiving</b> [1] - 5522:21</p> <p><b>THE</b> [264] - 5400:10, 5401:2, 5401:4, 5401:10, 5401:13, 5401:16, 5402:20, 5402:23, 5405:9, 5408:1, 5408:5, 5414:16, 5416:14, 5418:18, 5422:7, 5424:22, 5427:9, 5428:1, 5428:11, 5428:13, 5438:23, 5438:24, 5439:25, 5440:3, 5441:22, 5444:2, 5445:18, 5446:21, 5446:23,</p>	<p>5447:8, 5448:3, 5448:11, 5448:21, 5449:1, 5449:4, 5449:6, 5449:7, 5449:19, 5449:25, 5456:8, 5456:11, 5456:17, 5456:24, 5457:2, 5458:13, 5459:14, 5459:18, 5461:15, 5461:25, 5462:3, 5462:8, 5462:15, 5463:6, 5463:8, 5463:17, 5464:7, 5468:16, 5468:21, 5469:2, 5469:22, 5470:1, 5470:5, 5470:10, 5470:13, 5486:13, 5486:16, 5489:24, 5495:9, 5497:6, 5497:7, 5497:17, 5498:15, 5498:17, 5501:17, 5501:21, 5502:6, 5502:18, 5503:9, 5504:9, 5505:20, 5505:24, 5506:5, 5506:8, 5506:16, 5507:11, 5507:13, 5507:19, 5508:1, 5508:7, 5508:14, 5508:17, 5510:6, 5510:11, 5510:14, 5510:19, 5511:6, 5511:19, 5512:6, 5512:11, 5512:17, 5514:15, 5514:21, 5516:5, 5518:23, 5519:2, 5519:10, 5519:13, 5519:20, 5520:5, 5521:9, 5521:17, 5521:20, 5522:3, 5522:17, 5522:19, 5522:23, 5523:4, 5523:10, 5523:18, 5524:2, 5524:6, 5525:3, 5525:11, 5525:19, 5525:23, 5526:7, 5526:10, 5526:14, 5526:17, 5526:20, 5527:6, 5527:17, 5527:19, 5528:16, 5536:14, 5536:16, 5538:5, 5538:25, 5541:14, 5542:3, 5542:20, 5544:15, 5546:11, 5546:19, 5549:5, 5550:2, 5550:4, 5550:7, 5550:9, 5551:9, 5557:4,</p>	<p>5557:6, 5557:8, 5557:10, 5557:14, 5557:16, 5557:17, 5557:21, 5562:12, 5564:15, 5564:19, 5564:21, 5565:14, 5565:19, 5565:23, 5566:1, 5566:13, 5566:17, 5566:19, 5567:2, 5567:7, 5567:11, 5567:15, 5567:18, 5568:25, 5577:10, 5583:17, 5583:21, 5583:22, 5584:2, 5586:23, 5591:20, 5601:1, 5601:4, 5601:8, 5601:10, 5601:15, 5607:9, 5612:12, 5615:14, 5616:24, 5625:2, 5626:14, 5628:3, 5630:5, 5631:11, 5633:13, 5634:19, 5635:20, 5635:24, 5636:2, 5636:6, 5652:21, 5653:2, 5653:4, 5653:6, 5653:8, 5653:10, 5653:14, 5653:17, 5653:18, 5653:24, 5654:3, 5654:5, 5654:7, 5656:8, 5656:11, 5660:10, 5660:13, 5661:3, 5661:7, 5662:10, 5664:8, 5664:19, 5665:4, 5665:18, 5665:20, 5666:2, 5666:10, 5666:14, 5666:21, 5666:23, 5667:4, 5668:10, 5669:25, 5670:7, 5671:1, 5672:4, 5674:2, 5675:18, 5676:12, 5676:15, 5677:5, 5677:9, 5677:25, 5678:5, 5678:9, 5678:18, 5679:6, 5679:9, 5680:4, 5680:25, 5681:4, 5681:7, 5681:22, 5683:17, 5684:15, 5684:20, 5684:25, 5685:20, 5686:4, 5687:2, 5688:9</p> <p><b>themselves</b> [8] - 5442:6, 5442:15, 5454:18, 5505:13, 5637:19, 5640:16,</p>
---	---	---	---	--

<p>5640:20, 5657:12  <b>thereafter</b> [1] -  5496:8  <b>therefore</b> [4] -  5460:12, 5532:10,  5599:1, 5687:8  <b>therein</b> [1] - 5656:11  <b>thereon</b> [1] - 5572:6  <b>they've</b> [2] - 5460:15,  5666:17  <b>thinking</b> [1] -  5478:18  <b>thinks</b> [4] - 5668:5,  5669:18, 5677:23,  5680:21  <b>Third</b> [3] - 5597:6,  5600:3, 5618:9  <b>third</b> [30] - 5412:8,  5419:14, 5419:15,  5419:18, 5420:1,  5420:7, 5421:20,  5422:2, 5423:13,  5425:16, 5426:8,  5426:14, 5430:22,  5430:24, 5431:2,  5431:6, 5431:19,  5450:7, 5509:6,  5544:22, 5551:21,  5571:12, 5595:4,  5596:23, 5599:12,  5604:23, 5606:24,  5612:14, 5639:4,  5643:8  <b>third-party</b> [5] -  5430:22, 5430:24,  5431:2, 5431:6,  5431:19  <b>thirds</b> [2] - 5420:10,  5554:22  <b>Thomas</b> [6] -  5576:16, 5580:6,  5606:19, 5607:6,  5608:1, 5608:17  <b>threat</b> [4] - 5461:13,  5467:5, 5475:7,  5475:8  <b>threaten</b> [1] - 5465:2  <b>threatened</b> [17] -  5418:3, 5423:12,  5425:8, 5426:11,  5465:5, 5465:15,  5470:23, 5471:12,  5471:17, 5471:20,  5471:24, 5472:23,  5474:17, 5475:12,  5475:13, 5475:15,  5475:18  <b>threatening</b> [2] -  5463:20, 5493:15  <b>threats</b> [6] - 5460:22,</p>	<p>5460:24, 5461:2,  5463:10, 5463:18,  5463:20  <b>three</b> [35] - 5402:9,  5411:10, 5417:4,  5419:24, 5425:15,  5473:3, 5484:6,  5491:3, 5500:25,  5523:13, 5528:6,  5529:4, 5529:12,  5531:8, 5533:14,  5540:2, 5544:2,  5544:5, 5545:9,  5547:19, 5549:10,  5558:13, 5564:13,  5565:19, 5565:22,  5575:2, 5594:24,  5599:14, 5623:19,  5637:18, 5638:19,  5639:10, 5659:12,  5678:9  <b>three-and-a-half</b> [1] -  5659:12  <b>three-person</b> [1] -  5523:13  <b>threshold</b> [1] -  5465:17  <b>throughout</b> [3] -  5546:24, 5678:11,  5681:17  <b>throw</b> [1] - 5684:8  <b>throwing</b> [1] -  5687:21  <b>throws</b> [3] - 5507:19,  5560:21, 5567:6  <b>Thursday</b> [1] -  5619:22  <b>Tilles</b> [2] - 5431:14,  5431:16  <b>timely</b> [5] - 5440:9,  5450:11, 5491:24,  5492:24, 5495:25  <b>timing</b> [3] - 5572:8,  5669:2, 5685:20  <b>Timothy</b> [4] -  5576:17, 5580:7,  5590:7, 5681:6  <b>tiny</b> [3] - 5422:14,  5422:15, 5442:22  <b>titled</b> [1] - 5447:15  <b>today</b> [18] - 5428:16,  5428:23, 5429:1,  5429:18, 5429:24,  5430:4, 5442:4,  5451:7, 5520:17,  5563:8, 5612:20,  5636:11, 5636:23,  5637:9, 5653:11,  5653:15, 5672:21,  5685:10</p>	<p><b>together</b> [6] -  5519:5, 5530:12,  5546:10, 5547:5,  5562:25, 5579:13  <b>Tom</b> [1] - 5618:3  <b>tomorrow</b> [7] -  5575:3, 5666:12,  5676:20, 5679:19,  5681:6, 5685:12,  5687:18  <b>tonight</b> [3] - 5686:3,  5687:16, 5688:11  <b>took</b> [16] - 5404:12,  5443:12, 5496:7,  5496:10, 5498:6,  5498:13, 5502:14,  5509:18, 5510:17,  5539:19, 5687:7,  5687:20, 5687:21,  5687:24, 5688:2,  5688:6  <b>tooth</b> [2] - 5679:9,  5679:10  <b>top</b> [18] - 5417:4,  5518:12, 5519:9,  5534:9, 5554:21,  5555:13, 5569:2,  5569:3, 5569:11,  5570:7, 5571:4,  5587:15, 5592:21,  5594:19, 5595:10,  5602:23, 5610:15,  5626:19  <b>topic</b> [1] - 5675:12  <b>total</b> [15] - 5448:15,  5576:9, 5587:11,  5587:12, 5587:17,  5587:21, 5588:2,  5588:5, 5588:8,  5588:12, 5588:18,  5588:24, 5648:1,  5651:14  <b>totally</b> [2] - 5525:12,  5565:4  <b>totals</b> [5] - 5586:6,  5587:5, 5587:10,  5587:11, 5648:19  <b>touch</b> [2] - 5516:6,  5670:14  <b>tough</b> [2] - 5523:6,  5523:17  <b>towards</b> [2] -  5495:22, 5635:4  <b>track</b> [1] - 5560:8  <b>tracks</b> [1] - 5545:3  <b>trade</b> [3] - 5597:16,  5646:2, 5646:9  <b>tradeable</b> [2] -  5575:13, 5590:17  <b>traded</b> [1] - 5672:14</p>	<p><b>trades</b> [1] - 5662:1  <b>trading</b> [20] -  5458:15, 5515:15,  5576:13, 5576:15,  5580:4, 5589:8,  5589:14, 5590:13,  5590:15, 5619:8,  5621:5, 5622:12,  5657:20, 5658:15,  5658:17, 5659:4,  5662:18, 5663:4,  5667:20, 5674:19  <b>train</b> [1] - 5462:24  <b>trained</b> [1] - 5495:23  <b>training</b> [6] -  5659:14, 5664:22,  5671:11, 5676:2,  5677:7, 5677:12  <b>transaction</b> [19] -  5421:7, 5455:2,  5456:3, 5482:6,  5554:11, 5554:12,  5555:9, 5560:7,  5569:10, 5569:18,  5570:20, 5571:9,  5607:12, 5619:4,  5625:20, 5625:21,  5629:3, 5631:14,  5681:11  <b>transactions</b> [17] -  5412:11, 5412:15,  5414:14, 5414:19,  5421:3, 5455:4,  5455:14, 5455:17,  5460:5, 5463:14,  5487:22, 5499:25,  5537:21, 5543:18,  5560:10, 5625:19,  5652:23  <b>Transactions</b> [2] -  5484:5, 5484:8  <b>transcript</b> [3] -  5400:25, 5525:6,  5525:10  <b>TRANSCRIPT</b> [1] -  5400:9  <b>transcription</b> [1] -  5400:25  <b>transfer</b> [65] -  5458:15, 5504:3,  5504:10, 5558:9,  5558:14, 5558:15,  5558:20, 5558:21,  5559:17, 5559:21,  5559:23, 5560:11,  5560:16, 5563:23,  5564:1, 5564:5,  5565:6, 5568:5,  5568:6, 5568:7,  5569:5, 5571:2,</p>	<p>5575:17, 5577:20,  5581:11, 5585:8,  5585:10, 5589:23,  5590:5, 5590:6,  5591:10, 5594:17,  5595:12, 5596:11,  5596:19, 5599:2,  5602:11, 5602:18,  5602:21, 5607:24,  5609:19, 5614:10,  5614:14, 5615:6,  5615:21, 5615:23,  5616:3, 5617:17,  5618:24, 5620:19,  5620:23, 5628:25,  5636:19, 5636:24,  5637:10, 5638:20,  5639:23, 5640:5,  5641:24, 5643:9,  5643:17, 5643:24,  5644:2, 5644:5,  5651:23  <b>Transfer</b> [4] -  5558:4, 5558:5,  5569:4, 5621:14  <b>transference</b> [1] -  5636:20  <b>transferred</b> [10] -  5562:23, 5569:23,  5590:8, 5592:10,  5602:14, 5614:16,  5624:16, 5645:2,  5652:23, 5652:25  <b>transferring</b> [6] -  5559:22, 5602:12,  5610:8, 5629:4,  5639:22, 5640:24  <b>transfers</b> [11] -  5561:3, 5561:10,  5562:17, 5563:5,  5563:19, 5567:8,  5591:8, 5636:23,  5637:4, 5637:9,  5644:3  <b>transmits</b> [2] -  5483:4, 5527:10  <b>transmittal</b> [17] -  5560:7, 5569:14,  5569:15, 5592:15,  5594:16, 5596:17,  5597:20, 5602:4,  5602:10, 5602:18,  5602:21, 5607:17,  5610:6, 5618:12,  5618:16, 5634:8,  5634:9  <b>transmitted</b> [2] -  5482:9, 5542:12  <b>transparency</b> [5] -  5658:4, 5667:12,</p>
--	---	---	--	--

## USA v. Greebel

42

5674:15, 5674:18, 5674:25 <b>travel</b> [1] - 5524:2 <b>treads</b> [1] - 5671:9 <b>treatment</b> [1] - 5457:23 <b>tremendous</b> [3] - 5402:5, 5672:23, 5683:18 <b>trial</b> [46] - 5428:25, 5457:5, 5457:14, 5457:20, 5457:21, 5461:20, 5463:13, 5465:20, 5466:6, 5467:8, 5468:23, 5517:18, 5525:6, 5526:6, 5655:12, 5655:14, 5656:4, 5656:6, 5661:18, 5662:9, 5662:12, 5663:15, 5664:6, 5664:11, 5664:16, 5664:18, 5668:7, 5668:8, 5668:25, 5669:1, 5671:8, 5672:20, 5673:8, 5673:9, 5676:21, 5676:23, 5677:12, 5677:20, 5677:21, 5678:11, 5681:13, 5681:17, 5688:3 <b>TRIAL</b> [1] - 5400:9 <b>trials</b> [2] - 5658:19, 5662:19 <b>tried</b> [2] - 5492:18, 5679:2 <b>triggered</b> [1] - 5440:18 <b>trip</b> [1] - 5653:7 <b>troubled</b> [1] - 5668:13 <b>Troy</b> [26] - 5576:18, 5577:15, 5578:10, 5578:14, 5578:25, 5580:11, 5584:24, 5602:12, 5602:13, 5603:4, 5603:12, 5603:13, 5603:18, 5604:12, 5606:6, 5609:20, 5610:8, 5610:10, 5614:13, 5615:2, 5615:24, 5617:12, 5639:23, 5639:25, 5640:1, 5643:10 <b>true</b> [15] - 5459:4, 5462:22, 5466:1, 5489:12, 5503:8, 5505:2, 5505:13, 5654:14, 5654:18,	5654:21, 5654:22, 5654:25, 5655:3, 5655:18, 5655:22 <b>Trust</b> [3] - 5590:10, 5590:12, 5590:16 <b>trust</b> [1] - 5647:1 <b>truth</b> [13] - 5501:24, 5502:4, 5502:10, 5504:7, 5504:10, 5504:15, 5504:23, 5504:25, 5506:10, 5506:15, 5506:21, 5507:6, 5508:5 <b>try</b> [13] - 5414:16, 5463:22, 5479:18, 5502:16, 5519:4, 5520:18, 5538:25, 5551:9, 5566:19, 5567:15, 5680:22, 5685:14, 5688:11 <b>trying</b> [10] - 5440:25, 5454:21, 5487:4, 5492:20, 5503:6, 5513:23, 5514:11, 5515:8, 5541:2, 5685:3 <b>TSOU</b> [1] - 5400:21 <b>turn</b> [19] - 5407:9, 5410:24, 5412:8, 5413:9, 5419:24, 5422:12, 5424:14, 5487:10, 5500:25, 5544:17, 5567:25, 5602:2, 5618:10, 5628:21, 5637:24, 5641:15, 5641:19, 5643:8, 5652:1 <b>turning</b> [2] - 5432:19, 5546:23 <b>twelve</b> [3] - 5686:7, 5686:9, 5687:4 <b>twice</b> [1] - 5624:4 <b>two</b> [53] - 5403:9, 5405:20, 5412:17, 5412:24, 5414:3, 5420:10, 5425:15, 5427:13, 5444:3, 5445:3, 5457:10, 5466:4, 5466:15, 5492:14, 5492:15, 5514:4, 5514:6, 5514:23, 5521:15, 5526:14, 5532:10, 5533:3, 5546:9, 5546:11, 5547:5, 5554:22, 5561:4, 5567:6, 5571:3, 5571:21, 5573:17, 5579:19, 5586:8, 5592:2, 5596:3,	5603:5, 5605:9, 5606:11, 5607:4, 5619:18, 5621:18, 5625:19, 5626:16, 5629:17, 5640:1, 5642:7, 5642:8, 5642:16, 5642:24, 5653:21, 5654:10, 5678:6 <b>Two</b> [1] - 5401:17 <b>Two's</b> [1] - 5401:6 <b>two-thirds</b> [2] - 5420:10, 5554:22 <b>type</b> [1] - 5658:14 <b>typed</b> [1] - 5503:13 <b>typical</b> [1] - 5411:17 <b>typically</b> [10] - 5423:17, 5558:18, 5560:13, 5560:24, 5624:10, 5624:15, 5649:7, 5653:3, 5662:5, 5675:7 <b>typo</b> [2] - 5643:15, 5643:16	5659:19 <b>underlying</b> [18] - 5461:1, 5461:11, 5502:11, 5504:4, 5504:20, 5504:25, 5505:13, 5506:11, 5506:22, 5507:6, 5508:19, 5508:21, 5582:12, 5597:5, 5599:1, 5599:3, 5616:1, 5656:10 <b>undersigned</b> [2] - 5654:13, 5655:17 <b>Understood</b> [1] - 5508:24 <b>understood</b> [8] - 5401:15, 5431:23, 5439:10, 5439:21, 5465:22, 5484:24, 5659:24, 5684:23 <b>undertaken</b> [2] - 5453:6, 5551:23 <b>unduly</b> [1] - 5663:22 <b>unfamiliar</b> [1] - 5673:10 <b>unfortunately</b> [1] - 5666:3 <b>unique</b> [1] - 5569:15 <b>unit</b> [1] - 5663:12 <b>UNITED</b> [3] - 5400:1, 5400:3, 5400:10 <b>United</b> [3] - 5400:5, 5400:13, 5400:15 <b>University</b> [2] - 5659:19, 5659:20 <b>unless</b> [2] - 5466:10, 5503:4 <b>unredact</b> [1] - 5518:15 <b>unredacted</b> [14] - 5514:14, 5515:14, 5518:17, 5518:19, 5518:22, 5520:10, 5520:17, 5520:20, 5520:22, 5521:2, 5526:4, 5526:9, 5666:20 <b>unredactions</b> [1] - 5519:1 <b>unrestricted</b> [2] - 5588:6, 5611:7 <b>unsigned</b> [6] - 5498:23, 5499:4, 5503:16, 5519:10, 5519:14, 5537:12 <b>unusual</b> [3] - 5412:11, 5412:14, 5482:6 <b>Unusual</b> [2] - 5484:4, 5484:8	<b>up</b> [52] - 5403:9, 5416:1, 5417:4, 5435:13, 5435:17, 5435:19, 5439:16, 5442:17, 5451:11, 5451:13, 5457:20, 5461:20, 5470:17, 5473:19, 5473:22, 5481:10, 5484:3, 5484:19, 5503:13, 5517:22, 5522:12, 5527:22, 5539:20, 5540:17, 5543:25, 5544:6, 5544:24, 5547:18, 5548:20, 5551:16, 5552:4, 5554:17, 5554:20, 5556:16, 5574:15, 5574:17, 5582:16, 5584:20, 5587:15, 5588:25, 5613:2, 5614:19, 5619:19, 5628:7, 5635:5, 5635:25, 5639:1, 5645:7, 5647:14, 5651:13, 5651:20, 5679:24 <b>Update</b> [1] - 5530:5 <b>update</b> [7] - 5401:17, 5413:20, 5414:7, 5414:10, 5418:3, 5424:12, 5424:17 <b>updated</b> [2] - 5414:18, 5651:17 <b>updates</b> [3] - 5418:14, 5419:3, 5493:17 <b>uphold</b> [1] - 5671:4 <b>usable</b> [1] - 5644:22 <b>useful</b> [1] - 5654:1 <b>Utah</b> [1] - 5558:2 <b>utilize</b> [1] - 5510:20 <b>utilized</b> [1] - 5660:2
U				
U.S [2] - 5414:8, 5492:12 <b>ultimate</b> [9] - 5464:6, 5664:19, 5664:25, 5665:2, 5669:4, 5669:21, 5669:24, 5671:4, 5676:9 <b>ultimately</b> [9] - 5457:22, 5469:6, 5479:15, 5480:23, 5487:24, 5547:4, 5591:10, 5676:3, 5679:1 <b>unable</b> [1] - 5468:12 <b>uncertainty</b> [3] - 5413:22, 5446:4, 5485:7 <b>under</b> [28] - 5402:25, 5410:22, 5422:22, 5423:9, 5442:11, 5442:20, 5455:8, 5455:17, 5459:15, 5475:17, 5484:10, 5492:1, 5502:11, 5505:14, 5510:9, 5510:16, 5515:8, 5525:7, 5526:22, 5531:12, 5538:5, 5554:19, 5559:17, 5575:1, 5663:21, 5677:1, 5682:3, 5682:8 <b>undergraduate</b> [1] -				
V				
Vaino [9] - 5576:17, 5580:8, 5611:1, 5611:16, 5641:7, 5645:10, 5645:11, 5645:22, 5647:6 <b>validate</b> [1] - 5503:7 <b>value</b> [5] - 5451:20, 5552:7, 5604:19, 5634:5, 5644:20 <b>variance</b> [1] - 5433:5 <b>variances</b> [2] - 5433:7, 5433:10 <b>various</b> [8] - 5405:20, 5502:7,				



<p>5529:21, 5541:19, 5661:9, 5661:12, 5674:15, 5674:25 <b>veering</b> [1] - 5669:7 <b>Ventures</b> [5] - 5595:17, 5622:11, 5622:22, 5623:20, 5625:12 <b>verify</b> [1] - 5582:25 <b>versed</b> [1] - 5664:23 <b>version</b> [24] - 5443:18, 5443:22, 5449:22, 5482:10, 5482:12, 5489:14, 5489:17, 5490:6, 5490:8, 5518:3, 5518:15, 5518:17, 5518:20, 5520:10, 5520:24, 5521:6, 5521:7, 5526:4, 5539:8, 5574:11, 5574:21, 5646:18 <b>versions</b> [5] - 5443:16, 5443:19, 5449:22, 5537:12, 5537:14 <b>versus</b> [5] - 5426:5, 5426:8, 5480:7, 5519:1, 5578:14 <b>vet</b> [1] - 5673:5 <b>vetted</b> [4] - 5672:24, 5675:20, 5678:12, 5679:14 <b>via</b> [3] - 5583:23, 5584:24, 5611:8 <b>viable</b> [1] - 5670:11 <b>view</b> [12] - 5410:7, 5410:10, 5459:2, 5478:16, 5480:24, 5484:24, 5486:3, 5488:16, 5488:18, 5662:12, 5682:5, 5683:11 <b>views</b> [1] - 5505:8 <b>violated</b> [1] - 5673:17 <b>violates</b> [2] - 5667:12, 5673:11 <b>violation</b> [2] - 5682:11, 5682:16 <b>violations</b> [1] - 5659:6 <b>voice</b> [2] - 5428:1, 5681:16 <b>voir</b> [15] - 5447:21, 5447:24, 5676:20, 5677:2, 5677:5, 5677:18, 5678:1, 5678:22, 5679:16, 5679:20, 5679:24,</p>	<p>5680:8, 5680:11, 5680:17, 5680:20 <b>volume</b> [2] - 5655:20, 5674:22</p> <p style="text-align: center;"><b>W</b></p> <p><b>wait</b> [5] - 5449:1, 5498:4, 5679:21 <b>waiting</b> [1] - 5508:16 <b>waive</b> [4] - 5505:23, 5517:18, 5517:25, 5520:19 <b>waived</b> [7] - 5513:10, 5513:17, 5515:24, 5518:6, 5520:11, 5521:10, 5666:17 <b>waiver</b> [6] - 5513:5, 5513:14, 5515:22, 5518:6, 5518:9, 5520:25 <b>waiving</b> [3] - 5505:18, 5505:22, 5515:21 <b>wants</b> [14] - 5430:1, 5465:14, 5504:22, 5509:1, 5519:25, 5521:1, 5522:12, 5523:1, 5523:19, 5559:20, 5612:21, 5677:20, 5680:20, 5684:13 <b>warrant</b> [1] - 5676:6 <b>waste</b> [1] - 5678:25 <b>wave</b> [1] - 5450:4 <b>ways</b> [1] - 5560:18 <b>wealth</b> [1] - 5464:1 <b>Wednesday</b> [2] - 5522:20, 5610:19 <b>week</b> [12] - 5402:9, 5458:12, 5522:21, 5617:18, 5668:19, 5673:3, 5687:1, 5687:3, 5687:4, 5687:6, 5687:12 <b>weekends</b> [1] - 5673:8 <b>weeks</b> [6] - 5401:9, 5586:8, 5594:13, 5594:24, 5598:11, 5623:19 <b>weight</b> [3] - 5503:19, 5661:15, 5663:14 <b>Weiss</b> [1] - 5460:17 <b>West</b> [1] - 5512:15 <b>whereas</b> [4] - 5556:18, 5604:16, 5604:23, 5604:24 <b>wherein</b> [1] - 5617:15</p>	<p><b>whole</b> [11] - 5408:3, 5449:5, 5464:16, 5483:24, 5504:1, 5534:25, 5536:18, 5539:19, 5566:3, 5636:17, 5678:19 <b>wife</b> [1] - 5524:4 <b>willing</b> [1] - 5686:6 <b>WINSTON</b> [1] - 5400:20 <b>wish</b> [1] - 5595:12 <b>withdraw</b> [2] - 5486:17, 5495:10 <b>witness</b> [41] - 5403:4, 5448:1, 5449:2, 5456:21, 5457:5, 5458:1, 5459:19, 5468:13, 5469:23, 5503:21, 5504:2, 5512:13, 5517:2, 5517:3, 5517:5, 5517:15, 5518:23, 5518:25, 5519:2, 5520:20, 5526:2, 5526:3, 5557:9, 5557:18, 5601:9, 5653:10, 5653:19, 5654:4, 5661:19, 5666:13, 5667:7, 5670:22, 5671:16, 5672:8, 5675:7, 5676:6, 5677:20, 5681:6, 5685:14, 5687:18 <b>WITNESS</b> [11] - 5438:24, 5449:6, 5497:7, 5498:17, 5557:8, 5557:16, 5583:21, 5584:2, 5653:2, 5653:8, 5654:7 <b>Witness</b> [1] - 5653:9 <b>witness'</b> [1] - 5518:14 <b>witnesses</b> [3] - 5466:8, 5514:6, 5662:19 <b>WITNESSES</b> [1] - 5689:2 <b>word</b> [14] - 5429:10, 5430:1, 5430:4, 5430:5, 5430:6, 5537:9, 5545:6, 5550:23, 5564:15 <b>words</b> [8] - 5432:11, 5453:20, 5456:1, 5481:15, 5505:13, 5648:12, 5651:16 <b>works</b> [2] - 5613:13, 5662:3</p>	<p><b>world</b> [1] - 5648:22 <b>worthless</b> [2] - 5644:15, 5644:17 <b>write</b> [16] - 5419:2, 5488:5, 5489:7, 5494:9, 5609:3, 5609:18, 5609:23, 5613:20, 5614:2, 5614:8, 5614:22, 5617:1, 5628:11, 5632:24, 5633:25, 5652:2 <b>writes</b> [1] - 5657:15 <b>writing</b> [3] - 5535:22, 5667:9, 5669:12 <b>written</b> [10] - 5410:3, 5415:2, 5423:9, 5425:13, 5472:25, 5481:22, 5481:24, 5493:7, 5595:10, 5598:7 <b>wrote</b> [15] - 5481:14, 5481:15, 5482:23, 5483:11, 5494:24, 5495:13, 5503:8, 5582:19, 5582:22, 5583:4, 5584:12, 5589:5, 5591:23, 5598:21</p> <p style="text-align: center;"><b>Y</b></p> <p><b>Yaffe</b> [1] - 5466:13 <b>Yaffe's</b> [1] - 5466:14 <b>year</b> [10] - 5430:23, 5431:8, 5432:22, 5435:10, 5473:6, 5529:4, 5531:6, 5532:12, 5629:19 <b>year-end</b> [1] - 5431:8 <b>years</b> [10] - 5429:7, 5430:15, 5658:21, 5658:24, 5659:12, 5659:13, 5659:21, 5662:2, 5662:17, 5675:11 <b>yesterday</b> [19] - 5403:8, 5403:21, 5403:25, 5404:2, 5405:13, 5405:17, 5410:4, 5419:12, 5428:19, 5429:3, 5429:21, 5432:20, 5433:5, 5442:18, 5448:4, 5448:8, 5451:7, 5534:12, 5572:4 <b>YORK</b> [1] - 5400:1 <b>York</b> [10] - 5400:5, 5400:16, 5400:18,</p>	<p>5400:23, 5425:16, 5581:17, 5581:22, 5600:4 <b>yourself</b> [14] - 5509:9, 5512:12, 5530:18, 5601:6, 5612:3, 5615:9, 5615:16, 5619:15, 5622:15, 5624:19, 5629:9, 5631:21, 5633:4, 5666:5 <b>yourselves</b> [1] - 5470:6</p> <p style="text-align: center;"><b>Z</b></p> <p><b>Zammet</b> [2] - 5577:13, 5584:8 <b>Zammit</b> [1] - 5576:24 <b>zero</b> [2] - 5468:6, 5588:11 <b>zeroed</b> [1] - 5471:7 <b>zoom</b> [3] - 5473:21, 5554:21, 5587:6 <b>zooms</b> [1] - 5473:22</p>
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